

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4603	6 Months Ago 4516	Change from 4603	1 Yr Ago 4503	Change from 4603	2 Yrs Ago 4403	Change from 4603	3 Yrs Ago 4303	Change from 4603
250 PF CPE	584,194	565,540	3.30%	582,801	0.24%	638,861	-8.56%	630,235	-7.31%
250 GTE	371,499	386,331	-3.84%	389,696	-4.67%	433,768	-14.36%	412,894	-10.03%
250 GTL	1,356,291	1,598,517	-15.15%	1,468,571	-7.65%	1,669,411	-18.76%	1,769,244	-23.34%
330 GT 2+2	226,880	254,396	-10.82%	248,928	-8.86%	269,719	-15.88%	275,420	-17.62%
275 GTB	1,953,157	2,026,659	-3.63%	2,021,521	-3.38%	2,385,454	-18.12%	2,425,499	-19.47%
330 GTC	505,480	554,477	-8.84%	540,586	-6.49%	589,273	-14.22%	663,206	-23.78%
275 GTB/4	2,708,130	2,980,463	-9.14%	2,649,880	2.20%	2,871,136	-5.68%	2,972,550	-8.90%
365 GT 2+2	205,197	216,056	-5.03%	234,219	-12.39%	250,864	-18.20%	242,293	-15.31%
365 GTB/4	560,526	672,378	-16.64%	661,842	-15.31%	669,533	-16.28%	736,413	-23.88%
365 GTS/4	2,097,383	2,273,056	-7.73%	2,243,603	-6.52%	2,215,062	-5.31%	2,204,259	-4.85%
365 GTC/4	229,170	226,959	0.97%	219,758	4.28%	240,646	-4.77%	288,798	-20.65%
365 GT4 2+2	77,479	93,915	-17.50%	76,304	1.54%	77,323	0.20%	80,081	-3.25%
365 GT4/BB	363,745	350,933	3.65%	425,065	-14.43%	491,053	-25.93%	580,000	-37.29%
400 GT & A	35,774	38,100	-6.10%	36,060	-0.79%	32,009	11.76%	32,914	8.69%
512 BB	279,403	263,270	6.13%	274,308	1.86%	332,761	-16.03%	322,373	-13.33%
400i GT & A	46,639	50,585	-7.80%	48,377	-3.59%	38,231	21.99%	38,817	20.15%
512 BBi	260,391	259,955	0.17%	254,404	2.35%	253,020	2.91%	306,517	-15.05%
TR 85-87	121,189	143,388	-15.48%	97,177	24.71%	107,052	13.21%	137,000	-11.54%
TR 88-91	115,586	131,219	-11.91%	120,805	-4.32%	125,657	-8.01%	131,404	-12.04%
412 GT & A	63,023	61,916	1.79%	57,855	8.93%	42,296	49.00%	44,136	42.79%
512 TR	172,177	196,246	-12.26%	185,524	-7.19%	187,481	-8.16%	232,844	-26.05%
456 GT	49,863	48,022	3.83%	47,252	5.53%	48,598	2.60%	48,767	2.25%
F512 M	317,118	330,625	-4.09%	414,838	-23.56%	425,962	-25.55%	423,213	-25.07%
F50	2,311,662	2,367,329	-2.35%	2,148,694	7.58%	2,069,285	11.71%	2,028,330	13.97%
550M	110,726	105,820	4.64%	112,361	-1.46%	123,244	-10.16%	135,818	-18.47%
550 BARCHETTA	318,723	311,275	2.39%	340,191	-6.31%	383,476	-16.89%	390,990	-18.48%
456M GT & A	65,203	58,993	10.53%	56,533	15.34%	55,475	17.54%	56,368	15.67%
575M MARANELLO	128,195	127,886	0.24%	128,650	-0.35%	128,385	-0.15%	127,104	0.86%
ENZO	2,656,307	2,692,743	-1.35%	2,589,618	2.58%	2,481,333	7.05%	2,355,885	12.75%
612 SCAGLIETTI	135,729	166,502	-18.48%	122,205	11.07%	103,399	31.27%	120,027	13.08%
SUPERAMERICA	586,773	592,395	-0.95%	410,447	42.96%	403,572	45.39%	458,564	27.96%
599 GTB FIORANO	172,400	183,287	-5.94%	179,783	-4.11%	176,244	-2.18%	187,940	-8.27%
FF	135,945	141,822	-4.14%	153,432	-11.40%	165,496	-17.86%	192,162	-29.26%
F12berlinetta	221,905	225,425	-1.56%	235,893	-5.93%	262,448	-15.45%	280,140	-20.79%
GTC4Lusso	231,421	240,096	-3.61%	259,367	-10.77%	306,199	-24.42%	N/A	N/A
246 GT	312,443	314,701	-0.72%	319,365	-2.17%	315,367	-0.93%	299,692	4.25%
246 GTS	353,043	402,048	-12.19%	359,295	-1.74%	342,520	3.07%	340,023	3.83%
308 GT4	51,203	49,696	3.03%	51,212	-0.02%	52,108	-1.74%	47,183	8.52%
308 GTB FG	163,267	177,604	-8.07%	168,426	-3.06%	188,307	-13.30%	197,133	-17.18%
308 GTB	65,219	60,598	7.63%	63,630	2.50%	80,890	-19.37%	116,427	-43.98%
308 GTS	61,967	64,092	-3.32%	61,481	0.79%	57,360	8.03%	64,838	-4.43%
308 GTSi	61,731	60,480	2.07%	59,064	4.52%	58,686	5.19%	66,345	-6.95%
308 GTB QV	71,528	67,473	6.01%	69,036	3.61%	72,202	-0.93%	74,957	-4.57%
308 GTS QV	66,761	77,474	-13.83%	74,462	-10.34%	70,735	-5.62%	66,202	0.84%
288 GTO	2,272,200	2,168,543	4.78%	2,304,489	-1.40%	2,296,753	-1.07%	2,272,160	0.00%
328 GTB	89,938	92,562	-2.83%	92,955	-3.25%	98,776	-8.95%	82,182	9.44%
328 GTS	90,573	90,230	0.38%	91,378	-0.88%	95,969	-5.62%	87,951	2.98%
3.2 MON CAB	40,293	40,007	0.71%	36,080	11.68%	32,721	23.14%	33,445	20.48%
F40	1,400,946	1,384,600	1.18%	1,288,524	8.72%	1,262,820	10.94%	1,261,500	11.05%
MON T CAB	48,411	46,232	4.71%	44,989	7.61%	44,183	9.57%	39,614	22.21%
348 TB	61,173	59,868	2.18%	54,778	11.67%	53,014	15.39%	51,142	19.61%
348 TS	59,953	60,568	-1.02%	56,588	5.95%	52,033	15.22%	52,088	15.10%
348 SPIDER	63,490	67,483	-5.92%	62,911	0.92%	62,582	1.45%	53,223	19.29%
355 BERLINETTA	69,728	72,496	-3.82%	70,877	-1.62%	68,119	2.36%	64,083	8.81%
355 GTS	75,921	75,020	1.20%	73,469	3.34%	72,068	5.35%	71,471	6.23%
355 SPIDER	82,478	80,033	3.05%	76,089	8.40%	77,340	6.64%	72,591	13.62%
360 MODENA	65,796	60,573	8.62%	66,303	-0.76%	70,870	-7.16%	72,309	-9.01%
360 SPIDER	80,982	80,708	0.34%	84,340	-3.98%	86,195	-6.05%	90,524	-10.54%
CHALLENGE STRADALE	175,778	181,469	-3.14%	195,717	-10.19%	197,504	-11.00%	202,339	-13.13%
F430	128,919	143,834	-10.37%	135,901	-5.14%	129,360	-0.34%	125,247	2.93%
F430 SPIDER	147,863	163,805	-9.73%	150,360	-1.66%	143,650	2.93%	138,651	6.64%
F430 SCUDERIA	198,994	195,151	1.97%	202,791	-1.87%	205,551	-3.19%	207,358	-4.03%
SCUDERIA SPIDER 16M	269,158	302,033	-10.88%	283,271	-4.98%	302,114	-10.91%	323,731	-16.86%
CALIFORNIA	98,522	101,703	-3.13%	107,809	-8.61%	119,343	-17.45%	128,804	-23.51%
458 ITALIA	162,713	165,557	-1.72%	173,413	-6.17%	185,709	-12.38%	196,032	-17.00%
458 SPIDER	195,511	193,070	1.26%	204,642	-4.46%	214,215	-8.73%	230,711	-15.26%
CALIFORNIA T	150,789	149,657	0.76%	161,133	-6.42%	180,313	-16.37%	199,724	-24.50%
488 GTB	238,118	239,305	-0.50%	253,068	-5.91%	283,942	-16.14%	291,011	-18.18%
488 SPIDER	279,587	287,038	-2.60%	297,629	-6.06%	324,861	-13.94%	356,119	-21.49%