

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now		6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4406	4319		Change from 4406	4306	Change from 4406	4206	Change from 4406	4106	Change from 4406
250 PF CPE	634,402	626,075		1.33%	626,075	1.33%	619,408	2.42%	660,970	-4.02%
250 GTE	439,214	414,537		5.95%	414,537	5.95%	381,741	15.06%	406,624	8.01%
250 GTL	1,664,262	1,765,513		-5.73%	1,765,513	-5.73%	1,983,573	-16.10%	2,120,216	-21.51%
330 GT 2+2	285,780	269,991		5.85%	269,991	5.85%	303,755	-5.92%	342,959	-16.67%
275 GTB	2,384,633	2,393,490		-0.37%	2,393,490	-0.37%	2,172,417	9.77%	2,387,700	-0.13%
330 GTC	593,532	656,397		-9.58%	656,397	-9.58%	702,831	-15.55%	849,374	-30.12%
275 GTB/4	2,865,514	2,909,023		-1.50%	2,909,023	-1.50%	3,159,616	-9.31%	2,987,263	-4.08%
365 GT 2+2	248,591	240,176		3.50%	240,176	3.50%	299,165	-16.91%	313,636	-20.74%
365 GTB/4	671,835	725,632		-7.41%	725,632	-7.41%	785,762	-14.50%	890,063	-24.52%
365 GTS/4	2,207,901	2,191,844		0.73%	2,191,844	0.73%	2,434,414	-9.30%	2,521,590	-12.44%
365 GTC/4	240,894	288,090		-16.38%	288,090	-16.38%	347,887	-30.76%	351,590	-31.48%
365 GT4 2+2	80,129	75,581		6.02%	75,581	6.02%	73,987	8.30%	38,507	108.09%
365 GT4/BB	489,556	567,264		-13.70%	567,264	-13.70%	420,000	16.56%	381,119	28.45%
400 GT & A	32,026	32,064		-0.12%	32,064	-0.12%	37,949	-15.61%	29,523	8.48%
512 BB	336,635	310,281		8.49%	310,281	8.49%	343,467	-1.99%	370,191	-9.06%
400i GT & A	37,558	37,789		-0.61%	37,789	-0.61%	41,077	-8.57%	43,389	-13.44%
512 BBi	237,700	292,408		-18.71%	292,408	-18.71%	347,647	-31.63%	361,582	-34.26%
TR 85-87	106,498	132,615		-19.69%	132,615	-19.69%	143,248	-25.65%	121,145	-12.09%
TR 88-91	125,873	131,854		-4.54%	131,854	-4.54%	150,382	-16.30%	154,406	-18.48%
412 GT & A	39,222	42,502		-7.72%	42,502	-7.72%	43,604	-10.05%	36,551	7.31%
512 TR	180,164	223,637		-19.44%	223,637	-19.44%	222,393	-18.99%	158,102	13.95%
456 GT	47,022	48,693		-3.43%	48,693	-3.43%	47,763	-1.55%	44,956	4.60%
F512 M	428,212	426,444		0.41%	426,444	0.41%	519,407	-17.56%	277,065	54.55%
F50	2,080,924	2,096,908		-0.76%	2,096,908	-0.76%	1,849,929	12.49%	1,684,056	23.57%
550M	119,270	134,376		-11.24%	134,376	-11.24%	148,748	-19.82%	81,996	45.46%
550 BARCETTA	384,373	374,140		2.74%	374,140	2.74%	455,210	-15.56%	233,120	64.88%
456M GT & A	55,611	57,324		-2.99%	57,324	-2.99%	56,162	-0.98%	53,622	3.71%
575M MARANELLO	130,239	127,702		1.99%	127,702	1.99%	120,361	8.21%	103,250	26.14%
ENZO	2,486,728	2,470,095		0.67%	2,470,095	0.67%	2,113,521	17.66%	1,697,163	46.52%
612 SCAGLIETTI	103,749	112,367		-7.67%	112,367	-7.67%	131,458	-21.08%	116,605	-11.03%
SUPERAMERICA	408,059	451,155		-9.55%	451,155	-9.55%	471,729	-13.50%	359,833	13.40%
599 GTB FIORANO	178,091	183,250		-2.82%	183,250	-2.82%	192,401	-7.44%	186,823	-4.67%
FF	163,827	193,622		-15.39%	193,622	-15.39%	220,066	-25.56%	235,989	-30.58%
F12berlinetta	257,947	275,022		-6.21%	275,022	-6.21%	339,218	-23.96%	365,437	-29.41%
246 GT	319,043	294,238		8.43%	294,238	8.43%	307,344	3.81%	341,536	-6.59%
246 GTS	351,805	332,130		5.92%	332,130	5.92%	364,191	-3.40%	401,326	-12.34%
308 GT4	53,561	47,583		12.56%	47,583	12.56%	44,357	20.75%	31,967	67.55%
308 GTB FG	182,497	198,789		-8.20%	198,789	-8.20%	201,933	-9.62%	151,335	20.59%
308 GTB	78,664	99,628		-21.04%	99,628	-21.04%	93,989	-16.31%	53,530	46.95%
308 GTS	55,456	64,092		-13.47%	64,092	-13.47%	68,355	-18.87%	45,918	20.77%
308 GTSi	56,188	65,633		-14.39%	65,633	-14.39%	68,901	-18.45%	54,921	2.31%
308 GTB QV	74,002	75,678		-2.21%	75,678	-2.21%	65,116	13.65%	51,795	42.87%
308 GTS QV	70,350	67,207		4.68%	67,207	4.68%	65,919	6.72%	64,295	9.42%
MON QV CPE	31,940	31,916		0.08%	31,916	0.08%	29,791	7.21%	26,839	19.01%
MON QV CAB	30,246	31,195		-3.04%	31,195	-3.04%	33,203	-8.91%	31,561	-4.17%
288 GTO	2,334,980	2,239,870		4.25%	2,239,870	4.25%	2,270,611	2.83%	2,213,725	5.48%
328 GTB	105,015	83,920		25.14%	83,920	25.14%	83,120	26.34%	46,347	126.58%
328 GTS	94,595	88,927		6.37%	88,927	6.37%	81,153	16.56%	60,511	56.33%
3.2 MON CPE	33,363	33,938		-1.69%	33,938	-1.69%	33,277	0.26%	31,838	4.79%
3.2 MON CAB	32,197	33,007		-2.45%	33,007	-2.45%	37,002	-12.99%	34,352	-6.27%
F40	1,267,722	1,187,291		6.77%	1,187,291	6.77%	1,416,200	-10.48%	1,424,933	-11.03%
MON T CPE	35,514	36,241		-2.01%	36,241	-2.01%	38,627	-8.06%	36,823	-3.55%
MON T CAB	44,129	39,467		11.81%	39,467	11.81%	42,828	3.04%	39,392	12.03%
348 TB	53,500	50,730		5.46%	50,730	5.46%	50,691	5.54%	47,020	13.78%
348 TS	52,238	52,017		0.42%	52,017	0.42%	53,134	-1.69%	45,461	14.91%
348 SPIDER	64,887	54,549		18.95%	54,549	18.95%	50,792	27.75%	46,890	38.38%
355 BERLINETTA	68,352	64,523		5.93%	64,523	5.93%	59,664	14.56%	59,363	15.14%
355 GTS	72,126	72,127		0.00%	72,127	0.00%	67,191	7.34%	62,603	15.21%
355 SPIDER	78,096	74,266		5.16%	74,266	5.16%	67,729	15.31%	65,206	19.77%
360 MODENA	70,709	71,763		-1.47%	71,763	-1.47%	75,531	-6.38%	77,203	-8.41%
360 SPIDER	87,118	89,523		-2.69%	89,523	-2.69%	95,377	-8.66%	96,007	-9.26%
CHALLENGE STRADALE	198,904	201,991		-1.53%	201,991	-1.53%	214,563	-7.30%	141,342	40.73%
F430	129,806	127,029		2.19%	127,029	2.19%	120,178	8.01%	120,010	8.16%
F430 SPIDER	141,961	140,265		1.21%	140,265	1.21%	135,980	4.40%	137,889	2.95%
F430 SCUDERIA	205,569	206,992		-0.69%	206,992	-0.69%	207,355	-0.86%	176,173	16.69%
SCUDERIA SPIDER 16M	302,905	330,215		-8.27%	330,215	-8.27%	306,894	-1.30%	289,369	4.68%
CALIFORNIA	117,587	128,160		-8.25%	128,160	-8.25%	144,630	-18.70%	160,883	-26.91%
458 ITALIA	185,570	194,768		-4.72%	194,768	-4.72%	208,971	-11.20%	224,801	-17.45%
458 SPIDER	213,767	227,181		-5.90%	227,181	-5.90%	255,427	-16.31%	281,892	-24.17%