

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4615	6 Months Ago 4602	Change from 4615	1 Yr Ago 4515	Change from 4615	2 Yrs Ago 4415	Change from 4615	3 Yrs Ago 4315	Change from 4615
250 PF CPE	594,304	577,861	2.85%	565,540	5.09%	607,614	-2.19%	635,021	-6.41%
250 GTE	388,473	373,313	4.06%	384,948	0.92%	427,566	-9.14%	416,068	-6.63%
250 GTL	1,304,695	1,427,532	-8.60%	1,598,517	-18.38%	1,604,629	-18.69%	1,755,683	-25.69%
330 GT 2+2	227,427	230,233	-1.22%	253,863	-10.41%	263,480	-13.68%	269,093	-15.48%
275 GTB	1,903,222	1,974,739	-3.62%	2,014,370	-5.52%	2,246,859	-15.29%	2,355,953	-19.22%
330 GTC	510,379	510,688	-0.06%	552,493	-7.62%	577,429	-11.61%	654,676	-22.04%
275 GTB/4	2,386,362	2,771,448	-13.89%	2,984,629	-20.04%	2,867,228	-16.77%	2,910,391	-18.01%
365 GT 2+2	197,605	207,324	-4.69%	216,958	-8.92%	242,916	-18.65%	263,229	-24.93%
365 GTB/4	557,364	565,212	-1.39%	673,564	-17.25%	667,283	-16.47%	682,816	-18.37%
365 GTS/4	2,063,400	2,119,740	-2.66%	2,276,528	-9.36%	2,240,822	-7.92%	2,145,023	-3.81%
365 GTC/4	230,284	228,054	0.98%	227,324	1.30%	234,591	-1.84%	271,177	-15.08%
365 GT4 2+2	70,613	80,950	-12.77%	93,915	-24.81%	84,443	-16.38%	73,968	-4.54%
365 GT4/BB	355,270	358,785	-0.98%	350,933	1.24%	453,650	-21.69%	533,019	-33.35%
400 GT & A	35,063	37,062	-5.39%	38,100	-7.97%	33,098	5.94%	32,519	7.82%
512 BB	243,015	294,837	-17.58%	264,196	-8.02%	341,547	-28.85%	293,571	-17.22%
400i GT & A	48,722	47,081	3.49%	51,377	-5.17%	42,391	14.93%	36,423	33.77%
512 BBi	248,636	260,637	-4.60%	260,323	-4.49%	231,325	7.48%	266,875	-6.83%
TR 85-87	137,218	123,533	11.08%	142,611	-3.78%	106,814	28.46%	119,353	14.97%
TR 88-91	120,998	118,091	2.46%	136,569	-11.40%	124,848	-3.08%	129,817	-6.79%
412 GT & A	53,042	66,291	-19.99%	63,884	-16.97%	46,460	14.17%	42,813	23.89%
512 TR	183,266	176,432	3.87%	197,938	-7.41%	181,057	1.22%	218,205	-16.01%
456 GT	52,111	49,580	5.10%	47,775	9.08%	48,674	7.06%	48,643	7.13%
F512 M	310,127	318,771	-2.71%	331,250	-6.38%	429,089	-27.72%	422,219	-26.55%
F50	2,169,603	2,317,092	-6.37%	2,398,475	-9.54%	2,094,855	3.57%	2,085,035	4.06%
550M	128,715	107,641	19.58%	104,975	22.61%	119,508	7.70%	136,591	-5.77%
550 BARCHETTA	312,174	316,434	-1.35%	312,317	-0.05%	364,208	-14.29%	370,279	-15.69%
456M GT & A	64,815	65,463	-0.99%	58,878	10.08%	56,005	15.73%	57,804	12.13%
575M MARANELLO	130,860	128,175	2.09%	128,865	1.55%	128,404	1.91%	128,645	1.72%
ENZO	2,538,082	2,664,520	-4.75%	2,692,743	-5.74%	2,480,223	2.33%	2,507,263	1.23%
612 SCAGLIETTI	134,525	140,128	-4.00%	171,739	-21.67%	106,037	26.87%	106,050	26.85%
SUPERAMERICA	520,541	590,428	-11.84%	565,325	-7.92%	434,178	19.89%	419,195	24.18%
599 GTB FIORANO	183,564	174,322	5.30%	184,145	-0.32%	178,608	2.77%	180,699	1.59%
FF	131,940	136,484	-3.33%	142,269	-7.26%	159,812	-17.44%	172,699	-23.60%
F12berlinetta	219,217	222,408	-1.43%	225,842	-2.93%	245,038	-10.54%	274,108	-20.03%
GTC4Lusso	232,188	233,229	-0.45%	241,462	-3.84%	286,880	-19.06%	325,571	-28.68%
246 GT	282,818	318,023	-11.07%	319,273	-11.42%	318,007	-11.07%	297,761	-5.02%
246 GTS	329,873	362,486	-9.00%	399,641	-17.46%	348,974	-5.47%	322,775	2.20%
308 GT4	53,604	50,790	5.54%	49,362	8.59%	54,336	-1.35%	53,497	0.20%
308 GTB FG	152,371	165,007	-7.66%	179,335	-15.04%	184,773	-17.54%	197,570	-22.88%
308 GTB	65,702	65,039	1.02%	60,404	8.77%	70,202	-6.41%	75,777	-13.30%
308 GTS	65,045	61,582	5.62%	64,428	0.96%	63,697	2.12%	59,964	8.47%
308 GTSi	55,641	62,422	-10.86%	60,446	-7.95%	54,989	1.19%	63,738	-12.70%
308 GTB QV	77,505	70,875	9.35%	67,189	15.35%	73,987	4.75%	74,727	3.72%
308 GTS QV	65,436	66,578	-1.72%	77,463	-15.53%	71,064	-7.92%	67,009	-2.35%
288 GTO	2,331,588	2,271,807	2.63%	2,168,543	7.52%	2,448,787	-4.79%	2,246,945	3.77%
328 GTB	90,495	90,243	0.28%	92,573	-2.24%	102,125	-11.39%	86,213	4.97%
328 GTS	91,590	90,414	1.30%	89,697	2.11%	93,429	-1.97%	90,766	0.91%
3.2 MON CAB	38,526	40,451	-4.76%	40,841	-5.67%	34,431	11.89%	32,913	17.05%
F40	1,396,455	1,411,349	-1.06%	1,384,600	0.86%	1,297,112	7.66%	1,204,529	15.93%
MON T CAB	49,449	48,539	1.87%	46,197	7.04%	45,073	9.71%	39,627	24.79%
348 TB	63,128	60,409	4.50%	59,404	6.27%	54,358	16.13%	52,212	20.91%
348 TS	63,188	59,047	7.01%	60,417	4.59%	56,089	12.66%	53,039	19.13%
348 SPIDER	58,777	64,588	-9.00%	66,845	-12.07%	61,138	-3.86%	59,382	-1.02%
355 BERLINETTA	77,577	70,128	10.62%	72,611	6.84%	69,077	12.31%	65,884	17.75%
355 GTS	77,622	75,190	3.23%	75,273	3.12%	73,215	6.02%	72,950	6.40%
355 SPIDER	88,595	81,221	9.08%	81,173	9.14%	75,738	16.98%	76,409	15.95%
360 MODENA	62,366	65,161	-4.29%	61,060	2.14%	68,553	-9.03%	71,549	-12.83%
360 SPIDER	79,244	80,524	-1.59%	80,904	-2.05%	86,663	-8.56%	89,151	-11.11%
CHALLENGE STRADALE	161,092	174,692	-7.79%	181,469	-11.23%	196,557	-18.04%	202,901	-20.61%
F430	117,757	130,264	-9.60%	145,832	-19.25%	131,145	-10.21%	129,631	-9.16%
F430 SPIDER	137,365	149,835	-8.32%	165,765	-17.13%	147,671	-6.98%	143,629	-4.36%
F430 SCUDERIA	191,291	196,099	-2.45%	196,025	-2.41%	199,168	-3.95%	210,221	-9.00%
SCUDERIA SPIDER 16M	267,788	272,845	-1.85%	301,922	-11.31%	309,201	-13.39%	327,985	-18.35%
CALIFORNIA	100,606	98,866	1.76%	102,454	-1.80%	112,788	-10.80%	127,310	-20.98%
458 ITALIA	158,996	162,707	-2.28%	165,181	-3.74%	176,543	-9.94%	190,490	-16.53%
458 SPIDER	194,425	194,868	-0.23%	193,528	0.46%	206,456	-5.83%	219,804	-11.55%
CALIFORNIA T	148,577	150,655	-1.38%	149,790	-0.81%	170,953	-13.09%	195,020	-23.81%
488 GTB	239,301	238,732	0.24%	239,979	-0.28%	272,744	-12.26%	295,679	-19.07%
488 SPIDER	278,975	280,225	-0.45%	287,031	-2.81%	304,601	-8.41%	340,838	-18.15%