

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now	6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4324	4311	Change	4224	Change	4124	Change	4024	Change
			from 4324		from 4324		from 4324		from 4324
250 PF CPE	634,953	636,382	-0.22%	613,465	3.50%	731,709	-13.22%	641,000	-0.94%
250 GTE	427,988	412,150	3.84%	396,304	7.99%	415,528	3.00%	405,731	5.49%
250 GTL	1,710,355	1,762,372	-2.95%	1,763,800	-3.03%	2,153,699	-20.59%	2,188,596	-21.85%
330 GT 2+2	258,376	270,335	-4.42%	278,689	-7.29%	326,845	-20.95%	294,529	-12.27%
275 GTB	2,368,219	2,357,940	0.44%	2,274,298	4.13%	2,315,038	2.30%	2,061,909	14.86%
330 GTC	581,383	662,514	-12.25%	688,660	-15.58%	768,634	-24.36%	829,311	-29.90%
275 GTB/4	2,878,718	2,912,700	-1.17%	3,090,675	-6.86%	3,082,795	-6.62%	2,877,411	0.05%
365 GT 2+2	259,498	256,497	1.17%	253,148	2.51%	307,702	-15.67%	283,320	-8.41%
365 GTB/4	674,518	697,643	-3.31%	749,947	-10.06%	802,185	-15.91%	891,641	-24.35%
365 GTS/4	2,211,688	2,143,525	3.18%	2,368,729	-6.63%	2,756,151	-19.75%	2,268,378	-2.50%
365 GTC/4	244,818	283,185	-13.55%	289,537	-15.45%	401,580	-39.04%	368,978	-33.65%
365 GT4 2+2	76,388	75,263	1.49%	85,935	-11.11%	58,186	31.28%	41,569	83.76%
365 GT4/BB	485,815	546,482	-11.10%	459,430	5.74%	456,993	6.31%	367,700	32.12%
400 GT & A	31,972	32,210	-0.74%	37,994	-15.85%	42,411	-24.61%	29,252	9.30%
512 BB	333,048	298,459	11.59%	338,486	-1.61%	371,558	-10.36%	377,913	-11.87%
400i GT & A	40,311	37,077	8.72%	43,882	-8.14%	40,114	0.49%	35,899	12.29%
512 BBi	249,304	273,253	-8.76%	323,428	-22.92%	365,224	-31.74%	357,449	-30.25%
TR 85-87	106,061	122,182	-13.19%	131,133	-19.12%	158,066	-32.90%	100,134	5.92%
TR 88-91	125,857	131,962	-4.63%	133,644	-5.83%	149,232	-15.66%	126,107	-0.20%
412 GT & A	44,404	42,328	4.90%	46,283	-4.06%	39,439	12.59%	36,755	20.81%
512 TR	195,141	222,678	-12.37%	254,491	-23.32%	265,158	-26.41%	132,064	47.76%
456 GT	49,784	48,257	3.16%	48,037	3.64%	47,160	5.56%	45,098	10.39%
F512 M	422,557	426,040	-0.82%	432,667	-2.34%	494,630	-14.57%	194,500	117.25%
F50	2,074,273	2,093,863	-0.94%	1,950,949	6.32%	1,835,425	13.01%	1,631,743	27.12%
550M	126,160	136,293	-7.43%	138,086	-8.64%	124,553	1.29%	78,984	59.73%
550 BARCETTA	383,509	370,458	3.52%	417,744	-8.20%	558,973	-31.39%	203,611	88.35%
456M GT & A	55,577	57,792	-3.83%	54,215	2.51%	58,492	-4.98%	52,958	4.95%
575M MARANELLO	127,168	128,507	-1.04%	127,429	-0.20%	114,213	11.34%	100,503	26.53%
ENZO	2,506,887	2,496,220	0.43%	2,145,228	16.86%	1,944,200	28.94%	1,658,133	51.19%
612 SCAGLIETTI	102,840	109,340	-5.94%	126,870	-18.94%	131,689	-21.91%	119,501	-13.94%
SUPERAMERICA	402,079	421,230	-4.55%	502,412	-19.97%	479,199	-16.09%	300,305	33.89%
599 GTB FIORANO	177,003	181,060	-2.24%	194,693	-9.09%	194,677	-9.08%	185,718	-4.69%
FF	170,154	181,412	-6.21%	194,957	-12.72%	215,374	-21.00%	243,861	-30.23%
246 GT	296,820	294,239	0.88%	305,999	-3.00%	341,395	-13.06%	358,731	-17.26%
246 GTS	335,517	325,811	2.98%	355,367	-5.59%	380,941	-11.92%	417,385	-19.61%
308 GT4	53,521	52,320	2.30%	45,884	16.64%	44,685	19.77%	31,966	67.43%
308 GTB FG	189,981	198,803	-4.44%	203,902	-6.83%	236,630	-19.71%	126,857	49.76%
308 GTB	82,836	75,018	10.42%	120,483	-31.25%	93,149	-11.07%	47,199	75.50%
308 GTS	58,334	62,204	-6.22%	68,385	-14.70%	68,501	-14.84%	39,467	47.80%
308 GTSi	60,951	64,468	-5.46%	67,461	-9.65%	67,547	-9.77%	51,017	19.47%
MONDIAL 8	25,355	24,565	3.22%	23,007	10.21%	22,234	14.04%	21,541	17.71%
308 GTB QV	69,975	75,794	-7.68%	75,364	-7.15%	60,940	14.83%	44,620	56.82%
308 GTS QV	69,272	66,283	4.51%	63,900	8.41%	65,190	6.26%	49,745	39.25%
MON QV CPE	32,289	31,742	1.72%	31,326	3.07%	29,723	8.63%	26,471	21.98%
MON QV CAB	32,557	33,074	-1.56%	30,518	6.68%	31,555	3.18%	28,146	15.67%
288 GTO	2,253,730	2,239,650	0.63%	2,166,970	4.00%	2,395,808	-5.93%	1,892,500	19.09%
328 GTB	94,706	85,467	10.81%	76,481	23.83%	72,990	29.75%	43,833	116.06%
328 GTS	93,415	89,364	4.53%	83,801	11.47%	85,743	8.95%	55,615	67.97%
3.2 MON CPE	34,328	34,142	0.54%	33,451	2.62%	35,268	-2.67%	29,799	15.20%
3.2 MON CAB	33,193	32,886	0.93%	35,856	-7.43%	37,196	-10.76%	34,200	-2.94%
F40	1,266,443	1,189,898	6.43%	1,397,620	-9.39%	1,444,617	-12.33%	1,420,628	-10.85%
MON T CPE	36,468	36,313	0.43%	39,661	-8.05%	39,203	-6.98%	34,372	6.10%
MON T CAB	44,191	38,973	13.39%	41,994	5.23%	44,018	0.39%	39,791	11.06%
348 TB	52,406	52,138	0.51%	53,130	-1.36%	48,566	7.91%	45,652	14.79%
348 TS	51,641	52,096	-0.87%	53,069	-2.69%	54,140	-4.62%	45,032	14.68%
348 SPIDER	62,016	56,307	10.14%	53,016	16.98%	51,083	21.40%	46,314	33.90%
355 BERLINETTA	69,093	65,123	6.10%	63,421	8.94%	61,466	12.41%	57,034	21.14%
355 GTS	72,033	72,754	-0.99%	72,888	-1.17%	64,638	11.44%	62,048	16.09%
355 SPIDER	76,701	75,853	1.12%	70,478	8.83%	69,656	10.11%	66,525	15.30%
360 MODENA	71,047	71,707	-0.92%	73,202	-2.94%	75,823	-6.30%	75,152	-5.46%
360 SPIDER	86,553	89,163	-2.93%	92,563	-6.49%	99,892	-13.35%	97,004	-10.77%
CHALLENGE STRADALE	200,408	201,583	-0.58%	201,458	-0.52%	206,823	-3.10%	139,754	43.40%
F430	128,803	128,854	-0.04%	125,659	2.50%	119,166	8.09%	119,751	7.56%
F430 SPIDER	146,197	141,716	3.16%	138,997	5.18%	136,080	7.43%	138,888	5.26%
F430 SCUDERIA	204,878	208,752	-1.86%	211,104	-2.95%	193,653	5.80%	175,146	16.98%
SCUDERIA SPIDER 16M	298,154	332,550	-10.34%	319,410	-6.65%	242,515	22.94%	220,152	35.43%
CALIFORNIA	121,921	128,178	-4.88%	131,927	-7.58%	151,265	-19.40%	167,125	-27.05%
458 ITALIA	186,646	192,780	-3.18%	198,658	-6.05%	216,517	-13.80%	231,051	-19.22%
458 SPIDER	215,828	224,254	-3.76%	232,248	-7.07%	268,438	-19.60%	287,802	-25.01%