

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4611	6 Months Ago 4524	Change from 4611	1 Yr Ago 4511	Change from 4611	2 Yrs Ago 4411	Change from 4611	3 Yrs Ago 4311	Change from 4611
250 PF CPE	595,760	562,080	5.99%	565,073	5.43%	604,255	-1.41%	636,382	-6.38%
250 GTE	375,752	393,000	-4.39%	384,412	-2.25%	441,869	-14.96%	412,150	-8.83%
250 GTL	1,308,464	1,748,347	-25.16%	1,608,165	-18.64%	1,658,387	-21.10%	1,762,372	-25.76%
330 GT 2+2	227,636	249,392	-8.72%	253,676	-10.27%	277,420	-17.95%	270,335	-15.79%
275 GTB	1,914,013	2,049,072	-6.59%	2,043,429	-6.33%	2,234,436	-14.34%	2,357,940	-18.83%
330 GTC	512,229	537,321	-4.67%	531,813	-3.68%	581,419	-11.90%	662,514	-22.68%
275 GTB/4	2,468,232	2,918,329	-15.42%	2,986,552	-17.36%	2,998,939	-17.70%	2,912,700	-15.26%
365 GT 2+2	197,972	208,839	-5.20%	217,409	-8.94%	238,406	-16.96%	256,497	-22.82%
365 GTB/4	556,046	599,019	-7.17%	678,164	-18.01%	638,229	-12.88%	697,643	-20.30%
365 GTS/4	2,064,556	2,213,733	-6.74%	2,297,527	-10.14%	2,250,212	-8.25%	2,143,525	-3.68%
365 GTC/4	230,164	222,269	3.55%	222,878	3.27%	243,742	-5.57%	283,185	-18.72%
365 GT4 2+2	71,128	94,857	-25.02%	100,366	-29.13%	80,014	-11.11%	75,263	-5.49%
365 GT4/BB	371,271	347,733	6.77%	350,878	5.81%	461,430	-19.54%	546,482	-32.06%
400 GT & A	34,354	38,480	-10.72%	38,000	-9.59%	32,296	6.37%	32,210	6.66%
512 BB	245,225	296,167	-17.20%	266,386	-7.94%	357,166	-31.34%	298,459	-17.84%
400i GT & A	45,835	48,104	-4.72%	52,638	-12.92%	44,596	2.78%	37,077	23.62%
512 BBi	248,851	258,600	-3.77%	266,238	-6.53%	232,870	6.86%	273,253	-8.93%
TR 85-87	124,498	146,259	-14.88%	139,969	-11.05%	103,387	20.42%	122,182	1.90%
TR 88-91	111,790	126,945	-11.94%	155,556	-28.14%	127,220	-12.13%	131,962	-15.29%
412 GT & A	52,114	61,596	-15.39%	70,171	-25.73%	45,000	15.81%	42,328	23.12%
512 TR	166,591	187,241	-11.03%	198,641	-16.13%	185,270	-10.08%	222,678	-25.19%
456 GT	49,840	49,754	0.17%	48,295	3.20%	47,341	5.28%	48,257	3.28%
F512 M	299,772	326,667	-8.23%	369,607	-18.89%	444,956	-32.63%	426,040	-29.64%
F50	2,183,134	2,350,600	-7.12%	2,486,238	-12.19%	2,115,707	3.19%	2,093,863	4.26%
550M	131,835	118,701	11.06%	103,756	27.06%	120,694	9.23%	136,293	-3.27%
550 BARCHETTA	313,659	312,855	0.26%	313,046	0.20%	361,129	-13.14%	370,458	-15.33%
456M GT & A	65,709	66,298	-0.89%	58,651	12.03%	55,799	17.76%	57,792	13.70%
575M MARANELLO	127,430	127,540	-0.09%	128,791	-1.06%	129,143	-1.33%	128,507	-0.84%
ENZO	2,549,284	2,695,429	-5.42%	2,682,248	-4.96%	2,436,853	4.61%	2,496,220	2.13%
612 SCAGLIETTI	134,575	161,637	-16.74%	190,565	-29.38%	102,049	31.87%	109,340	23.08%
SUPERAMERICA	489,234	600,425	-18.52%	455,655	7.37%	430,665	13.60%	421,230	16.14%
599 GTB FIORANO	179,265	178,173	0.61%	183,144	-2.12%	177,047	1.25%	181,060	-0.99%
FF	132,765	138,070	-3.84%	145,652	-8.85%	158,505	-16.24%	181,412	-26.82%
F12berlinetta	220,998	223,360	-1.06%	230,926	-4.30%	250,368	-11.73%	272,667	-18.95%
GTC4Lusso	233,171	224,242	3.98%	251,034	-7.12%	295,055	-20.97%	329,943	-29.33%
246 GT	288,082	319,593	-9.86%	327,735	-12.10%	336,557	-14.40%	294,239	-2.09%
246 GTS	331,490	386,196	-14.17%	383,956	-13.66%	372,418	-10.99%	325,811	1.74%
308 GT4	56,463	46,556	21.28%	48,982	15.27%	51,596	9.43%	52,320	7.92%
308 GTB FG	156,530	169,050	-7.41%	183,488	-14.69%	186,026	-15.86%	198,803	-21.26%
308 GTB	67,730	61,573	10.00%	60,114	12.67%	77,589	-12.71%	75,018	-9.72%
308 GTS	63,763	62,286	2.37%	64,557	-1.23%	59,605	6.98%	62,204	2.51%
308 GTSi	55,457	62,109	-10.71%	59,239	-6.38%	57,082	-2.85%	64,468	-13.98%
308 GTB QV	77,113	68,381	12.77%	66,264	16.37%	70,557	9.29%	75,794	1.74%
308 GTS QV	64,168	65,664	-2.28%	78,687	-18.45%	73,616	-12.83%	66,283	-3.19%
288 GTO	2,315,583	2,254,583	2.71%	2,162,857	7.06%	2,403,836	-3.67%	2,239,650	3.39%
328 GTB	88,193	91,509	-3.62%	92,099	-4.24%	101,401	-13.03%	85,467	3.19%
328 GTS	90,366	89,825	0.60%	92,121	-1.91%	93,092	-2.93%	89,364	1.12%
3.2 MON CAB	39,498	40,727	-3.02%	42,839	-7.80%	36,234	9.01%	32,886	20.11%
F40	1,401,261	1,454,521	-3.66%	1,404,089	-0.20%	1,320,832	6.09%	1,189,898	17.76%
MON T CAB	44,201	48,754	-9.34%	46,083	-4.08%	45,714	-3.31%	38,973	13.41%
348 TB	62,979	60,343	4.37%	57,296	9.92%	54,615	15.31%	52,138	20.79%
348 TS	60,271	58,820	2.47%	59,000	2.15%	55,491	8.61%	52,096	15.69%
348 SPIDER	57,978	67,529	-14.14%	66,169	-12.38%	63,231	-8.31%	56,307	2.97%
355 BERLINETTA	74,499	68,001	9.56%	71,975	3.51%	69,399	7.35%	65,123	14.40%
355 GTS	78,534	73,656	6.62%	75,027	4.67%	73,868	6.32%	72,754	7.94%
355 SPIDER	86,941	77,823	11.72%	80,832	7.56%	76,506	13.64%	75,853	14.62%
360 MODENA	63,914	63,714	0.31%	63,310	0.95%	69,132	-7.55%	71,707	-10.87%
360 SPIDER	80,356	79,254	1.39%	82,153	-2.19%	87,156	-7.80%	89,163	-9.88%
CHALLENGE STRADALE	164,736	235,429	-30.03%	184,156	-10.55%	192,123	-14.25%	201,583	-18.28%
F430	125,461	133,625	-6.11%	143,379	-12.50%	129,443	-3.08%	128,854	-2.63%
F430 SPIDER	150,044	156,302	-4.00%	160,147	-6.31%	146,780	2.22%	141,716	5.88%
F430 SCUDERIA	198,707	187,766	5.83%	196,884	0.93%	200,467	-0.88%	208,752	-4.81%
SCUDERIA SPIDER 16M	268,047	293,476	-8.66%	296,598	-9.63%	309,482	-13.39%	332,550	-19.40%
CALIFORNIA	100,106	99,899	0.21%	104,042	-3.78%	115,323	-13.20%	128,178	-21.90%
458 ITALIA	160,441	163,084	-1.62%	166,583	-3.69%	179,051	-10.39%	192,780	-16.78%
458 SPIDER	198,073	192,349	2.98%	195,499	1.32%	210,388	-5.85%	224,254	-11.67%
CALIFORNIA T	147,795	147,657	0.09%	153,101	-3.47%	176,373	-16.20%	195,864	-24.54%
488 GTB	236,327	239,802	-1.45%	243,782	-3.06%	279,196	-15.35%	298,152	-20.74%
488 SPIDER	281,811	282,249	-0.16%	289,352	-2.61%	317,757	-11.31%	347,111	-18.81%