

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4616</b>	<b>6 Months Ago 4603</b>	<b>Change from 4616</b>	<b>1 Yr Ago 4516</b>	<b>Change from 4616</b>	<b>2 Yrs Ago 4416</b>	<b>Change from 4616</b>	<b>3 Yrs Ago 4316</b>	<b>Change from 4616</b>
250 PF CPE	593,636	584,194	1.62%	565,540	4.97%	607,999	-2.36%	633,160	-6.24%
250 GTE	391,672	371,499	5.43%	386,331	1.38%	425,014	-7.84%	415,692	-5.78%
250 GTL	1,303,697	1,356,291	-3.88%	1,598,517	-18.44%	1,579,866	-17.48%	1,744,642	-25.27%
330 GT 2+2	226,726	226,880	-0.07%	254,396	-10.88%	259,463	-12.62%	268,106	-15.43%
275 GTB	1,901,119	1,953,157	-2.66%	2,026,659	-6.19%	2,238,358	-15.07%	2,357,468	-19.36%
330 GTC	511,600	505,480	1.21%	554,477	-7.73%	576,773	-11.30%	647,549	-20.99%
275 GTB/4	2,368,868	2,708,130	-12.53%	2,980,463	-20.52%	2,828,826	-16.26%	2,899,785	-18.31%
365 GT 2+2	197,520	205,197	-3.74%	216,056	-8.58%	244,056	-19.07%	262,271	-24.69%
365 GTB/4	558,088	560,526	-0.43%	672,378	-17.00%	673,953	-17.19%	682,708	-18.25%
365 GTS/4	2,062,963	2,097,383	-1.64%	2,273,056	-9.24%	2,243,352	-8.04%	2,145,023	-3.83%
365 GTC/4	228,472	229,170	-0.30%	226,959	0.67%	231,372	-1.25%	266,810	-14.37%
365 GT4 2+2	70,622	77,479	-8.85%	93,915	-24.80%	85,266	-17.17%	73,968	-4.52%
365 GT4/BB	351,539	363,745	-3.36%	350,933	0.17%	453,746	-22.53%	524,364	-32.96%
400 GT & A	35,111	35,774	-1.85%	38,100	-7.85%	33,297	5.45%	32,635	7.59%
512 BB	242,631	279,403	-13.16%	263,270	-7.84%	337,360	-28.08%	293,449	-17.32%
400i GT & A	49,384	46,639	5.89%	50,585	-2.37%	40,929	20.66%	36,491	35.33%
512 BBi	249,235	260,391	-4.28%	259,955	-4.12%	232,060	7.40%	262,970	-5.22%
TR 85-87	141,206	121,189	16.52%	143,388	-1.52%	108,807	29.78%	118,122	19.54%
TR 88-91	123,110	115,586	6.51%	131,219	-6.18%	123,621	-0.41%	128,919	-4.51%
412 GT & A	53,191	63,023	-15.60%	61,916	-14.09%	46,540	14.29%	43,027	23.62%
512 TR	188,496	172,177	9.48%	196,246	-3.95%	179,316	5.12%	217,337	-13.27%
456 GT	52,636	49,863	5.56%	48,022	9.61%	49,035	7.34%	48,696	8.09%
F512 M	313,648	317,118	-1.09%	330,625	-5.13%	425,108	-26.22%	421,981	-25.67%
F50	2,167,492	2,311,662	-6.24%	2,367,329	-8.44%	2,088,647	3.77%	2,086,067	3.90%
550M	128,287	110,726	15.86%	105,820	21.23%	118,253	8.49%	135,810	-5.54%
550 BARCHETTA	310,939	318,723	-2.44%	311,275	-0.11%	366,318	-15.12%	371,368	-16.27%
456M GT & A	64,650	65,203	-0.85%	58,993	9.59%	56,161	15.12%	57,602	12.24%
575M MARANELLO	132,124	128,195	3.06%	127,886	3.31%	128,464	2.85%	128,529	2.80%
ENZO	2,538,803	2,656,307	-4.42%	2,692,743	-5.72%	2,489,975	1.96%	2,510,597	1.12%
612 SCAGLIETTI	134,708	135,729	-0.75%	166,502	-19.10%	107,250	25.60%	105,432	27.77%
SUPERAMERICA	528,940	586,773	-9.86%	592,395	-10.71%	430,065	22.99%	419,705	26.03%
599 GTB FIORANO	184,159	172,400	6.82%	183,287	0.48%	178,907	2.94%	180,337	2.12%
FF	131,760	135,945	-3.08%	141,822	-7.09%	160,536	-17.92%	172,372	-23.56%
F12berlinetta	218,880	221,905	-1.36%	225,425	-2.90%	244,065	-10.32%	273,289	-19.91%
GTC4Lusso	232,412	231,421	0.43%	240,096	-3.20%	285,110	-18.48%	323,624	-28.18%
246 GT	281,527	312,443	-9.89%	314,701	-10.54%	312,572	-9.93%	298,451	-5.67%
246 GTS	330,539	353,043	-6.37%	402,048	-17.79%	343,011	-3.64%	322,005	2.65%
308 GT4	52,609	51,203	2.75%	49,696	5.86%	54,239	-3.01%	53,564	-1.78%
308 GTB FG	151,575	163,267	-7.16%	177,604	-14.66%	183,387	-17.35%	196,979	-23.05%
308 GTB	64,659	65,219	-0.86%	60,598	6.70%	69,037	-6.34%	78,437	-17.57%
308 GTS	65,345	61,967	5.45%	64,092	1.96%	64,415	1.44%	59,245	10.30%
308 GTSi	56,017	61,731	-9.26%	60,480	-7.38%	53,908	3.91%	63,384	-11.62%
308 GTB QV	77,934	71,528	8.96%	67,473	15.50%	75,856	2.74%	74,727	4.29%
308 GTS QV	66,075	66,761	-1.03%	77,474	-14.71%	71,078	-7.04%	67,067	-1.48%
288 GTO	2,334,492	2,272,200	2.74%	2,168,543	7.65%	2,434,757	-4.12%	2,246,945	3.90%
328 GTB	91,223	89,938	1.43%	92,562	-1.45%	101,803	-10.39%	86,345	5.65%
328 GTS	92,017	90,573	1.59%	90,230	1.98%	92,674	-0.71%	90,871	1.26%
3.2 MON CAB	38,240	40,293	-5.10%	40,007	-4.42%	33,756	13.28%	32,962	16.01%
F40	1,399,753	1,400,946	-0.09%	1,384,600	1.09%	1,283,577	9.05%	1,203,145	16.34%
MON T CAB	50,969	48,411	5.28%	46,232	10.25%	44,708	14.00%	40,029	27.33%
348 TB	63,224	61,173	3.35%	59,868	5.61%	54,030	17.02%	52,140	21.26%
348 TS	63,635	59,953	6.14%	60,568	5.06%	55,815	14.01%	53,100	19.84%
348 SPIDER	58,799	63,490	-7.39%	67,483	-12.87%	60,645	-3.04%	59,991	-1.99%
355 BERLINETTA	77,919	69,728	11.75%	72,496	7.48%	68,868	13.14%	66,083	17.91%
355 GTS	77,337	75,921	1.87%	75,020	3.09%	73,074	5.83%	72,863	6.14%
355 SPIDER	88,497	82,478	7.30%	80,033	10.58%	75,499	17.22%	76,405	15.83%
360 MODENA	61,805	65,796	-6.07%	60,573	2.03%	68,740	-10.09%	71,433	-13.48%
360 SPIDER	79,064	80,982	-2.37%	80,708	-2.04%	86,672	-8.78%	89,005	-11.17%
CHALLENGE STRADALE	162,201	175,778	-7.72%	181,469	-10.62%	197,393	-17.83%	203,328	-20.23%
F430	115,677	128,919	-10.27%	143,834	-19.58%	131,746	-12.20%	129,518	-10.69%
F430 SPIDER	134,366	147,863	-9.13%	163,805	-17.97%	147,088	-8.65%	144,317	-6.90%
F430 SCUDERIA	189,699	198,994	-4.67%	195,151	-2.79%	199,020	-4.68%	210,076	-9.70%
SCUDERIA SPIDER 16M	266,846	269,158	-0.86%	302,033	-11.65%	310,515	-14.06%	325,675	-18.06%
CALIFORNIA	100,717	98,522	2.23%	101,703	-0.97%	111,872	-9.97%	127,303	-20.88%
458 ITALIA	158,961	162,713	-2.31%	165,557	-3.98%	176,494	-9.93%	190,430	-16.53%
458 SPIDER	193,505	195,511	-1.03%	193,070	0.23%	206,116	-6.12%	219,463	-11.83%
CALIFORNIA T	149,074	150,789	-1.14%	149,657	-0.39%	170,411	-12.52%	194,237	-23.25%
488 GTB	240,084	238,118	0.83%	239,305	0.33%	270,464	-11.23%	295,105	-18.64%
488 SPIDER	278,578	279,587	-0.36%	287,038	-2.95%	303,376	-8.17%	339,903	-18.04%