

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4525	6 Months Ago 4512	Change from 4525	1 Yr Ago 4425	Change from 4525	2 Yrs Ago 4325	Change from 4525	3 Yrs Ago 4224	Change from 4524
250 PF CPE	562,080	565,190	-0.55%	599,499	-6.24%	636,116	-11.64%	618,825	-9.17%
250 GTE	385,362	383,238	0.55%	403,520	-4.50%	427,988	-9.96%	398,952	-3.41%
250 GTL	1,696,578	1,605,938	5.64%	1,439,756	17.84%	1,703,639	-0.41%	1,761,586	-3.69%
330 GT 2+2	244,695	253,775	-3.58%	248,309	-1.46%	258,042	-5.17%	278,526	-12.15%
275 GTB	2,048,378	2,033,452	0.73%	2,133,726	-4.00%	2,374,509	-13.73%	2,314,096	-11.48%
330 GTC	532,147	536,153	-0.75%	576,629	-7.71%	582,463	-8.64%	683,372	-22.13%
275 GTB/4	2,920,933	2,987,800	-2.24%	2,632,545	10.95%	2,878,718	1.47%	3,073,576	-4.97%
365 GT 2+2	209,031	217,522	-3.90%	234,814	-10.98%	257,714	-18.89%	251,013	-16.73%
365 GTB/4	593,846	676,660	-12.24%	675,935	-12.14%	673,159	-11.78%	748,718	-20.68%
365 GTS/4	2,212,067	2,293,771	-3.56%	2,245,016	-1.47%	2,214,465	-0.11%	2,303,109	-3.95%
365 GTC/4	223,671	223,924	-0.11%	220,545	1.42%	243,600	-8.18%	289,344	-22.70%
365 GT4 2+2	94,973	98,900	-3.97%	82,898	14.57%	76,388	24.33%	85,689	10.83%
365 GT4/BB	346,692	350,667	-1.13%	445,970	-22.26%	488,016	-28.96%	487,400	-28.87%
400 GT & A	38,656	38,025	1.66%	34,589	11.76%	31,983	20.86%	37,009	4.45%
512 BB	311,404	265,936	17.10%	279,983	11.22%	332,532	-6.35%	338,006	-7.87%
400i GT & A	48,227	52,409	-7.98%	40,713	18.46%	40,059	20.39%	42,813	12.65%
512 BBi	259,117	262,858	-1.42%	234,884	10.32%	253,003	2.42%	320,417	-19.13%
TR 85-87	142,096	140,069	1.45%	95,356	49.02%	106,274	33.71%	133,096	6.76%
TR 88-91	125,175	154,649	-19.06%	124,197	0.79%	125,343	-0.13%	133,411	-6.17%
412 GT & A	63,390	68,780	-7.84%	53,303	18.92%	44,416	42.72%	46,142	37.38%
512 TR	187,285	199,130	-5.95%	172,875	8.34%	193,850	-3.39%	251,733	-25.60%
456 GT	49,702	48,315	2.87%	48,183	3.15%	49,784	-0.16%	48,230	3.05%
F512 M	328,750	361,222	-8.99%	423,045	-22.29%	422,914	-22.27%	428,526	-23.28%
F50	2,339,663	2,487,656	-5.95%	2,076,641	12.67%	2,069,727	13.04%	1,953,262	19.78%
550M	116,922	103,931	12.50%	114,143	2.43%	126,494	-7.57%	138,235	-15.42%
550 BARCHETTA	312,890	313,098	-0.07%	363,080	-13.82%	382,979	-18.30%	413,293	-24.29%
456M GT & A	66,809	58,636	13.94%	55,473	20.44%	55,519	20.34%	54,482	22.63%
575M MARANELLO	127,696	129,107	-1.09%	127,787	-0.07%	127,285	0.32%	127,213	0.38%
ENZO	2,691,857	2,684,871	0.26%	2,502,917	7.55%	2,501,053	7.63%	2,164,627	24.36%
612 SCAGLIETTI	160,631	191,798	-16.25%	107,052	50.05%	102,914	56.08%	126,670	26.81%
SUPERAMERICA	600,150	477,257	25.75%	404,179	48.49%	399,248	50.32%	492,189	21.93%
599 GTB FIORANO	178,245	183,359	-2.79%	177,550	0.39%	176,321	1.09%	194,499	-8.36%
FF	137,718	144,884	-4.95%	158,112	-12.90%	169,280	-18.64%	191,644	-28.14%
F12berlinetta	223,075	229,489	-2.79%	238,174	-6.34%	266,804	-16.39%	289,309	-22.89%
246 GT	322,448	326,744	-1.31%	316,968	1.73%	299,198	7.77%	304,575	5.87%
246 GTS	385,896	385,853	0.01%	340,831	13.22%	337,072	14.48%	352,325	9.53%
308 GT4	47,100	49,051	-3.98%	53,398	-11.79%	52,818	-10.83%	46,264	1.81%
308 GTB FG	169,050	183,644	-7.95%	172,427	-1.96%	189,946	-11.00%	201,708	-16.19%
308 GTB	62,432	60,178	3.75%	68,134	-8.37%	83,077	-24.85%	122,402	-48.99%
308 GTS	62,246	65,077	-4.35%	62,003	0.39%	58,583	6.25%	67,573	-7.88%
308 GTSi	62,034	59,273	4.66%	58,027	6.91%	60,727	2.15%	67,414	-7.98%
308 GTB QV	68,799	66,343	3.70%	72,912	-5.64%	70,035	-1.76%	75,035	-8.31%
308 GTS QV	65,919	78,340	-15.86%	73,697	-10.55%	69,772	-5.52%	64,322	2.48%
MON QV CAB	31,662	31,750	-0.28%	30,648	3.31%	32,557	-2.75%	30,403	4.14%
288 GTO	2,274,279	2,164,279	5.08%	2,408,548	-5.57%	2,255,245	0.84%	2,209,362	2.94%
328 GTB	91,601	92,220	-0.67%	95,964	-4.55%	94,706	-3.28%	77,311	18.48%
328 GTS	89,448	91,368	-2.10%	91,554	-2.30%	94,602	-5.45%	84,236	6.19%
3.2 MON CPE	36,161	36,203	-0.12%	34,745	4.08%	34,328	5.34%	33,408	8.24%
3.2 MON CAB	40,727	42,373	-3.88%	32,301	26.09%	33,193	22.70%	35,358	15.18%
F40	1,445,828	1,399,217	3.33%	1,257,012	15.02%	1,267,675	14.05%	1,375,805	5.09%
MON T CPE	40,356	40,466	-0.27%	40,160	0.49%	36,468	10.66%	39,325	2.62%
MON T CAB	48,861	46,096	6.00%	44,243	10.44%	44,270	10.37%	41,394	18.04%
348 TB	60,546	57,809	4.73%	53,960	12.21%	52,615	15.07%	52,892	14.47%
348 TS	58,627	59,402	-1.30%	54,191	8.19%	51,700	13.40%	52,870	10.89%
348 SPIDER	67,363	66,160	1.82%	59,800	12.65%	62,103	8.47%	53,056	26.97%
355 BERLINETTA	68,043	72,302	-5.89%	69,099	-1.53%	68,697	-0.95%	63,319	7.46%
355 GTS	73,971	75,149	-1.57%	72,732	1.70%	72,024	2.70%	72,443	2.11%
355 SPIDER	78,788	81,459	-3.28%	74,022	6.44%	76,750	2.66%	71,105	10.81%
360 MODENA	63,440	62,869	0.91%	68,863	-7.88%	70,905	-10.53%	73,038	-13.14%
360 SPIDER	79,400	81,919	-3.07%	84,791	-6.36%	86,328	-8.03%	92,304	-13.98%
CHALLENGE STRADALE	177,180	183,132	-3.25%	197,454	-10.27%	199,745	-11.30%	200,061	-11.44%
F430	133,455	144,831	-7.85%	131,939	1.15%	128,899	3.53%	125,618	6.24%
F430 SPIDER	155,827	161,928	-3.77%	149,115	4.50%	145,888	6.81%	139,084	12.04%
F430 SCUDERIA	188,077	196,581	-4.33%	200,383	-6.14%	204,180	-7.89%	277,817	-32.30%
SCUDERIA SPIDER 16M	288,605	297,679	-3.05%	291,475	-0.98%	299,223	-3.55%	320,780	-10.03%
CALIFORNIA	99,528	104,119	-4.41%	109,196	-8.85%	121,738	-18.24%	131,434	-24.28%
458 ITALIA	162,721	166,020	-1.99%	174,897	-6.96%	186,094	-12.56%	198,264	-17.93%
458 SPIDER	192,176	195,136	-1.52%	205,308	-6.40%	215,664	-10.89%	232,717	-17.42%
CALIFORNIA T	148,196	152,170	-2.61%	166,241	-10.85%	182,240	-18.68%	207,937	-28.73%