

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4404</b>	<b>6 Months Ago 4317</b>	<b>Change from 4404</b>	<b>1 Yr Ago 4304</b>	<b>Change from 4404</b>	<b>2 Yrs Ago 4204</b>	<b>Change from 4404</b>	<b>3 Yrs Ago 4104</b>	<b>Change from 4404</b>
250 PF CPE	636,833	631,256	0.88%	628,779	1.28%	663,811	-4.06%	647,048	-1.58%
250 GTE	436,824	417,315	4.67%	413,093	5.74%	391,913	11.46%	432,832	0.92%
250 GTL	1,666,568	1,734,225	-3.90%	1,767,954	-5.73%	2,053,349	-18.84%	2,128,128	-21.69%
330 GT 2+2	274,201	267,118	2.65%	273,909	0.11%	310,959	-11.82%	325,200	-15.68%
275 GTB	2,385,423	2,356,959	1.21%	2,414,056	-1.19%	2,185,600	9.14%	2,276,056	4.81%
330 GTC	589,979	639,794	-7.79%	661,508	-10.81%	727,930	-18.95%	854,469	-30.95%
275 GTB/4	2,869,262	2,889,179	-0.69%	2,950,238	-2.74%	3,123,149	-8.13%	2,935,637	-2.26%
365 GT 2+2	248,920	262,590	-5.21%	240,864	3.34%	296,945	-16.17%	310,345	-19.79%
365 GTB/4	670,287	682,644	-1.81%	733,607	-8.63%	790,751	-15.23%	888,306	-24.54%
365 GTS/4	2,212,710	2,145,023	3.16%	2,203,902	0.40%	2,567,398	-13.82%	2,461,728	-10.12%
365 GTC/4	240,727	264,138	-8.86%	287,638	-16.31%	370,201	-34.97%	357,765	-32.71%
365 GT4 2+2	78,258	73,968	5.80%	78,550	-0.37%	68,055	14.99%	38,407	103.76%
365 GT4/BB	490,545	516,018	-4.94%	575,385	-14.74%	433,371	13.19%	372,819	31.58%
400 GT & A	32,014	32,751	-2.25%	32,608	-1.82%	39,356	-18.66%	29,475	8.61%
512 BB	333,648	293,327	13.75%	318,491	4.76%	352,495	-5.35%	368,951	-9.57%
400i GT & A	38,079	36,601	4.04%	38,474	-1.03%	39,029	-2.43%	41,568	-8.39%
512 BBi	250,216	258,801	-3.32%	302,295	-17.23%	354,126	-29.34%	363,873	-31.24%
TR 85-87	106,876	116,923	-8.59%	135,718	-21.25%	145,925	-26.76%	116,525	-8.28%
TR 88-91	125,575	127,978	-1.88%	131,572	-4.56%	151,729	-17.24%	148,775	-15.59%
412 GT & A	41,299	43,241	-4.49%	43,605	-5.29%	42,396	-2.59%	36,525	13.07%
512 TR	184,903	216,482	-14.59%	229,385	-19.39%	230,653	-19.83%	148,369	24.62%
456 GT	48,067	48,749	-1.40%	48,910	-1.72%	47,562	1.06%	44,997	6.82%
F512 M	426,712	421,743	1.18%	424,242	0.58%	525,747	-18.84%	248,972	71.39%
F50	2,074,412	2,087,066	-0.61%	2,051,978	1.09%	1,844,655	12.46%	1,675,735	23.79%
550M	122,002	134,780	-9.48%	134,860	-9.53%	146,740	-16.86%	81,616	49.48%
550 BARCETTA	383,861	372,373	3.09%	384,851	-0.26%	475,070	-19.20%	224,428	71.04%
456M GT & A	55,519	57,640	-3.68%	56,851	-2.34%	56,532	-1.79%	53,345	4.08%
575M MARANELLO	128,903	128,362	0.42%	127,272	1.28%	120,054	7.37%	101,911	26.49%
ENZO	2,483,132	2,513,930	-1.23%	2,396,722	3.61%	2,037,358	21.88%	1,679,926	47.81%
612 SCAGLIETTI	103,694	104,463	-0.74%	117,375	-11.66%	133,722	-22.46%	117,406	-11.68%
SUPERAMERICA	403,596	420,226	-3.96%	456,153	-11.52%	468,682	-13.89%	359,556	12.25%
599 GTB FIORANO	176,984	179,968	-1.66%	186,026	-4.86%	192,485	-8.05%	186,034	-4.86%
FF	164,527	172,088	-4.39%	192,709	-14.62%	218,583	-24.73%	239,078	-31.18%
F12berlinetta	261,141	272,439	-4.15%	278,018	-6.07%	336,213	-22.33%	366,699	-28.79%
246 GT	316,573	299,141	5.83%	297,924	6.26%	312,556	1.29%	346,133	-8.54%
246 GTS	345,456	321,918	7.31%	337,659	2.31%	366,348	-5.70%	404,244	-14.54%
308 GT4	52,928	53,597	-1.25%	47,191	12.16%	44,956	17.73%	32,476	62.98%
308 GTB FG	186,444	196,691	-5.21%	197,738	-5.71%	211,256	-11.74%	145,348	28.27%
308 GTB	80,062	80,647	-0.73%	112,492	-28.83%	93,654	-14.51%	50,830	57.51%
308 GTS	56,851	59,440	-4.36%	64,761	-12.21%	67,613	-15.92%	43,463	30.80%
308 GTSi	57,871	63,353	-8.65%	65,845	-12.11%	70,005	-17.33%	53,593	7.98%
308 GTB QV	72,820	74,093	-1.72%	75,197	-3.16%	62,874	15.82%	49,098	48.32%
308 GTS QV	70,698	67,082	5.39%	66,550	6.23%	65,592	7.78%	60,776	16.33%
MON QV CPE	32,046	31,707	1.07%	31,787	0.81%	29,745	7.74%	26,744	19.83%
MON QV CAB	31,010	33,203	-6.60%	30,587	1.38%	32,620	-4.94%	30,286	2.39%
288 GTO	2,309,495	2,246,945	2.78%	2,274,744	1.53%	2,308,732	0.03%	2,091,075	10.45%
328 GTB	100,856	86,478	16.63%	82,718	21.93%	81,060	24.42%	47,036	114.42%
328 GTS	95,544	90,782	5.25%	88,425	8.05%	82,137	16.32%	59,578	60.37%
3.2 MON CPE	33,707	34,255	-1.60%	33,694	0.04%	34,103	-1.16%	31,738	6.20%
3.2 MON CAB	32,554	33,010	-1.38%	33,296	-2.23%	36,974	-11.95%	34,291	-5.07%
F40	1,264,407	1,201,721	5.22%	1,236,764	2.24%	1,422,200	-11.09%	1,432,531	-11.74%
MON T CPE	35,808	36,407	-1.65%	37,014	-3.26%	38,822	-7.76%	36,731	-2.51%
MON T CAB	44,183	40,549	8.96%	39,524	11.79%	43,510	1.55%	39,480	11.91%
348 TB	53,184	52,066	2.15%	50,918	4.45%	49,945	6.49%	46,522	14.32%
348 TS	52,093	53,148	-1.99%	52,007	0.17%	53,209	-2.10%	45,379	14.80%
348 SPIDER	63,115	59,991	5.21%	53,657	17.63%	50,954	23.87%	46,677	35.22%
355 BERLINETTA	68,028	66,283	2.63%	64,283	5.83%	59,665	14.02%	58,923	15.45%
355 GTS	72,123	72,776	-0.90%	71,669	0.63%	66,313	8.76%	62,333	15.71%
355 SPIDER	77,485	76,465	1.33%	73,069	6.04%	68,149	13.70%	65,771	17.81%
360 MODENA	70,861	71,345	-0.68%	72,150	-1.79%	75,625	-6.30%	76,331	-7.17%
360 SPIDER	86,491	88,987	-2.80%	90,149	-4.06%	96,063	-9.96%	95,772	-9.69%
CHALLENGE STRADALE	197,071	203,509	-3.16%	202,223	-2.55%	212,704	-7.35%	140,565	40.20%
F430	129,538	129,351	0.14%	125,726	3.03%	119,986	7.96%	119,855	8.08%
F430 SPIDER	142,844	144,832	-1.37%	139,250	2.58%	136,382	4.74%	137,213	4.10%
F430 SCUDERIA	206,290	209,942	-1.74%	207,088	-0.39%	205,612	0.33%	176,719	16.73%
SCUDERIA SPIDER 16M	302,378	323,506	-6.53%	326,028	-7.25%	292,567	3.35%	297,010	1.81%
CALIFORNIA	118,760	127,359	-6.75%	128,270	-7.41%	146,814	-19.11%	162,051	-26.71%
458 ITALIA	185,708	190,370	-2.45%	195,630	-5.07%	210,369	-11.72%	225,527	-17.66%
458 SPIDER	214,129	219,398	-2.40%	229,495	-6.70%	258,906	-17.29%	282,524	-24.21%