

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4606</b>	<b>6 Months Ago 4519</b>	<b>Change from 4606</b>	<b>1 Yr Ago 4506</b>	<b>Change from 4606</b>	<b>2 Yrs Ago 4406</b>	<b>Change from 4606</b>	<b>3 Yrs Ago 4306</b>	<b>Change from 4606</b>
250 PF CPE	596,090	564,553	5.59%	562,548	5.96%	634,402	-6.04%	626,075	-4.79%
250 GTE	375,843	392,337	-4.20%	375,755	0.02%	439,214	-14.43%	414,537	-9.33%
250 GTL	1,295,524	1,632,383	-20.64%	1,612,300	-19.65%	1,664,262	-22.16%	1,765,513	-26.62%
330 GT 2+2	226,267	256,255	-11.70%	252,019	-10.22%	285,780	-20.82%	269,991	-16.19%
275 GTB	1,915,782	2,056,403	-6.84%	2,034,941	-5.86%	2,384,633	-19.66%	2,393,490	-19.96%
330 GTC	507,540	552,786	-8.19%	522,873	-2.93%	593,532	-14.49%	656,397	-22.68%
275 GTB/4	2,544,000	2,953,675	-13.87%	2,872,321	-11.43%	2,865,514	-11.22%	2,909,023	-12.55%
365 GT 2+2	199,914	211,569	-5.51%	222,110	-9.99%	248,591	-19.58%	240,176	-16.76%
365 GTB/4	556,813	655,589	-15.07%	666,644	-16.48%	671,835	-17.12%	725,632	-23.27%
365 GTS/4	2,061,789	2,251,244	-8.42%	2,341,600	-11.95%	2,207,901	-6.62%	2,191,844	-5.93%
365 GTC/4	230,484	222,921	3.39%	220,036	4.75%	240,894	-4.32%	288,090	-20.00%
365 GT4 2+2	70,663	94,013	-24.84%	81,347	-13.13%	80,129	-11.81%	75,581	-6.51%
365 GT4/BB	378,946	347,508	9.05%	392,180	-3.37%	489,556	-22.59%	567,264	-33.20%
400 GT & A	32,419	38,098	-14.91%	37,950	-14.57%	32,026	1.23%	32,064	1.11%
512 BB	244,976	259,711	-5.67%	268,794	-8.86%	336,635	-27.23%	310,281	-21.05%
400i GT & A	45,403	48,446	-6.28%	53,409	-14.99%	37,558	20.89%	37,789	20.15%
512 BBi	254,986	258,320	-1.29%	280,797	-9.19%	237,700	7.27%	292,408	-12.80%
TR 85-87	118,705	146,546	-19.00%	103,799	14.36%	106,498	11.46%	132,615	-10.49%
TR 88-91	111,994	124,502	-10.05%	127,911	-12.44%	125,873	-11.03%	131,854	-15.06%
412 GT & A	51,339	60,018	-14.46%	61,571	-16.62%	39,222	30.89%	42,502	20.79%
512 TR	164,651	190,166	-13.42%	200,748	-17.98%	180,164	-8.61%	223,637	-26.38%
456 GT	49,425	48,652	1.59%	46,876	5.44%	47,022	5.11%	48,693	1.50%
F512 M	316,830	326,458	-2.95%	388,033	-18.35%	428,212	-26.01%	426,444	-25.70%
F50	2,292,566	2,323,871	-1.35%	2,263,447	1.29%	2,080,924	10.17%	2,096,908	9.33%
550M	123,156	107,644	14.41%	107,632	14.42%	119,270	3.26%	134,376	-8.35%
550 BARCHETTA	320,483	309,824	3.44%	315,963	1.43%	384,373	-16.62%	374,140	-14.34%
456M GT & A	64,520	60,129	7.30%	58,644	10.02%	55,611	16.02%	57,324	12.55%
575M MARANELLO	128,392	125,539	2.27%	128,044	0.27%	130,239	-1.42%	127,702	0.54%
ENZO	2,642,188	2,694,829	-1.95%	2,688,905	-1.74%	2,486,728	6.25%	2,470,095	6.97%
612 SCAGLIETTI	125,276	158,699	-21.06%	152,421	-17.81%	103,749	20.75%	112,367	11.49%
SUPERAMERICA	562,648	613,386	-8.27%	426,276	31.99%	408,059	37.88%	451,155	24.71%
599 GTB FIORANO	170,883	180,937	-5.56%	184,547	-7.40%	178,091	-4.05%	183,250	-6.75%
FF	134,656	140,535	-4.18%	148,775	-9.49%	163,827	-17.81%	193,622	-30.45%
F12berlinetta	221,325	224,370	-1.36%	233,712	-5.30%	257,947	-14.20%	275,022	-19.52%
GTC4Lusso	229,391	233,144	-1.61%	257,297	-10.85%	303,227	-24.35%	N/A	N/A
246 GT	297,780	308,194	-3.38%	322,987	-7.80%	319,043	-6.66%	294,238	1.20%
246 GTS	336,939	406,261	-17.06%	379,925	-11.31%	351,805	-4.23%	332,130	1.45%
308 GT4	52,156	49,172	6.07%	49,310	5.77%	53,561	-2.62%	47,583	9.61%
308 GTB FG	159,136	172,678	-7.84%	180,831	-12.00%	182,497	-12.80%	198,789	-19.95%
308 GTB	65,977	60,742	8.62%	59,706	10.50%	78,664	-16.13%	99,628	-33.78%
308 GTS	64,075	63,501	0.90%	61,622	3.98%	55,456	15.54%	64,092	-0.03%
308 GTSi	59,437	60,210	-1.28%	60,488	-1.74%	56,188	5.78%	65,633	-9.44%
308 GTB QV	73,900	68,046	8.60%	66,363	11.36%	74,002	-0.14%	75,678	-2.35%
308 GTS QV	66,546	73,958	-10.02%	78,717	-15.46%	70,350	-5.41%	67,207	-0.98%
288 GTO	2,273,113	2,166,452	4.92%	2,160,014	5.24%	2,334,980	-2.65%	2,239,870	1.48%
328 GTB	88,971	91,881	-3.17%	91,777	-3.06%	105,015	-15.28%	83,920	6.02%
328 GTS	90,559	92,219	-1.80%	93,473	-3.12%	94,595	-4.27%	88,927	1.84%
3.2 MON CAB	39,798	39,756	0.11%	41,985	-5.21%	32,197	23.61%	33,007	20.57%
F40	1,391,047	1,400,521	-0.68%	1,413,833	-1.61%	1,267,722	9.73%	1,187,291	17.16%
MON T CAB	45,412	47,029	-3.44%	45,717	-0.67%	44,129	2.91%	39,467	15.06%
348 TB	62,510	59,959	4.25%	55,895	11.83%	53,500	16.84%	50,730	23.22%
348 TS	62,051	60,506	2.55%	59,313	4.62%	52,238	18.79%	52,017	19.29%
348 SPIDER	59,949	67,979	-11.81%	66,218	-9.47%	64,887	-7.61%	54,549	9.90%
355 BERLINETTA	72,865	70,238	3.74%	72,944	-0.11%	68,352	6.60%	64,523	12.93%
355 GTS	77,220	74,023	4.32%	74,672	3.41%	72,126	7.06%	72,127	7.06%
355 SPIDER	84,839	77,033	10.13%	77,269	9.80%	78,096	8.63%	74,266	14.24%
360 MODENA	67,139	61,593	9.00%	63,062	6.47%	70,709	-5.05%	71,763	-6.44%
360 SPIDER	81,620	79,769	2.32%	82,754	-1.37%	87,118	-6.31%	89,523	-8.83%
CHALLENGE STRADALE	176,982	180,394	-1.89%	190,655	-7.17%	198,904	-11.02%	201,991	-12.38%
F430	124,398	138,340	-10.08%	142,658	-12.80%	129,806	-4.17%	127,029	-2.07%
F430 SPIDER	144,210	158,677	-9.12%	158,532	-9.03%	141,961	1.58%	140,265	2.81%
F430 SCUDERIA	204,098	191,463	6.60%	197,897	3.13%	205,569	-0.72%	206,992	-1.40%
SCUDERIA SPIDER 16M	266,300	301,203	-11.59%	295,022	-9.74%	302,905	-12.08%	330,215	-19.36%
CALIFORNIA	98,469	99,762	-1.30%	104,422	-5.70%	117,587	-16.26%	128,160	-23.17%
458 ITALIA	161,859	165,943	-2.46%	168,330	-3.84%	185,570	-12.78%	194,768	-16.90%
458 SPIDER	197,648	191,815	3.04%	197,410	0.12%	213,767	-7.54%	227,181	-13.00%
CALIFORNIA T	149,814	149,367	0.30%	158,239	-5.32%	179,336	-16.46%	195,258	-23.27%
488 GTB	236,713	237,738	-0.43%	248,010	-4.56%	281,171	-15.81%	294,094	-19.51%
488 SPIDER	278,638	284,171	-1.95%	292,634	-4.78%	321,552	-13.35%	350,909	-20.60%