

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4612	6 Months Ago 4525	Change from 4612	1 Yr Ago 4512	Change from 4612	2 Yrs Ago 4412	Change from 4612	3 Yrs Ago 4312	Change from 4612
250 PF CPE	596,306	562,080	6.09%	565,190	5.51%	602,461	-1.02%	638,751	-6.64%
250 GTE	379,379	385,362	-1.55%	383,238	-1.01%	438,625	-13.51%	412,982	-8.14%
250 GTL	1,307,554	1,696,578	-22.93%	1,605,938	-18.58%	1,659,239	-21.20%	1,762,738	-25.82%
330 GT 2+2	227,975	244,695	-6.83%	253,775	-10.17%	272,971	-16.48%	271,634	-16.07%
275 GTB	1,909,530	2,048,378	-6.78%	2,033,452	-6.09%	2,214,872	-13.79%	2,350,097	-18.75%
330 GTC	510,843	532,147	-4.00%	536,153	-4.72%	578,310	-11.67%	664,203	-23.09%
275 GTB/4	2,441,682	2,920,933	-16.41%	2,987,800	-18.28%	2,998,743	-18.58%	2,915,403	-16.25%
365 GT 2+2	197,876	209,031	-5.34%	217,522	-9.03%	237,231	-16.59%	259,689	-23.80%
365 GTB/4	556,316	593,846	-6.32%	676,660	-17.79%	635,964	-12.52%	693,362	-19.77%
365 GTS/4	2,064,710	2,212,067	-6.66%	2,293,771	-9.99%	2,251,100	-8.28%	2,144,024	-3.70%
365 GTC/4	229,431	223,671	2.58%	223,924	2.46%	244,427	-6.14%	279,790	-18.00%
365 GT4 2+2	70,978	94,973	-25.27%	98,900	-28.23%	80,923	-12.29%	74,960	-5.31%
365 GT4/BB	366,461	346,692	5.70%	350,667	4.50%	455,926	-19.62%	543,518	-32.58%
400 GT & A	34,921	38,656	-9.66%	38,025	-8.16%	32,388	7.82%	32,267	8.23%
512 BB	244,427	311,404	-21.51%	265,936	-8.09%	355,619	-31.27%	297,357	-17.80%
400i GT & A	46,556	48,227	-3.46%	52,409	-11.17%	45,294	2.79%	36,830	26.41%
512 BBi	248,446	259,117	-4.12%	262,858	-5.48%	233,558	6.37%	273,178	-9.05%
TR 85-87	126,855	142,096	-10.73%	140,069	-9.43%	102,833	23.36%	121,490	4.42%
TR 88-91	114,088	125,175	-8.86%	154,649	-26.23%	127,043	-10.20%	131,793	-13.43%
412 GT & A	52,594	63,390	-17.03%	68,780	-23.53%	46,406	13.33%	42,389	24.07%
512 TR	169,131	187,285	-9.69%	199,130	-15.07%	188,828	-10.43%	221,391	-23.61%
456 GT	50,436	49,702	1.48%	48,315	4.39%	47,859	5.38%	48,331	4.36%
F512 M	300,293	328,750	-8.66%	361,222	-16.87%	444,281	-32.41%	425,243	-29.38%
F50	2,175,936	2,339,663	-7.00%	2,487,656	-12.53%	2,116,722	2.80%	2,089,102	4.16%
550M	130,925	116,922	11.98%	103,931	25.97%	121,875	7.43%	136,758	-4.27%
550 BARCETTA	313,036	312,890	0.05%	313,098	-0.02%	357,200	-12.36%	370,600	-15.53%
456M GT & A	65,446	66,809	-2.04%	58,636	11.61%	55,889	17.10%	57,792	13.24%
575M MARANELLO	128,071	127,696	0.29%	129,107	-0.80%	128,517	-0.35%	128,712	-0.50%
ENZO	2,535,921	2,691,857	-5.79%	2,684,871	-5.55%	2,438,215	4.01%	2,498,790	1.49%
612 SCAGLIETTI	134,277	160,631	-16.41%	191,798	-29.99%	102,068	31.56%	108,660	23.58%
SUPERAMERICA	496,331	600,150	-17.30%	477,257	4.00%	435,710	13.91%	416,294	19.23%
599 GTB FIORANO	180,669	178,245	1.36%	183,359	-1.47%	177,053	2.04%	181,036	-0.20%
FF	132,481	137,718	-3.80%	144,884	-8.56%	157,919	-16.11%	178,436	-25.75%
F12berlinetta	220,404	223,075	-1.20%	229,489	-3.96%	248,846	-11.43%	273,180	-19.32%
GTC4Lusso	232,916	223,846	4.05%	247,944	-6.06%	292,772	-20.44%	328,461	-29.09%
246 GT	284,980	322,448	-11.62%	326,744	-12.78%	335,931	-15.17%	294,779	-3.32%
246 GTS	330,648	385,896	-14.32%	385,853	-14.31%	370,215	-10.69%	324,973	1.75%
308 GT4	56,307	47,100	19.55%	49,051	14.79%	52,414	7.43%	53,108	6.02%
308 GTB FG	155,275	169,050	-8.15%	183,644	-15.45%	187,680	-17.27%	198,526	-21.79%
308 GTB	67,467	62,432	8.06%	60,178	12.11%	74,790	-9.79%	74,682	-9.66%
308 GTS	63,763	62,246	2.44%	65,077	-2.02%	61,851	3.09%	61,364	3.91%
308 GTSi	55,184	62,034	-11.04%	59,273	-6.90%	56,781	-2.81%	64,282	-14.15%
308 GTB QV	77,314	68,799	12.38%	66,343	16.54%	70,397	9.83%	75,852	1.93%
308 GTS QV	63,788	65,919	-3.23%	78,340	-18.58%	74,244	-14.08%	66,448	-4.00%
288 GTO	2,322,877	2,274,279	2.14%	2,164,279	7.33%	2,440,052	-4.80%	2,242,385	3.59%
328 GTB	88,497	91,601	-3.39%	92,220	-4.04%	102,096	-13.32%	85,657	3.32%
328 GTS	90,815	89,448	1.53%	91,368	-0.61%	93,111	-2.47%	89,835	1.09%
3.2 MON CAB	39,419	40,727	-3.21%	42,373	-6.97%	36,517	7.95%	32,864	19.95%
F40	1,400,236	1,445,828	-3.15%	1,399,217	0.07%	1,324,100	5.75%	1,195,753	17.10%
MON T CAB	45,451	48,861	-6.98%	46,096	-1.40%	45,801	-0.76%	38,906	16.82%
348 TB	63,077	60,546	4.18%	57,809	9.11%	54,803	15.10%	52,206	20.82%
348 TS	61,042	58,627	4.12%	59,402	2.76%	56,514	8.01%	52,345	16.61%
348 SPIDER	58,438	67,363	-13.25%	66,160	-11.67%	62,202	-6.05%	56,960	2.59%
355 BERLINETTA	75,394	68,043	10.80%	72,302	4.28%	69,486	8.50%	65,253	15.54%
355 GTS	78,476	73,971	6.09%	75,149	4.43%	74,033	6.00%	72,857	7.71%
355 SPIDER	87,241	78,788	10.73%	81,459	7.10%	76,134	14.59%	76,012	14.77%
360 MODENA	63,710	63,440	0.43%	62,869	1.34%	68,798	-7.40%	71,650	-11.08%
360 SPIDER	80,173	79,400	0.97%	81,919	-2.13%	86,966	-7.81%	89,120	-10.04%
CHALLENGE STRADALE	162,096	177,180	-8.51%	183,132	-11.49%	192,605	-15.84%	201,736	-19.65%
F430	123,487	133,455	-7.47%	144,831	-14.74%	129,534	-4.67%	129,140	-4.38%
F430 SPIDER	146,919	155,827	-5.72%	161,928	-9.27%	147,778	-0.58%	141,965	3.49%
F430 SCUDERIA	196,241	188,077	4.34%	196,581	-0.17%	199,906	-1.83%	209,274	-6.23%
SCUDERIA SPIDER 16M	268,452	288,605	-6.98%	297,679	-9.82%	310,242	-13.47%	331,465	-19.01%
CALIFORNIA	100,378	99,528	0.85%	104,119	-3.59%	114,755	-12.53%	127,901	-21.52%
458 ITALIA	160,091	162,721	-1.62%	166,020	-3.57%	177,873	-10.00%	191,974	-16.61%
458 SPIDER	197,336	192,176	2.69%	195,136	1.13%	209,167	-5.66%	222,957	-11.49%
CALIFORNIA T	147,620	148,196	-0.39%	152,170	-2.99%	175,156	-15.72%	196,205	-24.76%
488 GTB	236,699	239,737	-1.27%	243,020	-2.60%	278,941	-15.14%	297,686	-20.49%
488 SPIDER	281,321	281,324	0.00%	289,210	-2.73%	315,184	-10.74%	344,862	-18.43%