

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4609	6 Months Ago 4522	Change from 4609	1 Yr Ago 4509	Change from 4609	2 Yrs Ago 4409	Change from 4609	3 Yrs Ago 4309	Change from 4609
250 PF CPE	598,090	562,823	6.27%	564,840	5.89%	615,942	-2.90%	631,480	-5.29%
250 GTE	374,277	397,907	-5.94%	380,373	-1.60%	439,734	-14.89%	410,824	-8.90%
250 GTL	1,294,631	1,733,183	-25.30%	1,612,300	-19.70%	1,661,248	-22.07%	1,761,642	-26.51%
330 GT 2+2	226,994	255,333	-11.10%	252,874	-10.23%	281,629	-19.40%	269,585	-15.80%
275 GTB	1,916,682	2,056,108	-6.78%	2,062,550	-7.07%	2,315,583	-17.23%	2,367,047	-19.03%
330 GTC	511,411	544,386	-6.06%	523,675	-2.34%	587,197	-12.91%	658,443	-22.33%
275 GTB/4	2,510,667	2,927,556	-14.24%	2,944,127	-14.72%	2,936,467	-14.50%	2,900,772	-13.45%
365 GT 2+2	197,120	208,763	-5.58%	218,702	-9.87%	243,128	-18.92%	249,350	-20.95%
365 GTB/4	557,980	619,052	-9.87%	681,650	-18.14%	659,430	-15.38%	713,374	-21.78%
365 GTS/4	2,064,189	2,225,889	-7.26%	2,319,100	-10.99%	2,218,079	-6.94%	2,160,847	-4.47%
365 GTC/4	230,481	220,781	4.39%	220,693	4.44%	242,632	-5.01%	286,312	-19.50%
365 GT4 2+2	71,445	94,425	-24.34%	95,576	-25.25%	80,636	-11.40%	75,263	-5.07%
365 GT4/BB	373,613	346,813	7.73%	368,274	1.45%	478,333	-21.89%	552,410	-32.37%
400 GT & A	33,245	38,200	-12.97%	37,950	-12.40%	32,086	3.61%	32,097	3.58%
512 BB	246,148	268,904	-8.46%	267,241	-7.89%	349,000	-29.47%	303,898	-19.00%
400i GT & A	45,193	47,917	-5.68%	52,966	-14.68%	40,629	11.23%	37,527	20.43%
512 BBi	250,519	257,220	-2.61%	273,973	-8.56%	233,849	7.13%	277,441	-9.70%
TR 85-87	123,052	148,730	-17.26%	121,878	0.96%	104,506	17.75%	125,531	-1.97%
TR 88-91	110,902	127,546	-13.05%	142,339	-22.09%	126,789	-12.53%	132,360	-16.21%
412 GT & A	49,887	59,548	-16.22%	66,722	-25.23%	41,934	18.97%	42,292	17.96%
512 TR	163,984	188,027	-12.79%	198,476	-17.38%	180,799	-9.30%	223,563	-26.65%
456 GT	48,992	49,244	-0.51%	48,210	1.62%	47,112	3.99%	48,334	1.36%
F512 M	307,148	324,000	-5.20%	386,033	-20.43%	436,430	-29.62%	427,636	-28.18%
F50	2,231,903	2,352,121	-5.11%	2,401,157	-7.05%	2,098,687	6.35%	2,103,387	6.11%
550M	132,915	113,613	16.99%	105,060	26.51%	119,698	11.04%	135,024	-1.56%
550 BARCHETTA	315,529	312,287	1.04%	314,088	0.46%	373,804	-15.59%	370,175	-14.76%
456M GT & A	65,611	63,438	3.43%	58,667	11.84%	55,838	17.50%	57,330	14.44%
575M MARANELLO	127,472	125,911	1.24%	128,197	-0.57%	129,870	-1.85%	128,004	-0.42%
ENZO	2,583,967	2,697,957	-4.23%	2,681,762	-3.65%	2,461,773	4.96%	2,491,080	3.73%
612 SCAGLIETTI	132,652	165,058	-19.63%	175,765	-24.53%	102,726	29.13%	110,391	20.17%
SUPERAMERICA	516,435	602,135	-14.23%	441,028	17.10%	415,478	24.30%	431,432	19.70%
599 GTB FIORANO	176,669	179,162	-1.39%	183,313	-3.62%	177,238	-0.32%	181,643	-2.74%
FF	133,123	139,355	-4.47%	147,371	-9.67%	161,278	-17.46%	188,616	-29.42%
F12berlinetta	220,968	223,552	-1.16%	233,436	-5.34%	253,490	-12.83%	272,790	-19.00%
GTC4Lusso	231,686	225,890	2.57%	255,261	-9.24%	300,490	-22.90%	N/A	N/A
246 GT	290,929	312,855	-7.01%	324,933	-10.46%	326,984	-11.03%	292,431	-0.51%
246 GTS	333,971	395,641	-15.59%	379,925	-12.10%	364,026	-8.26%	328,024	1.81%
308 GT4	54,909	46,622	17.77%	49,310	11.35%	51,878	5.84%	50,653	8.40%
308 GTB FG	157,474	170,234	-7.50%	183,592	-14.23%	182,498	-13.71%	199,358	-21.01%
308 GTB	67,610	60,560	11.64%	59,982	12.72%	78,212	-13.56%	79,544	-15.00%
308 GTS	64,549	62,778	2.82%	62,663	3.01%	58,244	10.83%	63,283	2.00%
308 GTSi	56,468	60,711	-6.99%	59,735	-5.47%	56,469	0.00%	65,279	-13.50%
308 GTB QV	76,613	67,692	13.18%	66,107	15.89%	72,170	6.16%	75,680	1.23%
308 GTS QV	65,056	67,729	-3.95%	80,192	-18.87%	73,114	-11.02%	66,783	-2.59%
288 GTO	2,303,562	2,213,540	4.07%	2,160,014	6.65%	2,345,797	-1.80%	2,234,180	3.11%
328 GTB	88,241	91,728	-3.80%	91,970	-4.05%	104,778	-15.78%	84,738	4.13%
328 GTS	90,628	91,056	-0.47%	92,753	-2.29%	93,220	-2.78%	88,891	1.95%
3.2 MON CAB	39,688	40,543	-2.11%	42,137	-5.81%	34,367	15.48%	32,930	20.52%
F40	1,400,464	1,438,690	-2.66%	1,413,833	-0.95%	1,289,300	8.62%	1,177,056	18.98%
MON T CAB	43,305	48,248	-10.24%	45,763	-5.37%	44,789	-3.31%	39,154	10.60%
348 TB	63,911	59,920	6.66%	56,434	13.25%	54,060	18.22%	51,712	23.59%
348 TS	60,801	59,689	1.86%	58,660	3.65%	54,019	12.55%	51,872	17.21%
348 SPIDER	58,306	67,767	-13.96%	66,797	-12.71%	64,697	-9.88%	55,340	5.36%
355 BERLINETTA	74,228	68,353	8.60%	71,945	3.17%	68,819	7.86%	64,770	14.60%
355 GTS	78,679	73,523	7.01%	74,782	5.21%	73,271	7.38%	72,429	8.63%
355 SPIDER	86,097	76,470	12.59%	78,960	9.04%	77,445	11.17%	75,454	14.11%
360 MODENA	65,220	62,878	3.72%	63,430	2.82%	70,092	-6.95%	71,688	-9.02%
360 SPIDER	81,133	79,209	2.43%	82,750	-1.95%	87,349	-7.12%	89,299	-9.14%
CHALLENGE STRADALE	171,888	178,544	-3.73%	187,433	-8.29%	195,089	-11.89%	201,829	-14.83%
F430	124,035	135,416	-8.40%	141,663	-12.44%	129,405	-4.15%	128,194	-3.24%
F430 SPIDER	148,066	156,593	-5.45%	157,866	-6.21%	144,440	2.51%	141,665	4.52%
F430 SCUDERIA	202,037	188,353	7.27%	197,167	2.47%	202,028	0.00%	208,046	-2.89%
SCUDERIA SPIDER 16M	266,804	299,173	-10.82%	294,285	-9.34%	308,276	-13.45%	334,828	-20.32%
CALIFORNIA	98,879	99,825	-0.95%	104,039	-4.96%	116,316	-14.99%	128,476	-23.04%
458 ITALIA	160,543	164,522	-2.42%	167,788	-4.32%	181,935	-11.76%	194,035	-17.26%
458 SPIDER	197,979	191,635	3.31%	196,230	0.89%	212,797	-6.96%	225,911	-12.36%
CALIFORNIA T	147,847	147,934	-0.06%	155,958	-5.20%	178,601	-17.22%	194,939	-24.16%
488 GTB	235,920	239,017	-1.30%	245,785	-4.01%	279,995	-15.74%	298,599	-20.99%
488 SPIDER	290,293	282,188	2.87%	290,856	-0.19%	321,434	-9.69%	350,139	-17.09%