

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4311	6 Months Ago 4224	Change from 4311	1 Yr Ago 4211	Change from 4311	2 Yrs Ago 4111	Change from 4311	3 Yrs Ago 4011	Change from 4311
250 PF CPE	636,382	613,465	3.74%	606,192	4.98%	741,119	-14.13%	540,195	17.81%
250 GTE	412,150	396,304	4.00%	371,559	10.92%	417,325	-1.24%	355,874	15.81%
250 GTL	1,762,372	1,763,800	-0.08%	1,904,716	-7.47%	2,216,800	-20.50%	1,856,872	-5.09%
330 GT 2+2	270,335	278,689	-3.00%	285,711	-5.38%	346,527	-21.99%	275,552	-1.89%
275 GTB	2,357,940	2,274,298	3.68%	2,173,106	8.51%	2,373,822	-0.67%	1,846,824	27.68%
330 GTC	662,514	688,660	-3.80%	680,435	-2.63%	801,662	-17.36%	780,318	-15.10%
275 GTB/4	2,912,700	3,090,675	-5.76%	3,140,708	-7.26%	3,048,187	-4.44%	2,853,868	2.06%
365 GT 2+2	256,497	253,148	1.32%	286,717	-10.54%	307,698	-16.64%	194,602	31.81%
365 GTB/4	697,643	749,947	-6.97%	774,677	-9.94%	845,779	-17.51%	691,920	0.83%
365 GTS/4	2,143,525	2,368,729	-9.51%	2,402,215	-10.77%	2,694,865	-20.46%	2,069,936	3.56%
365 GTC/4	283,185	289,537	-2.19%	323,391	-12.43%	359,362	-21.20%	263,763	7.36%
365 GT4 2+2	75,263	85,935	-12.42%	77,072	-2.35%	44,840	67.85%	42,235	78.20%
365 GT4/BB	546,482	459,430	18.95%	402,556	35.75%	449,597	21.55%	332,636	64.29%
400 GT & A	32,210	37,994	-15.22%	38,351	-16.01%	32,242	-0.10%	31,226	3.15%
512 BB	298,459	338,486	-11.83%	342,500	-12.86%	383,318	-22.14%	318,453	-6.28%
400i GT & A	37,077	43,882	-15.51%	42,124	-11.98%	43,533	-14.83%	35,059	5.76%
512 BBi	273,253	323,428	-15.51%	328,736	-16.88%	362,330	-24.58%	262,513	4.09%
TR 85-87	122,182	131,133	-6.83%	144,537	-15.47%	129,052	-5.32%	90,644	34.79%
TR 88-91	131,962	133,644	-1.26%	144,684	-8.79%	146,301	-9.80%	70,060	88.36%
412 GT & A	42,328	46,283	-8.55%	44,301	-4.45%	37,836	11.87%	36,564	15.76%
512 TR	222,678	254,491	-12.50%	223,257	-0.26%	191,022	16.57%	108,330	105.56%
456 GT	48,257	48,037	0.46%	48,029	0.47%	46,061	4.77%	44,388	8.72%
F512 M	426,040	432,667	-1.53%	464,308	-8.24%	468,351	-9.03%	125,564	239.30%
F50	2,093,863	1,950,949	7.33%	1,860,350	12.55%	1,739,354	20.38%	1,572,402	33.16%
550M	136,293	138,086	-1.30%	141,423	-3.63%	92,940	46.65%	77,885	74.99%
550 BARCETTA	370,458	417,744	-11.32%	440,540	-15.91%	284,117	30.39%	190,820	94.14%
456M GT & A	57,792	54,215	6.60%	55,204	4.69%	54,287	6.46%	55,892	3.40%
575M MARANELLO	128,507	127,429	0.85%	121,696	5.60%	108,065	18.92%	99,050	29.74%
ENZO	2,496,220	2,145,228	16.36%	2,104,481	18.61%	1,750,333	42.61%	1,677,834	48.78%
612 SCAGLIETTI	109,340	126,870	-13.82%	130,128	-15.98%	117,891	-7.25%	122,215	-10.53%
SUPERAMERICA	421,230	502,412	-16.16%	457,451	-7.92%	421,550	-0.08%	200,377	110.22%
599 GTB FIORANO	181,060	194,693	-7.00%	192,310	-5.85%	191,823	-5.61%	185,167	-2.22%
FF	181,412	194,957	-6.95%	221,030	-17.92%	231,761	-21.72%	247,041	-26.57%
246 GT	294,239	305,999	-3.84%	302,413	-2.70%	353,230	-16.70%	344,326	-14.55%
246 GTS	325,811	355,367	-8.32%	363,659	-10.41%	405,917	-19.73%	381,522	-14.60%
308 GT4	52,320	45,884	14.03%	43,860	19.29%	34,145	53.23%	25,052	108.85%
308 GTB FG	198,803	203,902	-2.50%	205,547	-3.28%	194,994	1.95%	108,639	82.99%
308 GTB	75,018	120,483	-37.74%	82,895	-9.50%	57,051	31.49%	44,554	68.38%
308 GTS	62,204	68,385	-9.04%	66,949	-7.09%	56,352	10.38%	35,424	75.60%
308 GTSi	64,468	67,461	-4.44%	67,364	-4.30%	59,490	8.37%	35,515	81.52%
MONDIAL 8	24,565	23,007	6.77%	22,599	8.70%	21,189	15.93%	18,988	29.37%
308 GTB QV	75,794	75,364	0.57%	69,595	8.91%	58,280	30.05%	36,894	105.44%
308 GTS QV	66,283	63,900	3.73%	65,144	1.75%	67,943	-2.44%	46,341	43.03%
MON QV CPE	31,742	31,326	1.33%	30,059	5.60%	27,076	17.23%	25,332	25.30%
MON QV CAB	33,074	30,518	8.38%	32,970	0.32%	32,138	2.91%	29,565	11.87%
288 GTO	2,239,650	2,166,970	3.35%	2,263,633	-1.06%	2,410,538	-7.09%	1,364,742	64.11%
328 GTB	85,467	76,481	11.75%	81,428	4.96%	62,317	37.15%	42,337	101.87%
328 GTS	89,364	83,801	6.64%	84,585	5.65%	69,127	29.28%	53,161	68.10%
3.2 MON CPE	34,142	33,451	2.07%	32,126	6.28%	31,585	8.10%	28,626	19.27%
3.2 MON CAB	32,886	35,856	-8.28%	37,508	-12.32%	34,627	-5.03%	31,437	4.61%
F40	1,189,898	1,397,620	-14.86%	1,420,244	-16.22%	1,456,490	-18.30%	1,148,103	3.64%
MON T CPE	36,313	39,661	-8.44%	38,906	-6.66%	38,672	-6.10%	32,275	12.51%
MON T CAB	38,973	41,994	-7.19%	42,555	-8.42%	43,058	-9.49%	35,476	9.86%
348 TB	52,138	53,130	-1.87%	51,101	2.03%	48,770	6.91%	41,780	24.79%
348 TS	52,096	53,069	-1.83%	51,407	1.34%	46,063	13.10%	42,811	21.69%
348 SPIDER	56,307	53,016	6.21%	51,052	10.29%	47,378	18.85%	44,524	26.46%
355 BERLINETTA	65,123	63,421	2.68%	62,028	4.99%	60,324	7.96%	53,931	20.75%
355 GTS	72,754	72,888	-0.18%	67,936	7.09%	63,341	14.86%	58,917	23.49%
355 SPIDER	75,853	70,478	7.63%	68,281	11.09%	64,598	17.42%	63,642	19.19%
360 MODENA	71,707	73,202	-2.04%	75,960	-5.60%	77,177	-7.09%	74,203	-3.36%
360 SPIDER	89,163	92,563	-3.67%	95,666	-6.80%	99,621	-10.50%	94,277	-5.42%
CHALLENGE STRADALE	201,583	201,458	0.06%	213,891	-5.75%	153,471	31.35%	132,405	52.25%
F430	128,854	125,659	2.54%	120,161	7.23%	120,681	6.77%	120,127	7.26%
F430 SPIDER	141,716	138,997	1.96%	135,975	4.22%	138,201	2.54%	138,623	2.23%
F430 SCUDERIA	208,752	211,104	-1.11%	203,674	2.49%	180,972	15.35%	175,515	18.94%
SCUDERIA SPIDER 16M	332,550	319,410	4.11%	312,040	6.57%	237,371	40.10%	221,716	49.99%
CALIFORNIA	128,178	131,927	-2.84%	141,226	-9.24%	159,054	-19.41%	172,856	-25.85%
458 ITALIA	192,780	198,658	-2.96%	206,209	-6.51%	225,713	-14.59%	231,018	-16.55%
458 SPIDER	224,254	232,248	-3.44%	251,079	-10.68%	280,712	-20.11%	298,720	-24.93%