

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4413	6 Months Ago 4325	Change from 4413	1 Yr Ago 4313	Change from 4413	2 Yrs Ago 4213	Change from 4413	3 Yrs Ago 4113	Change from 4413
250 PF CPE	606,775	637,081	-4.76%	637,946	-4.89%	603,221	0.59%	744,292	-18.48%
250 GTE	433,102	428,267	1.13%	413,961	4.62%	366,805	18.07%	417,622	3.71%
250 GTL	1,662,284	1,693,594	-1.85%	1,763,103	-5.72%	1,867,905	-11.01%	2,233,107	-25.56%
330 GT 2+2	271,016	257,758	5.14%	270,103	0.34%	281,632	-3.77%	345,223	-21.50%
275 GTB	2,247,630	2,382,183	-5.65%	2,351,480	-4.42%	2,170,394	3.56%	2,367,700	-5.07%
330 GTC	578,734	583,572	-0.83%	664,080	-12.85%	680,887	-15.00%	797,768	-27.46%
275 GTB/4	2,963,664	2,878,718	2.95%	2,919,107	1.53%	3,170,879	-6.53%	3,090,944	-4.12%
365 GT 2+2	239,881	255,987	-6.29%	262,772	-8.71%	282,133	-14.98%	307,169	-21.91%
365 GTB/4	648,956	671,823	-3.40%	688,909	-5.80%	776,390	-16.41%	853,549	-23.97%
365 GTS/4	2,232,403	2,214,465	0.81%	2,144,523	4.10%	2,434,142	-8.29%	2,913,165	-23.37%
365 GTC/4	242,995	242,435	0.23%	277,437	-12.41%	314,536	-22.74%	357,711	-32.07%
365 GT4 2+2	82,648	76,388	8.20%	74,643	10.72%	76,944	7.41%	47,349	74.55%
365 GT4/BB	456,686	490,214	-6.84%	543,200	-15.93%	394,351	15.81%	457,588	-0.20%
400 GT & A	32,426	31,993	1.35%	32,323	0.32%	38,424	-15.61%	32,766	-1.04%
512 BB	351,002	332,000	5.72%	295,286	18.87%	345,380	1.63%	380,416	-7.73%
400i GT & A	45,379	39,638	14.48%	36,576	24.07%	42,151	7.66%	42,682	6.32%
512 BBi	233,073	256,248	-9.04%	272,066	-14.33%	325,238	-28.34%	364,377	-36.04%
TR 85-87	101,824	106,430	-4.33%	120,828	-15.73%	143,970	-29.27%	132,738	-23.29%
TR 88-91	126,042	125,380	0.53%	131,300	-4.00%	139,605	-9.72%	148,222	-14.96%
412 GT & A	46,152	44,428	3.88%	42,450	8.72%	44,418	3.90%	38,222	20.75%
512 TR	187,804	192,879	-2.63%	220,125	-14.68%	227,148	-17.32%	213,643	-12.09%
456 GT	48,400	49,784	-3.50%	48,405	-0.75%	48,295	-0.53%	46,534	3.24%
F512 M	439,247	423,271	3.77%	424,445	3.49%	464,292	-5.39%	495,412	-11.34%
F50	2,109,318	2,068,924	1.95%	2,084,340	1.20%	1,871,868	12.69%	1,764,346	19.55%
550M	122,384	126,762	-3.45%	137,083	-10.72%	142,191	-13.93%	95,762	27.80%
550 BARCETTA	358,773	382,706	-6.25%	370,742	-3.23%	431,444	-16.84%	349,794	2.57%
456M GT & A	55,858	55,461	0.72%	57,793	-3.35%	54,719	2.08%	54,083	3.28%
575M MARANELLO	128,523	127,232	1.01%	128,829	-0.24%	123,825	3.79%	108,316	18.66%
ENZO	2,454,161	2,495,220	-1.65%	2,501,360	-1.89%	2,116,548	15.95%	1,769,896	38.66%
612 SCAGLIETTI	102,090	103,009	-0.89%	107,740	-5.24%	129,224	-21.00%	120,761	-15.46%
SUPERAMERICA	436,271	396,420	10.05%	417,454	4.51%	460,093	-5.18%	435,886	0.09%
599 GTB FIORANO	177,443	175,685	1.00%	180,980	-1.95%	193,116	-8.12%	194,185	-8.62%
FF	158,723	168,317	-5.70%	176,234	-9.94%	218,655	-27.41%	232,415	-31.71%
F12berlinetta	247,766	266,494	-7.03%	273,862	-9.53%	333,287	-25.66%	364,753	-32.07%
246 GT	330,196	303,082	8.95%	296,303	11.44%	303,157	8.92%	360,755	-8.47%
246 GTS	363,121	336,495	7.91%	324,120	12.03%	364,035	-0.25%	401,724	-9.61%
308 GT4	53,646	52,066	3.03%	53,307	0.64%	43,417	23.56%	34,707	54.57%
308 GTB FG	187,939	190,254	-1.22%	198,248	-5.20%	210,105	-10.55%	217,514	-13.60%
308 GTB	73,539	82,738	-11.12%	74,347	-1.09%	82,967	-11.36%	63,313	16.15%
308 GTS	63,643	58,403	8.97%	60,907	4.49%	65,769	-3.23%	57,179	11.30%
308 GTSi	56,053	60,498	-7.35%	64,043	-12.48%	67,531	-17.00%	60,564	-7.45%
308 GTB QV	71,074	70,095	1.40%	75,909	-6.37%	71,677	-0.84%	59,405	19.64%
308 GTS QV	73,992	70,244	5.34%	66,648	11.02%	64,144	15.35%	68,455	8.09%
MON QV CPE	30,603	32,289	-5.22%	31,663	-3.35%	30,151	1.50%	27,137	12.77%
MON QV CAB	31,619	32,557	-2.88%	33,171	-4.68%	32,607	-3.03%	32,081	-1.44%
288 GTO	2,446,249	2,256,761	8.40%	2,245,120	8.96%	2,268,583	7.83%	2,387,670	2.45%
328 GTB	103,431	94,706	9.21%	85,847	20.48%	80,111	29.11%	74,078	39.62%
328 GTS	93,484	95,743	-2.36%	90,442	3.36%	88,318	5.85%	74,426	25.61%
3.2 MON CPE	35,184	34,328	2.49%	34,217	2.83%	32,216	9.21%	31,464	11.82%
3.2 MON CAB	35,772	33,193	7.77%	32,841	8.92%	37,492	-4.59%	34,664	3.20%
F40	1,317,702	1,268,637	3.87%	1,201,273	9.69%	1,424,289	-7.48%	1,502,060	-12.27%
MON T CPE	39,628	36,440	8.75%	36,375	8.94%	39,069	1.43%	39,003	1.60%
MON T CAB	45,584	44,220	3.08%	38,953	17.02%	43,074	5.83%	44,427	2.60%
348 TB	54,893	52,633	4.29%	52,273	5.01%	51,168	7.28%	48,904	12.25%
348 TS	56,620	51,832	9.24%	52,687	7.46%	51,620	9.69%	46,174	22.62%
348 SPIDER	62,033	62,138	-0.17%	57,853	7.23%	50,613	22.56%	47,939	29.40%
355 BERLINETTA	69,355	68,442	1.33%	65,385	6.07%	62,801	10.44%	61,279	13.18%
355 GTS	73,691	72,015	2.33%	72,924	1.05%	68,493	7.59%	63,758	15.58%
355 SPIDER	75,885	76,781	-1.17%	76,238	-0.46%	68,274	11.15%	65,205	16.38%
360 MODENA	68,480	70,919	-3.44%	71,632	-4.40%	76,281	-10.23%	77,567	-11.72%
360 SPIDER	86,739	86,030	0.82%	89,187	-2.74%	96,165	-9.80%	100,640	-13.81%
CHALLENGE STRADALE	194,616	198,947	-2.18%	202,423	-3.86%	213,159	-8.70%	159,796	21.79%
F430	130,063	128,837	0.95%	129,429	0.49%	120,797	7.67%	121,024	7.47%
F430 SPIDER	148,585	145,596	2.05%	142,354	4.38%	137,075	8.40%	138,215	7.50%
F430 SCUDERIA	199,398	203,281	-1.91%	209,773	-4.95%	206,155	-3.28%	183,492	8.67%
SCUDERIA SPIDER 16M	308,086	300,342	2.58%	330,249	-6.71%	317,878	-3.08%	231,206	33.25%
CALIFORNIA	114,233	121,551	-6.02%	127,604	-10.48%	139,868	-18.33%	158,352	-27.86%
458 ITALIA	177,276	185,472	-4.42%	191,256	-7.31%	206,209	-14.03%	225,270	-21.31%
458 SPIDER	208,059	215,492	-3.45%	221,698	-6.15%	249,647	-16.66%	280,382	-25.79%