

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4617	6 Months Ago 4604	Change from 4617	1 Yr Ago 4517	Change from 4617	2 Yrs Ago 4417	Change from 4617	3 Yrs Ago 4317	Change from 4617
250 PF CPE	596,386	589,695	1.13%	565,540	5.45%	608,366	-1.97%	631,256	-5.52%
250 GTE	391,733	372,839	5.07%	387,760	1.02%	422,935	-7.38%	417,315	-6.13%
250 GTL	1,292,021	1,329,994	-2.86%	1,598,517	-19.17%	1,557,500	-17.05%	1,734,225	-25.50%
330 GT 2+2	222,899	226,460	-1.57%	255,388	-12.72%	256,002	-12.93%	267,118	-16.55%
275 GTB	1,901,459	1,936,859	-1.83%	2,038,591	-6.73%	2,233,956	-14.88%	2,356,959	-19.33%
330 GTC	513,453	503,726	1.93%	555,495	-7.57%	579,331	-11.37%	639,794	-19.75%
275 GTB/4	2,369,446	2,649,060	-10.56%	2,976,296	-20.39%	2,796,958	-15.28%	2,889,179	-17.99%
365 GT 2+2	196,431	203,589	-3.52%	215,153	-8.70%	242,905	-19.13%	262,590	-25.19%
365 GTB/4	558,802	557,357	0.26%	673,552	-17.04%	679,453	-17.76%	682,644	-18.14%
365 GTS/4	2,063,360	2,082,129	-0.90%	2,269,583	-9.09%	2,245,359	-8.11%	2,145,023	-3.81%
365 GTC/4	228,506	229,470	-0.42%	226,212	1.01%	228,555	-0.02%	264,138	-13.49%
365 GT4 2+2	70,630	74,608	-5.33%	93,915	-24.79%	86,054	-17.92%	73,968	-4.51%
365 GT4/BB	347,536	369,235	-5.88%	350,933	-0.97%	453,830	-23.42%	516,018	-32.65%
400 GT & A	35,143	34,516	1.82%	38,100	-7.76%	33,466	5.01%	32,751	7.30%
512 BB	242,534	265,632	-8.70%	262,344	-7.55%	333,639	-27.31%	293,327	-17.32%
400i GT & A	49,442	46,154	7.12%	49,763	-0.65%	39,724	24.46%	36,601	35.08%
512 BBi	248,607	258,190	-3.71%	259,600	-4.23%	232,108	7.11%	258,801	-3.94%
TR 85-87	141,423	120,159	17.70%	144,395	-2.06%	111,097	27.30%	116,923	20.95%
TR 88-91	123,694	114,479	8.05%	126,735	-2.40%	122,987	0.57%	127,978	-3.35%
412 GT & A	53,523	58,590	-8.65%	59,948	-10.72%	46,617	14.81%	43,241	23.78%
512 TR	190,470	168,891	12.78%	194,500	-2.07%	177,791	7.13%	216,482	-12.02%
456 GT	52,541	49,687	5.74%	48,265	8.86%	49,377	6.41%	48,749	7.78%
F512 M	317,889	315,707	0.69%	330,000	-3.67%	421,695	-24.62%	421,743	-24.62%
F50	2,168,158	2,315,845	-6.38%	2,336,183	-7.19%	2,083,191	4.08%	2,087,066	3.89%
550M	128,043	114,618	11.71%	106,258	20.50%	117,049	9.39%	134,780	-5.00%
550 BARCHETTA	311,150	320,484	-2.91%	309,712	0.46%	368,147	-15.48%	372,373	-16.44%
456M GT & A	64,502	64,883	-0.59%	59,214	8.93%	56,433	14.30%	57,640	11.90%
575M MARANELLO	132,654	128,249	3.43%	127,002	4.45%	128,442	3.28%	128,362	3.34%
ENZO	2,539,523	2,651,814	-4.23%	2,692,743	-5.69%	2,498,427	1.64%	2,513,930	1.02%
612 SCAGLIETTI	134,586	129,492	3.93%	165,014	-18.44%	108,452	24.10%	104,463	28.84%
SUPERAMERICA	535,997	583,227	-8.10%	613,196	-12.59%	426,539	25.66%	420,226	27.55%
599 GTB FIORANO	184,878	171,179	8.00%	182,920	1.07%	179,131	3.21%	179,968	2.73%
FF	131,520	135,491	-2.93%	141,492	-7.05%	161,208	-18.42%	172,088	-23.57%
F12berlinetta	218,772	221,456	-1.21%	225,023	-2.78%	243,496	-10.15%	272,439	-19.70%
GTC4Lusso	232,405	230,141	0.98%	238,774	-2.67%	283,708	-18.08%	321,400	-27.69%
246 GT	280,581	306,561	-8.47%	309,877	-9.45%	307,125	-8.64%	299,141	-6.20%
246 GTS	330,618	345,706	-4.36%	402,547	-17.87%	337,656	-2.08%	321,918	2.70%
308 GT4	51,600	51,562	0.07%	50,031	3.14%	54,120	-4.66%	53,597	-3.73%
308 GTB FG	149,504	161,744	-7.57%	175,651	-14.89%	182,127	-17.91%	196,691	-23.99%
308 GTB	64,917	65,345	-0.65%	60,802	6.77%	68,365	-5.04%	80,647	-19.50%
308 GTS	65,461	63,239	3.51%	63,746	2.69%	65,357	0.16%	59,440	10.13%
308 GTSi	56,281	60,971	-7.69%	60,517	-7.00%	53,518	5.16%	63,353	-11.16%
308 GTB QV	78,182	72,086	8.46%	67,746	15.40%	76,595	2.07%	74,093	5.52%
308 GTS QV	66,434	66,658	-0.34%	76,606	-13.28%	71,399	-6.95%	67,082	-0.97%
288 GTO	2,335,014	2,272,543	2.75%	2,168,543	7.68%	2,422,003	-3.59%	2,246,945	3.92%
328 GTB	91,521	89,573	2.17%	92,551	-1.11%	101,764	-10.07%	86,478	5.83%
328 GTS	92,268	90,703	1.73%	90,782	1.64%	91,975	0.32%	90,782	1.64%
3.2 MON CAB	38,016	40,119	-5.24%	39,225	-3.08%	33,158	14.65%	33,010	15.17%
F40	1,406,769	1,397,990	0.63%	1,387,043	1.42%	1,271,847	10.61%	1,201,721	17.06%
MON T CAB	50,860	47,411	7.27%	46,268	9.92%	44,379	14.60%	40,549	25.43%
348 TB	64,145	61,584	4.16%	60,022	6.87%	53,780	19.27%	52,066	23.20%
348 TS	63,044	60,856	3.60%	60,719	3.83%	55,583	13.42%	53,148	18.62%
348 SPIDER	58,913	62,623	-5.92%	68,121	-13.52%	60,211	-2.16%	59,991	-1.80%
355 BERLINETTA	77,440	70,738	9.47%	72,113	7.39%	68,729	12.67%	66,283	16.83%
355 GTS	77,591	76,494	1.43%	74,774	3.77%	72,937	6.38%	72,776	6.62%
355 SPIDER	88,654	83,107	6.67%	78,979	12.25%	75,260	17.80%	76,465	15.94%
360 MODENA	61,288	66,417	-7.72%	60,644	1.06%	68,934	-11.09%	71,345	-14.10%
360 SPIDER	79,026	81,311	-2.81%	80,421	-1.73%	86,672	-8.82%	88,987	-11.19%
CHALLENGE STRADALE	163,862	176,680	-7.25%	181,469	-9.70%	198,120	-17.29%	203,509	-19.48%
F430	113,712	127,269	-10.65%	142,482	-20.19%	131,615	-13.60%	129,351	-12.09%
F430 SPIDER	131,454	146,312	-10.16%	162,574	-19.14%	146,772	-10.44%	144,832	-9.24%
F430 SCUDERIA	189,526	200,932	-5.68%	194,247	-2.43%	199,111	-4.81%	209,942	-9.72%
SCUDERIA SPIDER 16M	265,656	267,770	-0.79%	302,144	-12.08%	311,517	-14.72%	323,506	-17.88%
CALIFORNIA	100,509	98,164	2.39%	100,888	-0.38%	111,115	-9.55%	127,359	-21.08%
458 ITALIA	158,598	162,460	-2.38%	165,980	-4.45%	176,444	-10.11%	190,370	-16.69%
458 SPIDER	193,470	195,887	-1.23%	192,976	0.26%	205,787	-5.99%	219,398	-11.82%
CALIFORNIA T	149,474	150,749	-0.85%	149,808	-0.22%	170,166	-12.16%	193,359	-22.70%
488 GTB	240,409	237,210	1.35%	238,557	0.78%	268,660	-10.52%	294,250	-18.30%
488 SPIDER	277,993	279,240	-0.45%	286,975	-3.13%	302,983	-8.25%	338,888	-17.97%