

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4410	6 Months Ago 4322	Change from 4410	1 Yr Ago 4310	Change from 4410	2 Yrs Ago 4210	Change from 4410	3 Yrs Ago 4110	Change from 4410
250 PF CPE	610,323	633,071	-3.59%	633,959	-3.73%	604,663	0.94%	733,121	-16.75%
250 GTE	440,672	429,618	2.57%	411,337	7.13%	371,764	18.54%	410,381	7.38%
250 GTL	1,659,932	1,713,806	-3.14%	1,762,007	-5.79%	1,931,370	-14.05%	2,199,459	-24.53%
330 GT 2+2	279,596	259,525	7.73%	269,916	3.59%	289,738	-3.50%	347,819	-19.61%
275 GTB	2,280,440	2,355,101	-3.17%	2,364,032	-3.54%	2,177,728	4.72%	2,382,066	-4.27%
330 GTC	585,812	580,437	0.93%	659,803	-11.21%	682,167	-14.12%	811,282	-27.79%
275 GTB/4	2,965,204	2,878,718	3.00%	2,906,736	2.01%	3,135,814	-5.44%	3,036,763	-2.36%
365 GT 2+2	240,947	259,276	-7.07%	253,186	-4.83%	291,345	-17.30%	308,986	-22.02%
365 GTB/4	651,185	676,420	-3.73%	705,680	-7.72%	776,336	-16.12%	851,447	-23.52%
365 GTS/4	2,230,365	2,208,869	0.97%	2,152,251	3.63%	2,395,956	-6.91%	2,617,099	-14.78%
365 GTC/4	243,138	245,279	-0.87%	286,148	-15.03%	328,472	-25.98%	358,731	-32.22%
365 GT4 2+2	80,332	76,388	5.16%	75,263	6.74%	77,067	4.24%	43,242	85.77%
365 GT4/BB	470,515	484,136	-2.81%	549,446	-14.37%	407,639	15.42%	435,925	7.93%
400 GT & A	32,180	31,961	0.69%	32,154	0.08%	38,249	-15.87%	31,709	1.49%
512 BB	353,450	330,625	6.90%	301,213	17.34%	341,754	3.42%	382,476	-7.59%
400i GT & A	42,489	40,485	4.95%	37,316	13.86%	42,058	1.02%	43,737	-2.85%
512 BBi	232,574	250,767	-7.25%	275,464	-15.57%	331,530	-29.85%	362,464	-35.84%
TR 85-87	103,961	105,852	-1.79%	123,754	-15.99%	144,788	-28.20%	125,884	-17.42%
TR 88-91	126,918	125,660	1.00%	132,167	-3.97%	147,268	-13.82%	146,481	-13.36%
412 GT & A	43,390	44,331	-2.12%	42,310	2.55%	44,127	-1.67%	37,567	15.50%
512 TR	182,176	196,343	-7.22%	223,091	-18.34%	222,335	-18.06%	182,482	-0.17%
456 GT	47,222	49,784	-5.15%	48,267	-2.17%	47,896	-1.41%	45,736	3.25%
F512 M	440,267	422,200	4.28%	426,838	3.15%	464,317	-5.18%	444,328	-0.91%
F50	2,106,516	2,078,818	1.33%	2,098,625	0.38%	1,855,012	13.56%	1,722,223	22.31%
550M	120,096	126,790	-5.28%	135,678	-11.48%	140,890	-14.76%	89,366	34.39%
550 BARCETTA	368,140	384,039	-4.14%	370,317	-0.59%	445,559	-17.38%	269,020	36.84%
456M GT & A	55,818	55,634	0.33%	57,688	-3.24%	55,444	0.67%	54,348	2.70%
575M MARANELLO	129,540	127,057	1.95%	128,248	1.01%	120,481	7.52%	107,288	20.74%
ENZO	2,450,445	2,512,720	-2.48%	2,493,650	-1.73%	2,098,448	16.77%	1,733,074	41.39%
612 SCAGLIETTI	102,376	102,889	-0.50%	110,183	-7.09%	130,586	-21.60%	117,554	-12.91%
SUPERAMERICA	424,100	405,051	4.70%	426,274	-0.51%	460,145	-7.83%	408,298	3.87%
599 GTB FIORANO	177,042	178,090	-0.59%	181,381	-2.39%	192,195	-7.88%	190,479	-7.05%
FF	159,924	170,626	-6.27%	184,926	-13.52%	221,297	-27.73%	231,883	-31.03%
F12berlinetta	251,701	267,294	-5.83%	272,704	-7.70%	336,823	-25.27%	364,378	-30.92%
246 GT	330,988	294,688	12.32%	293,335	12.84%	302,193	9.53%	348,928	-5.14%
246 GTS	367,966	333,321	10.39%	327,253	12.44%	362,939	1.39%	404,944	-9.13%
308 GT4	51,468	54,198	-5.04%	51,530	-0.12%	43,751	17.64%	33,864	51.98%
308 GTB FG	184,162	190,016	-3.08%	199,232	-7.56%	204,058	-9.75%	180,219	2.19%
308 GTB	77,814	82,675	-5.88%	77,020	1.03%	84,940	-8.39%	54,161	43.67%
308 GTS	59,125	58,410	1.22%	62,853	-5.93%	67,822	-12.82%	55,157	7.19%
308 GTSi	56,833	61,174	-7.10%	65,169	-12.79%	67,258	-15.50%	59,150	-3.92%
308 GTB QV	71,408	69,873	2.20%	75,737	-5.72%	68,573	4.13%	57,141	24.97%
308 GTS QV	73,242	68,500	6.92%	66,502	10.14%	65,407	11.98%	67,714	8.16%
MON QV CPE	31,341	32,289	-2.94%	31,781	-1.38%	29,975	4.56%	27,009	16.04%
MON QV CAB	31,751	32,557	-2.48%	32,670	-2.81%	33,090	-4.05%	32,141	-1.21%
288 GTO	2,373,205	2,252,215	5.37%	2,236,915	6.09%	2,261,158	4.96%	2,391,548	-0.77%
328 GTB	103,332	94,706	9.11%	85,102	21.42%	81,994	26.02%	54,908	88.19%
328 GTS	93,064	92,059	1.09%	89,107	4.44%	82,887	12.28%	65,776	41.49%
3.2 MON CPE	34,660	34,328	0.97%	34,104	1.63%	32,033	8.20%	31,648	9.52%
3.2 MON CAB	35,239	33,193	6.16%	32,908	7.08%	37,425	-5.84%	34,582	1.90%
F40	1,303,352	1,265,212	3.01%	1,183,678	10.11%	1,418,222	-8.10%	1,435,769	-9.22%
MON T CPE	37,550	36,468	2.97%	36,281	3.50%	38,801	-3.22%	38,313	-1.99%
MON T CAB	45,206	43,981	2.79%	39,186	15.36%	42,590	6.14%	42,063	7.47%
348 TB	54,303	52,302	3.83%	51,925	4.58%	51,013	6.45%	48,475	12.02%
348 TS	54,715	51,709	5.81%	52,001	5.22%	51,763	5.70%	45,921	19.15%
348 SPIDER	64,179	62,042	3.44%	55,535	15.56%	50,923	26.03%	47,331	35.60%
355 BERLINETTA	69,101	69,090	0.02%	64,992	6.32%	61,670	12.05%	59,670	15.81%
355 GTS	73,538	72,018	2.11%	72,592	1.30%	67,595	8.79%	63,105	16.53%
355 SPIDER	77,038	76,551	0.64%	75,684	1.79%	68,234	12.90%	64,566	19.32%
360 MODENA	69,626	71,025	-1.97%	71,698	-2.89%	75,750	-8.08%	77,295	-9.92%
360 SPIDER	87,299	86,925	0.43%	89,266	-2.20%	95,455	-8.54%	98,790	-11.63%
CHALLENGE STRADALE	193,381	199,505	-3.07%	201,708	-4.13%	214,234	-9.73%	152,663	26.67%
F430	129,036	128,737	0.23%	128,452	0.45%	119,957	7.57%	120,575	7.02%
F430 SPIDER	145,740	146,140	-0.27%	141,515	2.99%	135,294	7.72%	138,523	5.21%
F430 SCUDERIA	201,039	205,722	-2.28%	208,574	-3.61%	202,533	-0.74%	179,594	11.94%
SCUDERIA SPIDER 16M	308,650	299,169	3.17%	333,799	-7.53%	312,058	-1.09%	248,537	24.19%
CALIFORNIA	115,907	122,225	-5.17%	128,346	-9.69%	141,895	-18.31%	159,488	-27.33%
458 ITALIA	180,447	187,477	-3.75%	193,460	-6.73%	206,858	-12.77%	226,028	-20.17%
458 SPIDER	211,620	216,201	-2.12%	225,199	-6.03%	251,743	-15.94%	280,953	-24.68%