

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4524	6 Months Ago 4511	Change from 4524	1 Yr Ago 4424	Change from 4524	2 Yrs Ago 4324	Change from 4524	3 Yrs Ago 4224	Change from 4524
250 PF CPE	562,080	565,073	-0.53%	600,563	-6.41%	634,953	-11.48%	613,465	-8.38%
250 GTE	393,000	384,412	2.23%	407,296	-3.51%	427,988	-8.17%	396,304	-0.83%
250 GTL	1,748,347	1,608,165	8.72%	1,461,231	19.65%	1,710,355	2.22%	1,763,800	-0.88%
330 GT 2+2	249,392	253,676	-1.69%	248,581	0.33%	258,376	-3.48%	278,689	-10.51%
275 GTB	2,049,072	2,043,429	0.28%	2,499,033	-18.01%	2,368,219	-13.48%	2,274,298	-9.90%
330 GTC	537,321	531,813	1.04%	581,081	-7.53%	581,383	-7.58%	688,660	-21.98%
275 GTB/4	2,918,329	2,986,552	-2.28%	2,667,727	9.39%	2,878,718	1.38%	3,090,675	-5.58%
365 GT 2+2	208,839	217,409	-3.94%	233,654	-10.62%	259,498	-19.52%	253,148	-17.50%
365 GTB/4	599,019	678,164	-11.67%	679,283	-11.82%	674,518	-11.19%	749,947	-20.13%
365 GTS/4	2,213,733	2,297,527	-3.65%	2,256,735	-1.91%	2,211,688	0.09%	2,368,729	-6.54%
365 GTC/4	222,269	222,878	-0.27%	221,284	0.45%	244,818	-9.21%	289,537	-23.23%
365 GT4 2+2	94,857	100,366	-5.49%	84,216	12.64%	76,388	24.18%	85,935	10.38%
365 GT4/BB	347,733	350,878	-0.90%	446,745	-22.16%	485,815	-28.42%	459,430	-24.31%
400 GT & A	38,480	38,000	1.26%	34,444	11.72%	31,972	20.36%	37,994	1.28%
512 BB	296,167	266,386	11.18%	286,784	3.27%	333,048	-11.07%	338,486	-12.50%
400i GT & A	48,104	52,638	-8.61%	39,221	22.65%	40,311	19.33%	43,882	9.62%
512 BBi	258,600	266,238	-2.87%	232,997	10.99%	249,304	3.73%	323,428	-20.04%
TR 85-87	146,259	139,969	4.49%	95,216	53.61%	106,061	37.90%	131,133	11.53%
TR 88-91	126,945	155,556	-18.39%	124,814	1.71%	125,857	0.86%	133,644	-5.01%
412 GT & A	61,596	70,171	-12.22%	51,647	19.26%	44,404	38.72%	46,283	33.09%
512 TR	187,241	198,641	-5.74%	173,768	7.75%	195,141	-4.05%	254,491	-26.43%
456 GT	49,754	48,295	3.02%	48,460	2.67%	49,784	-0.06%	48,037	3.57%
F512 M	326,667	369,607	-11.62%	420,835	-22.38%	422,557	-22.69%	432,667	-24.50%
F50	2,350,600	2,486,238	-5.46%	2,076,938	13.18%	2,074,273	13.32%	1,950,949	20.48%
550M	118,701	103,756	14.40%	114,283	3.87%	126,160	-5.91%	138,086	-14.04%
550 BARCHETTA	312,855	313,046	-0.06%	365,348	-14.37%	383,509	-18.42%	417,744	-25.11%
456M GT & A	66,298	58,651	13.04%	55,747	18.93%	55,577	19.29%	54,215	22.29%
575M MARANELLO	127,540	128,791	-0.97%	127,658	-0.09%	127,168	0.29%	127,429	0.09%
ENZO	2,695,429	2,682,248	0.49%	2,499,033	7.86%	2,506,887	7.52%	2,145,228	25.65%
612 SCAGLIETTI	161,637	190,565	-15.18%	108,515	48.95%	102,840	57.17%	126,870	27.40%
SUPERAMERICA	600,425	455,655	31.77%	404,419	48.47%	402,079	49.33%	502,412	19.51%
599 GTB FIORANO	178,173	183,144	-2.71%	178,162	0.01%	177,003	0.66%	194,693	-8.49%
FF	138,070	145,652	-5.21%	158,783	-13.04%	170,154	-18.86%	194,957	-29.18%
F12berlinetta	223,360	230,926	-3.28%	237,302	-5.88%	266,887	-16.31%	291,870	-23.47%
246 GT	319,593	327,735	-2.48%	317,597	0.63%	296,820	7.67%	305,999	4.44%
246 GTS	386,196	383,956	0.58%	338,635	14.04%	335,517	15.10%	355,367	8.68%
308 GT4	46,556	48,982	-4.95%	53,870	-13.58%	53,521	-13.01%	45,884	1.46%
308 GTB FG	169,050	183,488	-7.87%	175,311	-3.57%	189,981	-11.02%	203,902	-17.09%
308 GTB	61,573	60,114	2.43%	68,908	-10.64%	82,836	-25.67%	120,483	-48.89%
308 GTS	62,286	64,557	-3.52%	63,083	-1.26%	58,334	6.77%	68,385	-8.92%
308 GTSi	62,109	59,239	4.84%	57,647	7.74%	60,951	1.90%	67,461	-7.93%
308 GTB QV	68,381	66,264	3.19%	74,299	-7.97%	69,975	-2.28%	75,364	-9.27%
308 GTS QV	65,664	78,687	-16.55%	73,893	-11.14%	69,272	-5.21%	63,900	2.76%
MON QV CAB	31,734	31,723	0.03%	30,760	3.17%	32,557	-2.53%	30,518	3.98%
288 GTO	2,254,583	2,162,857	4.24%	2,411,579	-6.51%	2,253,730	0.04%	2,166,970	4.04%
328 GTB	91,509	92,099	-0.64%	96,440	-5.11%	94,706	-3.38%	76,481	19.65%
328 GTS	89,825	92,121	-2.49%	92,155	-2.53%	93,415	-3.84%	83,801	7.19%
3.2 MON CPE	36,161	36,168	-0.02%	34,745	4.08%	34,328	5.34%	33,451	8.10%
3.2 MON CAB	40,727	42,839	-4.93%	32,302	26.08%	33,193	22.70%	35,856	13.58%
F40	1,454,521	1,404,089	3.59%	1,267,278	14.78%	1,266,443	14.85%	1,397,620	4.07%
MON T CPE	40,409	40,426	-0.04%	40,118	0.73%	36,468	10.81%	39,661	1.89%
MON T CAB	48,754	46,083	5.80%	44,257	10.16%	44,191	10.33%	41,994	16.10%
348 TB	60,343	57,296	5.32%	53,929	11.89%	52,406	15.15%	53,130	13.58%
348 TS	58,820	59,000	-0.31%	54,160	8.60%	51,641	13.90%	53,069	10.84%
348 SPIDER	67,529	66,169	2.06%	59,701	13.11%	62,016	8.89%	53,016	27.37%
355 BERLINETTA	68,001	71,975	-5.52%	69,223	-1.77%	69,093	-1.58%	63,421	7.22%
355 GTS	73,656	75,027	-1.83%	72,670	1.36%	72,033	2.25%	72,888	1.05%
355 SPIDER	77,823	80,832	-3.72%	73,854	5.37%	76,701	1.46%	70,478	10.42%
360 MODENA	63,714	63,310	0.64%	68,860	-7.47%	71,047	-10.32%	73,202	-12.96%
360 SPIDER	79,254	82,153	-3.53%	84,730	-6.46%	86,553	-8.43%	92,563	-14.38%
CHALLENGE STRADALE	235,429	184,156	27.84%	197,249	19.36%	200,408	17.47%	201,458	16.86%
F430	133,625	143,379	-6.80%	132,447	0.89%	128,803	3.74%	125,659	6.34%
F430 SPIDER	156,302	160,147	-2.40%	150,512	3.85%	146,197	6.91%	138,997	12.45%
F430 SCUDERIA	187,766	196,884	-4.63%	198,624	-5.47%	204,878	-8.35%	211,104	-11.06%
SCUDERIA SPIDER 16M	293,476	296,598	-1.05%	297,566	-1.37%	298,154	-1.57%	319,410	-8.12%
CALIFORNIA	99,899	104,042	-3.98%	108,940	-8.30%	121,921	-18.06%	131,927	-24.28%
458 ITALIA	163,084	166,583	-2.10%	174,813	-6.71%	186,646	-12.62%	198,658	-17.91%
458 SPIDER	192,349	195,499	-1.61%	204,207	-5.81%	215,828	-10.88%	232,248	-17.18%
CALIFORNIA T	147,657	153,101	-3.56%	167,658	-11.93%	182,548	-19.11%	209,302	-29.45%