

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4605	6 Months Ago 4518	Change from 4605	1 Yr Ago 4505	Change from 4605	2 Yrs Ago 4405	Change from 4605	3 Yrs Ago 4305	Change from 4605
250 PF CPE	594,516	565,130	5.20%	569,042	4.48%	635,505	-6.45%	627,394	-5.24%
250 GTE	375,097	389,924	-3.80%	379,474	-1.15%	438,162	-14.39%	414,788	-9.57%
250 GTL	1,309,688	1,598,783	-18.08%	1,558,002	-15.94%	1,663,726	-21.28%	1,766,733	-25.87%
330 GT 2+2	226,358	255,453	-11.39%	250,964	-9.80%	279,706	-19.07%	272,365	-16.89%
275 GTB	1,923,887	2,048,446	-6.08%	2,029,142	-5.19%	2,385,071	-19.34%	2,403,802	-19.96%
330 GTC	503,894	554,141	-9.07%	528,777	-4.71%	591,785	-14.85%	658,418	-23.47%
275 GTB/4	2,595,616	2,966,548	-12.50%	2,799,257	-7.27%	2,867,388	-9.48%	2,927,926	-11.35%
365 GT 2+2	201,697	213,361	-5.47%	227,461	-11.33%	248,779	-18.93%	240,513	-16.14%
365 GTB/4	557,051	670,589	-16.93%	664,515	-16.17%	671,204	-17.01%	730,802	-23.78%
365 GTS/4	2,070,688	2,262,011	-8.46%	2,298,053	-9.89%	2,210,324	-6.32%	2,203,556	-6.03%
365 GTC/4	229,740	224,992	2.11%	219,649	4.59%	240,810	-4.60%	287,690	-20.14%
365 GT4 2+2	72,240	93,875	-23.05%	77,128	-6.34%	79,194	-8.78%	77,152	-6.37%
365 GT4/BB	374,353	347,789	7.64%	409,016	-8.47%	490,018	-23.60%	570,959	-34.43%
400 GT & A	33,406	38,064	-12.24%	37,223	-10.25%	32,020	4.33%	32,325	3.34%
512 BB	254,257	260,939	-2.56%	270,956	-6.16%	335,141	-24.13%	314,900	-19.26%
400i GT & A	45,720	49,080	-6.85%	51,794	-11.73%	37,734	21.16%	38,131	19.90%
512 BBi	256,991	259,218	-0.86%	269,758	-4.73%	243,901	5.37%	298,528	-13.91%
TR 85-87	119,423	145,259	-17.79%	98,544	21.19%	106,688	11.94%	134,458	-11.18%
TR 88-91	113,257	124,106	-8.74%	122,865	-7.82%	126,008	-10.12%	131,726	-14.02%
412 GT & A	54,098	59,878	-9.65%	59,284	-8.75%	40,275	34.32%	43,074	25.59%
512 TR	166,321	192,447	-13.58%	196,514	-15.36%	182,472	-8.85%	226,270	-26.49%
456 GT	49,522	48,400	2.32%	46,977	5.42%	47,542	4.16%	48,843	1.39%
F512 M	314,489	328,542	-4.28%	398,997	-21.18%	427,462	-26.43%	425,318	-26.06%
F50	2,319,616	2,314,454	0.22%	2,200,207	5.43%	2,079,539	11.54%	2,074,824	11.80%
550M	118,891	105,884	12.28%	109,552	8.52%	120,624	-1.44%	134,512	-11.61%
550 BARCHETTA	320,670	309,514	3.60%	325,908	-1.61%	384,245	-16.55%	379,258	-15.45%
456M GT & A	64,676	59,377	8.92%	57,902	11.70%	55,564	16.40%	57,085	13.30%
575M MARANELLO	128,353	125,914	1.94%	128,322	0.02%	129,506	-0.89%	127,458	0.70%
ENZO	2,647,900	2,693,786	-1.70%	2,652,878	-0.19%	2,484,930	6.56%	2,434,693	8.76%
612 SCAGLIETTI	126,987	160,068	-20.67%	138,511	-8.32%	103,915	22.20%	115,297	10.14%
SUPERAMERICA	579,680	614,698	-5.70%	416,260	39.26%	405,497	42.96%	453,684	27.77%
599 GTB FIORANO	170,346	181,708	-6.25%	182,854	-6.84%	177,535	-4.05%	184,424	-7.63%
FF	135,069	141,088	-4.27%	150,582	-10.30%	164,031	-17.66%	193,741	-30.28%
F12berlinetta	221,277	224,616	-1.49%	234,142	-5.49%	259,407	-14.70%	276,781	-20.05%
GTC4Lusso	229,168	235,961	-2.88%	258,223	-11.25%	303,707	-24.54%	N/A	N/A
246 GT	301,282	308,478	-2.33%	321,212	-6.20%	318,452	-5.39%	296,066	1.76%
246 GTS	340,864	410,233	-16.91%	371,439	-8.23%	348,613	-2.22%	335,254	1.67%
308 GT4	51,877	49,795	4.18%	50,224	3.29%	53,249	-2.58%	47,198	9.91%
308 GTB FG	160,400	173,626	-7.62%	176,157	-8.94%	184,527	-13.08%	198,343	-19.13%
308 GTB	65,792	60,963	7.92%	61,073	7.73%	79,042	-16.76%	107,939	-39.05%
308 GTS	63,567	63,624	-0.09%	61,744	2.95%	55,873	13.77%	64,441	-1.36%
308 GTSi	60,240	59,947	0.49%	59,660	0.97%	57,057	5.58%	65,912	-8.61%
308 GTB QV	73,069	67,913	7.59%	67,494	8.26%	73,420	-0.48%	75,438	-3.14%
308 GTS QV	66,547	75,758	-12.16%	77,164	-13.76%	70,511	-5.62%	66,920	-0.56%
288 GTO	2,272,845	2,167,498	4.86%	2,216,548	2.54%	2,322,238	-2.13%	2,257,556	0.68%
328 GTB	89,237	92,216	-3.23%	92,230	-3.25%	102,935	-13.31%	83,240	7.20%
328 GTS	90,740	91,574	-0.91%	92,756	-2.17%	95,049	-4.53%	88,838	2.14%
3.2 MON CAB	39,970	39,540	1.09%	39,747	0.56%	32,379	23.44%	33,150	20.57%
F40	1,395,469	1,386,458	0.65%	1,353,763	3.08%	1,266,041	10.22%	1,212,028	15.14%
MON T CAB	46,411	46,519	-0.23%	45,426	2.17%	44,140	5.14%	39,555	17.33%
348 TB	62,096	60,044	3.42%	55,352	12.18%	53,256	16.60%	50,700	22.48%
348 TS	61,685	60,764	1.52%	58,428	5.57%	52,164	18.25%	52,102	18.39%
348 SPIDER	61,153	68,050	-10.14%	64,891	-5.76%	64,023	-4.48%	54,074	13.09%
355 BERLINETTA	71,843	71,142	0.99%	72,287	-0.61%	68,260	5.25%	64,574	11.26%
355 GTS	76,991	74,393	3.49%	74,068	3.95%	72,125	6.75%	71,868	7.13%
355 SPIDER	83,775	77,987	7.42%	76,638	9.31%	77,774	7.72%	73,580	13.86%
360 MODENA	66,978	60,681	10.38%	64,243	4.26%	70,833	-5.44%	71,942	-6.90%
360 SPIDER	81,527	80,089	1.80%	83,620	-2.50%	86,717	-5.98%	89,778	-9.19%
CHALLENGE STRADALE	177,441	180,931	-1.93%	192,929	-8.03%	198,012	-10.39%	202,107	-12.20%
F430	125,531	140,550	-10.69%	140,084	-10.39%	129,639	-3.17%	126,292	-0.60%
F430 SPIDER	144,764	160,537	-9.83%	155,656	-7.00%	142,409	1.65%	139,583	3.71%
F430 SCUDERIA	202,692	192,734	5.17%	199,610	1.54%	205,826	-1.52%	207,224	-2.19%
SCUDERIA SPIDER 16M	266,985	301,674	-11.50%	290,322	-8.04%	302,642	-11.78%	328,326	-18.68%
CALIFORNIA	98,332	100,026	-1.69%	105,623	-6.90%	118,192	-16.80%	128,105	-23.24%
458 ITALIA	162,105	166,092	-2.40%	170,426	-4.88%	185,663	-12.69%	195,376	-17.03%
458 SPIDER	196,777	192,361	2.30%	200,341	-1.78%	213,971	-8.04%	228,126	-13.74%
CALIFORNIA T	150,340	149,645	0.46%	159,431	-5.70%	179,702	-16.34%	196,334	-23.43%
488 GTB	236,955	237,972	-0.43%	249,874	-5.17%	282,259	-16.05%	292,720	-19.05%
488 SPIDER	279,067	284,209	-1.81%	294,356	-5.19%	322,220	-13.39%	351,944	-20.71%