

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4618</b>	<b>6 Months Ago 4605</b>	<b>Change from 4618</b>	<b>1 Yr Ago 4518</b>	<b>Change from 4618</b>	<b>2 Yrs Ago 4418</b>	<b>Change from 4618</b>	<b>3 Yrs Ago 4318</b>	<b>Change from 4618</b>
250 PF CPE	596,386	594,516	0.31%	565,130	5.53%	604,869	-1.40%	629,613	-5.28%
250 GTE	391,733	375,097	4.44%	389,924	0.46%	421,736	-7.11%	419,482	-6.62%
250 GTL	1,292,021	1,309,688	-1.35%	1,598,783	-19.19%	1,527,093	-15.39%	1,724,178	-25.06%
330 GT 2+2	220,665	226,358	-2.52%	255,453	-13.62%	253,042	-12.80%	266,215	-17.11%
275 GTB	1,901,459	1,923,887	-1.17%	2,048,446	-7.18%	2,211,186	-14.01%	2,353,644	-19.21%
330 GTC	515,142	503,894	2.23%	554,141	-7.04%	580,003	-11.18%	623,836	-17.42%
275 GTB/4	2,369,446	2,595,616	-8.71%	2,966,548	-20.13%	2,778,523	-14.72%	2,881,627	-17.77%
365 GT 2+2	196,651	201,697	-2.50%	213,361	-7.83%	241,273	-18.49%	261,716	-24.86%
365 GTB/4	558,252	557,051	0.22%	670,589	-16.75%	682,743	-18.23%	682,039	-18.15%
365 GTS/4	2,063,360	2,070,688	-0.35%	2,262,011	-8.78%	2,257,748	-8.61%	2,153,714	-4.20%
365 GTC/4	228,496	229,740	-0.54%	224,992	1.56%	225,141	1.49%	258,688	-11.67%
365 GT4 2+2	70,630	72,240	-2.23%	93,875	-24.76%	85,821	-17.70%	74,513	-5.21%
365 GT4/BB	347,536	374,353	-7.16%	347,789	-0.07%	450,778	-22.90%	505,241	-31.21%
400 GT & A	35,143	33,406	5.20%	38,064	-7.67%	33,722	4.21%	32,663	7.59%
512 BB	242,423	254,257	-4.65%	260,939	-7.10%	330,925	-26.74%	296,829	-18.33%
400i GT & A	49,442	45,720	8.14%	49,080	0.74%	39,183	26.18%	37,012	33.58%
512 BBi	247,995	256,991	-3.50%	259,218	-4.33%	231,919	6.93%	256,892	-3.46%
TR 85-87	141,423	119,423	18.42%	145,259	-2.64%	114,304	23.73%	113,915	24.15%
TR 88-91	123,414	113,257	8.97%	124,106	-0.56%	122,754	0.54%	126,987	-2.81%
412 GT & A	53,523	54,098	-1.06%	59,878	-10.61%	46,913	14.09%	43,497	23.05%
512 TR	192,414	166,321	15.69%	192,447	-0.02%	175,312	9.76%	213,866	-10.03%
456 GT	52,541	49,522	6.10%	48,400	8.56%	49,325	6.52%	48,920	7.40%
F512 M	317,889	314,489	1.08%	328,542	-3.24%	420,507	-24.40%	421,640	-24.61%
F50	2,168,158	2,319,616	-6.53%	2,314,454	-6.32%	2,081,636	4.16%	2,087,469	3.87%
550M	128,361	118,891	7.97%	105,884	21.23%	115,677	10.97%	133,433	-3.80%
550 BARCHETTA	311,150	320,670	-2.97%	309,514	0.53%	367,467	-15.33%	374,965	-17.02%
456M GT & A	64,561	64,676	-0.18%	59,377	8.73%	56,465	14.34%	57,382	12.51%
575M MARANELLO	132,770	128,353	3.44%	125,914	5.44%	128,531	3.30%	127,921	3.79%
ENZO	2,539,523	2,647,900	-4.09%	2,693,786	-5.73%	2,498,625	1.64%	2,515,395	0.96%
612 SCAGLIETTI	133,887	126,987	5.43%	160,068	-16.36%	111,999	19.54%	104,004	28.73%
SUPERAMERICA	536,850	579,680	-7.39%	614,698	-12.66%	423,589	26.74%	419,873	27.86%
599 GTB FIORANO	184,463	170,346	8.29%	181,708	1.52%	179,253	2.91%	179,826	2.58%
FF	131,520	135,069	-2.63%	141,088	-6.78%	160,892	-18.26%	171,920	-23.50%
F12berlinetta	219,193	221,277	-0.94%	224,616	-2.41%	242,004	-9.43%	271,176	-19.17%
GTC4Lusso	232,940	229,168	1.65%	235,961	-1.28%	280,347	-16.91%	320,410	-27.30%
246 GT	279,591	301,282	-7.20%	308,478	-9.36%	308,192	-9.28%	299,653	-6.70%
246 GTS	330,618	340,864	-3.01%	410,233	-19.41%	335,825	-1.55%	322,065	2.66%
308 GT4	51,499	51,877	-0.73%	49,795	3.42%	54,022	-4.67%	53,641	-3.99%
308 GTB FG	149,751	160,400	-6.64%	173,626	-13.75%	180,935	-17.23%	195,555	-23.42%
308 GTB	65,185	65,792	-0.92%	60,963	6.93%	70,238	-7.19%	81,872	-20.38%
308 GTS	65,467	63,567	2.99%	63,624	2.90%	65,276	0.29%	59,480	10.07%
308 GTSi	56,496	60,240	-6.22%	59,947	-5.76%	53,631	5.34%	62,943	-10.24%
308 GTB QV	78,382	73,069	7.27%	67,913	15.42%	77,175	1.56%	72,976	7.41%
308 GTS QV	66,732	66,547	0.28%	75,758	-11.91%	71,415	-6.56%	66,990	-0.39%
288 GTO	2,335,014	2,272,845	2.74%	2,167,498	7.73%	2,407,079	-2.99%	2,247,571	3.89%
328 GTB	91,629	89,237	2.68%	92,216	-0.64%	99,530	-7.94%	87,927	4.21%
328 GTS	92,279	90,740	1.70%	91,574	0.77%	91,430	0.93%	90,327	2.16%
3.2 MON CAB	37,710	39,970	-5.65%	39,540	-4.63%	32,907	14.60%	33,065	14.05%
F40	1,413,395	1,395,469	1.28%	1,386,458	1.94%	1,268,688	11.41%	1,210,685	16.74%
MON T CAB	50,625	46,411	9.08%	46,519	8.83%	44,337	14.18%	41,131	23.08%
348 TB	64,145	62,096	3.30%	60,044	6.83%	53,563	19.76%	52,011	23.33%
348 TS	62,176	61,685	0.80%	60,764	2.32%	55,104	12.83%	53,102	17.09%
348 SPIDER	59,238	61,153	-3.13%	68,050	-12.95%	59,995	-1.26%	60,457	-2.02%
355 BERLINETTA	76,830	71,843	6.94%	71,142	8.00%	68,900	11.51%	66,842	14.94%
355 GTS	77,591	76,991	0.78%	74,393	4.30%	72,890	6.45%	72,590	6.89%
355 SPIDER	88,819	83,775	6.02%	77,987	13.89%	74,936	18.53%	76,391	16.27%
360 MODENA	61,160	66,978	-8.69%	60,681	0.79%	68,915	-11.25%	71,229	-14.14%
360 SPIDER	78,890	81,527	-3.23%	80,089	-1.50%	86,422	-8.72%	88,775	-11.13%
CHALLENGE STRADALE	165,631	177,441	-6.66%	180,931	-8.46%	197,750	-16.24%	202,781	-18.32%
F430	113,699	125,531	-9.43%	140,550	-19.10%	131,341	-13.43%	129,214	-12.01%
F430 SPIDER	131,377	144,764	-9.25%	160,537	-18.16%	146,481	-10.31%	145,138	-9.48%
F430 SCUDERIA	189,526	202,692	-6.50%	192,734	-1.66%	198,956	-4.74%	209,613	-9.58%
SCUDERIA SPIDER 16M	264,521	266,985	-0.92%	301,674	-12.32%	310,810	-14.89%	320,054	-17.35%
CALIFORNIA	100,509	98,332	2.21%	100,026	0.48%	110,134	-8.74%	126,667	-20.65%
458 ITALIA	158,598	162,105	-2.16%	166,092	-4.51%	176,104	-9.94%	190,550	-16.77%
458 SPIDER	194,080	196,777	-1.37%	192,361	0.89%	205,099	-5.37%	218,921	-11.35%
CALIFORNIA T	150,207	150,340	-0.09%	149,645	0.38%	170,231	-11.76%	191,952	-21.75%
488 GTB	240,664	236,955	1.57%	237,972	1.13%	266,462	-9.68%	293,787	-18.08%
488 SPIDER	278,041	279,067	-0.37%	284,209	-2.17%	303,109	-8.27%	338,567	-17.88%