

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4320</b>	<b>6 Months Ago 4307</b>	<b>Change from 4320</b>	<b>1 Yr Ago 4220</b>	<b>Change from 4320</b>	<b>2 Yrs Ago 4120</b>	<b>Change from 4320</b>	<b>3 Yrs Ago 4020</b>	<b>Change from 4320</b>
250 PF CPE	630,225	627,049	0.51%	601,544	4.77%	735,343	-14.30%	608,583	3.56%
250 GTE	425,588	413,892	2.83%	386,094	10.23%	421,461	0.98%	387,814	9.74%
250 GTL	1,707,914	1,762,450	-3.09%	1,797,174	-4.97%	2,192,058	-22.09%	2,221,277	-23.11%
330 GT 2+2	263,486	268,699	-1.94%	278,045	-5.24%	320,983	-17.91%	286,260	-7.96%
275 GTB	2,341,799	2,369,295	-1.16%	2,245,445	4.29%	2,387,121	-1.90%	1,984,636	18.00%
330 GTC	598,101	655,159	-8.71%	678,965	-11.91%	779,823	-23.30%	799,735	-25.21%
275 GTB/4	2,869,555	2,892,788	-0.80%	3,152,113	-8.96%	3,135,235	-8.47%	3,048,430	-5.87%
365 GT 2+2	259,622	241,837	7.35%	265,522	-2.22%	307,060	-15.45%	231,568	12.11%
365 GTB/4	679,664	721,982	-5.86%	756,698	-10.18%	828,170	-17.93%	752,438	-9.67%
365 GTS/4	2,174,283	2,178,144	-0.18%	2,479,325	-12.30%	2,625,747	-17.19%	2,164,467	0.45%
365 GTC/4	250,197	287,186	-12.88%	297,862	-16.00%	401,485	-37.68%	353,877	-29.30%
365 GT4 2+2	75,534	75,263	0.36%	85,563	-11.72%	53,316	41.67%	37,823	99.70%
365 GT4/BB	484,806	561,924	-13.72%	422,636	14.71%	457,588	5.95%	371,510	30.50%
400 GT & A	32,495	32,064	1.34%	38,739	-16.12%	41,129	-20.99%	30,488	6.58%
512 BB	309,611	307,706	0.62%	335,731	-7.78%	371,638	-16.69%	369,951	-16.31%
400i GT & A	38,669	37,777	2.36%	43,167	-10.42%	42,090	-8.13%	35,873	7.79%
512 BBi	250,948	286,930	-12.54%	323,699	-22.47%	362,940	-30.86%	315,885	-20.56%
TR 85-87	108,844	130,118	-16.35%	131,659	-17.33%	155,946	-30.20%	94,543	15.13%
TR 88-91	126,164	132,470	-4.76%	133,601	-5.57%	153,365	-17.74%	96,712	30.45%
412 GT & A	44,042	42,340	4.02%	45,511	-3.23%	40,551	8.61%	36,529	20.57%
512 TR	206,392	222,505	-7.24%	245,367	-15.88%	266,496	-22.55%	118,635	73.97%
456 GT	49,278	48,583	1.43%	48,233	2.17%	46,965	4.92%	44,683	10.28%
F512 M	421,436	427,243	-1.36%	454,350	-7.24%	493,080	-14.53%	151,220	178.69%
F50	2,080,486	2,103,940	-1.11%	1,936,042	7.46%	1,829,075	13.75%	1,626,386	27.92%
550M	129,529	134,541	-3.73%	140,247	-7.64%	115,970	11.69%	78,768	64.44%
550 BARCETTA	379,549	371,513	2.16%	423,483	-10.37%	629,800	-39.73%	201,667	88.21%
456M GT & A	56,796	57,213	-0.73%	54,465	4.28%	57,221	-0.74%	53,858	5.46%
575M MARANELLO	127,431	127,714	-0.22%	126,780	0.51%	110,927	14.88%	100,522	26.77%
ENZO	2,518,325	2,488,510	1.20%	2,130,629	18.20%	1,815,629	38.70%	1,726,058	45.90%
612 SCAGLIETTI	103,473	110,814	-6.62%	127,880	-19.09%	125,578	-17.60%	118,927	-12.99%
SUPERAMERICA	417,428	443,606	-5.90%	495,370	-15.73%	469,840	-11.16%	232,979	79.17%
599 GTB FIORANO	179,349	182,603	-1.78%	193,545	-7.33%	195,360	-8.20%	183,755	-2.40%
FF	171,579	193,009	-11.10%	206,169	-16.78%	221,790	-22.64%	246,313	-30.34%
246 GT	296,900	292,364	1.55%	306,078	-3.00%	348,626	-14.84%	360,460	-17.63%
246 GTS	326,104	329,757	-1.11%	360,639	-9.58%	387,516	-15.85%	423,627	-23.02%
308 GT4	53,827	48,689	10.55%	43,978	22.40%	43,602	23.45%	28,281	90.33%
308 GTB FG	193,140	198,884	-2.89%	210,577	-8.28%	237,043	-18.52%	127,232	51.80%
308 GTB	84,212	90,626	-7.08%	96,477	-12.71%	87,105	-3.32%	44,848	87.77%
308 GTS	58,800	64,105	-8.28%	68,019	-13.55%	64,861	-9.34%	39,311	49.58%
308 GTSi	62,233	65,604	-5.14%	67,396	-7.66%	67,297	-7.52%	40,023	55.49%
MONDIAL 8	25,029	24,460	2.33%	22,569	10.90%	22,152	12.99%	20,033	24.94%
308 GTB QV	70,949	75,650	-6.21%	75,189	-5.64%	60,733	16.82%	41,568	70.68%
308 GTS QV	66,952	67,141	-0.28%	62,159	7.71%	65,704	1.90%	51,435	30.17%
MON QV CPE	31,998	31,943	0.17%	30,790	3.92%	28,894	10.74%	26,015	23.00%
MON QV CAB	32,864	31,629	3.90%	31,194	5.35%	31,516	4.28%	29,532	11.28%
288 GTO	2,248,823	2,230,827	0.81%	2,181,985	3.06%	2,415,302	-6.89%	1,777,692	26.50%
328 GTB	90,756	84,172	7.82%	76,759	18.23%	73,958	22.71%	42,328	114.41%
328 GTS	89,846	88,819	1.16%	84,710	6.06%	82,377	9.07%	55,640	61.48%
3.2 MON CPE	34,292	34,028	0.78%	32,884	4.28%	33,515	2.32%	29,814	15.02%
3.2 MON CAB	33,171	32,993	0.54%	37,136	-10.68%	36,363	-8.78%	32,893	0.85%
F40	1,232,291	1,172,875	5.07%	1,426,308	-13.60%	1,445,726	-14.76%	1,341,890	-8.17%
MON T CPE	36,438	36,218	0.61%	39,670	-8.15%	39,062	-6.72%	33,080	10.15%
MON T CAB	42,760	39,515	8.21%	42,962	-0.47%	44,515	-3.94%	38,677	10.56%
348 TB	51,972	51,060	1.79%	52,842	-1.65%	49,545	4.90%	45,061	15.34%
348 TS	52,498	51,878	1.20%	52,587	-0.17%	52,820	-0.61%	44,200	18.77%
348 SPIDER	61,025	54,866	11.23%	52,098	17.14%	50,154	21.68%	45,965	32.76%
355 BERLINETTA	67,848	64,461	5.25%	62,766	8.10%	61,336	10.62%	54,760	23.90%
355 GTS	72,317	72,217	0.14%	71,341	1.37%	63,827	13.30%	62,130	16.40%
355 SPIDER	76,348	74,761	2.12%	68,720	11.10%	70,275	8.64%	66,751	14.38%
360 MODENA	71,134	71,727	-0.83%	75,311	-5.55%	76,576	-7.11%	74,778	-4.87%
360 SPIDER	87,913	89,421	-1.69%	94,244	-6.72%	101,330	-13.24%	96,818	-9.20%
CHALLENGE STRADALE	201,070	201,991	-0.46%	209,686	-4.11%	202,695	-0.80%	137,251	46.50%
F430	128,996	127,362	1.28%	123,865	4.14%	119,443	8.00%	119,483	7.96%
F430 SPIDER	145,546	140,822	3.35%	138,417	5.15%	136,941	6.28%	139,019	4.70%
F430 SCUDERIA	208,877	206,764	1.02%	213,171	-2.01%	190,895	9.42%	176,470	18.36%
SCUDERIA SPIDER 16M	310,076	333,147	-6.93%	308,999	0.35%	232,197	33.54%	221,565	39.95%
CALIFORNIA	124,991	128,412	-2.66%	134,444	-7.03%	155,602	-19.67%	169,152	-26.11%
458 ITALIA	190,213	194,744	-2.33%	203,495	-6.53%	219,691	-13.42%	231,680	-17.90%
458 SPIDER	217,708	226,854	-4.03%	239,495	-9.10%	276,858	-21.36%	291,267	-25.25%