

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4403	6 Months Ago 4316	Change from 4403	1 Yr Ago 4303	Change from 4403	2 Yrs Ago 4203	Change from 4403	3 Yrs Ago 4103	Change from 4403
250 PF CPE	638,861	633,160	0.90%	630,235	1.37%	689,718	-7.37%	647,365	-1.31%
250 GTE	433,768	415,692	4.35%	412,894	5.06%	395,799	9.59%	429,738	0.94%
250 GTL	1,669,411	1,744,642	-4.31%	1,769,244	-5.64%	2,080,462	-19.76%	2,137,263	-21.89%
330 GT 2+2	269,719	268,106	0.60%	275,420	-2.07%	311,808	-13.50%	315,504	-14.51%
275 GTB	2,385,454	2,357,468	1.19%	2,425,499	-1.65%	2,190,584	8.90%	2,216,242	7.64%
330 GTC	589,273	647,549	-9.00%	663,206	-11.15%	739,792	-20.35%	849,316	-30.62%
275 GTB/4	2,871,136	2,899,785	-0.99%	2,972,550	-3.41%	3,097,313	-7.30%	2,924,407	-1.82%
365 GT 2+2	250,864	262,271	-4.35%	242,293	3.54%	297,872	-15.78%	307,784	-18.49%
365 GTB/4	669,533	682,708	-1.93%	736,413	-9.08%	788,702	-15.11%	890,449	-24.81%
365 GTS/4	2,215,062	2,145,023	3.27%	2,204,259	0.49%	2,625,749	-15.64%	2,413,215	-8.21%
365 GTC/4	240,646	266,810	-9.81%	288,798	-16.67%	380,142	-36.70%	364,300	-33.94%
365 GT4 2+2	77,323	73,968	4.54%	80,081	-3.44%	65,121	18.74%	38,849	99.03%
365 GT4/BB	491,053	524,364	-6.35%	580,000	-15.34%	439,124	11.83%	371,510	32.18%
400 GT & A	32,009	32,635	-1.92%	32,914	-2.75%	40,092	-20.16%	29,451	8.69%
512 BB	332,761	293,449	13.40%	322,373	3.22%	356,007	-6.53%	368,252	-9.64%
400i GT & A	38,231	36,491	4.77%	38,817	-1.51%	38,502	-0.70%	40,657	-5.97%
512 BBi	253,020	262,970	-3.78%	306,517	-17.45%	357,094	-29.14%	364,861	-30.65%
TR 85-87	107,052	118,122	-9.37%	137,000	-21.86%	148,424	-27.87%	115,405	-7.24%
TR 88-91	125,657	128,919	-2.53%	131,404	-4.37%	152,046	-17.36%	144,140	-12.82%
412 GT & A	42,296	43,027	-1.70%	44,136	-4.17%	41,813	1.16%	36,512	15.84%
512 TR	187,481	217,337	-13.74%	232,844	-19.48%	236,013	-20.56%	142,780	31.31%
456 GT	48,598	48,696	-0.20%	48,767	-0.35%	47,462	2.39%	45,032	7.92%
F512 M	425,962	421,981	0.94%	423,213	0.65%	517,900	-17.75%	250,065	70.34%
F50	2,069,285	2,086,067	-0.80%	2,028,330	2.02%	1,842,193	12.33%	1,671,302	23.81%
550M	123,244	135,810	-9.25%	135,818	-9.26%	146,013	-15.59%	81,204	51.77%
550 BARCETTA	383,476	371,368	3.26%	390,990	-1.92%	481,750	-20.40%	220,081	74.24%
456M GT & A	55,475	57,602	-3.69%	56,368	-1.58%	56,835	-2.39%	53,204	4.27%
575M MARANELLO	128,385	128,529	-0.11%	127,104	1.01%	119,800	7.17%	101,447	26.55%
ENZO	2,481,333	2,510,597	-1.17%	2,355,885	5.32%	1,999,277	24.11%	1,674,085	48.22%
612 SCAGLIETTI	103,399	105,432	-1.93%	120,027	-13.85%	134,817	-23.30%	117,384	-11.91%
SUPERAMERICA	403,572	419,705	-3.84%	458,564	-11.99%	467,142	-13.61%	362,109	11.45%
599 GTB FIORANO	176,244	180,337	-2.27%	187,940	-6.22%	192,611	-8.50%	185,602	-5.04%
FF	165,496	172,372	-3.99%	192,162	-13.88%	218,139	-24.13%	240,006	-31.05%
F12berlinetta	262,448	273,289	-3.97%	280,140	-6.32%	334,847	-21.62%	367,231	-28.53%
246 GT	315,367	298,451	5.67%	299,692	5.23%	315,572	-0.06%	348,797	-9.58%
246 GTS	342,520	322,005	6.37%	340,023	0.73%	366,985	-6.67%	406,271	-15.69%
308 GT4	52,108	53,564	-2.72%	47,183	10.44%	45,096	15.55%	32,887	58.45%
308 GTB FG	188,307	196,979	-4.40%	197,133	-4.48%	215,886	-12.77%	142,518	32.13%
308 GTB	80,890	78,437	3.13%	116,427	-30.52%	91,636	-11.73%	49,372	63.84%
308 GTS	57,360	59,245	-3.18%	64,838	-11.53%	68,236	-15.94%	42,660	34.46%
308 GTSi	58,686	63,384	-7.41%	66,345	-11.54%	69,971	-16.13%	54,016	8.65%
308 GTB QV	72,202	74,727	-3.38%	74,957	-3.68%	61,739	16.95%	47,791	51.08%
308 GTS QV	70,735	67,067	5.47%	66,202	6.85%	65,493	8.00%	58,636	20.63%
MON QV CPE	32,099	31,707	1.24%	31,722	1.19%	29,737	7.94%	26,715	20.15%
MON QV CAB	31,392	33,203	-5.45%	30,410	3.23%	32,414	-3.15%	29,676	5.78%
288 GTO	2,296,753	2,246,945	2.22%	2,272,160	1.08%	2,325,133	-1.22%	2,041,208	12.52%
328 GTB	98,776	86,345	14.40%	82,182	20.19%	79,537	24.19%	47,328	108.71%
328 GTS	95,969	90,871	5.61%	87,951	9.12%	82,475	16.36%	59,052	62.52%
3.2 MON CPE	33,866	34,255	-1.14%	33,572	0.88%	34,516	-1.88%	31,709	6.80%
3.2 MON CAB	32,721	32,962	-0.73%	33,445	-2.16%	37,004	-11.57%	34,261	-4.49%
F40	1,262,820	1,203,145	4.96%	1,261,500	0.10%	1,425,200	-11.39%	1,437,331	-12.14%
MON T CPE	35,965	36,407	-1.21%	37,411	-3.87%	38,923	-7.60%	36,696	-1.99%
MON T CAB	44,183	40,029	10.38%	39,614	11.53%	43,825	0.82%	39,524	11.79%
348 TB	53,014	52,140	1.68%	51,142	3.66%	49,232	7.68%	46,297	14.51%
348 TS	52,033	53,100	-2.01%	52,088	-0.11%	53,272	-2.33%	45,353	14.73%
348 SPIDER	62,582	59,991	4.32%	53,223	17.58%	51,283	22.03%	46,598	34.30%
355 BERLINETTA	68,119	66,083	3.08%	64,083	6.30%	60,052	13.43%	58,629	16.19%
355 GTS	72,068	72,863	-1.09%	71,471	0.84%	65,900	9.36%	62,198	15.87%
355 SPIDER	77,340	76,405	1.22%	72,591	6.54%	68,501	12.90%	66,016	17.15%
360 MODENA	70,870	71,433	-0.79%	72,309	-1.99%	75,747	-6.44%	75,846	-6.56%
360 SPIDER	86,195	89,005	-3.16%	90,524	-4.78%	96,786	-10.94%	95,871	-10.09%
CHALLENGE STRADALE	197,504	203,328	-2.86%	202,339	-2.39%	211,601	-6.66%	142,521	38.58%
F430	129,360	129,518	-0.12%	125,247	3.28%	119,909	7.88%	119,928	7.86%
F430 SPIDER	143,650	144,317	-0.46%	138,651	3.61%	136,571	5.18%	137,342	4.59%
F430 SCUDERIA	205,551	210,076	-2.15%	207,358	-0.87%	203,242	1.14%	177,144	16.04%
SCUDERIA SPIDER 16M	302,114	325,675	-7.23%	323,731	-6.68%	288,234	4.82%	287,901	4.94%
CALIFORNIA	119,343	127,303	-6.25%	128,804	-7.35%	147,685	-19.19%	162,669	-26.63%
458 ITALIA	185,709	190,430	-2.48%	196,032	-5.27%	211,173	-12.06%	225,743	-17.73%
458 SPIDER	214,215	219,463	-2.39%	230,711	-7.15%	260,288	-17.70%	283,285	-24.38%