

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4621	6 Months Ago 4608	Change from 4621	1 Yr Ago 4521	Change from 4621	2 Yrs Ago 4421	Change from 4621	3 Yrs Ago 4321	Change from 4621
250 PF CPE	594,023	597,600	-0.60%	563,400	5.44%	600,090	-1.01%	630,531	-5.79%
250 GTE	391,241	374,849	4.37%	396,713	-1.38%	418,193	-6.44%	428,162	-8.62%
250 GTL	1,337,846	1,292,686	3.49%	1,699,583	-21.28%	1,495,167	-10.52%	1,712,038	-21.86%
330 GT 2+2	218,145	226,685	-3.77%	255,913	-14.76%	249,588	-12.60%	261,969	-16.73%
275 GTB	1,952,665	1,916,792	1.87%	2,059,881	-5.20%	2,179,207	-10.40%	2,339,899	-16.55%
330 GTC	521,115	510,200	2.14%	547,991	-4.90%	584,267	-10.81%	589,824	-11.65%
275 GTB/4	2,413,591	2,521,853	-4.29%	2,936,263	-17.80%	2,735,444	-11.77%	2,872,609	-15.98%
365 GT 2+2	200,096	197,371	1.38%	208,889	-4.21%	235,037	-14.87%	260,183	-23.09%
365 GTB/4	560,679	558,088	0.46%	630,133	-11.02%	686,520	-18.33%	679,016	-17.43%
365 GTS/4	2,061,912	2,063,550	-0.08%	2,233,183	-7.67%	2,270,189	-9.17%	2,185,984	-5.68%
365 GTC/4	229,516	230,321	-0.35%	221,223	3.75%	222,707	3.06%	248,932	-7.80%
365 GT4 2+2	70,638	71,603	-1.35%	94,288	-25.08%	85,538	-17.42%	76,013	-7.07%
365 GT4/BB	347,795	374,985	-7.25%	347,023	0.22%	447,623	-22.30%	484,578	-28.23%
400 GT & A	35,710	32,669	9.31%	38,166	-6.44%	34,104	4.71%	32,307	10.53%
512 BB	242,152	245,946	-1.54%	258,146	-6.20%	309,138	-21.67%	316,686	-23.54%
400i GT & A	53,470	45,258	18.14%	47,902	11.62%	37,862	41.22%	39,423	35.63%
512 BBi	241,580	251,853	-4.08%	257,307	-6.11%	230,985	4.59%	248,627	-2.83%
TR 85-87	140,504	123,828	13.47%	147,993	-5.06%	106,643	31.75%	108,253	29.79%
TR 88-91	123,996	111,256	11.45%	126,663	-2.11%	124,357	-0.29%	126,187	-1.74%
412 GT & A	53,671	48,905	9.75%	59,859	-10.34%	48,682	10.25%	44,134	21.61%
512 TR	189,633	164,215	15.48%	188,736	0.48%	175,711	7.92%	202,843	-6.51%
456 GT	52,684	49,325	6.81%	49,076	7.35%	49,057	7.39%	49,493	6.45%
F512 M	323,736	310,788	4.17%	322,917	0.25%	419,038	-22.74%	421,571	-23.21%
F50	2,172,304	2,255,887	-3.71%	2,342,704	-7.27%	2,078,655	4.51%	2,079,930	4.44%
550M	127,598	132,464	-3.67%	111,550	14.39%	114,252	11.68%	128,373	-0.60%
550 BARCHETTA	314,197	317,133	-0.93%	311,273	0.94%	367,167	-14.43%	382,613	-17.88%
456M GT & A	65,180	65,634	-0.69%	62,113	4.94%	56,357	15.66%	56,397	15.57%
575M MARANELLO	132,823	127,703	4.01%	125,383	5.93%	128,117	3.67%	127,224	4.40%
ENZO	2,572,463	2,602,794	-1.17%	2,696,914	-4.61%	2,496,987	3.02%	2,516,457	2.23%
612 SCAGLIETTI	132,387	130,643	1.33%	165,049	-19.79%	112,468	17.71%	103,234	28.24%
SUPERAMERICA	403,473	531,655	-24.11%	603,570	-33.15%	411,147	-1.87%	413,719	-2.48%
599 GTB FIORANO	181,117	174,286	3.92%	179,415	0.95%	179,231	1.05%	179,119	1.12%
FF	131,333	133,337	-1.50%	139,716	-6.00%	159,895	-17.86%	171,530	-23.43%
F12berlinetta	221,313	220,868	0.20%	223,827	-1.12%	238,143	-7.07%	267,690	-17.32%
GTC4Lusso	238,964	230,533	3.66%	228,020	4.80%	274,387	-12.91%	316,956	-24.61%
246 GT	281,715	292,129	-3.56%	310,336	-9.22%	314,400	-10.40%	295,460	-4.65%
246 GTS	336,707	334,650	0.61%	398,965	-15.60%	334,157	0.76%	329,272	2.26%
308 GT4	51,554	54,026	-4.58%	47,385	8.80%	54,288	-5.04%	54,011	-4.55%
308 GTB FG	153,515	157,934	-2.80%	170,982	-10.22%	179,630	-14.54%	192,106	-20.09%
308 GTB	68,974	66,913	3.08%	60,126	14.72%	71,506	-3.54%	83,672	-17.57%
308 GTS	65,495	64,796	1.08%	63,075	3.84%	64,309	1.84%	58,757	11.47%
308 GTSi	57,161	57,165	-0.01%	60,300	-5.21%	54,799	4.31%	61,910	-7.67%
308 GTB QV	80,163	75,798	5.76%	67,810	18.22%	76,986	4.13%	70,578	13.58%
308 GTS QV	67,225	65,589	2.49%	69,968	-3.92%	73,006	-7.92%	67,310	-0.13%
288 GTO	2,328,399	2,298,392	1.31%	2,192,118	6.22%	2,415,915	-3.62%	2,249,448	3.51%
328 GTB	92,148	88,469	4.16%	91,774	0.41%	97,082	-5.08%	92,073	0.08%
328 GTS	90,718	90,546	0.19%	91,755	-1.13%	91,620	-0.98%	89,968	0.83%
3.2 MON CAB	39,424	39,721	-0.75%	40,255	-2.06%	32,310	22.02%	33,178	18.83%
F40	1,492,063	1,398,021	6.73%	1,426,588	4.59%	1,268,613	17.61%	1,241,991	20.13%
MON T CAB	46,904	44,027	6.53%	47,891	-2.06%	44,290	5.90%	43,152	8.69%
348 TB	64,029	64,045	-0.02%	60,006	6.70%	53,534	19.60%	52,073	22.96%
348 TS	60,249	61,593	-2.18%	60,042	0.34%	54,377	10.80%	52,161	15.51%
348 SPIDER	58,069	58,802	-1.25%	67,838	-14.40%	59,703	-2.74%	61,433	-5.48%
355 BERLINETTA	77,074	74,545	3.39%	68,975	11.74%	69,374	11.10%	68,247	12.93%
355 GTS	77,861	78,487	-0.80%	73,607	5.78%	72,755	7.02%	72,209	7.83%
355 SPIDER	89,236	85,756	4.06%	76,325	16.92%	73,875	20.79%	76,406	16.79%
360 MODENA	61,464	65,813	-6.61%	62,317	-1.37%	68,880	-10.77%	71,092	-13.54%
360 SPIDER	79,181	81,320	-2.63%	79,393	-0.27%	85,430	-7.31%	87,635	-9.65%
CHALLENGE STRADALE	167,576	175,316	-4.41%	179,319	-6.55%	197,402	-15.11%	200,526	-16.43%
F430	114,001	124,082	-8.12%	135,829	-16.07%	131,833	-13.53%	128,956	-11.60%
F430 SPIDER	132,261	147,005	-10.03%	156,369	-15.42%	148,785	-11.11%	145,726	-9.24%
430 SCUDERIA	190,164	202,854	-6.26%	189,215	0.50%	197,551	-3.74%	207,616	-8.41%
SCUDERIA SPIDER 16M	265,904	266,709	-0.30%	299,967	-11.36%	308,255	-13.74%	304,884	-12.79%
CALIFORNIA	104,275	98,442	5.93%	99,686	4.60%	108,341	-3.75%	124,272	-16.09%
458 ITALIA	160,013	160,852	-0.52%	165,214	-3.15%	175,127	-8.63%	189,572	-15.59%
458 SPIDER	195,025	197,662	-1.33%	191,736	1.72%	203,872	-4.34%	217,315	-10.26%
CALIFORNIA T	153,269	148,104	3.49%	148,306	3.35%	170,442	-10.08%	186,766	-17.94%
488 GTB	242,583	235,920	2.82%	238,576	1.68%	263,835	-8.06%	291,690	-16.84%
488 SPIDER	280,551	279,352	0.43%	282,828	-0.81%	305,019	-8.02%	333,321	-15.83%