

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4608	6 Months Ago 4521	Change from 4608	1 Yr Ago 4508	Change from 4608	2 Yrs Ago 4408	Change from 4608	3 Yrs Ago 4308	Change from 4608
250 PF CPE	597,600	563,400	6.07%	564,840	5.80%	622,505	-4.00%	628,944	-4.98%
250 GTE	374,849	396,713	-5.51%	378,645	-1.00%	439,815	-14.77%	412,326	-9.09%
250 GTL	1,292,686	1,699,583	-23.94%	1,612,300	-19.82%	1,662,383	-22.24%	1,761,276	-26.61%
330 GT 2+2	226,685	255,913	-11.42%	252,583	-10.25%	284,319	-20.27%	269,264	-15.81%
275 GTB	1,916,792	2,059,881	-6.95%	2,062,550	-7.07%	2,343,039	-18.19%	2,366,127	-18.99%
330 GTC	510,200	547,991	-6.90%	522,157	-2.29%	589,066	-13.39%	657,300	-22.38%
275 GTB/4	2,521,853	2,936,263	-14.11%	2,921,855	-13.69%	2,909,538	-13.32%	2,895,468	-12.90%
365 GT 2+2	197,371	208,889	-5.51%	219,879	-10.24%	245,219	-19.51%	245,074	-19.46%
365 GTB/4	558,088	630,133	-11.43%	683,871	-18.39%	665,484	-16.14%	718,917	-22.37%
365 GTS/4	2,063,550	2,233,183	-7.60%	2,326,600	-11.31%	2,213,539	-6.78%	2,169,316	-4.88%
365 GTC/4	230,321	221,223	4.11%	219,688	4.84%	242,185	-4.90%	286,358	-19.57%
365 GT4 2+2	71,603	94,288	-24.06%	90,833	-21.17%	80,926	-11.52%	75,263	-4.86%
365 GT4/BB	374,985	347,023	8.06%	376,651	-0.44%	485,130	-22.70%	556,381	-32.60%
400 GT & A	32,669	38,166	-14.40%	37,950	-13.92%	32,063	1.89%	32,064	1.89%
512 BB	245,946	258,146	-4.73%	267,770	-8.15%	345,010	-28.71%	306,516	-19.76%
400i GT & A	45,258	47,902	-5.52%	53,119	-14.80%	39,042	15.92%	37,777	19.80%
512 BBi	251,853	257,307	-2.12%	276,878	-9.04%	234,479	7.41%	281,896	-10.66%
TR 85-87	123,828	147,993	-16.33%	114,991	7.68%	105,723	17.12%	127,528	-2.90%
TR 88-91	111,256	126,663	-12.16%	137,206	-18.91%	126,991	-12.39%	132,418	-15.98%
412 GT & A	48,905	59,859	-18.30%	64,786	-24.51%	40,666	20.26%	42,297	15.62%
512 TR	164,215	188,736	-12.99%	199,231	-17.58%	179,877	-8.71%	222,646	-26.24%
456 GT	49,325	49,076	0.51%	48,079	2.59%	47,031	4.88%	48,402	1.91%
F512 M	310,788	322,917	-3.76%	386,700	-19.63%	433,233	-28.26%	427,243	-27.26%
F50	2,255,887	2,342,704	-3.71%	2,357,293	-4.30%	2,091,938	7.84%	2,102,565	7.29%
550M	132,464	111,550	18.75%	105,492	25.57%	119,607	10.75%	134,697	-1.66%
550 BARCHETTA	317,133	311,273	1.88%	314,713	0.77%	378,474	-16.21%	370,763	-14.46%
456M GT & A	65,634	62,113	5.67%	58,660	11.89%	55,858	17.50%	57,162	14.82%
575M MARANELLO	127,703	125,383	1.85%	128,114	-0.32%	130,164	-1.89%	127,844	-0.11%
ENZO	2,602,794	2,696,914	-3.49%	2,684,143	-3.03%	2,471,358	5.32%	2,488,510	4.59%
612 SCAGLIETTI	130,643	165,049	-20.85%	168,038	-22.25%	102,984	26.86%	110,722	17.99%
SUPERAMERICA	531,655	603,570	-11.91%	435,251	22.15%	413,207	28.67%	436,708	21.74%
599 GTB FIORANO	174,286	179,415	-2.86%	183,920	-5.24%	177,463	-1.79%	181,933	-4.20%
FF	133,337	139,716	-4.57%	148,165	-10.01%	162,302	-17.85%	192,147	-30.61%
F12berlinetta	220,868	223,827	-1.32%	233,959	-5.60%	255,288	-13.48%	273,330	-19.19%
GTC4Lusso	230,533	228,020	1.10%	256,459	-10.11%	301,254	-23.48%	N/A	N/A
246 GT	292,129	310,336	-5.87%	323,815	-9.79%	325,077	-10.14%	291,526	0.21%
246 GTS	334,650	398,965	-16.12%	379,925	-11.92%	359,170	-6.83%	328,796	1.78%
308 GT4	54,026	47,385	14.01%	49,310	9.56%	52,165	3.57%	49,721	8.66%
308 GTB FG	157,934	170,982	-7.63%	182,711	-13.56%	181,128	-12.81%	199,015	-20.64%
308 GTB	66,913	60,126	11.29%	59,964	11.59%	78,386	-14.64%	84,217	-20.55%
308 GTS	64,796	63,075	2.73%	61,876	4.72%	56,003	15.70%	64,024	1.21%
308 GTSi	57,165	60,300	-5.20%	60,031	-4.77%	56,123	1.86%	65,581	-12.83%
308 GTB QV	75,798	67,810	11.78%	66,197	14.50%	72,835	4.07%	75,622	0.23%
308 GTS QV	65,589	69,968	-6.26%	80,428	-18.45%	72,002	-8.91%	66,929	-2.00%
288 GTO	2,298,392	2,192,118	4.85%	2,160,014	6.41%	2,321,131	-0.98%	2,231,445	3.00%
328 GTB	88,469	91,774	-3.60%	92,027	-3.87%	106,342	-16.81%	113,164	-21.82%
328 GTS	90,546	91,755	-1.32%	93,168	-2.81%	93,457	-3.11%	88,849	1.91%
3.2 MON CAB	39,721	40,255	-1.33%	42,086	-5.62%	33,556	18.37%	32,951	20.55%
F40	1,398,021	1,426,588	-2.00%	1,413,833	-1.12%	1,277,270	9.45%	1,175,403	18.94%
MON T CAB	44,027	47,891	-8.07%	45,681	-3.62%	44,476	-1.01%	39,366	11.84%
348 TB	64,045	60,006	6.73%	56,310	13.74%	53,805	19.03%	51,362	24.69%
348 TS	61,593	60,042	2.58%	58,846	4.67%	53,362	15.42%	51,760	19.00%
348 SPIDER	58,802	67,838	-13.32%	67,160	-12.44%	65,000	-9.54%	54,972	6.97%
355 BERLINETTA	74,545	68,975	8.08%	72,175	3.28%	68,658	8.57%	64,547	15.49%
355 GTS	78,487	73,607	6.63%	74,781	4.96%	73,041	7.46%	72,265	8.61%
355 SPIDER	85,756	76,325	12.36%	78,124	9.77%	78,142	9.74%	75,166	14.09%
360 MODENA	65,813	62,317	5.61%	63,060	4.37%	70,429	-6.55%	71,776	-8.31%
360 SPIDER	81,320	79,393	2.43%	82,813	-1.80%	87,467	-7.03%	89,444	-9.08%
CHALLENGE STRADALE	175,316	179,319	-2.23%	188,897	-7.19%	196,583	-10.82%	201,991	-13.21%
F430	124,082	135,829	-8.65%	141,562	-12.35%	129,768	-4.38%	127,676	-2.81%
F430 SPIDER	147,005	156,369	-5.99%	157,755	-6.81%	143,173	2.68%	141,411	3.96%
F430 SCUDERIA	202,854	189,215	7.21%	197,441	2.74%	203,048	-0.10%	207,390	-2.19%
SCUDERIA SPIDER 16M	266,709	299,967	-11.09%	294,654	-9.48%	307,883	-13.37%	335,815	-20.58%
CALIFORNIA	98,442	99,686	-1.25%	103,963	-5.31%	116,824	-15.73%	128,594	-23.45%
458 ITALIA	160,852	165,214	-2.64%	167,938	-4.22%	183,736	-12.45%	194,599	-17.34%
458 SPIDER	197,662	191,736	3.09%	196,692	0.49%	213,367	-7.36%	226,753	-12.83%
CALIFORNIA T	148,104	148,306	-0.14%	156,948	-5.63%	178,923	-17.22%	194,516	-23.86%
488 GTB	235,920	238,576	-1.11%	246,676	-4.36%	279,832	-15.69%	297,373	-20.67%
488 SPIDER	279,352	282,828	-1.23%	291,633	-4.21%	321,373	-13.08%	350,732	-20.35%