

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4416	6 Months Ago 4403	Change from 4416	1 Yr Ago 4316	Change from 4416	2 Yrs Ago 4216	Change from 4416	3 Yrs Ago 4116	Change from 4416
250 PF CPE	607,999	638,861	-4.83%	633,160	-3.97%	598,063	1.66%	740,604	-17.90%
250 GTE	425,014	433,768	-2.02%	415,692	2.24%	367,095	15.78%	411,998	3.16%
250 GTL	1,579,866	1,669,411	-5.36%	1,744,642	-9.44%	1,825,671	-13.46%	2,229,987	-29.15%
330 GT 2+2	259,463	269,719	-3.80%	268,106	-3.22%	277,834	-6.61%	340,056	-23.70%
275 GTB	2,238,358	2,385,454	-6.17%	2,357,468	-5.05%	2,211,935	1.19%	2,372,442	-5.65%
330 GTC	576,773	589,273	-2.12%	647,549	-10.93%	677,438	-14.86%	793,084	-27.27%
275 GTB/4	2,828,826	2,871,136	-1.47%	2,899,785	-2.45%	3,201,050	-11.63%	3,153,725	-10.30%
365 GT 2+2	244,056	250,864	-2.71%	262,271	-6.95%	276,167	-11.63%	306,406	-20.35%
365 GTB/4	673,953	669,533	0.66%	682,708	-1.28%	773,379	-12.86%	841,574	-19.92%
365 GTS/4	2,243,352	2,215,062	1.28%	2,145,023	4.58%	2,469,617	-9.16%	2,887,083	-22.30%
365 GTC/4	231,372	240,646	-3.85%	266,810	-13.28%	307,270	-24.70%	373,220	-38.01%
365 GT4 2+2	85,266	77,323	10.27%	73,968	15.27%	80,110	6.44%	47,996	77.65%
365 GT4/BB	453,746	491,053	-7.60%	524,364	-13.47%	401,846	12.92%	457,588	-0.84%
400 GT & A	33,297	32,009	4.02%	32,635	2.03%	38,496	-13.51%	34,508	-3.51%
512 BB	337,360	332,761	1.38%	293,449	14.96%	342,420	-1.48%	372,452	-9.42%
400i GT & A	40,929	38,231	7.06%	36,491	12.16%	41,307	-0.92%	42,023	-2.60%
512 BBi	232,060	253,020	-8.28%	262,970	-11.75%	323,891	-28.35%	365,390	-36.49%
TR 85-87	108,807	107,052	1.64%	118,122	-7.89%	140,647	-22.64%	143,650	-24.26%
TR 88-91	123,621	125,657	-1.62%	128,919	-4.11%	133,675	-7.52%	153,909	-19.68%
412 GT & A	46,540	42,296	10.03%	43,027	8.16%	44,534	4.50%	39,290	18.45%
512 TR	179,316	187,481	-4.36%	217,337	-17.49%	233,734	-23.28%	232,649	-22.92%
456 GT	49,035	48,598	0.90%	48,696	0.70%	48,420	1.27%	46,875	4.61%
F512 M	425,108	425,962	-0.20%	421,981	0.74%	464,275	-8.44%	492,440	-13.67%
F50	2,088,647	2,069,285	0.94%	2,086,067	0.12%	1,904,250	9.68%	1,800,900	15.98%
550M	118,253	123,244	-4.05%	135,810	-12.93%	144,075	-17.92%	100,922	17.17%
550 BARCETTA	366,318	383,476	-4.47%	371,368	-1.36%	426,794	-14.17%	524,882	-30.21%
456M GT & A	56,161	55,475	1.24%	57,602	-2.50%	54,729	2.62%	53,605	4.77%
575M MARANELLO	128,464	128,385	0.06%	128,529	-0.05%	125,689	2.21%	109,052	17.80%
ENZO	2,489,975	2,481,333	0.35%	2,510,597	-0.82%	2,128,614	16.98%	1,800,513	38.29%
612 SCAGLIETTI	107,250	103,399	3.72%	105,432	1.72%	128,345	-16.44%	123,813	-13.38%
SUPERAMERICA	430,065	403,572	6.56%	419,705	2.47%	464,316	-7.38%	446,407	-3.66%
599 GTB FIORANO	178,907	176,244	1.51%	180,337	-0.79%	193,496	-7.54%	196,420	-8.92%
FF	160,536	165,496	-3.00%	172,372	-6.87%	212,622	-24.50%	230,949	-30.49%
F12berlinetta	244,065	262,448	-7.00%	273,289	-10.69%	330,771	-26.21%	361,763	-32.53%
246 GT	312,572	315,367	-0.89%	298,451	4.73%	303,692	2.92%	356,986	-12.44%
246 GTS	343,011	342,520	0.14%	322,005	6.52%	363,404	-5.61%	391,805	-12.45%
308 GT4	54,239	52,108	4.09%	53,564	1.26%	42,960	26.25%	39,363	37.79%
308 GTB FG	183,387	188,307	-2.61%	196,979	-6.90%	212,200	-13.58%	239,928	-23.57%
308 GTB	69,037	80,890	-14.65%	78,437	-11.98%	85,936	-19.66%	75,553	-8.62%
308 GTS	64,415	57,360	12.30%	59,245	8.73%	66,649	-3.35%	59,726	7.85%
308 GTSi	53,908	58,686	-8.14%	63,384	-14.95%	67,697	-20.37%	64,005	-15.78%
308 GTB QV	75,856	72,202	5.06%	74,727	1.51%	74,067	2.42%	59,965	26.50%
308 GTS QV	71,078	70,735	0.48%	67,067	5.98%	62,144	14.38%	67,530	5.25%
MON QV CPE	30,912	32,099	-3.70%	31,707	-2.51%	30,353	1.84%	27,236	13.50%
MON QV CAB	30,840	31,392	-1.76%	33,203	-7.12%	32,116	-3.97%	31,823	-3.09%
288 GTO	2,434,757	2,296,753	6.01%	2,246,945	8.36%	2,252,700	8.08%	2,366,114	2.90%
328 GTB	101,803	98,776	3.06%	86,345	17.90%	78,486	29.71%	77,343	31.63%
328 GTS	92,674	95,969	-3.43%	90,871	1.98%	88,822	4.34%	78,567	17.96%
3.2 MON CPE	34,852	33,866	2.91%	34,255	1.74%	32,394	7.59%	31,453	10.81%
3.2 MON CAB	33,756	32,721	3.16%	32,962	2.41%	37,545	-10.09%	34,830	-3.08%
F40	1,283,577	1,262,820	1.64%	1,203,145	6.69%	1,428,333	-10.13%	1,513,390	-15.19%
MON T CPE	38,858	35,965	8.04%	36,407	6.73%	39,280	-1.07%	38,991	-0.34%
MON T CAB	44,708	44,183	1.19%	40,029	11.69%	43,174	3.55%	44,811	-0.23%
348 TB	54,030	53,014	1.92%	52,140	3.62%	51,374	5.17%	49,156	9.92%
348 TS	55,815	52,033	7.27%	53,100	5.11%	52,156	7.02%	47,835	16.68%
348 SPIDER	60,645	62,582	-3.10%	59,991	1.09%	50,823	19.33%	48,713	24.49%
355 BERLINETTA	68,868	68,119	1.10%	66,083	4.21%	62,430	10.31%	62,066	10.96%
355 GTS	73,074	72,068	1.40%	72,863	0.29%	69,166	5.65%	63,912	14.34%
355 SPIDER	75,499	77,340	-2.38%	76,405	-1.19%	68,418	10.35%	67,450	11.93%
360 MODENA	68,740	70,870	-3.01%	71,433	-3.77%	76,314	-9.92%	77,534	-11.34%
360 SPIDER	86,672	86,195	0.55%	89,005	-2.62%	96,350	-10.04%	101,265	-14.41%
CHALLENGE STRADALE	197,393	197,504	-0.06%	203,328	-2.92%	209,833	-5.93%	178,579	10.54%
F430	131,746	129,360	1.84%	129,518	1.72%	121,979	8.01%	120,609	9.23%
F430 SPIDER	147,088	143,650	2.39%	144,317	1.92%	137,939	6.63%	138,142	6.48%
F430 SCUDERIA	199,020	205,551	-3.18%	210,076	-5.26%	209,961	-5.21%	185,931	7.04%
SCUDERIA SPIDER 16M	310,515	302,114	2.78%	325,675	-4.65%	309,405	0.36%	225,374	37.78%
CALIFORNIA	111,872	119,343	-6.26%	127,303	-12.12%	137,715	-18.77%	157,475	-28.96%
458 ITALIA	176,494	185,709	-4.96%	190,430	-7.32%	206,472	-14.52%	223,407	-21.00%
458 SPIDER	206,116	214,215	-3.78%	219,463	-6.08%	247,113	-16.59%	280,326	-26.47%