

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4813	6 Months Ago 4726	Change from 4813	1 Yr Ago 4713	Change from 4813	2 Yrs Ago 4613	Change from 4813	3 Yrs Ago 4513	Change from 4813
250 PF CPE	570,338	552,658	3.20%	552,312	3.26%	595,639	-4.25%	565,307	0.89%
250 GTE	427,449	406,491	5.16%	390,263	9.53%	382,329	11.80%	383,527	11.45%
250 GTL	1,652,131	1,580,170	4.55%	1,558,452	6.01%	1,306,622	26.44%	1,603,595	3.03%
330 GT 2+2	267,596	282,025	-5.12%	257,489	3.93%	228,738	16.99%	253,246	5.67%
275 GTB	2,151,874	2,221,914	-3.15%	2,058,212	4.55%	1,907,428	12.82%	2,023,182	6.36%
330 GTC	618,143	597,701	3.42%	547,944	12.81%	510,259	21.14%	540,691	14.32%
275 GTB/4	2,915,406	3,350,611	-12.99%	2,479,478	17.58%	2,422,751	20.33%	2,988,994	-2.46%
365 GT 2+2	219,633	199,198	10.26%	204,921	7.18%	197,784	11.05%	217,635	0.92%
365 GTB/4	646,288	659,759	-2.04%	574,237	12.55%	556,673	16.10%	675,477	-4.32%
365 GTC/4	243,780	238,944	2.02%	237,939	2.45%	229,196	6.36%	226,122	7.81%
365 GT4 2+2	71,294	72,271	-1.35%	56,823	25.47%	70,792	0.71%	97,342	-26.76%
365 GT4/BB	366,799	365,783	0.28%	353,358	3.80%	362,730	1.12%	350,756	4.57%
400 GT & A	45,780	42,219	8.43%	41,673	9.86%	34,968	30.92%	38,050	20.32%
512 BB	270,019	268,608	0.53%	236,981	13.94%	243,965	10.68%	265,469	1.71%
400i GT & A	58,328	56,521	3.20%	54,764	6.51%	47,310	23.29%	52,302	11.52%
512 BBi	265,971	261,642	1.65%	238,059	11.72%	248,512	7.03%	261,698	1.63%
TESTAROSSA	174,134	178,702	-2.56%	164,179	6.06%	121,713	43.07%	145,501	19.68%
412 GT & A	53,353	52,684	1.27%	49,102	8.66%	52,743	1.16%	67,329	-20.76%
512 TR	268,766	283,561	-5.22%	250,405	7.33%	174,068	54.40%	199,660	34.61%
456 GT	65,331	60,326	8.30%	57,474	13.67%	51,012	28.07%	47,901	36.39%
F512 M	548,069	390,208	40.46%	323,396	69.47%	303,456	80.61%	352,192	55.62%
F50	4,138,379	3,298,596	25.46%	3,035,697	36.32%	2,173,825	90.37%	2,457,929	68.37%
550 MARANELLO	177,565	158,460	12.06%	125,116	41.92%	129,880	36.71%	104,107	70.56%
550 BARCHETTA	387,592	371,937	4.21%	326,303	18.78%	312,757	23.93%	313,150	23.77%
456M GT & A	76,732	74,176	3.45%	71,165	7.82%	65,212	17.67%	58,732	30.65%
575M MARANELLO	157,795	145,932	8.13%	142,369	10.84%	128,959	22.36%	129,376	21.97%
ENZO	3,628,326	3,177,273	14.20%	2,740,749	32.38%	2,536,641	43.04%	2,687,495	35.01%
612 SCAGLIETTI	130,650	135,678	-3.71%	137,993	-5.32%	134,083	-2.56%	188,975	-30.86%
SUPERAMERICA	347,983	471,413	-26.18%	539,033	-35.44%	504,244	-30.99%	506,445	-31.29%
599 GTB FIORANO	214,958	195,961	9.69%	192,764	11.51%	181,482	18.45%	183,906	16.88%
FF	143,851	152,483	-5.66%	145,629	-1.22%	132,301	8.73%	144,013	-0.11%
F12berlinetta	248,623	250,577	-0.78%	241,007	3.16%	219,833	13.10%	228,050	9.02%
GTC4Lusso	257,685	261,240	-1.36%	258,388	-0.27%	232,686	10.74%	245,895	4.79%
812 SUPERFAST	424,261	410,869	3.26%	396,874	6.90%	354,608	19.64%	374,398	13.32%
246 GT	442,212	332,532	32.98%	287,896	53.60%	284,557	55.40%	325,670	35.79%
246 GTS	497,576	441,771	12.63%	372,315	33.64%	330,394	50.60%	390,850	27.31%
308 GT4	66,031	61,882	6.70%	57,501	14.83%	55,453	19.08%	49,119	34.43%
308 GTB FG	223,245	178,750	24.89%	161,088	38.59%	154,330	44.65%	182,277	22.48%
308 GTB	125,427	93,049	34.80%	81,326	54.23%	66,886	87.52%	60,174	108.44%
308 GTS	84,068	62,541	34.42%	64,653	30.03%	64,171	31.01%	64,872	29.59%
308 GTSi	72,306	67,170	7.65%	61,595	17.39%	55,178	31.04%	59,729	21.06%
308 GTS QV	93,019	91,146	2.05%	72,278	28.70%	63,923	45.52%	78,002	19.25%
328 GTB	108,576	99,698	8.90%	96,814	12.15%	89,134	21.81%	92,342	17.58%
328 GTS	120,430	111,826	7.69%	104,074	15.72%	90,928	32.45%	90,557	32.99%
3.2 MON CAB	50,140	44,978	11.48%	43,673	14.81%	39,072	28.33%	41,908	19.64%
F40	2,646,896	2,358,133	12.25%	1,937,515	36.61%	1,396,484	89.54%	1,394,344	89.83%
MON T CAB	53,348	50,451	5.74%	46,617	14.44%	46,634	14.40%	46,109	15.70%
348 TB	82,467	76,506	7.79%	64,975	26.92%	63,207	30.47%	58,328	41.38%
348 TS	89,086	80,457	10.72%	67,666	31.66%	61,854	44.03%	59,803	48.97%
348 SPIDER	67,010	68,971	-2.84%	60,890	10.05%	58,593	14.37%	66,151	1.30%
355 BERLINETTA	90,239	84,190	7.18%	79,831	13.04%	76,369	18.16%	72,646	24.22%
355 GTS	100,309	90,548	10.78%	85,345	17.53%	78,191	28.29%	75,272	33.26%
355 SPIDER	116,528	100,266	16.22%	94,876	22.82%	87,796	32.73%	81,853	42.36%
360 MODENA	80,161	74,723	7.28%	71,756	11.71%	63,286	26.66%	62,238	28.80%
360 SPIDER	93,122	93,103	0.02%	86,447	7.72%	79,835	16.64%	81,682	14.01%
CHALLENGE STRADALE	193,779	208,010	-6.84%	173,717	11.55%	160,155	20.99%	182,065	6.43%
F430	144,192	140,875	2.35%	131,282	9.83%	121,552	18.63%	146,023	-1.25%
F430 SPIDER	162,208	160,961	0.77%	151,248	7.25%	143,600	12.96%	163,716	-0.92%
430 SCUDERIA	241,396	241,364	0.01%	208,382	15.84%	194,561	24.07%	196,689	22.73%
SCUDERIA SPIDER 16M	317,947	327,173	-2.82%	318,775	-0.26%	269,202	18.11%	298,811	6.40%
CALIFORNIA	111,943	114,334	-2.09%	113,232	-1.14%	100,425	11.47%	103,762	7.88%
458 ITALIA	191,895	198,737	-3.44%	185,698	3.34%	159,763	20.11%	165,623	15.86%
458 SPIDER	231,846	237,809	-2.51%	220,835	4.99%	196,354	18.08%	194,661	19.10%
CALIFORNIA T	168,194	171,018	-1.65%	168,991	-0.47%	147,606	13.95%	151,328	11.15%
488 GTB	276,860	279,252	-0.86%	273,083	1.38%	237,497	16.57%	242,045	14.38%
488 SPIDER	312,639	323,119	-3.24%	317,124	-1.41%	280,593	11.42%	288,295	8.44%
PORTOFINO	253,796	265,669	-4.47%	263,099	-3.54%	238,399	6.46%	248,042	2.32%
GTC4Lusso T	207,131	224,186	-7.61%	220,213	-5.94%	207,068	0.03%	220,071	-5.88%
F8 TRIBUTO	400,888	403,858	-0.74%	392,433	2.15%	368,996	8.64%	N/A	N/A