

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4719	6 Months Ago 4706	Change from 4719	1 Yr Ago 4619	Change from 4719	2 Yrs Ago 4519	Change from 4719	3 Yrs Ago 4419	Change from 4719
250 PF CPE	550,110	557,846	-1.39%	595,790	-7.67%	564,553	-2.56%	601,205	-8.50%
250 GTE	402,307	382,209	5.26%	392,081	2.61%	392,337	2.54%	421,798	-4.62%
250 GTL	1,545,185	1,559,948	-0.95%	1,296,233	19.21%	1,632,383	-5.34%	1,495,673	3.31%
330 GT 2+2	281,101	234,237	20.01%	215,234	30.60%	256,255	9.70%	250,348	12.28%
275 GTB	2,120,699	2,029,544	4.49%	1,920,542	10.42%	2,056,403	3.13%	2,188,698	-3.11%
330 GTC	573,569	530,905	8.04%	517,550	10.82%	552,786	3.76%	580,697	-1.23%
275 GTB/4	2,585,376	2,465,305	4.87%	2,373,292	8.94%	2,953,675	-12.47%	2,752,547	-6.07%
365 GT 2+2	202,970	197,754	2.64%	198,216	2.40%	211,569	-4.06%	238,993	-15.07%
365 GTB/4	595,569	569,384	4.60%	558,119	6.71%	655,589	-9.16%	685,435	-13.11%
365 GTS/4	2,129,752	2,041,665	4.31%	2,063,360	3.22%	2,251,244	-5.40%	2,271,056	-6.22%
365 GTC/4	235,507	229,224	2.74%	228,486	3.07%	222,921	5.65%	222,734	5.73%
365 GT4 2+2	59,645	58,893	1.28%	70,630	-15.55%	94,013	-36.56%	85,588	-30.31%
365 GT4/BB	364,946	333,544	9.41%	347,536	5.01%	347,508	5.02%	447,727	-18.49%
400 GT & A	42,538	41,176	3.31%	35,143	21.04%	38,098	11.65%	33,978	25.19%
512 BB	238,694	232,872	2.50%	242,314	-1.49%	259,711	-8.09%	327,184	-27.05%
400i GT & A	58,603	50,701	15.59%	49,494	18.40%	48,446	20.97%	38,668	51.55%
512 BBi	241,052	231,346	4.20%	246,069	-2.04%	258,320	-6.68%	231,221	4.25%
TESTAROSSA	177,114	151,789	16.68%	130,066	36.17%	130,759	35.45%	119,431	48.30%
412 GT & A	50,978	51,813	-1.61%	52,523	-2.94%	60,018	-15.06%	47,437	7.46%
512 TR	250,966	226,113	10.99%	191,502	31.05%	190,166	31.97%	173,327	44.79%
456 GT	58,771	56,154	4.66%	52,566	11.80%	48,652	20.80%	49,353	19.08%
F512 M	321,319	311,017	3.31%	317,889	1.08%	326,458	-1.57%	419,319	-23.37%
F50	3,192,283	2,841,186	12.36%	2,168,158	47.23%	2,323,871	37.37%	2,080,082	53.47%
550 MARANELLO	150,453	112,621	33.59%	128,404	17.17%	107,644	39.77%	114,358	31.56%
550 BARCHETTA	340,770	317,275	7.41%	311,289	9.47%	309,824	9.99%	366,952	-7.13%
456M GT & A	73,180	68,267	7.20%	64,641	13.21%	60,129	21.71%	56,466	29.60%
575M MARANELLO	144,830	138,470	4.59%	132,878	8.99%	125,539	15.37%	128,451	12.75%
ENZO	2,886,979	2,614,002	10.44%	2,549,909	13.22%	2,694,829	7.13%	2,498,823	15.53%
612 SCAGLIETTI	130,463	133,912	-2.58%	133,454	-2.24%	158,699	-17.79%	114,672	13.77%
SUPERAMERICA	565,319	442,361	27.80%	482,968	17.05%	613,386	-7.84%	420,178	34.54%
599 GTB FIORANO	194,258	189,938	2.27%	182,692	6.33%	180,937	7.36%	179,364	8.30%
FF	152,447	139,883	8.98%	131,453	15.97%	140,535	8.48%	160,534	-5.04%
F12berlinetta	248,756	234,103	6.26%	219,747	13.20%	224,370	10.87%	240,085	3.61%
GTC4Lusso	262,738	250,567	4.86%	234,566	12.01%	233,144	12.69%	277,883	-5.45%
812 SUPERFAST	426,139	378,009	12.73%	351,673	21.17%	368,686	15.58%	418,468	1.83%
246 GT	312,969	295,251	6.00%	279,818	11.85%	308,194	1.55%	308,965	1.30%
246 GTS	385,634	346,456	11.31%	330,814	16.57%	406,261	-5.08%	333,955	15.47%
308 GT4	66,425	51,873	28.05%	51,398	29.24%	49,172	35.09%	53,943	23.14%
308 GTB FG	167,908	157,279	6.76%	150,775	11.36%	172,678	-2.76%	179,742	-6.58%
308 GTB	93,252	74,896	24.51%	65,584	42.19%	60,742	53.52%	70,364	32.53%
308 GTS	64,357	63,859	0.78%	65,473	-1.70%	63,501	1.35%	65,417	-1.62%
308 GTSi	64,228	59,486	7.97%	56,710	13.26%	60,210	6.67%	54,139	18.64%
308 GTS QV	75,690	73,068	3.59%	66,785	13.33%	73,958	2.34%	71,617	5.69%
288 GTO	2,440,807	2,410,118	1.27%	2,332,633	4.64%	2,166,452	12.66%	2,417,221	0.98%
328 GTB	100,674	96,796	4.01%	91,748	9.73%	91,881	9.57%	97,235	3.54%
328 GTS	108,721	100,597	8.08%	91,731	18.52%	92,219	17.89%	91,082	19.37%
3.2 MON CAB	44,825	41,461	8.11%	38,050	17.81%	39,756	12.75%	32,652	37.28%
F40	2,072,417	1,788,115	15.90%	1,426,851	45.24%	1,400,521	47.97%	1,268,947	63.32%
MON T CAB	50,018	43,397	15.26%	49,353	1.35%	47,029	6.36%	44,338	12.81%
348 TB	67,781	67,593	0.28%	63,972	5.95%	59,959	13.05%	53,428	26.86%
348 TS	68,232	67,741	0.72%	61,292	11.32%	60,506	12.77%	54,698	24.74%
348 SPIDER	62,471	59,690	4.66%	58,728	6.37%	67,979	-8.10%	59,768	4.52%
355 BERLINETTA	83,111	77,776	6.86%	76,636	8.45%	70,238	18.33%	69,069	20.33%
355 GTS	88,196	84,505	4.37%	77,591	13.67%	74,023	19.15%	72,844	21.08%
355 SPIDER	92,744	91,823	1.00%	88,835	4.40%	77,033	20.40%	74,608	24.31%
360 MODENA	70,085	70,270	-0.26%	61,070	14.76%	61,593	13.79%	68,930	1.68%
360 SPIDER	89,436	84,819	5.44%	78,836	13.45%	79,769	12.12%	86,189	3.77%
CHALLENGE STRADALE	189,270	187,730	0.82%	167,400	13.06%	180,394	4.92%	197,392	-4.11%
F430	137,867	128,350	7.41%	113,738	21.21%	138,340	-0.34%	131,458	4.88%
F430 SPIDER	158,409	143,489	10.40%	131,370	20.58%	158,677	-0.17%	146,815	7.90%
430 SCUDERIA	224,071	194,893	14.97%	189,439	18.28%	191,463	17.03%	198,972	12.61%
SCUDERIA SPIDER 16M	321,156	289,343	10.99%	264,522	21.41%	301,203	6.62%	311,545	3.08%
CALIFORNIA	113,620	114,314	-0.61%	101,623	11.81%	99,762	13.89%	109,441	3.82%
458 ITALIA	193,743	178,007	8.84%	158,233	22.44%	165,943	16.75%	175,903	10.14%
458 SPIDER	235,464	211,005	11.59%	193,526	21.67%	191,815	22.76%	204,616	15.08%
CALIFORNIA T	174,329	168,486	3.47%	150,862	15.56%	149,367	16.71%	169,957	2.57%
488 GTB	284,434	262,915	8.18%	241,033	18.01%	237,738	19.64%	265,767	7.02%
488 SPIDER	325,175	308,531	5.39%	276,501	17.60%	284,171	14.43%	303,948	6.98%
PORTOFINO	268,848	252,649	6.41%	245,876	9.34%	245,817	9.37%	N/A	N/A