

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4823	6 Months Ago 4810	Change from 4823	1 Yr Ago 4723	Change from 4823	2 Yrs Ago 4623	Change from 4823	3 Yrs Ago 4523	Change from 4823
250 PF CPE	592,771	567,978	4.37%	554,305	6.94%	591,677	0.18%	562,247	5.43%
250 GTE	426,511	423,092	0.81%	405,373	5.21%	390,497	9.22%	399,214	6.84%
250 GTL	1,678,972	1,645,043	2.06%	1,562,037	7.49%	1,410,022	19.07%	1,766,783	-4.97%
330 GT 2+2	284,039	268,828	5.66%	282,410	0.58%	224,157	26.71%	254,275	11.71%
275 GTB	2,289,435	2,139,444	7.01%	2,240,644	2.18%	1,980,211	15.62%	2,052,336	11.55%
330 GTC	578,370	614,797	-5.93%	596,729	-3.08%	523,090	10.57%	541,900	6.73%
275 GTB/4	3,095,575	2,899,294	6.77%	3,194,438	-3.09%	2,446,229	26.54%	2,918,850	6.05%
365 GT 2+2	226,505	216,700	4.52%	203,326	11.40%	201,904	12.18%	208,641	8.56%
365 GTB/4	634,128	647,912	-2.13%	644,342	-1.59%	563,057	12.62%	607,093	4.45%
365 GTC/4	254,387	241,690	5.25%	238,403	6.70%	231,183	10.04%	220,641	15.29%
365 GT4 2+2	74,290	72,785	2.07%	69,625	6.70%	70,655	5.14%	94,563	-21.44%
365 GT4/BB	377,362	370,326	1.90%	365,625	3.21%	348,314	8.34%	346,621	8.87%
400 GT & A	45,878	45,847	0.07%	42,213	8.68%	35,564	29.00%	38,234	19.99%
512 BB	268,176	273,503	-1.95%	264,159	1.52%	242,483	10.60%	280,059	-4.24%
400i GT & A	55,873	58,112	-3.85%	56,935	-1.87%	57,953	-3.59%	47,931	16.57%
512 BBi	271,802	262,563	3.52%	255,716	6.29%	238,690	13.87%	256,984	5.77%
TESTAROSSA	176,495	178,673	-1.22%	177,270	-0.44%	127,941	37.95%	134,272	31.45%
412 GT & A	52,913	53,182	-0.51%	52,184	1.40%	54,049	-2.10%	59,706	-11.38%
512 TR	276,631	268,359	3.08%	267,889	3.26%	186,904	48.01%	187,293	47.70%
456 GT	63,730	64,841	-1.71%	59,918	6.36%	52,956	20.35%	49,432	28.92%
F512 M	548,211	480,120	14.18%	364,771	50.29%	329,179	66.54%	325,000	68.68%
F50	3,955,439	4,053,747	-2.43%	3,244,639	21.91%	2,189,415	80.66%	2,361,538	67.49%
550 MARANELLO	176,457	175,563	0.51%	154,050	14.55%	125,764	40.31%	116,246	51.80%
550 BARCHETTA	391,042	380,768	2.70%	364,870	7.17%	317,450	23.18%	312,967	24.95%
456M GT & A	76,593	76,816	-0.29%	73,580	4.09%	66,199	15.70%	64,803	18.19%
575M MARANELLO	161,049	159,473	0.99%	147,323	9.32%	133,271	20.84%	126,533	27.28%
ENZO	3,699,324	3,467,146	6.70%	3,073,125	20.38%	2,598,844	42.34%	2,699,000	37.06%
612 SCAGLIETTI	124,424	131,143	-5.12%	134,070	-7.19%	132,031	-5.76%	161,455	-22.94%
SUPERAMERICA	323,779	359,096	-9.83%	489,056	-33.80%	347,356	-6.79%	600,700	-46.10%
599 GTB FIORANO	215,557	214,661	0.42%	196,204	9.86%	181,859	18.53%	177,935	21.14%
FF	139,677	146,882	-4.91%	153,404	-8.95%	132,559	5.37%	138,589	0.79%
F12berlinetta	247,856	249,972	-0.85%	251,784	-1.56%	224,796	10.26%	223,363	10.97%
GTC4Lusso	237,921	260,473	-8.66%	262,579	-9.39%	244,910	-2.85%	224,345	6.05%
812 SUPERFAST	400,579	426,839	-6.15%	424,815	-5.71%	359,753	11.35%	364,142	10.01%
246 GT	456,419	432,142	5.62%	337,911	35.07%	284,882	60.21%	315,542	44.65%
246 GTS	489,729	513,993	-4.72%	432,786	13.16%	343,618	42.52%	394,643	24.09%
308 GT4	65,560	66,205	-0.97%	62,146	5.49%	51,872	26.39%	46,446	41.15%
308 GTB FG	222,834	207,362	7.46%	178,167	25.07%	156,627	42.27%	169,578	31.41%
308 GTB	117,678	122,842	-4.20%	95,561	23.14%	70,772	66.28%	61,006	92.90%
308 GTS	84,825	83,862	1.15%	62,107	36.58%	65,637	29.23%	62,490	35.74%
308 GTSi	72,249	71,991	0.36%	66,462	8.71%	57,633	25.36%	61,329	17.81%
308 GTS QV	89,632	95,586	-6.23%	85,477	4.86%	68,217	31.39%	66,826	34.13%
328 GTB	109,660	108,585	0.99%	100,027	9.63%	92,710	18.28%	91,417	19.96%
328 GTS	122,443	119,715	2.28%	109,964	11.35%	92,009	33.08%	90,318	35.57%
3.2 MON CAB	49,883	49,689	0.39%	45,137	10.51%	40,940	21.84%	40,822	22.20%
F40	2,653,951	2,712,673	-2.16%	2,348,783	12.99%	1,560,049	70.12%	1,449,640	83.08%
MON T CAB	53,309	53,133	0.33%	50,588	5.38%	45,306	17.66%	48,412	10.12%
348 TB	82,035	82,268	-0.28%	73,933	10.96%	64,095	27.99%	60,055	36.60%
348 TS	89,426	89,036	0.44%	73,806	21.16%	60,330	48.23%	59,266	50.89%
348 SPIDER	66,115	65,769	0.53%	69,783	-5.26%	57,878	14.23%	67,696	-2.34%
355 BERLINETTA	96,306	89,796	7.25%	83,828	14.89%	78,061	23.37%	67,958	41.71%
355 GTS	105,196	99,397	5.83%	90,497	16.24%	79,056	33.07%	73,440	43.24%
355 SPIDER	116,324	116,241	0.07%	97,345	19.50%	89,324	30.23%	76,815	51.43%
360 MODENA	78,529	81,575	-3.73%	73,963	6.17%	62,543	25.56%	63,244	24.17%
360 SPIDER	88,520	92,966	-4.78%	92,801	-4.61%	80,149	10.44%	79,118	11.88%
CHALLENGE STRADALE	193,980	220,458	-12.01%	196,104	-1.08%	170,882	13.52%	177,735	9.14%
F430	141,525	144,630	-2.15%	139,623	1.36%	115,390	22.65%	134,434	5.27%
F430 SPIDER	162,908	162,886	0.01%	160,425	1.55%	134,263	21.33%	156,231	4.27%
430 SCUDERIA	237,442	240,966	-1.46%	236,382	0.45%	191,790	23.80%	187,518	26.62%
SCUDERIA SPIDER 16M	319,762	317,886	0.59%	330,057	-3.12%	271,274	17.87%	298,346	7.18%
CALIFORNIA	109,079	113,395	-3.81%	113,734	-4.09%	107,705	1.28%	99,874	9.22%
458 ITALIA	188,686	193,730	-2.60%	195,219	-3.35%	162,275	16.28%	163,752	15.23%
458 SPIDER	225,157	235,342	-4.33%	237,056	-5.02%	199,488	12.87%	191,575	17.53%
CALIFORNIA T	158,978	167,293	-4.97%	173,834	-8.55%	157,869	0.70%	147,565	7.73%
488 GTB	266,012	279,785	-4.92%	280,707	-5.23%	246,502	7.91%	239,349	11.14%
488 SPIDER	299,174	317,520	-5.78%	324,103	-7.69%	285,400	4.83%	281,195	6.39%
PORTOFINO	243,953	254,346	-4.09%	268,653	-9.19%	245,235	-0.52%	249,509	-2.23%
GTC4LussoT	211,864	208,592	1.57%	226,260	-6.36%	198,889	6.52%	219,708	-3.57%
F8TRIBUTO	389,591	402,357	-3.17%	402,058	-3.10%	370,120	5.26%	N/A	N/A