

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4702</b>	<b>6 Months Ago 4615</b>	<b>Change from 4702</b>	<b>1 Yr Ago 4602</b>	<b>Change from 4702</b>	<b>2 Yrs Ago 4502</b>	<b>Change from 4702</b>	<b>3 Yrs Ago 4402</b>	<b>Change from 4702</b>
250 PF CPE	569,933	594,304	-4.10%	577,861	-1.37%	587,706	-3.02%	639,362	-10.86%
250 GTE	379,382	388,473	-2.34%	373,313	1.63%	393,617	-3.62%	430,784	-11.93%
250 GTL	1,585,629	1,304,695	21.53%	1,427,532	11.07%	1,440,709	10.06%	1,672,253	-5.18%
330 GT 2+2	235,023	227,427	3.34%	230,233	2.08%	248,517	-5.43%	265,465	-11.47%
275 GTB	2,023,460	1,903,222	6.32%	1,974,739	2.47%	2,053,119	-1.44%	2,388,050	-15.27%
330 GTC	526,606	510,379	3.18%	510,688	3.12%	553,236	-4.81%	588,047	-10.45%
275 GTB/4	2,507,450	2,386,362	5.07%	2,771,448	-9.53%	2,637,055	-4.91%	2,873,011	-12.72%
365 GT 2+2	197,887	197,605	0.14%	207,324	-4.55%	234,858	-15.74%	252,698	-21.69%
365 GTB/4	569,308	557,364	2.14%	565,212	0.72%	660,431	-13.80%	668,916	-14.89%
365 GTS/4	2,040,733	2,063,400	-1.10%	2,119,740	-3.73%	2,239,793	-8.89%	2,214,644	-7.85%
365 GTC/4	231,107	228,719	1.04%	228,054	1.34%	219,567	5.26%	240,567	-3.93%
365 GT4 2+2	63,060	70,613	-10.70%	80,950	-22.10%	78,256	-19.42%	76,388	-17.45%
365 GT4/BB	337,886	355,270	-4.89%	358,785	-5.82%	432,520	-21.88%	491,602	-31.27%
400 GT & A	38,763	35,063	10.55%	37,062	4.59%	35,588	8.92%	32,003	21.12%
512 BB	239,639	243,015	-1.39%	294,837	-18.72%	276,593	-13.36%	331,846	-27.79%
400i GT & A	57,402	48,722	17.82%	47,081	21.92%	46,321	23.92%	38,383	49.55%
512 BBi	234,559	248,636	-5.66%	260,637	-10.01%	247,499	-5.23%	254,321	-7.77%
TESTAROSSA	138,486	126,904	9.13%	120,125	15.28%	110,335	25.51%	117,841	17.52%
412 GT & A	54,297	53,042	2.37%	66,291	-18.09%	56,611	-4.09%	43,267	25.49%
512 TR	196,858	183,266	7.42%	176,432	11.58%	180,555	9.03%	189,948	3.64%
456 GT	55,488	52,111	6.48%	49,580	11.92%	47,430	16.99%	49,132	12.94%
F512 M	302,514	310,127	-2.45%	318,771	-5.10%	418,451	-27.71%	425,212	-28.86%
F50	2,567,724	2,169,603	18.35%	2,317,092	10.82%	2,126,596	20.74%	2,068,703	24.12%
550M	116,785	128,715	-9.27%	107,641	8.49%	113,432	2.96%	124,262	-6.02%
550 BARCHETTA	319,547	312,174	2.36%	316,434	0.98%	348,434	-8.29%	383,091	-16.59%
456M GT & A	67,898	64,815	4.76%	65,463	3.72%	56,040	21.16%	55,431	22.49%
575M MARANELLO	136,018	130,860	3.94%	128,175	6.12%	128,580	5.78%	127,865	6.38%
ENZO	2,617,506	2,538,082	3.13%	2,664,520	-1.76%	2,558,944	2.29%	2,485,368	5.32%
612 SCAGLIETTI	134,894	134,525	0.27%	140,128	-3.74%	116,762	15.53%	103,187	30.73%
SUPERAMERICA	357,300	520,541	-31.36%	590,428	-39.48%	410,196	-12.90%	400,854	-10.87%
599 GTB FIORANO	187,109	183,564	1.93%	174,322	7.34%	178,556	4.79%	175,631	6.54%
FF	136,537	131,940	3.48%	136,484	0.04%	154,712	-11.75%	166,436	-17.96%
F12berlinetta	230,980	219,217	5.37%	222,408	3.85%	236,457	-2.32%	263,897	-12.47%
GTC4Lusso	245,534	232,188	5.75%	233,229	5.28%	260,773	-5.84%	308,657	-20.45%
812 SUPERFAST	369,112	353,461	4.43%	364,794	1.18%	400,412	-7.82%	448,948	-17.78%
246 GT	296,621	282,818	4.88%	318,023	-6.73%	316,106	-6.16%	312,592	-5.11%
246 GTS	350,161	329,873	6.15%	362,486	-3.40%	352,731	-0.73%	339,363	3.18%
308 GT4	51,602	53,604	-3.73%	50,790	1.60%	51,683	-0.16%	52,010	-0.78%
308 GTB FG	163,919	152,371	7.58%	165,007	-0.66%	168,593	-2.77%	189,878	-13.67%
308 GTB	75,567	65,702	15.01%	65,039	16.19%	64,542	17.08%	81,549	-7.34%
308 GTS	65,008	65,045	-0.06%	61,582	5.56%	62,331	4.29%	57,844	12.39%
308 GTSi	58,925	55,641	5.90%	62,422	-5.60%	59,272	-0.59%	59,501	-0.97%
308 GTS QV	74,223	65,436	13.43%	66,578	11.48%	73,575	0.88%	70,549	5.21%
288 GTO	2,380,088	2,331,588	2.08%	2,271,807	4.77%	2,342,810	1.59%	2,284,011	4.21%
328 GTB	95,717	90,495	5.77%	90,243	6.07%	93,733	2.12%	96,696	-1.01%
328 GTS	97,326	91,590	6.26%	90,414	7.64%	91,020	6.93%	96,460	0.90%
3.2 MON CAB	41,574	38,526	7.91%	40,451	2.78%	34,619	20.09%	32,882	26.43%
F40	1,670,213	1,396,455	19.60%	1,411,349	18.34%	1,273,132	31.19%	1,264,111	32.13%
MON T CAB	46,132	49,449	-6.71%	48,539	-4.96%	44,747	3.10%	44,214	4.34%
348 TB	66,097	63,128	4.70%	60,409	9.42%	54,457	21.37%	52,838	25.09%
348 TS	67,306	63,188	6.52%	59,047	13.99%	55,655	20.93%	51,936	29.59%
348 SPIDER	59,015	58,777	0.40%	64,588	-8.63%	61,620	-4.23%	62,067	-4.92%
355 BERLINETTA	78,661	77,577	1.40%	68,835	14.27%	70,184	12.08%	68,192	15.35%
355 GTS	84,139	77,622	8.40%	75,190	11.90%	73,097	15.11%	72,035	16.80%
355 SPIDER	89,123	88,595	0.60%	81,221	9.73%	75,453	18.12%	77,186	15.47%
360 MODENA	65,205	62,366	4.55%	65,161	0.07%	67,462	-3.35%	70,945	-8.09%
360 SPIDER	83,099	79,244	4.86%	80,524	3.20%	84,611	-1.79%	85,902	-3.26%
CHALLENGE STRADALE	195,582	161,092	21.41%	174,692	11.96%	196,283	-0.36%	197,977	-1.21%
F430	122,799	117,757	4.28%	130,264	-5.73%	134,495	-8.70%	128,923	-4.75%
F430 SPIDER	139,836	137,365	1.80%	149,835	-6.67%	149,526	-6.48%	144,405	-3.16%
430 SCUDERIA	194,959	191,291	1.92%	196,099	-0.58%	202,650	-3.80%	204,699	-4.76%
SCUDERIA SPIDER 16M	288,091	267,788	7.58%	272,845	5.59%	284,504	1.26%	301,850	-4.56%
CALIFORNIA	113,988	100,606	13.30%	98,866	15.30%	108,582	4.98%	119,960	-4.98%
458 ITALIA	173,708	158,996	9.25%	162,707	6.76%	174,122	-0.24%	185,497	-6.36%
458 SPIDER	211,504	194,425	8.78%	194,868	8.54%	205,345	3.00%	214,557	-1.42%
CALIFORNIA T	168,933	148,577	13.70%	150,655	12.13%	161,842	4.38%	180,624	-6.47%
488 GTB	258,975	239,301	8.22%	238,732	8.48%	254,859	1.62%	284,475	-8.96%
488 SPIDER	303,822	278,975	8.91%	280,225	8.42%	298,603	1.75%	326,209	-6.86%
PORTOFINO	250,261	241,956	3.43%	240,497	4.06%	248,376	0.76%	N/A	N/A