

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4724</b>	<b>6 Months Ago 4711</b>	<b>Change from 4724</b>	<b>1 Yr Ago 4624</b>	<b>Change from 4724</b>	<b>2 Yrs Ago 4524</b>	<b>Change from 4724</b>	<b>3 Yrs Ago 4424</b>	<b>Change from 4724</b>
250 PF CPE	553,958	551,369	0.47%	590,505	-6.19%	562,080	-1.44%	600,563	-7.76%
250 GTE	405,822	384,673	5.50%	387,156	4.82%	393,000	3.26%	407,296	-0.36%
250 GTL	1,570,170	1,561,071	0.58%	1,456,309	7.82%	1,748,347	-10.19%	1,461,231	7.46%
330 GT 2+2	279,916	244,839	14.33%	227,088	23.26%	249,392	12.24%	248,581	12.61%
275 GTB	2,255,247	2,047,221	10.16%	1,994,077	13.10%	2,049,072	10.06%	2,499,033	-9.76%
330 GTC	599,646	537,068	11.65%	523,871	14.46%	537,321	11.60%	581,081	3.19%
275 GTB/4	3,344,183	2,478,038	34.95%	2,458,871	36.00%	2,918,329	14.59%	2,667,727	25.36%
365 GT 2+2	202,011	205,430	-1.66%	202,494	-0.24%	208,839	-3.27%	233,654	-13.54%
365 GTB/4	656,230	571,210	14.88%	564,247	16.30%	599,019	9.55%	679,283	-3.39%
365 GTS/4	2,231,838	2,068,506	7.90%	2,055,290	8.59%	2,213,733	0.82%	2,256,735	-1.10%
365 GTC/4	239,208	237,807	0.59%	231,795	3.20%	222,269	7.62%	221,284	8.10%
365 GT4 2+2	71,893	56,195	27.93%	70,663	1.74%	94,857	-24.21%	84,216	-14.63%
365 GT4/BB	365,783	342,918	6.67%	348,573	4.94%	347,733	5.19%	446,745	-18.12%
400 GT & A	42,156	41,109	2.55%	35,524	18.67%	38,480	9.55%	34,444	22.39%
512 BB	269,411	234,726	14.78%	242,372	11.16%	296,167	-9.03%	286,784	-6.06%
400i GT & A	56,629	52,186	8.51%	60,411	-6.26%	48,104	17.72%	39,221	44.38%
512 BBi	260,752	235,732	10.61%	237,757	9.67%	258,600	0.83%	232,997	11.91%
TESTAROSSA	177,298	155,580	13.96%	128,197	38.30%	132,935	33.37%	112,597	57.46%
412 GT & A	52,540	49,985	5.11%	54,279	-3.20%	61,596	-14.70%	51,647	1.73%
512 TR	277,092	244,235	13.45%	185,600	49.30%	187,241	47.99%	173,768	59.46%
456 GT	60,182	57,016	5.55%	53,137	13.26%	49,754	20.96%	48,460	24.19%
F512 M	379,792	324,031	17.21%	331,763	14.48%	326,667	16.26%	420,835	-9.75%
F50	3,253,420	2,952,932	10.18%	2,202,381	47.72%	2,350,600	38.41%	2,076,938	56.65%
550 MARANELLO	155,251	113,871	36.34%	124,758	24.44%	118,701	30.79%	114,283	35.85%
550 BARCHETTA	371,103	322,412	15.10%	319,013	16.33%	312,855	18.62%	365,348	1.58%
456M GT & A	73,773	69,641	5.93%	66,636	10.71%	66,298	11.27%	55,747	32.34%
575M MARANELLO	147,347	141,067	4.45%	133,525	10.35%	127,540	15.53%	127,658	15.42%
ENZO	3,135,063	2,673,527	17.26%	2,612,437	20.01%	2,695,429	16.31%	2,499,033	25.45%
612 SCAGLIETTI	135,590	134,245	1.00%	132,780	2.12%	161,637	-16.11%	108,515	24.95%
SUPERAMERICA	465,785	482,651	-3.49%	324,075	43.73%	600,425	-22.42%	404,419	15.17%
599 GTB FIORANO	191,583	192,243	-0.34%	181,796	5.38%	178,173	7.53%	178,162	7.53%
FF	153,111	143,196	6.92%	133,395	14.78%	138,070	10.89%	158,783	-3.57%
F12berlinetta	251,569	237,126	6.09%	226,486	11.07%	223,360	12.63%	237,302	6.01%
GTC4Lusso	262,138	255,755	2.50%	244,274	7.31%	224,242	16.90%	268,630	-2.42%
812 SUPERFAST	421,720	388,964	8.42%	362,360	16.38%	364,717	15.63%	408,589	3.21%
246 GT	343,000	280,868	22.12%	286,385	19.77%	319,593	7.32%	317,597	8.00%
246 GTS	447,286	354,439	26.20%	346,731	29.00%	386,196	15.82%	338,635	32.08%
308 GT4	61,594	55,255	11.47%	52,034	18.37%	46,556	32.30%	53,870	14.34%
308 GTB FG	178,750	159,574	12.02%	158,042	13.10%	169,050	5.74%	175,311	1.96%
308 GTB	95,262	78,820	20.86%	71,608	33.03%	61,573	54.71%	68,908	38.25%
308 GTS	62,048	64,488	-3.78%	65,733	-5.61%	62,286	-0.38%	63,083	-1.64%
308 GTSi	66,979	60,350	10.98%	57,869	15.74%	62,109	7.84%	57,647	16.19%
308 GTS QV	88,109	70,921	24.24%	69,191	27.34%	65,664	34.18%	73,893	19.24%
288 GTO	2,583,664	2,402,337	7.55%	2,322,838	11.23%	2,254,583	14.60%	2,411,579	7.14%
328 GTB	99,698	96,610	3.20%	92,990	7.21%	91,509	8.95%	96,440	3.38%
328 GTS	110,795	101,823	8.81%	92,334	19.99%	89,825	23.35%	92,155	20.23%
3.2 MON CAB	45,108	42,930	5.07%	41,715	8.13%	40,727	10.76%	32,302	39.64%
F40	2,385,867	1,936,282	23.22%	1,594,346	49.65%	1,454,521	64.03%	1,267,278	88.27%
MON T CAB	50,652	44,343	14.23%	44,906	12.80%	48,754	3.89%	44,257	14.45%
348 TB	75,272	65,333	15.21%	64,105	17.42%	60,343	24.74%	53,929	39.58%
348 TS	76,503	69,061	10.78%	60,800	25.83%	58,820	30.06%	54,160	41.25%
348 SPIDER	70,954	60,268	17.73%	57,274	23.89%	67,529	5.07%	59,701	18.85%
355 BERLINETTA	83,898	77,024	8.92%	78,373	7.05%	68,001	23.38%	69,223	21.20%
355 GTS	90,901	84,286	7.85%	79,998	13.63%	73,656	23.41%	72,670	25.09%
355 SPIDER	98,902	93,150	6.17%	89,111	10.99%	77,823	27.09%	73,854	33.92%
360 MODENA	74,567	71,659	4.06%	62,785	18.77%	63,714	17.03%	68,860	8.29%
360 SPIDER	93,397	85,152	9.68%	80,580	15.91%	79,254	17.85%	84,730	10.23%
CHALLENGE STRADALE	195,411	174,196	12.18%	173,577	12.58%	235,429	-17.00%	197,249	-0.93%
F430	139,691	128,504	8.71%	116,163	20.25%	133,625	4.54%	132,447	5.47%
F430 SPIDER	160,761	147,135	9.26%	135,392	18.74%	156,302	2.85%	150,512	6.81%
430 SCUDERIA	239,825	199,029	20.50%	192,797	24.39%	187,766	27.73%	198,624	20.74%
SCUDERIA SPIDER 16M	331,193	314,091	5.44%	275,127	20.38%	293,476	12.85%	297,566	11.30%
CALIFORNIA	113,970	112,757	1.08%	109,684	3.91%	99,899	14.09%	108,940	4.62%
458 ITALIA	196,608	181,907	8.08%	164,145	19.78%	163,084	20.56%	174,813	12.47%
458 SPIDER	237,837	214,249	11.01%	202,265	17.59%	192,349	23.65%	204,207	16.47%
CALIFORNIA T	173,504	167,390	3.65%	160,777	7.92%	147,657	17.50%	167,658	3.49%
488 GTB	279,984	267,288	4.75%	249,441	12.24%	239,802	16.76%	260,155	7.62%
488 SPIDER	324,476	313,894	3.37%	290,115	11.84%	282,249	14.96%	303,053	7.07%
PORTOFINO	268,569	259,116	3.65%	245,359	9.46%	247,506	8.51%	N/A	N/A