

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4720	6 Months Ago 4707	Change from 4720	1 Yr Ago 4620	Change from 4720	2 Yrs Ago 4520	Change from 4720	3 Yrs Ago 4420	Change from 4720
250 PF CPE	550,110	556,618	-1.17%	595,195	-7.57%	563,977	-2.46%	601,064	-8.48%
250 GTE	403,203	382,624	5.38%	391,619	2.96%	395,619	1.92%	421,753	-4.40%
250 GTL	1,546,611	1,560,241	-0.87%	1,310,907	17.98%	1,665,983	-7.17%	1,495,420	3.42%
330 GT 2+2	282,240	235,852	19.67%	216,269	30.50%	256,197	10.17%	249,934	12.93%
275 GTB	2,157,074	2,031,896	6.16%	1,938,989	11.25%	2,063,653	4.53%	2,183,923	-1.23%
330 GTC	579,479	531,319	9.06%	519,879	11.46%	551,432	5.09%	582,453	-0.51%
275 GTB/4	2,725,552	2,466,664	10.50%	2,393,409	13.88%	2,944,969	-7.45%	2,743,995	-0.67%
365 GT 2+2	203,613	199,040	2.30%	199,158	2.24%	209,778	-2.94%	237,151	-14.14%
365 GTB/4	608,307	569,606	6.79%	559,738	8.68%	641,214	-5.13%	686,568	-11.40%
365 GTS/4	2,149,840	2,044,126	5.17%	2,064,193	4.15%	2,240,478	-4.05%	2,270,622	-5.32%
365 GTC/4	235,986	231,760	1.82%	229,297	2.92%	221,365	6.60%	222,761	5.94%
365 GT4 2+2	62,247	58,221	6.92%	70,630	-11.87%	94,150	-33.89%	85,563	-27.25%
365 GT4/BB	365,124	333,792	9.39%	347,536	5.06%	347,254	5.15%	447,675	-18.44%
400 GT & A	42,449	41,182	3.08%	35,385	19.96%	38,132	11.32%	34,041	24.70%
512 BB	244,498	232,221	5.29%	242,229	0.94%	258,482	-5.41%	316,397	-22.72%
400i GT & A	58,098	50,831	14.30%	51,394	13.04%	47,888	21.32%	38,270	51.81%
512 BBi	244,093	231,670	5.36%	243,547	0.22%	257,391	-5.17%	230,856	5.73%
TESTAROSSA	176,623	152,209	16.04%	130,517	35.33%	131,631	34.18%	118,472	49.08%
412 GT & A	51,244	51,236	0.02%	53,523	-4.26%	60,159	-14.82%	48,077	6.59%
512 TR	254,686	231,753	9.90%	190,998	33.34%	189,419	34.46%	174,541	45.92%
456 GT	59,116	56,353	4.90%	52,591	12.41%	48,926	20.83%	49,205	20.14%
F512 M	330,125	314,121	5.09%	320,865	2.89%	324,375	1.77%	419,179	-21.24%
F50	3,209,714	2,854,790	12.43%	2,168,158	48.04%	2,333,288	37.56%	2,079,368	54.36%
550 MARANELLO	151,643	111,926	35.49%	128,448	18.06%	109,601	38.36%	114,157	32.84%
550 BARCETTA	347,003	318,140	9.07%	312,504	11.04%	310,121	11.89%	367,063	-5.47%
456M GT & A	73,238	68,514	6.89%	64,714	13.17%	60,911	20.24%	56,411	29.83%
575M MARANELLO	145,821	138,991	4.91%	132,446	10.10%	125,163	16.50%	128,303	13.65%
ENZO	2,927,130	2,619,333	11.75%	2,560,035	14.34%	2,695,871	8.58%	2,497,905	17.18%
612 SCAGLIETTI	130,495	133,200	-2.03%	132,745	-1.69%	161,943	-19.42%	113,728	14.74%
SUPERAMERICA	532,507	442,123	20.44%	439,280	21.22%	608,480	-12.49%	416,042	27.99%
599 GTB FIORANO	194,982	190,734	2.23%	181,254	7.57%	179,876	8.40%	179,308	8.74%
FF	153,063	140,820	8.69%	131,386	16.50%	140,073	9.27%	160,256	-4.49%
F12berlinetta	249,853	235,083	6.28%	220,340	13.39%	224,037	11.52%	238,646	4.70%
GTC4Lusso	263,156	251,366	4.69%	236,057	11.48%	230,507	14.16%	276,393	-4.79%
812 SUPERFAST	428,806	379,900	12.87%	351,699	21.92%	367,848	16.57%	417,735	2.65%
246 GT	321,141	290,786	10.44%	280,045	14.67%	308,121	4.23%	311,710	3.03%
246 GTS	397,826	346,279	14.89%	332,857	19.52%	402,289	-1.11%	333,820	19.17%
308 GT4	66,105	52,357	26.26%	51,398	28.61%	48,339	36.75%	54,113	22.16%
308 GTB FG	171,133	157,329	8.77%	152,591	12.15%	171,730	-0.35%	179,686	-4.76%
308 GTB	94,189	75,877	24.13%	67,833	38.85%	60,509	55.66%	71,239	32.22%
308 GTS	63,732	64,192	-0.72%	65,447	-2.62%	63,379	0.56%	64,872	-1.76%
308 GTSi	64,866	59,501	9.02%	56,925	13.95%	59,889	8.31%	54,449	19.13%
308 GTS QV	77,349	71,877	7.61%	66,772	15.84%	72,018	7.40%	71,963	7.48%
288 GTO	2,474,140	2,409,429	2.69%	2,330,252	6.17%	2,169,700	14.03%	2,416,568	2.38%
328 GTB	101,015	96,774	4.38%	91,867	9.96%	91,821	10.01%	97,158	3.97%
328 GTS	109,037	100,585	8.40%	90,473	20.52%	91,881	18.67%	91,303	19.42%
3.2 MON CAB	44,926	41,713	7.70%	38,684	16.14%	39,960	12.43%	32,313	39.03%
F40	2,161,700	1,831,215	18.05%	1,456,607	48.41%	1,413,880	52.89%	1,268,780	70.38%
MON T CAB	50,190	43,467	15.47%	48,082	4.38%	47,523	5.61%	44,408	13.02%
348 TB	69,481	68,543	1.37%	63,972	8.61%	59,982	15.84%	53,399	30.12%
348 TS	68,872	67,742	1.67%	60,475	13.89%	60,256	14.30%	54,499	26.37%
348 SPIDER	64,047	59,753	7.19%	58,218	10.01%	67,909	-5.69%	59,939	6.85%
355 BERLINETTA	83,051	77,273	7.48%	76,527	8.53%	69,615	19.30%	69,260	19.91%
355 GTS	88,936	84,481	5.27%	77,591	14.62%	73,717	20.65%	72,814	22.14%
355 SPIDER	93,947	92,255	1.83%	88,687	5.93%	76,212	23.27%	74,309	26.43%
360 MODENA	70,929	71,484	-0.78%	60,979	16.32%	62,022	14.36%	68,861	3.00%
360 SPIDER	90,377	85,014	6.31%	78,811	14.68%	79,575	13.57%	85,841	5.28%
CHALLENGE STRADALE	193,300	182,719	5.79%	167,400	15.47%	179,856	7.47%	197,397	-2.08%
F430	138,670	128,547	7.87%	113,738	21.92%	136,138	1.86%	131,635	5.34%
F430 SPIDER	159,410	144,003	10.70%	131,363	21.35%	157,146	1.44%	147,683	7.94%
430 SCUDERIA	226,927	195,036	16.35%	189,351	19.84%	190,065	19.39%	198,270	14.45%
SCUDERIA SPIDER 16M	324,034	294,685	9.96%	264,522	22.50%	300,733	7.75%	309,821	4.59%
CALIFORNIA	113,484	114,095	-0.54%	102,774	10.42%	99,572	13.97%	108,824	4.28%
458 ITALIA	194,222	178,652	8.72%	158,052	22.88%	165,805	17.14%	175,364	10.75%
458 SPIDER	236,303	211,251	11.86%	192,963	22.46%	191,454	23.43%	204,425	15.59%
CALIFORNIA T	174,522	168,216	3.75%	151,611	15.11%	148,983	17.14%	170,269	2.50%
488 GTB	283,705	263,249	7.77%	241,295	17.58%	237,987	19.21%	265,139	7.00%
488 SPIDER	325,110	309,658	4.99%	278,538	16.72%	283,827	14.55%	304,533	6.76%
PORTOFINO	271,132	254,513	6.53%	245,772	10.32%	246,398	10.04%	N/A	N/A