

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4707	6 Months Ago 4620	Change from 4707	1 Yr Ago 4607	Change from 4707	2 Yrs Ago 4507	Change from 4707	3 Yrs Ago 4407	Change from 4707
250 PF CPE	556,618	595,195	-6.48%	598,003	-6.92%	564,840	-1.46%	628,771	-11.48%
250 GTE	382,624	391,619	-2.30%	375,352	1.94%	377,200	1.44%	439,940	-13.03%
250 GTL	1,560,241	1,310,907	19.02%	1,290,572	20.90%	1,612,300	-3.23%	1,664,003	-6.24%
330 GT 2+2	235,852	216,269	9.05%	226,343	4.20%	252,298	-6.52%	285,015	-17.25%
275 GTB	2,031,896	1,938,989	4.79%	1,916,550	6.02%	2,062,550	-1.49%	2,365,673	-14.11%
330 GTC	531,319	519,879	2.20%	508,890	4.41%	520,574	2.06%	590,891	-10.08%
275 GTB/4	2,466,664	2,393,409	3.06%	2,532,948	-2.62%	2,897,355	-14.86%	2,887,148	-14.56%
365 GT 2+2	199,040	199,158	-0.06%	197,609	0.72%	221,014	-9.94%	247,034	-19.43%
365 GTB/4	569,606	559,738	1.76%	558,164	2.05%	684,660	-16.80%	669,081	-14.87%
365 GTS/4	2,044,126	2,064,193	-0.97%	2,062,458	-0.89%	2,334,100	-12.42%	2,210,698	-7.53%
365 GTC/4	231,760	229,297	1.07%	230,692	0.46%	219,862	5.41%	241,409	-4.00%
365 GT4 2+2	57,562	70,630	-18.50%	70,708	-18.59%	86,090	-33.14%	80,285	-28.30%
365 GT4/BB	333,792	347,536	-3.95%	376,351	-11.31%	384,610	-13.21%	487,520	-31.53%
400 GT & A	41,182	35,385	16.38%	32,559	26.48%	37,950	8.52%	32,056	28.47%
512 BB	232,221	242,229	-4.13%	245,696	-5.48%	267,770	-13.28%	341,559	-32.01%
400i GT & A	50,831	51,394	-1.10%	45,408	11.94%	53,266	-4.57%	37,637	35.06%
512 BBi	231,670	243,547	-4.88%	253,439	-8.59%	279,330	-17.06%	235,069	-1.45%
TESTAROSSA	152,209	130,517	16.62%	115,401	31.90%	122,648	24.10%	118,575	28.37%
412 GT & A	51,236	53,523	-4.27%	48,979	4.61%	63,204	-18.94%	39,527	29.62%
512 TR	231,753	190,998	21.34%	163,960	41.35%	199,989	15.88%	180,180	28.62%
456 GT	56,353	52,591	7.15%	49,570	13.68%	47,548	18.52%	46,872	20.23%
F512 M	314,121	320,865	-2.10%	314,720	-0.19%	387,367	-18.91%	430,677	-27.06%
F50	2,854,790	2,168,158	31.67%	2,279,876	25.22%	2,311,436	23.51%	2,086,813	36.80%
550M	111,926	128,448	-12.86%	127,733	-12.38%	106,135	5.46%	119,264	-6.15%
550 BARCHETTA	318,140	312,504	1.80%	318,784	-0.20%	315,338	0.89%	382,435	-16.81%
456M GT & A	68,514	64,714	5.87%	65,449	4.68%	58,652	16.81%	55,758	22.88%
575M MARANELLO	138,991	132,446	4.94%	127,976	8.61%	128,032	8.56%	130,582	6.44%
ENZO	2,619,333	2,560,035	2.32%	2,621,912	-0.10%	2,686,524	-2.50%	2,480,546	5.60%
612 SCAGLIETTI	133,200	132,745	0.34%	127,015	4.87%	162,138	-17.85%	103,500	28.70%
SUPERAMERICA	442,123	439,280	0.65%	546,787	-19.14%	428,409	3.20%	410,118	7.80%
599 GTB FIORANO	190,734	181,254	5.23%	172,674	10.46%	184,449	3.41%	178,005	7.15%
FF	140,820	131,386	7.18%	133,918	5.15%	148,515	-5.18%	162,980	-13.60%
F12berlinetta	235,083	220,340	6.69%	221,035	6.36%	233,918	0.50%	256,341	-8.29%
GTC4Lusso	251,366	236,057	6.49%	229,707	9.43%	256,909	-2.16%	302,336	-16.86%
812 SUPERFAST	379,900	351,699	8.02%	359,024	5.81%	391,763	-3.03%	435,952	-12.86%
246 GT	290,786	280,045	3.84%	293,351	-0.87%	322,766	-9.91%	321,966	-9.68%
246 GTS	346,279	332,857	4.03%	335,277	3.28%	379,925	-8.86%	355,173	-2.50%
308 GT4	52,357	51,398	1.87%	52,984	-1.18%	49,310	6.18%	52,940	-1.10%
308 GTB FG	157,329	152,591	3.11%	158,519	-0.75%	181,791	-13.46%	181,027	-13.09%
308 GTB	75,877	67,833	11.86%	66,513	14.08%	59,834	26.81%	78,567	-3.42%
308 GTS	64,192	65,447	-1.92%	64,823	-0.97%	61,746	3.96%	55,279	16.12%
308 GTSi	59,501	56,925	4.53%	58,018	2.56%	60,495	-1.64%	55,691	6.84%
308 GTS QV	71,877	66,772	7.65%	66,521	8.05%	80,123	-10.29%	70,785	1.54%
288 GTO	2,409,429	2,330,252	3.40%	2,279,923	5.68%	2,160,014	11.55%	2,329,048	3.45%
328 GTB	96,774	91,867	5.34%	88,772	9.01%	92,084	5.09%	106,782	-9.37%
328 GTS	100,585	90,473	11.18%	90,593	11.03%	93,428	7.66%	94,058	6.94%
3.2 MON CAB	41,713	38,684	7.83%	39,770	4.89%	42,036	-0.77%	32,843	27.01%
F40	1,831,215	1,456,607	25.72%	1,394,628	31.30%	1,413,833	29.52%	1,277,213	43.38%
MON T CAB	43,467	48,082	-9.60%	44,544	-2.42%	45,699	-4.88%	44,311	-1.90%
348 TB	68,543	63,972	7.15%	63,296	8.29%	56,169	22.03%	53,693	27.66%
348 TS	67,742	60,475	12.02%	61,842	9.54%	59,213	14.40%	52,802	28.29%
348 SPIDER	59,753	58,218	2.64%	59,376	0.63%	66,839	-10.60%	64,969	-8.03%
355 BERLINETTA	77,273	76,527	0.97%	74,142	4.22%	72,532	6.54%	68,555	12.72%
355 GTS	84,481	77,591	8.88%	78,366	7.80%	74,781	12.97%	72,634	16.31%
355 SPIDER	92,255	88,687	4.02%	85,892	7.41%	77,688	18.75%	78,045	18.21%
360 MODENA	71,484	60,979	17.23%	66,509	7.48%	62,888	13.67%	70,591	1.27%
360 SPIDER	85,014	78,811	7.87%	81,435	4.39%	82,711	2.78%	87,304	-2.62%
CHALLENGE STRADALE	182,719	167,400	9.15%	176,358	3.61%	189,971	-3.82%	197,745	-7.60%
F430	128,547	113,738	13.02%	124,050	3.63%	141,874	-9.39%	129,976	-1.10%
F430 SPIDER	144,003	131,363	9.62%	145,750	-1.20%	157,959	-8.84%	142,142	1.31%
430 SCUDERIA	195,036	189,351	3.00%	203,700	-4.25%	197,804	-1.40%	204,323	-4.55%
SCUDERIA SPIDER 16M	294,685	264,522	11.40%	265,535	10.98%	295,022	-0.11%	306,039	-3.71%
CALIFORNIA	114,095	102,774	11.02%	98,458	15.88%	104,089	9.61%	117,201	-2.65%
458 ITALIA	178,652	158,052	13.03%	161,390	10.70%	168,102	6.28%	184,490	-3.16%
458 SPIDER	211,251	192,963	9.48%	197,623	6.90%	197,288	7.08%	213,595	-1.10%
CALIFORNIA T	168,216	151,611	10.95%	148,735	13.10%	157,565	6.76%	178,970	-6.01%
488 GTB	263,249	241,295	9.10%	236,218	11.44%	247,159	6.51%	280,381	-6.11%
488 SPIDER	309,658	278,538	11.17%	278,690	11.11%	292,032	6.04%	321,217	-3.60%
PORTOFINO	254,513	245,772	3.56%	235,655	8.00%	246,348	3.31%	N/A	N/A