

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4822	6 Months Ago 4809	Change from 4822	1 Yr Ago 4722	Change from 4822	2 Yrs Ago 4622	Change from 4822	3 Yrs Ago 4522	Change from 4822
250 PF CPE	588,271	566,972	3.76%	552,349	6.50%	592,850	-0.77%	562,823	4.52%
250 GTE	427,549	414,997	3.02%	404,911	5.59%	390,829	9.40%	397,907	7.45%
250 GTL	1,680,426	1,638,930	2.53%	1,553,624	8.16%	1,364,786	23.13%	1,733,183	-3.04%
330 GT 2+2	279,149	269,263	3.67%	281,387	-0.80%	219,922	26.93%	255,333	9.33%
275 GTB	2,264,241	2,128,207	6.39%	2,225,457	1.74%	1,966,045	15.17%	2,056,108	10.12%
330 GTC	588,494	613,914	-4.14%	590,424	-0.33%	522,290	12.68%	544,386	8.10%
275 GTB/4	3,065,708	2,886,586	6.21%	3,040,288	0.84%	2,433,275	25.99%	2,927,556	4.72%
365 GT 2+2	225,719	215,913	4.54%	203,613	10.86%	201,011	12.29%	208,763	8.12%
365 GTB/4	634,924	649,639	-2.27%	632,497	0.38%	561,868	13.00%	619,052	2.56%
365 GTC/4	252,216	239,387	5.36%	237,597	6.15%	230,536	9.40%	220,781	14.24%
365 GT4 2+2	74,216	73,270	1.29%	67,298	10.28%	70,647	5.05%	94,425	-21.40%
365 GT4/BB	376,588	370,135	1.74%	365,463	3.04%	348,055	8.20%	346,813	8.59%
400 GT & A	45,878	45,891	-0.03%	42,271	8.53%	35,606	28.85%	38,200	20.10%
512 BB	269,503	274,772	-1.92%	258,906	4.09%	242,595	11.09%	268,904	0.22%
400i GT & A	55,532	57,847	-4.00%	57,241	-2.99%	55,546	-0.03%	47,917	15.89%
512 BBi	271,774	262,514	3.53%	251,004	8.27%	239,686	13.39%	257,220	5.66%
TESTAROSSA	176,879	179,091	-1.24%	177,393	-0.29%	128,857	37.27%	133,559	32.44%
412 GT & A	53,036	53,051	-0.03%	51,828	2.33%	53,818	-1.45%	59,548	-10.94%
512 TR	275,460	267,515	2.97%	260,875	5.59%	188,247	46.33%	188,027	46.50%
456 GT	63,831	64,714	-1.36%	59,654	7.00%	52,778	20.94%	49,244	29.62%
F512 M	549,489	455,593	20.61%	349,750	57.11%	326,505	68.29%	324,000	69.60%
F50	3,989,326	3,989,696	-0.01%	3,236,103	23.28%	2,176,450	83.30%	2,352,121	69.61%
550 MARANELLO	176,306	170,942	3.14%	152,147	15.88%	126,761	39.09%	113,613	55.18%
550 BARCHETTA	390,271	378,669	3.06%	358,637	8.82%	315,845	23.56%	312,287	24.97%
456M GT & A	76,633	76,963	-0.43%	73,469	4.31%	65,643	16.74%	63,438	20.80%
575M MARANELLO	161,138	160,319	0.51%	146,829	9.75%	133,032	21.13%	125,911	27.98%
ENZO	3,689,712	3,393,091	8.74%	3,007,433	22.69%	2,584,588	42.76%	2,697,957	36.76%
612 SCAGLIETTI	124,671	130,852	-4.72%	132,557	-5.95%	132,569	-5.96%	165,058	-24.47%
SUPERAMERICA	321,668	361,274	-10.96%	494,042	-34.89%	374,384	-14.08%	602,135	-46.58%
599 GTB FIORANO	214,880	213,445	0.67%	195,853	9.71%	181,656	18.29%	179,162	19.94%
FF	139,901	148,525	-5.81%	153,597	-8.92%	131,709	6.22%	139,355	0.39%
F12berlinetta	248,066	250,617	-1.02%	251,256	-1.27%	222,943	11.27%	223,552	10.97%
GTC4Lusso	239,734	261,675	-8.38%	263,051	-8.86%	241,802	-0.86%	225,890	6.13%
812 SUPERFAST	403,580	427,892	-5.68%	427,613	-5.62%	356,475	13.21%	364,784	10.64%
246 GT	456,207	432,165	5.56%	333,313	36.87%	283,326	61.02%	312,855	45.82%
246 GTS	494,707	517,577	-4.42%	419,443	17.94%	340,285	45.38%	395,641	25.04%
308 GT4	65,602	66,223	-0.94%	63,234	3.74%	51,712	26.86%	46,622	40.71%
308 GTB FG	219,780	202,974	8.28%	177,583	23.76%	154,060	42.66%	170,234	29.10%
308 GTB	120,007	120,434	-0.35%	95,089	26.20%	69,895	71.70%	60,560	98.16%
308 GTS	84,475	84,158	0.38%	62,167	35.88%	65,541	28.89%	62,778	34.56%
308 GTSi	72,116	71,945	0.24%	65,930	9.38%	57,397	25.64%	60,711	18.79%
308 GTS QV	89,571	97,680	-8.30%	82,911	8.03%	67,816	32.08%	67,729	32.25%
328 GTB	109,660	108,757	0.83%	100,356	9.27%	92,429	18.64%	91,728	19.55%
328 GTS	122,436	119,083	2.82%	109,450	11.86%	91,293	34.11%	91,056	34.46%
3.2 MON CAB	49,982	49,503	0.97%	45,166	10.66%	40,141	24.52%	40,543	23.28%
F40	2,674,656	2,716,716	-1.55%	2,273,367	17.65%	1,525,751	75.30%	1,438,690	85.91%
MON T CAB	53,447	52,980	0.88%	50,525	5.78%	45,727	16.88%	48,248	10.78%
348 TB	81,971	82,180	-0.25%	72,510	13.05%	64,086	27.91%	59,920	36.80%
348 TS	89,433	88,627	0.91%	71,475	25.12%	60,020	49.01%	59,689	49.83%
348 SPIDER	66,561	65,472	1.66%	67,920	-2.00%	57,916	14.93%	67,767	-1.78%
355 BERLINETTA	96,210	89,570	7.41%	83,761	14.86%	77,615	23.96%	68,353	40.75%
355 GTS	104,466	99,202	5.31%	90,099	15.95%	78,132	33.70%	73,523	42.09%
355 SPIDER	115,899	115,207	0.60%	96,018	20.71%	89,418	29.61%	76,470	51.56%
360 MODENA	78,535	80,915	-2.94%	73,263	7.20%	62,007	26.66%	62,878	24.90%
360 SPIDER	85,734	92,870	-7.68%	91,952	-6.76%	79,710	7.56%	79,209	8.24%
CHALLENGE STRADALE	193,980	229,313	-15.41%	196,394	-1.23%	168,051	15.43%	178,544	8.65%
F430	141,662	144,702	-2.10%	139,026	1.90%	114,645	23.57%	135,416	4.61%
F430 SPIDER	162,498	163,363	-0.53%	159,937	1.60%	133,145	22.05%	156,593	3.77%
430 SCUDERIA	238,221	240,398	-0.91%	232,855	2.30%	190,977	24.74%	188,353	26.48%
SCUDERIA SPIDER 16M	319,964	318,115	0.58%	328,072	-2.47%	267,257	19.72%	299,173	6.95%
CALIFORNIA	109,159	113,660	-3.96%	113,640	-3.94%	105,775	3.20%	99,825	9.35%
458 ITALIA	189,092	194,772	-2.92%	194,442	-2.75%	160,407	17.88%	164,522	14.93%
458 SPIDER	225,459	237,089	-4.91%	236,703	-4.75%	196,227	14.90%	191,635	17.65%
CALIFORNIA T	159,150	167,647	-5.07%	174,078	-8.58%	155,184	2.56%	147,934	7.58%
488 GTB	266,162	281,055	-5.30%	281,336	-5.39%	243,823	9.16%	239,017	11.36%
488 SPIDER	300,324	318,761	-5.78%	324,467	-7.44%	282,491	6.31%	282,188	6.43%
PORTOFINO	246,065	254,598	-3.35%	226,698	8.54%	244,767	0.53%	249,403	-1.34%
GTC4LussoT	211,843	209,076	1.32%	226,698	-6.55%	198,914	6.50%	220,808	-4.06%
F8TRIBUTO	391,709	402,866	-2.77%	402,926	-2.78%	367,680	6.54%	N/A	N/A