

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4802	6 Months Ago 4715	Change from 4802	1 Yr Ago 4702	Change from 4802	2 Yrs Ago 4602	Change from 4802	3 Yrs Ago 4502	Change from 4802
250 PF CPE	554,534	553,255	0.23%	569,933	-2.70%	577,861	-4.04%	587,706	-5.64%
250 GTE	391,833	397,285	-1.37%	379,382	3.28%	373,313	4.96%	393,617	-0.45%
250 GTL	1,596,756	1,553,429	2.79%	1,585,629	0.70%	1,427,532	11.85%	1,440,709	10.83%
330 GT 2+2	280,380	271,646	3.22%	235,023	19.30%	230,233	21.78%	248,517	12.82%
275 GTB	2,157,519	2,072,019	4.13%	2,023,460	6.63%	1,974,739	9.26%	2,053,119	5.08%
330 GTC	597,960	559,449	6.88%	526,606	13.55%	510,688	17.09%	553,236	8.08%
275 GTB/4	3,203,407	2,474,067	29.48%	2,507,450	27.76%	2,771,448	15.59%	2,637,055	21.48%
365 GT 2+2	202,241	203,710	-0.72%	197,887	2.20%	207,324	-2.45%	234,858	-13.89%
365 GTB/4	663,267	579,160	14.52%	569,308	16.50%	565,212	17.35%	660,431	0.43%
365 GTC/4	238,239	236,977	0.53%	231,107	3.09%	228,054	4.47%	219,567	8.50%
365 GT4 2+2	72,966	57,716	26.42%	63,060	15.71%	80,950	-9.86%	78,256	-6.76%
365 GT4/BB	365,900	360,544	1.49%	337,886	8.29%	358,785	1.98%	432,520	-15.40%
400 GT & A	43,866	42,195	3.96%	38,763	13.16%	37,062	18.36%	35,588	23.26%
512 BB	270,210	237,756	13.65%	239,639	12.76%	294,837	-8.35%	276,593	-2.31%
400i GT & A	57,076	57,487	-0.71%	57,402	-0.57%	47,081	21.23%	46,321	23.22%
512 BBi	262,847	239,996	9.52%	234,559	12.06%	260,637	0.85%	247,499	6.20%
TESTAROSSA	179,772	171,099	5.07%	138,486	29.81%	120,125	49.65%	110,335	62.93%
412 GT & A	52,236	49,279	6.00%	54,297	-3.80%	66,291	-21.20%	56,611	-7.73%
512 TR	282,562	254,583	10.99%	196,858	43.54%	176,432	60.15%	180,555	56.50%
456 GT	62,857	58,021	8.33%	55,488	13.28%	49,580	26.78%	47,430	32.53%
F512 M	401,458	321,514	24.86%	302,514	32.71%	318,771	25.94%	418,451	-4.06%
F50	3,486,726	3,122,947	11.65%	2,567,724	35.79%	2,317,092	50.48%	2,126,596	63.96%
550 MARANELLO	157,753	137,995	14.32%	116,785	35.08%	107,641	46.55%	113,432	39.07%
550 BARCHETTA	378,042	331,162	14.16%	319,547	18.31%	316,434	19.47%	348,434	8.50%
456M GT & A	76,377	72,654	5.12%	67,898	12.49%	65,463	16.67%	56,040	36.29%
575M MARANELLO	148,448	143,613	3.37%	136,018	9.14%	128,175	15.82%	128,580	15.45%
ENZO	3,210,936	2,820,382	13.85%	2,617,506	22.67%	2,664,520	20.51%	2,558,944	25.48%
612 SCAGLIETTI	132,170	139,099	-4.98%	134,894	-2.02%	140,128	-5.68%	116,762	13.20%
SUPERAMERICA	437,308	598,018	-26.87%	357,300	22.39%	590,428	-25.93%	410,196	6.61%
599 GTB FIORANO	195,545	193,849	0.87%	187,109	4.51%	174,322	12.17%	178,556	9.51%
FF	151,808	148,516	2.22%	136,537	11.18%	136,484	11.23%	154,712	-1.88%
F12berlinetta	250,319	244,577	2.35%	230,980	8.37%	222,408	12.55%	236,457	5.86%
GTC4Lusso	260,377	260,472	-0.04%	245,534	6.05%	233,229	11.64%	260,773	-0.15%
812 SUPERFAST	415,285	405,677	2.37%	369,112	12.51%	364,794	13.84%	400,412	3.71%
246 GT	346,400	298,299	16.13%	296,621	16.78%	318,023	8.92%	316,106	9.58%
246 GTS	465,863	386,374	20.57%	350,161	33.04%	362,486	28.52%	352,731	32.07%
308 GT4	64,416	61,368	4.97%	51,602	24.83%	50,790	26.83%	51,683	24.64%
308 GTB FG	174,961	160,852	8.77%	163,919	6.74%	165,007	6.03%	168,593	3.78%
308 GTB	93,107	85,592	8.78%	75,567	23.21%	65,039	43.16%	64,542	44.26%
308 GTS	67,292	64,988	3.55%	65,008	3.51%	61,582	9.27%	62,331	7.96%
308 GTSi	68,325	63,213	8.09%	58,925	15.95%	62,422	9.46%	59,272	15.27%
308 GTS QV	93,083	73,465	26.70%	74,223	25.41%	66,578	39.81%	73,575	26.51%
328 GTB	102,149	97,817	4.43%	95,717	6.72%	90,243	13.19%	93,733	8.98%
328 GTS	114,491	106,841	7.16%	97,326	17.64%	90,414	26.63%	91,020	25.79%
3.2 MON CAB	45,467	44,505	2.16%	41,574	9.36%	40,451	12.40%	34,619	31.34%
F40	2,500,633	1,942,372	28.74%	1,670,213	49.72%	1,411,349	77.18%	1,273,132	96.42%
MON T CAB	47,425	49,182	-3.57%	46,132	2.80%	48,539	-2.30%	44,747	5.98%
348 TB	77,651	64,547	20.30%	66,097	17.48%	60,409	28.54%	54,457	42.59%
348 TS	84,828	66,810	26.97%	67,306	26.03%	59,047	43.66%	55,655	52.42%
348 SPIDER	67,124	61,355	9.40%	59,015	13.74%	64,588	3.93%	61,620	8.93%
355 BERLINETTA	84,918	82,223	3.28%	78,630	8.00%	68,835	23.36%	70,184	20.99%
355 GTS	92,084	86,462	6.50%	84,139	9.44%	75,190	22.47%	73,097	25.98%
355 SPIDER	103,497	94,715	9.27%	89,123	16.13%	81,221	27.43%	75,453	37.17%
360 MODENA	77,394	70,808	9.30%	65,205	18.69%	65,161	18.77%	67,462	14.72%
360 SPIDER	95,349	87,497	8.97%	83,099	14.74%	80,524	18.41%	84,611	12.69%
CHALLENGE STRADALE	224,614	173,449	29.50%	195,582	14.84%	174,692	28.58%	196,283	14.43%
F430	141,885	134,497	5.49%	122,799	15.54%	130,264	8.92%	134,495	5.49%
F430 SPIDER	161,732	154,920	4.40%	139,836	15.66%	149,835	7.94%	149,526	8.16%
430 SCUDERIA	241,576	217,977	10.83%	194,959	23.91%	196,099	23.19%	202,650	19.21%
SCUDERIA SPIDER 16M	325,704	317,740	2.51%	288,091	13.06%	272,845	19.37%	284,504	14.48%
CALIFORNIA	114,483	113,588	0.79%	113,988	0.43%	98,866	15.80%	108,582	5.43%
458 ITALIA	202,201	190,129	6.35%	173,708	16.40%	162,707	24.27%	174,122	16.13%
458 SPIDER	242,417	228,111	6.27%	211,504	14.62%	194,868	24.40%	205,345	18.05%
CALIFORNIA T	168,160	171,280	-1.82%	168,933	-0.46%	150,655	11.62%	161,842	3.90%
488 GTB	280,776	279,408	0.49%	258,975	8.42%	238,732	17.61%	254,859	10.17%
488 SPIDER	321,363	322,577	-0.38%	303,809	5.78%	280,225	14.68%	298,603	7.62%
PORTOFINO	264,733	266,796	-0.77%	250,261	5.78%	240,497	10.08%	248,376	6.59%
GTC4LussoT	221,788	223,538	-0.78%	210,605	5.31%	210,200	5.51%	229,726	-3.46%
F8TRIBUTO	405,848	402,153	0.92%	378,675	7.18%	392,917	3.29%	N/A	N/A