

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4907	6 Months Ago 4819	Change from 4907	1 Yr Ago 4807	Change from 4907	2 Yrs Ago 4707	Change from 4907	3 Yrs Ago 4607	Change from 4907
250 PF CPE	586,624	574,974	2.03%	565,633	3.71%	556,618	5.39%	598,003	-1.90%
250 GTE	432,380	431,379	0.23%	395,223	9.40%	382,624	13.00%	375,352	15.19%
250 GTL	1,669,018	1,661,681	0.44%	1,624,669	2.73%	1,560,241	6.97%	1,290,572	29.32%
330 GT 2+2	328,697	271,172	21.21%	268,669	22.34%	235,852	39.37%	226,343	45.22%
275 GTB	2,525,759	2,182,512	15.73%	2,105,457	19.96%	2,031,896	24.31%	1,916,550	31.79%
330 GTC	565,934	616,340	-8.18%	610,167	-7.25%	531,319	6.51%	508,890	11.21%
275 GTB/4	3,403,425	2,975,233	14.39%	2,854,064	19.25%	2,466,664	37.98%	2,532,948	34.37%
365 GT 2+2	242,070	223,547	8.29%	214,338	12.94%	199,040	21.62%	197,609	22.50%
365 GTB/4	608,794	640,263	-4.92%	660,283	-7.80%	569,606	6.88%	558,164	9.07%
365 GTC/4	261,657	244,296	7.11%	234,627	11.52%	231,760	12.90%	230,692	13.42%
365 GT4 2+2	74,750	73,582	1.59%	73,671	1.46%	58,221	28.39%	70,708	5.72%
365 GT4/BB	359,916	369,583	-2.62%	367,185	-1.98%	333,792	7.83%	376,351	-4.37%
512 BB	288,550	266,542	8.26%	277,045	4.15%	232,221	24.26%	245,696	17.44%
400i GT & A	64,666	56,139	15.19%	57,184	13.08%	50,831	27.22%	45,408	42.41%
512 BBi	282,979	271,905	4.07%	263,452	7.41%	231,670	22.15%	253,439	11.66%
TESTAROSSA	177,240	176,555	0.39%	180,478	-1.79%	152,209	16.45%	115,401	53.59%
412 GT & A	59,795	53,085	12.64%	52,171	14.61%	51,236	16.71%	48,979	22.08%
512 TR	297,176	272,033	9.24%	265,314	12.01%	231,753	28.23%	163,960	81.25%
456 GT	60,867	64,463	-5.58%	64,602	-5.78%	56,353	8.01%	49,570	22.79%
F512 M	650,553	547,967	18.72%	408,757	59.15%	314,121	107.10%	314,720	106.71%
F50	4,319,941	4,095,753	5.47%	3,866,526	11.73%	2,854,790	51.32%	2,279,876	89.48%
550 MARANELLO	186,604	176,031	6.01%	160,999	15.90%	111,926	66.72%	127,733	46.09%
550 BARCETTA	371,103	387,463	-4.22%	373,728	-0.70%	318,140	16.65%	318,784	16.41%
456M GT & A	73,596	76,853	-4.24%	78,530	-6.28%	68,514	7.42%	65,449	12.45%
575M MARANELLO	162,166	160,105	1.29%	160,701	0.91%	138,991	16.67%	127,976	26.72%
ENZO	4,081,975	3,657,254	11.61%	3,266,236	24.97%	2,619,333	55.84%	2,621,912	55.69%
612 SCAGLIETTI	183,344	126,873	44.51%	130,293	40.72%	133,200	37.65%	127,015	44.35%
SUPERAMERICA	374,970	328,590	14.11%	366,026	2.44%	442,123	-15.19%	546,787	-31.42%
599 GTB FIORANO	218,542	213,644	2.29%	209,836	4.15%	190,734	14.58%	172,674	26.56%
FF	138,046	141,225	-2.25%	150,836	-8.48%	140,820	-1.97%	133,918	3.08%
F12berlinetta	241,101	248,698	-3.05%	251,221	-4.03%	235,083	2.56%	221,035	9.08%
GTC4Lusso	232,200	247,635	-6.23%	262,965	-11.70%	251,366	-7.62%	229,707	1.09%
812 SUPERFAST	389,368	410,765	-5.21%	428,915	-9.22%	379,900	2.49%	359,024	8.45%
246 GT	471,884	463,910	1.72%	426,087	10.75%	290,786	62.28%	293,351	60.86%
246 GTS	528,424	496,342	6.46%	528,728	-0.06%	346,279	52.60%	335,277	57.61%
308 GT4	63,209	65,576	-3.61%	66,172	-4.48%	52,357	20.73%	52,984	19.30%
308 GTB FG	231,402	210,820	9.76%	191,988	20.53%	157,329	47.08%	158,519	45.98%
308 GTB	125,005	126,020	-0.81%	112,938	10.68%	75,877	64.75%	66,513	87.94%
308 GTS	97,744	83,206	17.47%	85,329	14.55%	64,192	52.27%	64,823	50.79%
308 GTS QV	85,456	91,426	-6.53%	100,974	-15.37%	71,877	18.89%	66,521	28.46%
328 GTB	111,908	109,326	2.36%	108,863	2.80%	96,774	15.64%	88,772	26.06%
328 GTS	119,515	124,122	-3.71%	117,755	1.49%	100,585	18.82%	90,593	31.93%
3.2 MON CAB	50,655	49,838	1.64%	49,079	3.21%	41,713	21.44%	39,770	27.37%
F40	3,167,854	2,709,479	16.92%	2,727,100	16.16%	1,831,215	72.99%	1,394,628	127.15%
MON T CAB	64,306	53,529	20.13%	50,984	26.13%	43,467	47.94%	44,544	44.37%
348 TB	72,419	82,089	-11.78%	81,861	-11.53%	68,543	5.65%	63,296	14.41%
348 TS	88,193	88,921	-0.82%	87,664	0.60%	67,742	30.19%	61,842	42.61%
348 SPIDER	84,808	67,571	25.51%	65,153	30.17%	59,753	41.93%	59,376	42.83%
355 BERLINETTA	93,862	94,999	-1.20%	89,022	5.44%	77,273	21.47%	74,142	26.60%
355 GTS	100,710	101,859	-1.13%	98,037	2.73%	84,481	19.21%	78,366	28.51%
355 SPIDER	112,751	112,347	0.36%	112,879	-0.11%	92,255	22.22%	85,892	31.27%
360 MODENA	67,866	78,452	-13.49%	80,639	-15.84%	71,484	-5.06%	66,509	2.04%
360 SPIDER	89,541	82,378	8.70%	93,630	-4.37%	85,014	5.33%	81,435	9.95%
CHALLENGE STRADALE	200,814	184,567	8.80%	239,238	-16.06%	182,719	9.90%	176,358	13.87%
F430	133,702	142,956	-6.47%	144,372	-7.39%	128,547	4.01%	124,050	7.78%
F430 SPIDER	161,382	161,680	-0.18%	163,872	-1.52%	144,003	12.07%	145,750	10.73%
430 SCUDERIA	251,311	240,839	4.35%	240,926	4.31%	195,036	28.85%	203,700	23.37%
SCUDERIA SPIDER 16M	325,327	320,192	1.60%	320,592	1.48%	294,685	10.40%	265,535	22.52%
CALIFORNIA	111,410	109,790	1.48%	114,298	-2.53%	114,095	-2.35%	98,458	13.15%
458 ITALIA	183,894	190,659	-3.55%	196,668	-6.50%	178,652	2.93%	161,390	13.94%
458 SPIDER	217,307	229,019	-5.11%	239,890	-9.41%	211,251	2.87%	197,623	9.96%
CALIFORNIA T	154,282	161,379	-4.40%	167,752	-8.03%	168,216	-8.28%	148,735	3.73%
488 GTB	261,716	267,513	-2.17%	282,976	-7.51%	263,249	-0.58%	236,218	10.79%
488 SPIDER	290,585	306,286	-5.13%	321,045	-9.49%	309,658	-6.16%	278,690	4.27%
PORTOFINO	226,856	249,451	-9.06%	254,566	-10.89%	254,513	-10.87%	235,655	-3.73%
GTC4LussoT	201,338	209,468	-3.88%	210,401	-4.31%	215,138	-6.41%	205,651	-2.10%
F8TRIBUTO	371,911	395,482	-5.96%	404,152	-7.98%	378,600	-1.77%	389,078	-4.41%
ROMA	230,096	243,563	-5.53%	257,375	-10.60%	294,754	-21.94%	N/A	N/A
F8SPIDER	456,507	487,712	-6.40%	530,600	-13.96%	466,999	-2.25%	N/A	N/A