

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4821</b>	<b>6 Months Ago 4808</b>	<b>Change from 4821</b>	<b>1 Yr Ago 4721</b>	<b>Change from 4821</b>	<b>2 Yrs Ago 4621</b>	<b>Change from 4821</b>	<b>3 Yrs Ago 4521</b>	<b>Change from 4821</b>
250 PF CPE	583,771	566,192	3.10%	550,102	6.12%	594,023	-1.73%	563,400	3.62%
250 GTE	428,617	405,615	5.67%	404,071	6.07%	391,241	9.55%	396,713	8.04%
250 GTL	1,674,364	1,631,903	2.60%	1,550,179	8.01%	1,337,846	25.15%	1,699,583	-1.48%
330 GT 2+2	273,965	269,505	1.65%	281,817	-2.79%	218,145	25.59%	255,913	7.05%
275 GTB	2,238,317	2,116,804	5.74%	2,191,963	2.11%	1,952,665	14.63%	2,059,881	8.66%
330 GTC	598,582	612,086	-2.21%	584,951	2.33%	521,115	14.87%	547,991	9.23%
275 GTB/4	3,035,842	2,870,562	5.76%	2,884,896	5.23%	2,413,591	25.78%	2,936,263	3.39%
365 GT 2+2	224,911	215,125	4.55%	203,613	10.46%	200,096	12.40%	208,889	7.67%
365 GTB/4	636,661	651,344	-2.25%	620,487	2.61%	560,679	13.55%	630,133	1.04%
365 GTC/4	249,872	237,040	5.41%	236,792	5.52%	229,516	8.87%	221,223	12.95%
365 GT4 2+2	74,143	73,755	0.53%	64,841	14.35%	70,638	4.96%	94,288	-21.37%
365 GT4/BB	373,836	368,677	1.40%	365,296	2.34%	347,795	7.49%	347,023	7.73%
400 GT & A	45,878	45,937	-0.13%	42,360	8.31%	35,710	28.47%	38,166	20.21%
512 BB	268,134	276,001	-2.85%	251,526	6.60%	242,152	10.73%	258,146	3.87%
400i GT & A	55,532	57,575	-3.55%	57,645	-3.67%	53,470	3.86%	47,902	15.93%
512 BBi	271,894	262,993	3.38%	247,406	9.90%	241,580	12.55%	257,307	5.67%
TESTAROSSA	176,928	179,714	-1.55%	177,040	-0.06%	129,846	36.26%	132,641	33.39%
412 GT & A	53,159	52,920	0.45%	51,536	3.15%	53,671	-0.95%	59,859	-11.19%
512 TR	274,237	266,414	2.94%	257,881	6.34%	189,633	44.61%	188,736	45.30%
456 GT	64,016	64,589	-0.89%	59,389	7.79%	52,684	21.51%	49,076	30.44%
F512 M	548,211	432,107	26.87%	339,938	61.27%	323,736	69.34%	322,917	69.77%
F50	4,024,117	3,927,309	2.46%	3,222,908	24.86%	2,172,304	85.25%	2,342,704	71.77%
550 MARANELLO	176,348	167,543	5.26%	151,508	16.40%	127,598	38.21%	111,550	58.09%
550 BARCHETTA	389,478	376,502	3.45%	352,820	10.39%	314,197	23.96%	311,273	25.12%
456M GT & A	76,672	77,855	-1.52%	73,358	4.52%	65,180	17.63%	62,113	23.44%
575M MARANELLO	160,174	160,903	-0.45%	146,329	9.46%	132,823	20.59%	125,383	27.75%
ENZO	3,679,863	3,328,083	10.57%	2,967,282	24.01%	2,572,463	43.05%	2,696,914	36.45%
612 SCAGLIETTI	124,980	130,516	-4.24%	131,210	-4.75%	132,387	-5.59%	165,049	-24.28%
SUPERAMERICA	319,573	362,553	-11.85%	506,211	-36.87%	403,473	-20.79%	603,570	-47.05%
599 GTB FIORANO	214,225	212,057	1.02%	195,413	9.63%	181,117	18.28%	179,415	19.40%
FF	140,147	149,511	-6.26%	153,466	-8.68%	131,333	6.71%	139,716	0.31%
F12berlinetta	248,500	251,173	-1.06%	250,557	-0.82%	221,313	12.28%	223,827	11.02%
GTC4Lusso	241,912	262,444	-7.82%	263,106	-8.06%	238,964	1.23%	228,020	6.09%
812 SUPERFAST	406,029	428,389	-5.22%	430,800	-5.75%	354,466	14.55%	366,398	10.82%
246 GT	460,076	432,311	6.42%	329,138	39.78%	281,715	63.31%	310,336	48.25%
246 GTS	495,275	522,126	-5.14%	406,720	21.77%	336,707	47.09%	398,965	24.14%
308 GT4	65,644	66,241	-0.90%	64,536	1.72%	51,554	27.33%	47,385	38.53%
308 GTB FG	216,725	198,922	8.95%	174,358	24.30%	153,515	41.18%	170,982	26.75%
308 GTB	123,527	118,027	4.66%	94,644	30.52%	68,974	79.09%	60,126	105.45%
308 GTS	84,125	84,465	-0.40%	62,964	33.61%	65,495	28.44%	63,075	33.37%
308 GTSi	71,977	71,660	0.44%	65,406	10.05%	57,161	25.92%	60,300	19.36%
308 GTS QV	90,255	100,157	-9.89%	79,958	12.88%	67,225	34.26%	69,968	28.99%
328 GTB	109,660	108,924	0.68%	100,685	8.91%	92,148	19.00%	91,774	19.49%
328 GTS	123,304	118,493	4.06%	109,047	13.07%	90,718	35.92%	91,755	34.38%
3.2 MON CAB	50,081	49,323	1.54%	45,049	11.17%	39,424	27.03%	40,255	24.41%
F40	2,696,615	2,722,069	-0.94%	2,217,533	21.60%	1,492,063	80.73%	1,426,588	89.03%
MON T CAB	53,588	52,827	1.44%	50,359	6.41%	46,904	14.25%	47,891	11.90%
348 TB	81,906	82,092	-0.23%	71,186	15.06%	64,029	27.92%	60,006	36.50%
348 TS	89,439	88,218	1.38%	70,919	26.11%	60,249	48.45%	60,042	48.96%
348 SPIDER	66,994	65,383	2.46%	65,908	1.65%	58,069	15.37%	67,838	-1.24%
355 BERLINETTA	96,115	89,343	7.58%	83,090	15.68%	77,074	24.70%	68,975	39.35%
355 GTS	103,615	99,008	4.65%	89,644	15.58%	77,861	33.08%	73,607	40.77%
355 SPIDER	115,407	114,123	1.13%	94,982	21.50%	89,236	29.33%	76,325	51.20%
360 MODENA	78,669	80,593	-2.39%	72,417	8.63%	61,464	27.99%	62,317	26.24%
360 SPIDER	83,186	93,038	-10.59%	91,202	-8.79%	79,181	5.06%	79,393	4.78%
CHALLENGE STRADALE	193,980	237,901	-18.46%	196,685	-1.38%	167,576	15.76%	179,319	8.18%
F430	142,150	144,777	-1.81%	138,664	2.51%	114,001	24.69%	135,829	4.65%
F430 SPIDER	162,082	163,820	-1.06%	159,682	1.50%	132,261	22.55%	156,369	3.65%
430 SCUDERIA	239,047	241,040	-0.83%	229,627	4.10%	190,164	25.71%	189,215	26.34%
SCUDERIA SPIDER 16M	320,165	319,462	0.22%	326,121	-1.83%	265,904	20.41%	299,967	6.73%
CALIFORNIA	109,240	114,042	-4.21%	113,574	-3.82%	104,275	4.76%	99,686	9.58%
458 ITALIA	189,540	195,890	-3.24%	193,876	-2.24%	160,013	18.45%	165,214	14.72%
458 SPIDER	226,096	238,622	-5.25%	236,446	-4.38%	195,025	15.93%	191,736	17.92%
CALIFORNIA T	159,606	167,673	-4.81%	174,263	-8.41%	153,269	4.13%	148,306	7.62%
488 GTB	266,709	282,344	-5.54%	282,671	-5.65%	242,583	9.95%	238,576	11.79%
488 SPIDER	301,896	320,160	-5.70%	325,002	-7.11%	280,551	7.61%	282,828	6.74%
PORTOFINO	247,923	253,361	-2.15%	270,528	-8.36%	245,415	1.02%	248,255	-0.13%
GTC4LussoT	211,823	208,805	1.45%	226,673	-6.55%	200,212	5.80%	221,939	-4.56%
F8TRIBUTO	392,615	403,385	-2.67%	404,397	-2.91%	367,143	6.94%	N/A	N/A