

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4814	6 Months Ago 4801	Change from 4814	1 Yr Ago 4714	Change from 4814	2 Yrs Ago 4614	Change from 4814	3 Yrs Ago 4514	Change from 4814
250 PF CPE	570,629	552,657	3.25%	552,784	3.23%	594,971	-4.09%	565,423	0.92%
250 GTE	428,066	398,530	7.41%	393,823	8.70%	385,359	11.08%	383,539	11.61%
250 GTL	1,651,669	1,587,925	4.01%	1,557,142	6.07%	1,305,670	26.50%	1,601,124	3.16%
330 GT 2+2	267,727	281,813	-5.00%	264,826	1.10%	228,097	17.37%	253,573	5.58%
275 GTB	2,152,552	2,191,715	-1.79%	2,063,834	4.30%	1,905,325	12.98%	2,012,606	6.95%
330 GTC	620,527	596,239	4.07%	553,614	12.09%	509,657	21.75%	545,440	13.77%
275 GTB/4	2,918,617	3,289,865	-11.28%	2,480,264	17.67%	2,404,317	21.39%	2,986,813	-2.28%
365 GT 2+2	220,484	200,428	10.01%	204,513	7.81%	197,693	11.53%	217,748	1.26%
365 GTB/4	652,739	661,946	-1.39%	576,698	13.19%	557,041	17.18%	674,348	-3.20%
365 GTC/4	242,177	239,386	1.17%	237,612	1.92%	228,961	5.77%	227,938	6.25%
365 GT4 2+2	70,767	72,743	-2.72%	57,037	24.07%	70,605	0.23%	95,684	-26.04%
365 GT4/BB	365,523	366,775	-0.34%	358,818	1.87%	359,000	1.82%	350,844	4.18%
400 GT & A	45,753	42,984	6.44%	41,939	9.09%	35,016	30.66%	38,075	20.17%
512 BB	268,773	269,048	-0.10%	237,360	13.23%	243,494	10.38%	264,985	1.43%
400i GT & A	58,165	57,100	1.87%	56,106	3.67%	48,032	21.10%	52,118	11.60%
512 BBi	267,517	262,307	1.99%	239,448	11.72%	248,571	7.62%	261,187	2.42%
TESTAROSSA	172,857	179,349	-3.62%	167,808	3.01%	124,308	39.06%	142,141	21.61%
412 GT & A	53,301	52,842	0.87%	49,210	8.31%	52,892	0.77%	65,829	-19.03%
512 TR	269,110	283,282	-5.00%	253,188	6.29%	178,115	51.09%	198,996	35.23%
456 GT	65,294	61,990	5.33%	57,708	13.15%	51,570	26.61%	47,642	37.05%
F512 M	548,751	395,833	38.63%	323,036	69.87%	306,732	78.90%	342,440	60.25%
F50	4,138,783	3,397,075	21.83%	3,077,079	34.50%	2,171,714	90.58%	2,428,202	70.45%
550 MARANELLO	177,018	160,345	10.40%	130,738	35.40%	129,175	37.04%	104,282	69.75%
550 BARCHETTA	387,379	377,822	2.53%	328,443	17.94%	64,982	496.13%	313,202	23.68%
456M GT & A	76,739	75,062	2.23%	71,938	6.67%	312,469	-75.44%	58,778	30.56%
575M MARANELLO	157,526	146,344	7.64%	143,022	10.14%	129,904	21.26%	129,543	21.60%
ENZO	3,635,821	3,197,180	13.72%	2,778,809	30.84%	2,537,362	43.29%	2,690,119	35.15%
612 SCAGLIETTI	130,570	133,285	-2.04%	138,823	-5.94%	133,892	-2.48%	180,158	-27.52%
SUPERAMERICA	349,241	450,252	-22.43%	567,509	-38.46%	512,413	-31.84%	535,228	-34.75%
599 GTB FIORANO	214,604	194,389	10.40%	193,450	10.94%	182,676	17.48%	184,505	16.31%
FF	143,460	151,728	-5.45%	146,975	-2.39%	132,121	8.58%	143,035	0.30%
F12berlinetta	248,277	250,417	-0.85%	242,664	2.31%	219,245	13.24%	227,010	9.37%
GTC4Lusso	256,754	260,028	-1.26%	259,265	-0.97%	232,451	10.46%	243,385	5.49%
812 Superfast	422,239	411,778	2.54%	401,389	5.19%	354,273	19.18%	372,235	13.43%
246 GT	448,307	336,305	33.30%	292,411	53.31%	284,157	57.77%	323,088	38.76%
246 GTS	498,617	452,628	10.16%	378,498	31.74%	330,136	51.03%	395,658	26.02%
308 GT4	65,895	63,275	4.14%	59,568	10.62%	54,586	20.72%	49,188	33.97%
308 GTB FG	226,893	177,067	28.14%	160,976	40.95%	153,363	47.95%	180,910	25.42%
308 GTB	125,392	93,031	34.79%	82,990	51.09%	66,142	89.58%	60,171	108.39%
308 GTS	83,964	63,413	32.41%	64,757	29.66%	64,580	30.02%	64,656	29.86%
308 GTSi	72,338	67,748	6.78%	62,313	16.09%	55,300	30.81%	60,378	19.81%
308 GTS QV	92,646	91,932	0.78%	72,901	27.08%	64,645	43.32%	77,709	19.22%
328 GTB	108,660	100,564	8.05%	2,390,344	-95.45%	89,799	21.00%	92,463	17.52%
328 GTS	120,512	113,743	5.95%	96,936	24.32%	91,489	31.72%	90,069	33.80%
3.2 MON CAB	50,030	44,948	11.31%	105,236	-52.46%	38,803	28.93%	41,442	20.72%
F40	2,649,123	2,430,417	9.00%	1,939,943	36.56%	1,393,234	90.14%	1,389,472	90.66%
MON T CAB	53,420	48,943	9.15%	47,860	11.62%	47,927	11.46%	46,122	15.82%
348 TB	82,509	76,937	7.24%	64,798	27.33%	63,167	30.62%	58,854	40.19%
348 TS	88,836	82,603	7.55%	67,112	32.37%	62,748	41.58%	60,205	47.56%
348 SPIDER	67,413	68,545	-1.65%	61,201	10.15%	58,755	14.74%	66,142	1.92%
355 BERLINETTA	90,465	84,795	6.69%	81,138	11.50%	77,235	17.13%	72,609	24.59%
355 GTS	100,188	91,407	9.61%	85,874	16.67%	77,906	28.60%	75,394	32.89%
355 SPIDER	114,990	101,423	13.38%	94,806	21.29%	88,509	29.92%	82,238	39.83%
360 MODENA	79,175	76,123	4.01%	71,325	11.01%	62,866	25.94%	61,636	28.46%
360 SPIDER	92,897	94,583	-1.78%	86,819	7.00%	79,464	16.90%	81,293	14.27%
CHALLENGE STRADALE	184,780	216,431	-14.62%	173,457	6.53%	159,983	15.50%	181,558	1.77%
F430	143,850	141,183	1.89%	132,490	8.57%	119,641	20.23%	147,209	-2.28%
F430 SPIDER	162,038	161,177	0.53%	152,847	6.01%	140,404	15.41%	165,594	-2.15%
430 SCUDERIA	241,591	241,612	-0.01%	213,148	13.34%	192,912	25.23%	196,697	22.82%
SCUDERIA SPIDER 16M	318,422	326,534	-2.48%	318,766	-0.11%	268,994	18.38%	300,311	6.03%
CALIFORNIA	111,571	114,325	-2.41%	113,359	-1.58%	100,473	11.05%	103,309	8.00%
458 ITALIA	191,648	202,212	-5.22%	187,483	2.22%	159,431	20.21%	165,220	16.00%
458 SPIDER	232,603	241,279	-3.60%	224,343	3.68%	195,365	19.06%	194,100	19.84%
CALIFORNIA T	167,566	168,946	-0.82%	169,833	-1.33%	147,591	13.53%	150,322	11.47%
488 GTB	275,143	279,505	-1.56%	276,256	-0.40%	238,295	15.46%	240,818	14.25%
488 SPIDER	311,906	321,872	-3.10%	319,681	-2.43%	279,372	11.65%	287,357	8.54%
GTC4Lusso T	206,476	223,265	-7.52%	221,716	-6.87%	204,873	0.78%	219,867	-6.09%
PORTOFINO	253,474	264,946	-4.33%	265,048	-4.37%	239,885	5.66%	246,720	2.74%
F8 TRIBUTO	400,428	404,835	-1.09%	398,158	0.57%	365,494	9.56%	N/A	N/A