

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4712	6 Months Ago 4625	Change from 4712	1 Yr Ago 4612	Change from 4712	2 Yrs Ago 4512	Change from 4712	3 Yrs Ago 4412	Change from 4712
250 PF CPE	551,841	585,255	-5.71%	596,306	-7.46%	565,190	-2.36%	602,461	-8.40%
250 GTE	386,923	384,591	0.61%	379,379	1.99%	383,238	0.96%	438,625	-11.79%
250 GTL	1,559,762	1,503,730	3.73%	1,307,554	19.29%	1,605,938	-2.88%	1,659,239	-6.00%
330 GT 2+2	251,008	234,266	7.15%	227,975	10.10%	253,775	-1.09%	272,971	-8.05%
275 GTB	2,052,675	1,999,855	2.64%	1,909,530	7.50%	2,033,452	0.95%	2,214,872	-7.32%
330 GTC	542,431	524,574	3.40%	510,843	6.18%	536,153	1.17%	578,310	-6.20%
275 GTB/4	2,478,737	2,493,794	-0.60%	2,441,682	1.52%	2,987,800	-17.04%	2,998,743	-17.34%
365 GT 2+2	205,312	200,613	2.34%	197,876	3.76%	217,522	-5.61%	237,231	-13.45%
365 GTB/4	572,711	566,939	1.02%	556,316	2.95%	676,660	-15.36%	635,964	-9.95%
365 GTS/4	2,079,634	2,050,754	1.41%	2,064,710	0.72%	2,293,771	-9.34%	2,251,100	-7.62%
365 GTC/4	238,250	233,062	2.23%	229,431	3.84%	223,924	6.40%	244,427	-2.53%
365 GT4 2+2	56,498	68,328	-17.31%	70,978	-20.40%	98,900	-42.87%	80,923	-30.18%
365 GT4/BB	348,060	345,909	0.62%	366,461	-5.02%	350,667	-0.74%	455,926	-23.66%
400 GT & A	41,396	36,367	13.83%	34,921	18.54%	38,025	8.87%	32,388	27.81%
512 BB	236,620	242,278	-2.34%	244,427	-3.19%	265,936	-11.02%	355,619	-33.46%
400i GT & A	53,457	62,532	-14.51%	46,556	14.82%	52,409	2.00%	45,294	18.02%
512 BBi	237,565	237,236	0.14%	248,446	-4.38%	262,858	-9.62%	233,558	1.72%
TESTAROSSA	159,997	129,213	23.82%	119,108	34.33%	148,729	7.58%	117,993	35.60%
412 GT & A	49,544	54,551	-9.18%	52,594	-5.80%	68,780	-27.97%	46,406	6.76%
512 TR	248,114	188,084	31.92%	169,131	46.70%	199,130	24.60%	188,828	31.40%
456 GT	57,243	53,854	6.29%	50,436	13.50%	48,315	18.48%	47,859	19.61%
F512 M	323,727	324,731	-0.31%	300,293	7.80%	361,222	-10.38%	444,281	-27.13%
F50	2,994,315	2,264,154	32.25%	2,175,936	37.61%	2,487,656	20.37%	2,116,722	41.46%
550 MARANELLO	119,493	122,704	-2.62%	130,925	-8.73%	103,931	14.97%	121,875	-1.95%
550 BARCHETTA	324,297	320,523	1.18%	313,036	3.60%	313,098	3.58%	357,200	-9.21%
456M GT & A	70,400	67,242	4.70%	65,446	7.57%	58,636	20.06%	55,889	25.96%
575M MARANELLO	141,709	134,185	5.61%	128,071	10.65%	129,107	9.76%	128,517	10.26%
ENZO	2,705,776	2,618,118	3.35%	2,535,921	6.70%	2,684,871	0.78%	2,438,215	10.97%
612 SCAGLIETTI	137,572	133,308	3.20%	134,277	2.45%	191,798	-28.27%	102,068	34.78%
SUPERAMERICA	509,500	323,825	57.34%	496,331	2.65%	477,257	6.76%	435,710	16.94%
599 GTB FIORANO	192,631	184,551	4.38%	180,669	6.62%	183,359	5.06%	177,053	8.80%
FF	144,307	134,143	7.58%	132,481	8.93%	144,884	-0.40%	157,919	-8.62%
F12berlinetta	238,963	228,153	4.74%	220,404	8.42%	229,489	4.13%	248,846	-3.97%
GTC4Lusso	257,306	243,743	5.56%	232,916	10.47%	247,944	3.78%	292,772	-12.11%
812 SUPERFAST	392,915	364,449	7.81%	354,856	10.73%	376,614	4.33%	417,926	-5.98%
246 GT	283,479	288,661	-1.80%	284,980	-0.53%	326,744	-13.24%	335,931	-15.61%
246 GTS	363,377	348,654	4.22%	330,648	9.90%	385,853	-5.83%	370,215	-1.85%
308 GT4	56,382	52,143	8.13%	56,307	0.13%	49,051	14.95%	52,414	7.57%
308 GTB FG	160,673	160,986	-0.19%	155,275	3.48%	183,644	-12.51%	187,680	-14.39%
308 GTB	80,019	73,730	8.53%	67,467	18.60%	60,178	32.97%	74,790	6.99%
308 GTS	64,564	65,995	-2.17%	63,763	1.26%	65,077	-0.79%	61,851	4.39%
308 GTSi	60,944	58,386	4.38%	55,184	10.44%	59,273	2.82%	56,781	7.33%
308 GTS QV	71,715	70,789	1.31%	63,788	12.43%	78,340	-8.46%	74,244	-3.41%
288 GTO	2,398,234	2,336,900	2.62%	2,322,877	3.24%	2,164,279	10.81%	2,440,052	-1.71%
328 GTB	96,706	93,799	3.10%	88,497	9.28%	92,220	4.86%	102,096	-5.28%
328 GTS	102,826	93,640	9.81%	90,815	13.23%	91,368	12.54%	93,111	10.43%
3.2 MON CAB	43,290	41,821	3.51%	39,419	9.82%	42,373	2.16%	36,517	18.55%
F40	1,950,741	1,611,552	21.05%	1,400,236	39.32%	1,399,217	39.42%	1,324,100	47.33%
MON T CAB	45,447	45,707	-0.57%	45,451	-0.01%	46,096	-1.41%	45,801	-0.77%
348 TB	65,153	64,587	0.88%	63,077	3.29%	57,809	12.70%	54,803	18.89%
348 TS	68,548	62,768	9.21%	61,042	12.30%	59,402	15.40%	56,514	21.29%
348 SPIDER	60,579	57,832	4.75%	58,438	3.66%	66,160	-8.44%	62,202	-2.61%
355 BERLINETTA	78,462	78,485	-0.03%	75,394	4.07%	72,302	8.52%	69,486	12.92%
355 GTS	84,815	81,124	4.55%	78,476	8.08%	75,149	12.86%	74,033	14.56%
355 SPIDER	94,461	89,269	5.82%	87,241	8.28%	81,459	15.96%	76,134	24.07%
360 MODENA	72,114	63,320	13.89%	63,710	13.19%	62,869	14.71%	68,798	4.82%
360 SPIDER	85,844	81,381	5.48%	80,173	7.07%	81,919	4.79%	86,966	-1.29%
CHALLENGE STRADALE	173,963	178,603	-2.60%	162,096	7.32%	183,132	-5.01%	192,605	-9.68%
F430	129,733	117,764	10.16%	123,487	5.06%	144,831	-10.42%	129,534	0.15%
F430 SPIDER	149,161	136,715	9.10%	146,919	1.53%	161,928	-7.88%	147,778	0.94%
430 SCUDERIA	203,650	193,842	5.06%	196,241	3.78%	196,581	3.60%	199,906	1.87%
SCUDERIA SPIDER 16M	318,651	279,204	14.13%	268,452	18.70%	297,679	7.05%	310,242	2.71%
CALIFORNIA	113,124	111,075	1.84%	100,378	12.70%	104,119	8.65%	114,755	-1.42%
458 ITALIA	183,777	167,179	9.93%	160,091	14.80%	166,020	10.70%	177,873	3.32%
458 SPIDER	217,546	205,062	6.09%	197,336	10.24%	195,136	11.48%	209,167	4.01%
CALIFORNIA T	168,040	163,378	2.85%	147,620	13.83%	152,170	10.43%	175,156	-4.06%
488 GTB	270,494	252,145	7.28%	236,699	14.28%	243,020	11.31%	278,941	-3.03%
488 SPIDER	315,567	296,293	6.51%	281,321	12.17%	289,210	9.11%	315,184	0.12%
PORTOFINO	261,013	246,944	5.70%	237,120	10.08%	249,053	4.80%	N/A	N/A