

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4711	6 Months Ago 4624	Change from 4711	1 Yr Ago 4611	Change from 4711	2 Yrs Ago 4511	Change from 4711	3 Yrs Ago 4411	Change from 4711
250 PF CPE	551,369	590,505	-6.63%	595,760	-7.45%	565,073	-2.43%	604,255	-8.75%
250 GTE	384,673	387,156	-0.64%	375,752	2.37%	384,412	0.07%	441,869	-12.94%
250 GTL	1,561,071	1,456,309	7.19%	1,308,464	19.31%	1,608,165	-2.93%	1,658,387	-5.87%
330 GT 2+2	244,839	227,088	7.82%	227,636	7.56%	253,676	-3.48%	277,420	-11.74%
275 GTB	2,047,221	1,994,077	2.67%	1,914,013	6.96%	2,043,429	0.19%	2,234,436	-8.38%
330 GTC	537,068	523,871	2.52%	512,229	4.85%	531,813	0.99%	581,419	-7.63%
275 GTB/4	2,478,038	2,458,871	0.78%	2,468,232	0.40%	2,986,552	-17.03%	2,998,939	-17.37%
365 GT 2+2	205,430	202,494	1.45%	197,972	3.77%	217,409	-5.51%	238,406	-13.83%
365 GTB/4	571,210	564,247	1.23%	556,046	2.73%	678,164	-15.77%	638,229	-10.50%
365 GTS/4	2,068,506	2,055,290	0.64%	2,064,556	0.19%	2,297,527	-9.97%	2,250,212	-8.08%
365 GTC/4	237,807	231,795	2.59%	230,164	3.32%	222,878	6.70%	243,742	-2.43%
365 GT4 2+2	56,195	70,663	-20.47%	71,128	-20.99%	100,366	-44.01%	80,014	-29.77%
365 GT4/BB	342,918	348,573	-1.62%	371,271	-7.64%	350,878	-2.27%	461,430	-25.68%
400 GT & A	41,109	35,524	15.72%	34,354	19.66%	38,000	8.18%	32,296	27.29%
512 BB	234,726	242,372	-3.15%	245,225	-4.28%	266,386	-11.89%	357,166	-34.28%
400i GT & A	52,186	60,411	-13.62%	45,835	13.86%	52,638	-0.86%	44,596	17.02%
512 BBi	235,732	237,757	-0.85%	248,851	-5.27%	266,238	-11.46%	232,870	1.23%
TESTAROSSA	155,580	128,197	21.36%	116,849	33.15%	149,321	4.19%	118,481	31.31%
412 GT & A	49,985	54,279	-7.91%	52,114	-4.09%	70,171	-28.77%	45,000	11.08%
512 TR	244,235	185,600	31.59%	166,591	46.61%	198,641	22.95%	185,270	31.83%
456 GT	57,016	53,137	7.30%	49,840	14.40%	48,295	18.06%	47,341	20.44%
F512 M	324,031	331,763	-2.33%	299,772	8.09%	369,607	-12.33%	444,956	-27.18%
F50	2,952,932	2,202,381	34.08%	2,183,134	35.26%	2,486,238	18.77%	2,115,707	39.57%
550M	113,871	124,758	-8.73%	131,835	-13.63%	103,756	9.75%	120,694	-5.65%
550 BARCHETTA	322,412	319,013	1.07%	313,659	2.79%	313,046	2.99%	361,129	-10.72%
456M GT & A	69,641	66,636	4.51%	65,709	5.98%	58,651	18.74%	55,799	24.81%
575M MARANELLO	141,067	133,525	5.65%	127,430	10.70%	128,791	9.53%	129,143	9.23%
ENZO	2,673,527	2,612,437	2.34%	2,549,284	4.87%	2,682,248	-0.33%	2,436,853	9.71%
612 SCAGLIETTI	134,245	132,780	1.10%	134,575	-0.25%	190,565	-29.55%	102,049	31.55%
SUPERAMERICA	482,651	324,075	48.93%	489,234	-1.35%	455,655	5.92%	430,665	12.07%
599 GTB FIORANO	192,243	181,796	5.75%	179,265	7.24%	183,144	4.97%	177,047	8.58%
FF	143,196	133,395	7.35%	132,765	7.86%	145,652	-1.69%	158,505	-9.66%
F12berlinetta	237,126	226,486	4.70%	220,998	7.30%	230,926	2.68%	250,368	-5.29%
GTC4Lusso	255,755	244,274	4.70%	233,171	9.69%	251,034	1.88%	295,055	-13.32%
812 SUPERFAST	388,964	362,360	7.34%	355,739	9.34%	379,679	2.45%	418,754	-7.11%
246 GT	280,868	286,385	-1.93%	288,082	-2.50%	327,735	-14.30%	336,557	-16.55%
246 GTS	354,439	346,731	2.22%	331,490	6.92%	383,956	-7.69%	372,418	-4.83%
308 GT4	55,255	52,034	6.19%	56,463	-2.14%	48,982	12.81%	51,596	7.09%
308 GTB FG	159,574	158,042	0.97%	156,530	1.94%	183,488	-13.03%	186,026	-14.22%
308 GTB	78,820	71,608	10.07%	67,730	16.37%	60,114	31.12%	77,589	1.59%
308 GTS	64,488	65,733	-1.89%	63,763	1.14%	64,557	-0.11%	59,605	8.19%
308 GTSi	60,350	57,869	4.29%	55,457	8.82%	59,239	1.88%	57,082	5.73%
308 GTS QV	70,921	69,191	2.50%	64,168	10.52%	78,687	-9.87%	73,616	-3.66%
288 GTO	2,402,337	2,322,838	3.42%	2,315,583	3.75%	2,162,857	11.07%	2,403,836	-0.06%
328 GTB	96,610	92,990	3.89%	88,193	9.54%	92,099	4.90%	101,401	-4.72%
328 GTS	101,823	92,334	10.28%	90,366	12.68%	92,121	10.53%	93,092	9.38%
3.2 MON CAB	42,930	41,715	2.91%	39,498	8.69%	42,839	0.21%	36,234	18.48%
F40	1,936,282	1,594,346	21.45%	1,401,261	38.18%	1,404,089	37.90%	1,320,832	46.60%
MON T CAB	44,343	44,906	-1.25%	44,201	0.32%	46,083	-3.78%	45,714	-3.00%
348 TB	65,333	64,105	1.92%	62,979	3.74%	57,296	14.03%	54,615	19.62%
348 TS	69,061	60,800	13.59%	60,271	14.58%	59,000	17.05%	55,491	24.45%
348 SPIDER	60,268	57,274	5.23%	57,978	3.95%	66,169	-8.92%	63,231	-4.69%
355 BERLINETTA	77,024	78,373	-1.72%	74,499	3.39%	71,975	7.01%	69,399	10.99%
355 GTS	84,286	79,998	5.36%	78,534	7.32%	75,027	12.34%	73,868	14.10%
355 SPIDER	93,150	89,111	4.53%	86,941	7.14%	80,832	15.24%	76,506	21.76%
360 MODENA	71,659	62,785	14.13%	63,914	12.12%	63,310	13.19%	69,132	3.66%
360 SPIDER	85,152	80,580	5.67%	80,356	5.97%	82,153	3.65%	87,156	-2.30%
CHALLENGE STRADALE	174,196	173,577	0.36%	164,736	5.74%	184,156	-5.41%	192,123	-9.33%
F430	128,504	116,163	10.62%	125,461	2.43%	143,379	-10.37%	129,443	-0.73%
F430 SPIDER	147,135	135,392	8.67%	150,044	-1.94%	160,147	-8.13%	146,780	0.24%
430 SCUDERIA	199,029	192,797	3.23%	198,707	0.16%	196,884	1.09%	200,467	-0.72%
SCUDERIA SPIDER 16M	314,091	275,127	14.16%	268,047	17.18%	296,598	5.90%	309,482	1.49%
CALIFORNIA	112,757	109,684	2.80%	100,106	12.64%	104,042	8.38%	115,323	-2.23%
458 ITALIA	181,907	1,641,454	-88.92%	160,441	13.38%	166,583	9.20%	179,051	1.60%
458 SPIDER	214,249	202,265	5.92%	198,073	8.17%	195,499	9.59%	210,388	1.84%
CALIFORNIA T	167,390	160,777	4.11%	147,795	13.26%	153,101	9.33%	176,373	-5.09%
488 GTB	267,288	249,441	7.15%	236,327	13.10%	243,782	9.64%	279,196	-4.27%
488 SPIDER	313,894	290,115	8.20%	281,811	11.38%	289,352	8.48%	317,757	-1.22%
PORTOFINO	259,116	245,359	5.61%	235,991	9.80%	250,202	3.56%	N/A	N/A