

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4824</b>	<b>6 Months Ago 4811</b>	<b>Change from 4824</b>	<b>1 Yr Ago 4724</b>	<b>Change from 4824</b>	<b>2 Yrs Ago 4624</b>	<b>Change from 4824</b>	<b>3 Yrs Ago 4524</b>	<b>Change from 4824</b>
250 PF CPE	597,271	569,007	4.97%	553,958	7.82%	590,505	1.15%	562,080	6.26%
250 GTE	425,502	424,969	0.13%	405,822	4.85%	387,156	9.90%	393,000	8.27%
250 GTL	1,695,542	1,650,983	2.70%	1,570,170	7.98%	1,456,309	16.43%	1,748,347	-3.02%
330 GT 2+2	289,383	268,015	7.97%	279,916	3.38%	227,088	27.43%	249,392	16.04%
275 GTB	2,313,929	2,150,517	7.60%	2,255,247	2.60%	1,994,077	16.04%	2,049,072	12.93%
330 GTC	572,416	616,045	-7.08%	599,646	-4.54%	523,871	9.27%	537,321	6.53%
275 GTB/4	3,125,442	2,911,645	7.34%	3,344,183	-6.54%	2,458,871	27.11%	2,918,329	7.10%
365 GT 2+2	227,044	217,932	4.18%	202,011	12.39%	202,494	12.12%	208,839	8.72%
365 GTB/4	637,653	646,102	-1.31%	656,230	-2.83%	564,247	13.01%	599,019	6.45%
365 GTC/4	255,331	242,654	5.22%	239,208	6.74%	231,795	10.15%	222,269	14.87%
365 GT4 2+2	74,368	72,300	2.86%	71,893	3.44%	70,663	5.24%	94,857	-21.60%
365 GT4/BB	378,136	369,259	2.40%	365,783	3.38%	348,573	8.48%	347,733	8.74%
400 GT & A	45,878	45,805	0.16%	42,156	8.83%	35,524	29.15%	38,480	19.23%
512 BB	267,288	272,220	-1.81%	269,411	-0.79%	242,372	10.28%	296,167	-9.75%
400i GT & A	56,698	58,330	-2.80%	56,629	0.12%	60,411	-6.15%	48,104	17.87%
512 BBi	272,041	262,624	3.59%	260,752	4.33%	237,757	14.42%	258,600	5.20%
TESTAROSSA	176,102	177,331	-0.69%	177,298	-0.67%	128,197	37.37%	132,935	32.47%
412 GT & A	52,789	53,313	-0.98%	52,540	0.47%	54,279	-2.75%	61,596	-14.30%
512 TR	277,524	269,223	3.08%	277,092	0.16%	185,600	49.53%	187,241	48.22%
456 GT	63,629	65,089	-2.24%	60,182	5.73%	53,137	19.75%	49,754	27.89%
F512 M	548,211	504,647	8.63%	379,792	44.35%	331,763	65.24%	326,667	67.82%
F50	3,928,831	4,119,528	-4.63%	3,253,420	20.76%	2,202,381	78.39%	2,350,600	67.14%
550 MARANELLO	176,780	176,610	0.10%	155,251	13.87%	124,758	41.70%	118,701	48.93%
550 BARCHETTA	391,792	382,802	2.35%	371,103	5.58%	319,013	22.81%	312,855	25.23%
456M GT & A	76,576	76,780	-0.27%	73,773	3.80%	66,636	14.92%	66,298	15.50%
575M MARANELLO	160,964	158,560	1.52%	147,347	9.24%	133,525	20.55%	127,540	26.21%
ENZO	3,708,707	3,544,815	4.62%	3,135,063	18.30%	2,612,437	41.96%	2,695,429	37.59%
612 SCAGLIETTI	124,053	131,150	-5.41%	135,590	-8.51%	132,780	-6.57%	161,637	-23.25%
SUPERAMERICA	317,945	355,043	-10.45%	465,785	-31.74%	324,075	-1.89%	600,425	-47.05%
599 GTB FIORANO	216,433	215,036	0.65%	196,434	10.18%	181,796	19.05%	178,173	21.47%
FF	139,843	145,145	-3.65%	153,111	-8.67%	133,395	4.83%	138,070	1.28%
F12berlinetta	247,646	249,403	-0.70%	251,569	-1.56%	226,486	9.34%	223,360	10.87%
GTC4Lusso	236,180	259,304	-8.92%	262,138	-9.90%	244,274	-3.31%	224,242	5.32%
812 SUPERFAST	398,714	426,208	-6.45%	421,720	-5.46%	362,360	10.03%	364,717	9.32%
246 GT	456,777	433,894	5.27%	343,000	33.17%	286,385	59.50%	319,593	42.92%
246 GTS	484,978	510,539	-5.01%	447,286	8.43%	346,731	39.87%	386,196	25.58%
308 GT4	65,519	66,187	-1.01%	61,594	6.37%	52,034	25.92%	46,556	40.73%
308 GTB FG	223,290	212,038	5.31%	178,750	24.92%	158,042	41.29%	169,050	32.09%
308 GTB	115,323	125,407	-8.04%	95,262	21.06%	71,608	61.05%	61,573	87.29%
308 GTS	85,175	83,578	1.91%	62,048	37.27%	65,733	29.58%	62,286	36.75%
308 GTSi	72,100	72,101	0.00%	66,979	7.65%	57,869	24.59%	62,109	16.09%
308 GTS QV	89,695	93,649	-4.22%	88,109	1.80%	69,191	29.63%	65,664	36.60%
328 GTB	109,660	108,410	1.15%	99,698	9.99%	92,990	17.93%	91,509	19.84%
328 GTS	122,623	120,304	1.93%	110,795	10.68%	92,334	32.80%	89,825	36.51%
3.2 MON CAB	49,785	49,881	-0.19%	45,108	10.37%	41,715	19.35%	40,727	22.24%
F40	2,648,633	2,708,352	-2.20%	2,385,867	11.01%	1,594,346	66.13%	1,454,521	82.10%
MON T CAB	53,174	53,286	-0.21%	50,652	4.98%	44,906	18.41%	48,754	9.07%
348 TB	82,097	82,357	-0.32%	75,272	9.07%	64,105	28.07%	60,343	36.05%
348 TS	89,420	89,585	-0.18%	76,503	16.88%	60,800	47.07%	58,820	52.02%
348 SPIDER	66,100	66,206	-0.16%	70,954	-6.84%	57,274	15.41%	67,529	-2.12%
355 BERLINETTA	96,371	90,023	7.05%	83,898	14.87%	78,373	22.96%	68,001	41.72%
355 GTS	105,240	99,617	5.64%	90,901	15.77%	79,998	31.55%	73,656	42.88%
355 SPIDER	116,321	117,178	-0.73%	98,902	17.61%	89,111	30.53%	77,823	49.47%
360 MODENA	78,680	81,259	-3.17%	74,567	5.52%	62,785	25.32%	63,714	23.49%
360 SPIDER	91,118	93,127	-2.16%	93,397	-2.44%	80,580	13.08%	79,254	14.97%
CHALLENGE STRADALE	193,980	211,157	-8.13%	195,411	-0.73%	173,577	11.75%	235,429	-17.61%
F430	140,953	144,878	-2.71%	139,691	0.90%	116,163	21.34%	133,625	5.48%
F430 SPIDER	163,572	162,459	0.69%	160,761	1.75%	135,392	20.81%	156,302	4.65%
430 SCUDERIA	237,464	241,889	-1.83%	239,825	-0.98%	192,797	23.17%	187,766	26.47%
SCUDERIA SPIDER 16M	319,561	317,746	0.57%	331,193	-3.51%	275,127	16.15%	293,476	8.89%
CALIFORNIA	109,660	113,049	-3.00%	113,970	-3.78%	109,684	-0.02%	99,899	9.77%
458 ITALIA	188,490	192,833	-2.25%	196,608	-4.13%	164,145	14.83%	163,084	15.58%
458 SPIDER	225,120	233,400	-3.55%	237,837	-5.35%	202,265	11.30%	192,349	17.04%
CALIFORNIA T	159,369	167,331	-4.76%	173,504	-8.15%	160,777	-0.88%	147,657	7.93%
488 GTB	266,122	278,612	-4.48%	279,984	-4.95%	249,441	6.69%	239,802	10.98%
488 SPIDER	298,108	315,681	-5.57%	324,476	-8.13%	290,115	2.76%	282,249	5.62%
PORTOFINO	242,002	254,317	-4.84%	268,569	-9.89%	245,359	-1.37%	247,506	-2.22%
GTC4LussoT	210,965	208,118	1.37%	225,771	-6.56%	198,866	6.08%	217,916	-3.19%
F8TRIBUTO	388,655	401,178	-3.12%	403,222	-3.61%	374,087	3.89%	N/A	N/A