

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4805	6 Months Ago 4718	Change from 4805	1 Yr Ago 4705	Change from 4805	2 Yrs Ago 4605	Change from 4805	3 Yrs Ago 4505	Change from 4805
250 PF CPE	561,247	550,110	2.02%	559,074	0.39%	594,516	-5.60%	569,042	-1.37%
250 GTE	382,397	402,940	-5.10%	380,379	0.53%	375,097	1.95%	379,474	0.77%
250 GTL	1,608,308	1,543,707	4.18%	1,568,990	2.51%	1,309,688	22.80%	1,558,002	3.23%
330 GT 2+2	273,169	279,546	-2.28%	234,774	16.35%	226,358	20.68%	250,964	8.85%
275 GTB	2,102,663	2,082,743	0.96%	2,029,730	3.59%	1,923,887	9.29%	2,029,142	3.62%
330 GTC	601,485	567,660	5.96%	530,171	13.45%	503,894	19.37%	528,777	13.75%
275 GTB/4	2,931,515	2,445,200	19.89%	2,489,627	17.75%	2,595,616	12.94%	2,799,257	4.72%
365 GT 2+2	209,538	202,313	3.57%	196,309	6.74%	201,697	3.89%	227,461	-7.88%
365 GTB/4	664,887	583,475	13.95%	570,414	16.56%	557,051	19.36%	664,515	0.06%
365 GTC/4	235,415	235,041	0.16%	229,087	2.76%	229,740	2.47%	219,649	7.18%
365 GT4 2+2	73,612	57,949	27.03%	59,581	23.55%	72,240	1.90%	77,128	-4.56%
365 GT4/BB	366,548	364,764	0.49%	333,297	9.98%	374,353	-2.08%	409,016	-10.38%
400 GT & A	45,845	42,628	7.55%	41,169	11.36%	33,406	37.24%	37,223	23.16%
512 BB	276,695	233,020	18.74%	234,649	17.92%	254,257	8.82%	270,956	2.12%
400i GT & A	57,225	58,944	-2.92%	50,901	12.42%	45,720	25.16%	51,794	10.49%
512 BBi	264,350	237,480	11.31%	231,711	14.09%	256,991	2.86%	269,758	-2.00%
TESTAROSSA	180,724	177,480	1.83%	148,721	21.52%	115,692	56.21%	112,358	60.85%
412 GT & A	52,097	50,181	3.82%	52,390	-0.56%	54,098	-3.70%	59,284	-12.12%
512 TR	268,678	246,977	8.79%	219,901	22.18%	166,321	61.54%	196,514	36.72%
456 GT	65,038	58,425	11.32%	56,234	15.66%	49,522	31.33%	46,977	38.45%
F512 M	402,708	312,130	29.02%	304,558	32.23%	314,489	28.05%	398,997	0.93%
F50	3,735,724	3,174,853	17.67%	2,827,582	32.12%	2,319,616	61.05%	2,200,207	69.79%
550 MARANELLO	155,872	149,264	4.43%	113,309	37.56%	118,891	31.10%	109,552	42.28%
550 BARCHETTA	379,359	334,537	13.40%	317,418	19.51%	320,670	18.30%	325,908	16.40%
456M GT & A	78,924	73,122	7.93%	68,205	15.72%	64,676	22.03%	57,902	36.31%
575M MARANELLO	158,005	143,856	9.84%	137,969	14.52%	128,353	23.10%	128,322	23.13%
ENZO	3,200,319	2,846,827	12.42%	2,613,040	22.47%	2,647,900	20.86%	2,652,878	20.64%
612 SCAGLIETTI	129,186	130,071	-0.68%	135,575	-4.71%	126,987	1.73%	138,511	-6.73%
SUPERAMERICA	377,209	601,778	-37.32%	420,194	-10.23%	579,680	-34.93%	416,260	-9.38%
599 GTB FIORANO	203,026	193,655	4.84%	189,151	7.34%	170,346	19.18%	182,854	11.03%
FF	152,182	151,737	0.29%	138,642	9.77%	135,069	12.67%	150,582	1.06%
F12berlinetta	251,135	247,895	1.31%	233,387	7.60%	221,277	13.49%	234,142	7.26%
GTC4Lusso	261,889	262,188	-0.11%	250,330	4.62%	229,168	14.28%	258,223	1.42%
812 SUPERFAST	425,630	421,919	0.88%	374,691	13.59%	361,345	17.79%	396,042	7.47%
246 GT	400,487	305,450	31.11%	298,042	34.37%	301,282	32.93%	321,212	24.68%
246 GTS	506,571	376,619	34.50%	349,030	45.14%	340,864	48.61%	371,439	36.38%
308 GT4	66,153	65,508	0.98%	51,590	28.23%	51,877	27.52%	50,224	31.72%
308 GTB FG	184,722	165,230	11.80%	159,615	15.73%	160,400	15.16%	176,157	4.86%
308 GTB	102,458	92,160	11.17%	75,417	35.86%	65,792	55.73%	61,073	67.76%
308 GTS	78,810	64,960	21.32%	63,986	23.17%	63,567	23.98%	61,744	27.64%
308 GTSi	70,414	63,545	10.81%	59,443	18.46%	60,240	16.89%	59,660	18.03%
308 GTS QV	100,708	73,621	36.79%	73,649	36.74%	66,547	51.33%	77,164	30.51%
328 GTB	107,377	100,324	7.03%	96,818	10.91%	89,237	20.33%	92,230	16.42%
328 GTS	116,978	108,353	7.96%	100,101	16.86%	90,740	28.92%	92,756	26.11%
3.2 MON CAB	47,626	44,717	6.51%	41,467	14.85%	39,970	19.15%	39,747	19.82%
F40	2,644,153	1,983,133	33.33%	1,762,478	50.02%	1,395,469	89.48%	1,353,763	95.32%
MON T CAB	48,571	49,842	-2.55%	44,064	10.23%	46,411	4.65%	45,426	6.92%
348 TB	80,602	67,324	19.72%	67,711	19.04%	62,096	29.80%	55,352	45.62%
348 TS	86,414	68,090	26.91%	67,891	27.28%	61,685	40.09%	58,428	47.90%
348 SPIDER	65,832	60,980	7.96%	59,655	10.35%	61,153	7.65%	64,891	1.45%
355 BERLINETTA	88,161	83,170	6.00%	78,267	12.64%	71,843	22.71%	72,287	21.96%
355 GTS	97,113	87,810	10.59%	84,527	14.89%	76,991	26.14%	74,068	31.11%
355 SPIDER	110,041	92,967	18.37%	91,297	20.53%	83,775	31.35%	76,638	43.59%
360 MODENA	80,928	69,442	16.54%	69,097	17.12%	66,978	20.83%	64,243	25.97%
360 SPIDER	94,961	88,597	7.18%	84,601	12.25%	81,527	16.48%	83,620	13.56%
CHALLENGE STRADALE	241,349	185,123	30.37%	193,698	24.60%	177,441	36.02%	192,929	25.10%
F430	143,042	137,459	4.06%	127,633	12.07%	125,531	13.95%	140,084	2.11%
F430 SPIDER	163,462	157,968	3.48%	142,613	14.62%	144,764	12.92%	155,656	5.01%
430 SCUDERIA	240,372	222,181	8.19%	194,973	23.28%	202,692	18.59%	199,610	20.42%
SCUDERIA SPIDER 16M	322,655	318,078	1.44%	288,938	11.67%	266,985	20.85%	290,322	11.14%
CALIFORNIA	114,322	113,643	0.60%	114,566	-0.21%	98,332	16.26%	105,623	8.24%
458 ITALIA	200,711	193,271	3.85%	177,189	13.28%	162,105	23.82%	170,426	17.77%
458 SPIDER	243,652	233,295	4.44%	210,852	15.56%	196,777	23.82%	200,341	21.62%
CALIFORNIA T	166,090	174,288	-4.70%	168,990	-1.72%	150,340	10.48%	159,431	4.18%
488 GTB	282,886	283,639	-0.27%	261,636	8.12%	236,955	19.38%	249,874	13.21%
488 SPIDER	321,036	325,558	-1.39%	306,697	4.68%	279,067	15.04%	294,356	9.06%
PORTOFINO	257,161	269,445	-4.56%	251,560	2.23%	236,708	8.64%	244,108	5.35%
GTC4LussoT	214,903	225,921	-4.88%	215,185	-0.13%	204,022	5.33%	228,528	-5.96%
F8TRIBUTO	405,345	406,703	-0.33%	376,756	7.59%	389,562	4.05%	N/A	N/A