

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4812	6 Months Ago 4725	Change from 4812	1 Yr Ago 4712	Change from 4812	2 Yrs Ago 4612	Change from 4812	3 Yrs Ago 4512	Change from 4812
250 PF CPE	569,665	553,300	2.96%	551,841	3.23%	596,306	-4.47%	565,190	0.79%
250 GTE	427,084	406,832	4.98%	386,923	10.38%	379,379	12.57%	383,238	11.44%
250 GTL	1,652,592	1,575,170	4.92%	1,559,762	5.95%	1,307,554	26.39%	1,605,938	2.91%
330 GT 2+2	267,466	280,382	-4.61%	251,008	6.56%	227,975	17.32%	253,775	5.39%
275 GTB	2,151,196	2,238,581	-3.90%	2,052,675	4.80%	1,909,530	12.66%	2,033,452	5.79%
330 GTC	615,589	598,674	2.83%	542,431	13.49%	510,843	20.50%	536,153	14.82%
275 GTB/4	2,917,750	3,347,397	-12.84%	2,478,737	17.71%	2,441,682	19.50%	2,987,800	-2.34%
365 GT 2+2	218,782	200,636	9.04%	205,312	6.56%	197,876	10.57%	217,522	0.58%
365 GTB/4	643,545	658,569	-2.28%	572,711	12.37%	556,316	15.68%	676,660	-4.89%
365 GTC/4	243,528	239,208	1.81%	238,250	2.22%	229,431	6.14%	223,924	8.75%
365 GT4 2+2	71,805	72,277	-0.65%	56,498	27.09%	70,978	1.17%	98,900	-27.40%
365 GT4/BB	368,044	365,783	0.62%	348,060	5.74%	366,461	0.43%	350,667	4.96%
400 GT & A	45,792	42,188	8.54%	41,396	10.62%	34,921	31.13%	38,025	20.43%
512 BB	271,170	268,452	1.01%	236,620	14.60%	244,427	10.94%	265,936	1.97%
400i GT & A	58,329	56,484	3.27%	53,457	9.11%	46,556	25.29%	52,409	11.30%
512 BBi	264,278	261,440	1.09%	237,565	11.24%	248,446	6.37%	262,858	0.54%
TESTAROSSA	176,390	177,819	-0.80%	159,997	10.25%	119,108	48.09%	148,729	18.60%
412 GT & A	53,333	52,611	1.37%	49,544	7.65%	52,594	1.41%	68,780	-22.46%
512 TR	268,998	280,326	-4.04%	248,114	8.42%	169,131	59.05%	199,130	35.09%
456 GT	65,269	60,254	8.32%	57,243	14.02%	50,436	29.41%	48,315	35.09%
F512 M	530,350	385,000	37.75%	323,727	63.83%	300,293	76.61%	361,222	46.82%
F50	4,144,989	3,248,687	27.59%	2,994,315	38.43%	2,175,936	90.49%	2,487,656	66.62%
550 MARANELLO	177,087	157,204	12.65%	119,493	48.20%	130,925	35.26%	103,931	70.39%
550 BARCETTA	385,234	371,520	3.69%	324,297	18.79%	313,036	23.06%	313,098	23.04%
456M GT & A	76,689	73,978	3.66%	70,400	8.93%	65,446	17.18%	58,636	30.79%
575M MARANELLO	157,986	146,819	7.61%	141,709	11.49%	128,071	23.36%	129,107	22.37%
ENZO	3,585,526	3,156,754	13.58%	2,705,776	32.51%	2,535,921	41.39%	2,684,871	33.55%
612 SCAGLIETTI	130,899	135,634	-3.49%	137,572	-4.85%	134,277	-2.52%	191,798	-31.75%
SUPERAMERICA	351,300	468,514	-25.02%	509,500	-31.05%	496,331	-29.22%	477,257	-26.39%
599 GTB FIORANO	214,960	196,204	9.56%	192,631	11.59%	180,669	18.98%	183,359	17.23%
FF	144,458	152,793	-5.46%	144,307	0.10%	132,481	9.04%	144,884	-0.29%
F12berlinetta	248,969	251,072	-0.84%	238,963	4.19%	220,404	12.96%	229,489	8.49%
GTC4Lusso	258,454	261,692	-1.24%	257,306	0.45%	232,916	10.96%	247,944	4.24%
812 SUPERFAST	425,467	415,668	2.36%	392,915	8.28%	354,856	19.90%	376,614	12.97%
246 GT	435,826	337,697	29.06%	283,479	53.74%	284,980	52.93%	326,744	33.38%
246 GTS	504,766	444,480	13.56%	363,377	38.91%	330,648	52.66%	385,853	30.82%
308 GT4	66,169	61,606	7.41%	56,382	17.36%	56,307	17.51%	49,051	34.90%
308 GTB FG	217,031	178,750	21.42%	160,673	35.08%	155,275	39.77%	183,644	18.18%
308 GTB	125,417	94,169	33.18%	80,019	56.73%	67,467	85.89%	60,178	108.41%
308 GTS	83,600	62,294	34.20%	64,564	29.48%	63,763	31.11%	65,077	28.46%
308 GTSi	72,217	67,073	7.67%	60,944	18.50%	55,184	30.87%	59,273	21.84%
308 GTS QV	93,383	89,657	4.16%	71,715	30.21%	63,788	46.40%	78,340	19.20%
328 GTB	108,493	99,698	8.82%	96,706	12.19%	88,497	22.60%	92,220	17.65%
328 GTS	120,499	111,444	8.13%	102,826	17.19%	90,815	32.69%	91,368	31.88%
3.2 MON CAB	50,008	45,039	11.03%	43,290	15.52%	39,419	26.86%	42,373	18.02%
F40	2,678,721	2,372,000	12.93%	1,950,741	37.32%	1,400,236	91.30%	1,399,217	91.44%
MON T CAB	53,317	50,552	5.47%	45,447	17.32%	45,451	17.31%	46,096	15.67%
348 TB	82,412	76,470	7.77%	65,153	26.49%	63,077	30.65%	57,809	42.56%
348 TS	89,335	78,623	13.62%	68,548	30.32%	61,042	46.35%	59,402	50.39%
348 SPIDER	66,608	70,038	-4.90%	60,579	9.95%	58,438	13.98%	66,160	0.68%
355 BERLINETTA	90,131	83,874	7.46%	78,462	14.87%	75,394	19.55%	72,302	24.66%
355 GTS	99,961	90,939	9.92%	84,815	17.86%	78,476	27.38%	75,149	33.02%
355 SPIDER	117,693	99,972	17.73%	94,461	24.59%	87,241	34.91%	81,459	44.48%
360 MODENA	80,756	74,723	8.07%	72,114	11.98%	63,710	26.76%	62,869	28.45%
360 SPIDER	93,083	93,474	-0.42%	85,844	8.43%	80,173	16.10%	81,919	13.63%
CHALLENGE STRADALE	201,606	202,598	-0.49%	173,963	15.89%	162,096	24.37%	183,132	10.09%
F430	144,534	140,251	3.05%	129,733	11.41%	123,487	17.04%	144,831	-0.21%
F430 SPIDER	162,268	160,891	0.86%	149,161	8.79%	146,919	10.45%	161,928	0.21%
430 SCUDERIA	241,645	240,942	0.29%	203,650	18.66%	196,241	23.14%	196,581	22.92%
SCUDERIA SPIDER 16M	317,823	329,164	-3.45%	318,651	-0.26%	268,452	18.39%	297,679	6.77%
CALIFORNIA	112,456	114,145	-1.48%	113,124	-0.59%	100,378	12.03%	104,119	8.01%
458 ITALIA	192,401	197,841	-2.75%	183,777	4.69%	160,091	20.18%	166,020	15.89%
458 SPIDER	231,937	237,109	-2.18%	217,546	6.62%	197,336	17.53%	195,136	18.86%
CALIFORNIA T	168,326	172,357	-2.34%	168,040	0.17%	147,620	14.03%	152,170	10.62%
488 GTB	277,760	279,099	-0.48%	270,494	2.69%	236,699	17.35%	243,020	14.30%
488 SPIDER	314,093	324,265	-3.14%	315,567	-0.47%	281,321	11.65%	289,210	8.60%
PORTOFINO	254,276	265,325	-4.16%	261,013	-2.58%	237,120	7.24%	249,053	2.10%
GTC4LussoT	207,535	225,006	-7.76%	218,525	-5.03%	209,077	-0.74%	220,413	-5.84%
F8TRIBUTO	400,962	403,707	-0.68%	388,276	3.27%	373,576	7.33%	N/A	N/A