

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now		6 Months Ago		1 Yr Ago		2 Yrs Ago		3 Yrs Ago	
	4818	4805	Change from 4818	4718	Change from 4818	4618	Change from 4818	4518	Change from 4818	
250 PF CPE	570,718	561,247	1.69%	550,110	3.75%	596,386	-4.30%	565,130	0.99%	
250 GTE	432,562	382,397	13.12%	402,940	7.35%	391,733	10.42%	389,924	10.93%	
250 GTL	1,655,407	1,608,308	2.93%	1,543,707	7.24%	1,292,021	28.13%	1,598,783	3.54%	
330 GT 2+2	269,739	273,169	-1.26%	279,546	-3.51%	220,665	22.24%	255,453	5.59%	
275 GTB	2,154,609	2,102,663	2.47%	2,082,743	3.45%	1,901,459	13.31%	2,048,446	5.18%	
330 GTC	625,978	601,485	4.07%	567,660	10.27%	515,142	21.52%	554,141	12.96%	
275 GTB/4	2,939,374	2,931,515	0.27%	2,445,200	20.21%	2,369,446	24.05%	2,966,548	-0.92%	
365 GT 2+2	222,663	209,538	6.26%	202,313	10.06%	196,651	13.23%	213,361	4.36%	
365 GTB/4	643,316	664,887	-3.24%	583,475	10.26%	558,252	15.24%	670,589	-4.07%	
365 GTC/4	240,926	235,415	2.34%	235,041	2.50%	228,496	5.44%	224,992	7.08%	
365 GT4 2+2	73,083	73,612	-0.72%	57,949	26.12%	70,630	3.47%	93,875	-22.15%	
365 GT4/BB	367,376	366,548	0.23%	364,764	0.72%	347,536	5.71%	347,789	5.63%	
400 GT & A	45,765	45,845	-0.17%	42,628	7.36%	35,143	30.23%	38,064	20.23%	
512 BB	266,138	276,695	-3.82%	233,020	14.21%	242,423	9.78%	260,939	1.99%	
400i GT & A	56,605	57,225	-1.08%	58,944	-3.97%	49,442	14.49%	49,080	15.33%	
512 BBi	271,637	264,350	2.76%	237,480	14.38%	247,995	9.53%	259,218	4.79%	
TESTAROSSA	174,641	180,724	-3.37%	177,480	-1.60%	129,648	34.70%	130,207	34.13%	
412 GT & A	53,121	52,097	1.97%	50,181	5.86%	53,523	-0.75%	59,878	-11.28%	
512 TR	270,413	268,678	0.65%	246,977	9.49%	192,414	40.54%	192,447	40.51%	
456 GT	64,736	65,038	-0.46%	58,425	10.80%	52,541	23.21%	48,400	33.75%	
F512 M	548,275	402,708	36.15%	312,130	75.66%	317,889	72.47%	328,542	66.88%	
F50	4,133,064	3,735,724	10.64%	3,174,853	30.18%	2,168,158	90.63%	2,314,454	78.58%	
550 MARANELLO	176,092	155,872	12.97%	149,264	17.97%	128,361	37.18%	105,884	66.31%	
550 BARCHETTA	386,712	379,359	1.94%	334,537	15.60%	311,150	24.28%	309,514	24.94%	
456M GT & A	76,961	78,924	-2.49%	73,122	5.25%	64,561	19.21%	59,377	29.61%	
575M MARANELLO	159,431	158,005	0.90%	143,856	10.83%	132,770	20.08%	125,914	26.62%	
ENZO	3,645,515	3,200,319	13.91%	2,846,827	28.06%	2,539,523	43.55%	2,693,786	35.33%	
612 SCAGLIETTI	114,833	129,186	-11.11%	130,071	-11.72%	133,887	-14.23%	160,068	-28.26%	
SUPERAMERICA	357,921	377,209	-5.11%	601,778	-40.52%	536,850	-33.33%	614,698	-41.77%	
599 GTB FIORANO	213,564	203,026	5.19%	193,655	10.28%	184,463	15.78%	181,708	17.53%	
FF	141,626	152,182	-6.94%	151,737	-6.66%	131,520	7.68%	141,088	0.38%	
F12berlinetta	248,595	251,135	-1.01%	247,895	0.28%	219,193	13.41%	224,616	10.68%	
GTC4Lusso	250,268	261,889	-4.44%	262,188	-4.55%	232,940	7.44%	235,961	6.06%	
812 SUPERFAST	413,121	425,630	-2.94%	421,919	-2.09%	352,202	17.30%	370,128	11.62%	
246 GT	465,706	400,487	16.28%	305,450	52.47%	279,591	66.57%	308,478	50.97%	
246 GTS	497,488	506,571	-1.79%	376,619	32.09%	330,618	50.47%	410,233	21.27%	
308 GT4	65,542	66,153	-0.92%	65,508	0.05%	51,499	27.27%	49,795	31.62%	
308 GTB FG	207,698	184,722	12.44%	165,230	25.70%	149,751	38.70%	173,626	19.62%	
308 GTB	125,471	102,458	22.46%	92,160	36.14%	65,185	92.48%	60,963	105.82%	
308 GTS	83,798	78,810	6.33%	64,960	29.00%	65,467	28.00%	63,624	31.71%	
308 GTSi	71,796	70,414	1.96%	63,545	12.98%	56,496	27.08%	59,947	19.77%	
308 GTS QV	92,296	100,708	-8.35%	73,621	25.37%	66,732	38.31%	75,758	21.83%	
328 GTB	109,160	107,377	1.66%	100,324	8.81%	91,629	19.13%	92,216	18.37%	
328 GTS	123,355	116,978	5.45%	108,353	13.85%	92,279	33.68%	91,574	34.71%	
3.2 MON CAB	49,853	47,626	4.68%	44,717	11.49%	37,710	32.20%	39,540	26.08%	
F40	2,713,000	2,644,153	2.60%	1,983,133	36.80%	1,413,395	91.95%	1,386,458	95.68%	
MON T CAB	53,495	48,571	10.14%	49,842	7.33%	50,625	5.67%	46,519	15.00%	
348 TB	82,192	80,602	1.97%	67,324	22.08%	64,145	28.13%	60,044	36.89%	
348 TS	88,666	86,414	2.61%	68,090	30.22%	62,176	42.60%	60,764	45.92%	
348 SPIDER	67,848	65,832	3.06%	60,980	11.26%	59,238	14.53%	68,050	-0.30%	
355 BERLINETTA	94,009	88,161	6.63%	83,170	13.03%	76,830	22.36%	71,142	32.14%	
355 GTS	101,074	97,113	4.08%	87,810	15.11%	77,591	30.27%	74,393	35.86%	
355 SPIDER	110,972	110,041	0.85%	92,967	19.37%	88,819	24.94%	77,987	42.30%	
360 MODENA	78,362	80,928	-3.17%	69,442	12.85%	61,160	28.13%	60,681	29.14%	
360 SPIDER	82,840	94,961	-12.76%	88,597	-6.50%	78,890	5.01%	80,089	3.43%	
CHALLENGE STRADALE	184,620	241,349	-23.50%	185,123	-0.27%	165,631	11.46%	180,931	2.04%	
F430	143,153	143,042	0.08%	137,459	4.14%	113,699	25.91%	140,550	1.85%	
F430 SPIDER	161,513	163,462	-1.19%	157,968	2.24%	131,377	22.94%	160,537	0.61%	
430 SCUDERIA	241,311	240,372	0.39%	222,181	8.61%	189,526	27.32%	192,734	25.20%	
SCUDERIA SPIDER 16M	319,815	322,655	-0.88%	318,078	0.55%	264,521	20.90%	301,674	6.01%	
CALIFORNIA	110,203	114,322	-3.60%	113,643	-3.03%	100,509	9.64%	100,026	10.17%	
458 ITALIA	190,835	200,711	-4.92%	193,271	-1.26%	158,598	20.33%	166,092	14.90%	
458 SPIDER	230,497	243,652	-5.40%	233,295	-1.20%	194,080	18.76%	192,361	19.83%	
CALIFORNIA T	162,847	166,090	-1.95%	174,288	-6.56%	150,207	8.42%	149,645	8.82%	
488 GTB	268,940	282,886	-4.93%	283,639	-5.18%	240,664	11.75%	237,972	13.01%	
488 SPIDER	307,568	321,036	-4.20%	325,558	-5.53%	278,041	10.62%	284,209	8.22%	
PORTOFINO	250,169	257,161	-2.72%	269,445	-7.15%	245,466	1.92%	245,174	2.04%	
GTC4LussoT	208,302	214,903	-3.07%	225,921	-7.80%	201,663	3.29%	222,900	-6.55%	
F8TRIBUTO	396,807	405,345	-2.11%	406,703	-2.43%	360,170	10.17%	N/A	N/A	