

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4703</b>	<b>6 Months Ago 4616</b>	<b>Change from 4703</b>	<b>1 Yr Ago 4603</b>	<b>Change from 4703</b>	<b>2 Yrs Ago 4503</b>	<b>Change from 4703</b>	<b>3 Yrs Ago 4403</b>	<b>Change from 4703</b>
250 PF CPE	564,989	593,636	-4.83%	584,194	-3.29%	582,801	-3.06%	638,861	-11.56%
250 GTE	377,895	391,672	-3.52%	371,499	1.72%	389,696	-3.03%	433,768	-12.88%
250 GTL	1,581,512	1,303,697	21.31%	1,356,291	16.61%	1,468,571	7.69%	1,669,411	-5.27%
330 GT 2+2	235,052	226,726	3.67%	226,880	3.60%	248,928	-5.57%	269,719	-12.85%
275 GTB	2,027,940	1,901,119	6.67%	1,953,157	3.83%	2,021,521	0.32%	2,385,454	-14.99%
330 GTC	527,388	511,600	3.09%	505,480	4.33%	540,586	-2.44%	589,273	-10.50%
275 GTB/4	2,510,658	2,368,868	5.99%	2,708,130	-7.29%	2,649,880	-5.25%	2,871,136	-12.56%
365 GT 2+2	196,999	197,520	-0.26%	205,197	-4.00%	234,219	-15.89%	250,864	-21.47%
365 GTB/4	570,167	558,088	2.16%	560,526	1.72%	661,842	-13.85%	669,533	-14.84%
365 GTS/4	2,038,738	2,062,963	-1.17%	2,097,383	-2.80%	2,243,603	-9.13%	2,215,062	-7.96%
365 GTC/4	230,163	228,472	0.74%	229,170	0.43%	219,758	4.73%	240,646	-4.36%
365 GT4 2+2	61,721	70,622	-12.60%	77,479	-20.34%	76,304	-19.11%	77,323	-20.18%
365 GT4/BB	335,363	351,539	-4.60%	363,745	-7.80%	425,065	-21.10%	491,053	-31.71%
400 GT & A	39,912	35,111	13.67%	35,774	11.57%	36,060	10.68%	32,009	24.69%
512 BB	238,028	242,631	-1.90%	279,403	-14.81%	274,308	-13.23%	332,761	-28.47%
400i GT & A	55,153	49,384	11.68%	46,639	18.26%	48,377	14.01%	38,231	44.26%
512 BBi	233,450	249,235	-6.33%	260,391	-10.35%	254,404	-8.24%	253,020	-7.73%
TESTAROSSA	143,070	129,466	10.51%	117,715	21.54%	110,447	29.54%	117,852	21.40%
412 GT & A	53,644	53,191	0.85%	63,023	-14.88%	57,855	-7.28%	42,296	26.83%
512 TR	205,258	188,496	8.89%	172,177	19.21%	185,524	10.64%	187,481	9.48%
456 GT	55,932	52,636	6.26%	49,863	12.17%	47,252	18.37%	48,598	15.09%
F512 M	297,372	313,648	-5.19%	317,118	-6.23%	414,838	-28.32%	425,962	-30.19%
F50	2,669,118	2,167,492	23.14%	2,311,662	15.46%	2,148,694	24.22%	2,069,285	28.99%
550M	115,011	128,287	-10.35%	110,726	3.87%	112,361	2.36%	123,244	-6.68%
550 BARCETTA	318,799	310,939	2.53%	318,723	0.02%	340,191	-6.29%	383,476	-16.87%
456M GT & A	67,959	64,650	5.12%	65,203	4.23%	56,533	20.21%	55,475	22.50%
575M MARANELLO	136,551	131,835	3.58%	128,195	6.52%	128,650	6.14%	128,385	6.36%
ENZO	2,610,856	2,538,803	2.84%	2,656,307	-1.71%	2,589,618	0.82%	2,481,333	5.22%
612 SCAGLIETTI	135,582	134,708	0.65%	135,729	-0.11%	122,205	10.95%	103,399	31.13%
SUPERAMERICA	376,038	528,940	-28.91%	586,773	-35.91%	410,447	-8.38%	403,572	-6.82%
599 GTB FIORANO	187,779	184,159	1.97%	172,400	8.92%	179,783	4.45%	176,244	6.54%
FF	137,153	131,760	4.09%	135,945	0.89%	153,432	-10.61%	165,496	-17.13%
F12berlinetta	231,966	218,880	5.98%	221,905	4.53%	235,893	-1.66%	262,448	-11.61%
GTC4Lusso	245,334	232,412	5.56%	231,421	6.01%	259,367	-5.41%	306,199	-19.88%
812 SUPERFAST	370,252	353,088	4.86%	363,628	1.82%	398,926	-7.19%	447,451	-17.25%
246 GT	299,767	281,527	6.48%	312,443	-4.06%	319,365	-6.14%	315,367	-4.95%
246 GTS	349,464	330,539	5.73%	353,043	-1.01%	359,295	-2.74%	342,520	2.03%
308 GT4	51,410	52,609	-2.28%	51,203	0.40%	51,212	0.39%	52,108	-1.34%
308 GTB FG	163,317	151,575	7.75%	163,267	0.03%	168,426	-3.03%	188,307	-13.27%
308 GTB	76,082	64,659	17.67%	65,219	16.66%	63,630	19.57%	80,890	-5.94%
308 GTS	64,474	65,345	-1.33%	61,967	4.05%	61,481	4.87%	57,360	12.40%
308 GTSi	59,210	56,017	5.70%	61,731	-4.08%	59,064	0.25%	58,686	0.89%
308 GTS QV	74,530	66,075	12.80%	66,761	11.64%	74,462	0.09%	70,735	5.37%
288 GTO	2,395,592	2,334,492	2.62%	2,272,200	5.43%	2,304,489	3.95%	2,296,753	4.30%
328 GTB	96,317	91,223	5.58%	89,938	7.09%	92,955	3.62%	98,776	-2.49%
328 GTS	98,189	92,017	6.71%	90,573	8.41%	91,378	7.45%	95,969	2.31%
3.2 MON CAB	41,315	38,240	8.04%	40,293	2.54%	36,080	14.51%	32,721	26.26%
F40	1,692,244	1,399,753	20.90%	1,400,946	20.79%	1,288,524	31.33%	1,262,820	34.01%
MON T CAB	45,473	50,969	-10.78%	48,411	-6.07%	44,989	1.08%	44,183	2.92%
348 TB	67,079	63,224	6.10%	61,173	9.65%	54,778	22.46%	53,014	26.53%
348 TS	68,038	63,635	6.92%	59,953	13.49%	56,588	20.23%	52,033	30.76%
348 SPIDER	59,320	58,799	0.89%	63,490	-6.57%	62,911	-5.71%	62,582	-5.21%
355 BERLINETTA	78,641	77,919	0.93%	69,728	12.78%	70,877	10.95%	68,119	15.45%
355 GTS	84,428	77,337	9.17%	75,921	11.21%	73,469	14.92%	72,068	17.15%
355 SPIDER	89,360	88,497	0.98%	82,478	8.34%	76,089	17.44%	77,340	15.54%
360 MODENA	66,554	61,805	7.68%	65,796	1.15%	66,303	0.38%	70,870	-6.09%
360 SPIDER	83,711	79,064	5.88%	80,982	3.37%	84,340	-0.75%	86,195	-2.88%
CHALLENGE STRADALE	199,278	162,201	22.86%	175,778	13.37%	195,717	1.82%	197,504	0.90%
F430	124,569	115,677	7.69%	128,919	-3.37%	135,901	-8.34%	129,360	-3.70%
F430 SPIDER	140,696	134,366	4.71%	147,863	-4.85%	150,360	-6.43%	143,650	-2.06%
430 SCUDERIA	195,105	189,699	2.85%	198,994	-1.95%	202,791	-3.79%	205,551	-5.08%
SCUDERIA SPIDER 16M	288,142	266,846	7.98%	269,158	7.05%	283,271	1.72%	302,114	-4.62%
CALIFORNIA	114,328	100,717	13.51%	98,522	16.04%	107,809	6.05%	119,343	-4.20%
458 ITALIA	175,350	158,961	10.31%	162,713	7.77%	173,413	1.12%	185,709	-5.58%
458 SPIDER	211,145	193,505	9.12%	195,511	8.00%	204,642	3.18%	214,215	-1.43%
CALIFORNIA T	169,475	149,074	13.69%	150,789	12.39%	161,133	5.18%	180,313	-6.01%
488 GTB	260,028	240,084	8.31%	238,118	9.20%	253,068	2.75%	283,942	-8.42%
488 SPIDER	305,014	278,578	9.49%	279,587	9.09%	297,629	2.48%	324,861	-6.11%
PORTOFINO	250,674	244,316	2.60%	238,275	5.20%	246,617	1.65%	N/A	N/A