

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4810	6 Months Ago 4723	Change from 4810	1 Yr Ago 4710	Change from 4810	2 Yrs Ago 4610	Change from 4810	3 Yrs Ago 4510	Change from 4810
250 PF CPE	567,978	554,305	2.47%	552,108	2.87%	598,591	-5.11%	564,957	0.53%
250 GTE	423,092	405,373	4.37%	383,883	10.21%	373,691	13.22%	382,118	10.72%
250 GTL	1,645,043	1,562,037	5.31%	1,560,533	5.42%	1,296,575	26.88%	1,610,283	2.16%
330 GT 2+2	268,828	282,410	-4.81%	238,518	12.71%	227,305	18.27%	253,271	6.14%
275 GTB	2,139,444	2,240,644	-4.52%	2,042,513	4.75%	1,916,574	11.63%	2,053,124	4.20%
330 GTC	614,797	596,729	3.03%	532,077	15.55%	512,126	20.05%	527,657	16.51%
275 GTB/4	2,899,294	3,194,438	-9.24%	2,469,562	17.40%	2,499,800	15.98%	2,965,811	-2.24%
365 GT 2+2	216,700	203,326	6.58%	203,314	6.58%	196,875	10.07%	217,594	-0.41%
365 GTB/4	644,022	644,342	-0.05%	570,412	12.90%	557,007	15.62%	679,907	-5.28%
365 GTC/4	241,690	238,403	1.38%	236,791	2.07%	230,463	4.87%	221,801	8.97%
365 GT4 2+2	72,785	69,625	4.54%	56,168	29.58%	71,287	2.10%	98,936	-26.43%
365 GT4/BB	370,326	365,625	1.29%	341,178	8.54%	372,283	-0.53%	359,530	3.00%
400 GT & A	45,847	42,213	8.61%	41,154	11.40%	33,801	35.64%	37,975	20.73%
512 BB	273,503	264,159	3.54%	231,324	18.23%	245,821	11.26%	266,821	2.50%
400i GT & A	58,112	56,935	2.07%	50,933	14.09%	45,129	28.77%	52,831	10.00%
512 BBi	262,563	255,716	2.68%	233,884	12.26%	249,447	5.26%	270,042	-2.77%
TESTAROSSA	178,673	177,270	0.79%	154,201	15.87%	115,304	54.96%	141,072	26.65%
412 GT & A	53,182	52,184	1.91%	50,376	5.57%	50,842	4.60%	68,679	-22.56%
512 TR	268,359	267,889	0.18%	241,383	11.18%	163,680	63.95%	198,244	35.37%
456 GT	64,841	59,918	8.22%	56,759	14.24%	49,055	32.18%	48,214	34.49%
F512 M	480,120	364,771	31.62%	319,333	50.35%	303,768	58.05%	378,103	26.98%
F50	4,053,747	3,244,639	24.94%	2,923,408	38.67%	2,208,614	83.54%	2,444,602	65.82%
550 MARANELLO	175,563	154,050	13.96%	111,566	57.36%	133,062	31.94%	104,424	68.13%
550 BARCHETTA	380,768	364,870	4.36%	320,589	18.77%	314,835	20.94%	313,619	21.41%
456M GT & A	76,816	73,580	4.40%	68,857	11.56%	65,722	16.88%	58,659	30.95%
575M MARANELLO	159,473	147,323	8.25%	139,860	14.02%	127,403	25.17%	128,456	24.15%
ENZO	3,467,146	3,073,125	12.82%	2,639,236	31.37%	2,566,157	35.11%	2,682,005	29.27%
612 SCAGLIETTI	131,143	134,070	-2.18%	130,920	0.17%	133,899	-2.06%	184,501	-28.92%
SUPERAMERICA	359,096	489,056	-26.57%	465,536	-22.86%	501,690	-28.42%	446,900	-19.65%
599 GTB FIORANO	214,661	196,204	9.41%	191,136	12.31%	178,330	20.37%	182,922	17.35%
FF	146,882	153,404	-4.25%	141,986	3.45%	132,911	10.51%	146,337	0.37%
F12berlinetta	249,972	251,784	-0.72%	235,612	6.09%	221,085	13.07%	232,143	7.68%
GTC4Lusso	260,473	262,579	-0.80%	253,801	2.63%	232,328	12.11%	253,248	2.85%
812 SUPERFAST	426,839	424,815	0.48%	384,462	11.02%	356,267	19.81%	382,504	11.59%
246 GT	432,142	337,911	27.89%	278,581	55.12%	289,780	49.13%	326,410	32.39%
246 GTS	513,993	432,786	18.76%	345,617	48.72%	332,427	54.62%	381,982	34.56%
308 GT4	66,205	62,146	6.53%	54,608	21.24%	55,718	18.82%	49,144	34.72%
308 GTB FG	207,362	178,167	16.39%	159,053	30.37%	157,038	32.05%	183,540	12.98%
308 GTB	122,842	95,561	28.55%	79,185	55.13%	68,097	80.39%	60,048	104.57%
308 GTS	83,862	62,107	35.03%	64,440	30.14%	63,733	31.58%	63,563	31.94%
308 GTSi	71,991	66,462	8.32%	59,138	21.73%	55,875	28.84%	59,483	21.03%
308 GTS QV	95,586	85,477	11.83%	70,430	35.72%	64,497	48.20%	79,642	20.02%
328 GTB	108,585	100,027	8.56%	96,638	12.36%	88,022	23.36%	92,035	17.98%
328 GTS	119,715	109,964	8.87%	100,997	18.53%	90,433	32.38%	92,382	29.59%
3.2 MON CAB	49,689	45,137	10.08%	42,315	17.43%	39,657	25.30%	42,482	16.96%
F40	2,712,673	2,348,783	15.49%	1,910,775	41.97%	1,402,729	93.39%	1,408,961	92.53%
MON T CAB	53,133	50,588	5.03%	43,182	23.04%	43,090	23.31%	45,885	15.80%
348 TB	82,268	73,933	11.27%	67,239	22.35%	63,871	28.80%	56,648	45.23%
348 TS	89,036	73,806	20.64%	69,252	28.57%	60,088	48.18%	58,685	51.72%
348 SPIDER	65,769	69,783	-5.75%	60,071	9.49%	57,800	13.79%	66,488	-1.08%
355 BERLINETTA	89,796	83,828	7.12%	75,897	18.31%	73,911	21.49%	71,838	25.00%
355 GTS	99,397	90,497	9.83%	84,567	17.54%	78,873	26.02%	74,904	32.70%
355 SPIDER	116,241	97,345	19.41%	93,080	24.88%	86,628	34.18%	79,908	45.47%
360 MODENA	81,575	73,963	10.29%	71,858	13.52%	64,633	26.21%	63,645	28.17%
360 SPIDER	92,966	92,801	0.18%	85,123	9.21%	80,786	15.08%	82,403	12.82%
CHALLENGE STRADALE	220,458	196,104	12.42%	173,323	27.19%	168,551	30.80%	185,827	18.64%
F430	144,630	139,623	3.59%	127,803	13.17%	124,704	15.98%	142,425	1.55%
F430 SPIDER	162,886	160,425	1.53%	145,381	12.04%	148,880	9.41%	158,894	2.51%
430 SCUDERIA	240,966	236,382	1.94%	195,167	23.47%	201,220	19.75%	197,030	22.30%
SCUDERIA SPIDER 16M	317,886	330,057	-3.69%	311,020	2.21%	267,523	18.83%	295,416	7.61%
CALIFORNIA	113,395	113,734	-0.30%	112,917	0.42%	99,303	14.19%	104,010	9.02%
458 ITALIA	193,730	195,219	-0.76%	180,020	7.62%	160,431	20.76%	167,184	15.88%
458 SPIDER	235,342	237,056	-0.72%	211,147	11.46%	198,164	18.76%	195,909	20.13%
CALIFORNIA T	167,293	173,834	-3.76%	167,248	0.03%	147,863	13.14%	154,552	8.24%
488 GTB	279,785	280,707	-0.33%	264,963	5.59%	236,347	18.38%	244,817	14.28%
488 SPIDER	317,520	324,103	-2.03%	311,551	1.92%	281,170	12.93%	290,033	9.48%
PORTOFINO	254,346	268,653	-5.33%	257,376	-1.18%	235,288	8.10%	249,473	1.95%
GTC4LussoT	208,592	226,260	-7.81%	214,561	-2.78%	210,029	-0.68%	223,643	-6.73%
F8TRIBUTO	402,357	402,058	0.07%	378,393	6.33%	385,799	4.29%	N/A	N/A