

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4714	6 Months Ago 4701	Change from 4714	1 Yr Ago 4614	Change from 4714	2 Yrs Ago 4514	Change from 4714	3 Yrs Ago 4414	Change from 4714
250 PF CPE	552,784	574,967	-3.86%	594,971	-7.09%	565,423	-2.24%	607,211	-8.96%
250 GTE	393,823	380,945	3.38%	385,359	2.20%	383,539	2.68%	430,052	-8.42%
250 GTL	1,557,142	1,565,653	-0.54%	1,305,670	19.26%	1,601,124	-2.75%	1,632,194	-4.60%
330 GT 2+2	264,826	235,840	12.29%	228,097	16.10%	253,573	4.44%	266,469	-0.62%
275 GTB	2,063,834	2,014,383	2.45%	1,905,325	8.32%	2,012,606	2.55%	2,247,566	-8.17%
330 GTC	553,614	526,182	5.21%	509,657	8.62%	545,440	1.50%	578,105	-4.24%
275 GTB/4	2,480,264	2,511,216	-1.23%	2,404,317	3.16%	2,986,813	-16.96%	2,912,485	-14.84%
365 GT 2+2	204,513	198,812	2.87%	197,693	3.45%	217,748	-6.08%	241,404	-15.28%
365 GTB/4	576,698	568,517	1.44%	557,041	3.53%	674,348	-14.48%	658,625	-12.44%
365 GTS/4	2,103,138	2,043,114	2.94%	2,063,837	1.90%	2,285,074	-7.96%	2,237,533	-6.01%
365 GTC/4	237,612	232,068	2.39%	228,961	3.78%	227,938	4.24%	238,328	-0.30%
365 GT4 2+2	57,037	64,584	-11.69%	70,605	-19.22%	95,684	-40.39%	83,584	-31.76%
365 GT4/BB	358,818	340,565	5.36%	359,000	-0.05%	350,844	2.27%	453,538	-20.88%
400 GT & A	41,939	37,649	11.39%	35,016	19.77%	38,075	10.15%	32,801	27.86%
512 BB	237,360	241,166	-1.58%	243,494	-2.52%	264,985	-10.43%	346,292	-31.46%
400i GT & A	56,106	59,212	-5.25%	48,032	16.81%	52,118	7.65%	43,715	28.34%
512 BBi	239,448	235,785	1.55%	248,571	-3.67%	261,187	-8.32%	232,081	3.17%
TESTAROSSA	167,808	133,797	25.42%	124,308	34.99%	142,141	18.06%	116,932	43.51%
412 GT & A	49,210	54,424	-9.58%	52,892	-6.96%	65,829	-25.25%	46,319	6.24%
512 TR	253,188	193,497	30.85%	178,115	42.15%	198,996	27.23%	184,263	37.41%
456 GT	57,708	55,029	4.87%	51,570	11.90%	47,642	21.13%	48,282	19.52%
F512 M	323,036	310,079	4.18%	306,732	5.32%	342,440	-5.67%	433,794	-25.53%
F50	3,077,079	2,487,654	23.69%	2,171,714	41.69%	2,428,202	26.72%	2,101,983	46.39%
550 MARANELLO	130,738	119,154	9.72%	129,175	1.21%	104,282	25.37%	120,982	8.06%
550 BARCHETTA	328,443	320,345	2.53%	312,469	5.11%	313,202	4.87%	361,746	-9.21%
456M GT & A	71,938	67,874	5.99%	31,982	124.93%	58,778	22.39%	55,848	28.81%
575M MARANELLO	143,022	135,703	5.39%	129,904	10.10%	129,543	10.41%	128,468	11.33%
ENZO	2,778,809	2,622,674	5.95%	2,537,362	9.52%	2,690,119	3.30%	2,468,846	12.55%
612 SCAGLIETTI	138,823	135,119	2.74%	133,892	3.68%	180,158	-22.94%	104,062	33.40%
SUPERAMERICA	567,509	342,056	65.91%	512,413	10.75%	535,228	6.03%	437,450	29.73%
599 GTB FIORANO	193,450	186,902	3.50%	182,676	5.90%	184,505	4.85%	178,207	8.55%
FF	146,975	135,641	8.36%	132,121	11.24%	143,035	2.75%	159,152	-7.65%
F12berlinetta	242,664	230,435	5.31%	219,245	10.68%	227,010	6.90%	245,998	-1.36%
GTC4Lusso	259,265	245,348	5.67%	232,451	11.54%	243,385	6.52%	288,827	-10.24%
812 SUPERFAST	401,389	367,261	9.29%	354,273	13.30%	372,235	7.83%	414,989	-3.28%
246 GT	292,411	293,737	-0.45%	284,157	2.90%	323,088	-9.49%	323,019	-9.48%
246 GTS	378,498	350,918	7.86%	330,136	14.65%	395,658	-4.34%	355,518	6.46%
308 GT4	59,568	51,838	14.91%	54,586	9.13%	49,188	21.10%	54,398	9.50%
308 GTB FG	160,976	163,199	-1.36%	153,363	4.96%	180,910	-11.02%	186,305	-13.60%
308 GTB	82,990	75,129	10.46%	66,142	25.47%	60,171	37.92%	71,782	15.61%
308 GTS	64,757	65,546	-1.20%	64,580	0.27%	64,656	0.16%	64,200	0.87%
308 GTSi	62,313	58,819	5.94%	55,300	12.68%	60,378	3.20%	55,469	12.34%
308 GTS QV	72,901	73,090	-0.26%	64,645	12.77%	77,709	-6.19%	72,863	0.05%
288 GTO	2,390,344	2,365,519	1.05%	2,328,685	2.65%	2,167,121	10.30%	2,464,293	-3.00%
328 GTB	96,936	95,157	1.87%	89,799	7.95%	92,463	4.84%	102,223	-5.17%
328 GTS	105,236	96,535	9.01%	91,489	15.03%	90,069	16.84%	93,593	12.44%
3.2 MON CAB	44,080	41,775	5.52%	38,803	13.60%	41,442	6.37%	35,239	25.09%
F40	1,939,943	1,649,509	17.61%	1,393,234	39.24%	1,389,472	39.62%	1,312,902	47.76%
MON T CAB	47,860	46,195	3.60%	47,927	-0.14%	46,122	3.77%	45,290	5.67%
348 TB	64,798	64,902	-0.16%	63,167	2.58%	58,854	10.10%	54,766	18.32%
348 TS	67,112	66,270	1.27%	62,748	6.95%	60,205	11.47%	56,459	18.87%
348 SPIDER	61,201	58,688	4.28%	58,755	4.16%	66,142	-7.47%	61,491	-0.47%
355 BERLINETTA	81,138	78,613	3.21%	77,235	5.05%	72,609	11.75%	69,202	17.25%
355 GTS	85,874	83,197	3.22%	77,906	10.23%	75,394	13.90%	73,337	17.10%
355 SPIDER	94,806	89,133	6.36%	88,509	7.11%	82,238	15.28%	75,647	25.33%
360 MODENA	71,325	63,928	11.57%	62,866	13.46%	61,636	15.72%	68,458	4.19%
360 SPIDER	86,819	82,641	5.06%	79,464	9.26%	81,293	6.80%	86,600	0.25%
CHALLENGE STRADALE	173,457	189,893	-8.66%	159,983	8.42%	181,558	-4.46%	195,584	-11.31%
F430	132,490	121,185	9.33%	119,641	10.74%	147,209	-10.00%	130,565	1.47%
F430 SPIDER	152,847	138,942	10.01%	140,404	8.86%	165,594	-7.70%	148,226	3.12%
430 SCUDERIA	213,148	194,951	9.33%	192,912	10.49%	196,697	8.36%	199,330	6.93%
SCUDERIA SPIDER 16M	318,766	285,636	11.60%	268,994	18.50%	300,311	6.15%	307,997	3.50%
CALIFORNIA	113,359	113,141	0.19%	100,473	12.83%	103,309	9.73%	113,447	-0.08%
458 ITALIA	187,483	171,130	9.56%	159,431	17.60%	165,220	13.47%	176,477	6.24%
458 SPIDER	224,343	209,172	7.25%	195,365	14.83%	194,100	15.58%	207,107	8.32%
CALIFORNIA T	169,833	167,616	1.32%	147,591	15.07%	150,322	12.98%	172,456	-1.52%
488 GTB	276,256	256,748	7.60%	238,295	15.93%	240,818	14.72%	275,131	0.41%
488 SPIDER	319,681	301,234	6.12%	279,372	14.43%	287,357	11.25%	308,540	3.61%
PORTOFINO	265,048	248,840	6.51%	239,885	10.49%	246,720	7.43%	N/A	N/A