

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4708	6 Months Ago 4621	Change from 4708	1 Yr Ago 4608	Change from 4708	2 Yrs Ago 4508	Change from 4708	3 Yrs Ago 4408	Change from 4708
250 PF CPE	555,390	594,023	-6.50%	597,600	-7.06%	564,840	-1.67%	622,505	-10.78%
250 GTE	383,026	391,241	-2.10%	374,849	2.18%	378,645	1.16%	439,815	-12.91%
250 GTL	1,560,533	1,337,846	16.65%	1,292,686	20.72%	1,612,300	-3.21%	1,662,383	-6.13%
330 GT 2+2	237,442	218,145	8.85%	226,685	4.75%	252,583	-5.99%	284,319	-16.49%
275 GTB	2,034,248	1,952,665	4.18%	1,916,792	6.13%	2,062,550	-1.37%	2,343,039	-13.18%
330 GTC	532,192	521,115	2.13%	510,200	4.31%	522,157	1.92%	589,066	-9.65%
275 GTB/4	2,468,023	2,413,591	2.26%	2,521,853	-2.13%	2,921,855	-15.53%	2,909,538	-15.17%
365 GT 2+2	200,606	200,096	0.25%	197,371	1.64%	219,879	-8.77%	245,219	-18.19%
365 GTB/4	569,828	560,679	1.63%	558,088	2.10%	683,871	-16.68%	665,484	-14.37%
365 GTS/4	2,046,587	2,061,912	-0.74%	2,063,550	-0.82%	2,326,600	-12.04%	2,213,539	-7.54%
365 GTC/4	233,538	229,516	1.75%	230,321	1.40%	219,688	6.30%	242,185	-3.57%
365 GT4 2+2	57,562	70,638	-18.51%	71,603	-19.61%	90,833	-36.63%	80,926	-28.87%
365 GT4/BB	334,039	347,795	-3.96%	374,985	-10.92%	376,651	-11.31%	485,130	-31.14%
400 GT & A	41,189	35,710	15.34%	32,669	26.08%	37,950	8.53%	32,063	28.46%
512 BB	231,558	242,152	-4.37%	245,946	-5.85%	267,770	-13.52%	345,010	-32.88%
400i GT & A	50,962	53,470	-4.69%	45,258	12.60%	53,119	-4.06%	39,042	30.53%
512 BBi	231,988	241,580	-3.97%	251,853	-7.89%	276,878	-16.21%	234,479	-1.06%
TESTAROSSA	152,357	129,846	17.34%	116,235	31.08%	127,949	19.08%	118,871	28.17%
412 GT & A	50,659	53,671	-5.61%	48,905	3.59%	64,786	-21.81%	40,666	24.57%
512 TR	238,762	189,633	25.91%	164,215	45.40%	199,231	19.84%	179,877	32.74%
456 GT	56,532	52,684	7.30%	49,325	14.61%	48,079	17.58%	47,031	20.20%
F512 M	319,772	323,736	-1.22%	310,788	2.89%	386,700	-17.31%	433,233	-26.19%
F50	2,897,561	2,172,304	33.39%	2,255,887	28.44%	2,357,293	22.92%	2,091,938	38.51%
550M	112,166	127,598	-12.09%	132,464	-15.32%	105,492	6.33%	119,607	-6.22%
550 BARCHETTA	319,006	314,197	1.53%	317,133	0.59%	314,713	1.36%	378,474	-15.71%
456M GT & A	68,736	65,180	5.46%	65,634	4.73%	58,660	17.18%	55,858	23.05%
575M MARANELLO	139,532	132,823	5.05%	127,703	9.26%	128,114	8.91%	130,164	7.20%
ENZO	2,629,200	2,572,463	2.21%	2,602,794	1.01%	2,684,143	-2.05%	2,471,358	6.39%
612 SCAGLIETTI	132,552	132,387	0.12%	130,643	1.46%	168,038	-21.12%	102,984	28.71%
SUPERAMERICA	449,719	403,473	11.46%	531,655	-15.41%	435,251	3.32%	413,207	8.84%
599 GTB FIORANO	190,668	181,117	5.27%	174,286	9.40%	183,920	3.67%	177,463	7.44%
FF	141,194	131,333	7.51%	133,337	5.89%	148,165	-4.70%	162,302	-13.01%
F12berlinetta	235,887	221,313	6.59%	220,868	6.80%	233,959	0.82%	255,288	-7.60%
GTC4Lusso	252,214	238,964	5.54%	230,533	9.40%	256,459	-1.66%	301,254	-16.28%
812 SUPERFAST	380,797	354,466	7.43%	358,202	6.31%	389,213	-2.16%	431,606	-11.77%
246 GT	286,408	281,715	1.67%	292,129	-1.96%	323,815	-11.55%	325,077	-11.90%
246 GTS	346,101	336,707	2.79%	334,650	3.42%	379,925	-8.90%	359,170	-3.64%
308 GT4	52,848	51,554	2.51%	54,026	-2.18%	49,310	7.18%	52,165	1.31%
308 GTB FG	157,380	153,515	2.52%	157,934	-0.35%	182,711	-13.86%	181,128	-13.11%
308 GTB	76,925	68,974	11.53%	66,913	14.96%	59,964	28.29%	78,386	-1.86%
308 GTS	64,497	65,495	-1.52%	64,796	-0.46%	61,876	4.24%	56,003	15.17%
308 GTSi	59,517	57,161	4.12%	57,165	4.11%	60,031	-0.86%	56,123	6.05%
308 GTS QV	70,647	67,225	5.09%	65,589	7.71%	80,428	-12.16%	72,002	-1.88%
288 GTO	2,408,741	2,328,399	3.45%	2,298,392	4.80%	2,160,014	11.52%	2,321,131	3.77%
328 GTB	96,752	92,148	5.00%	88,469	9.36%	92,027	5.13%	106,342	-9.02%
328 GTS	100,742	90,718	11.05%	90,546	11.26%	93,168	8.13%	93,457	7.80%
3.2 MON CAB	41,971	39,424	6.46%	39,721	5.66%	42,086	-0.27%	33,556	25.08%
F40	1,858,689	1,492,063	24.57%	1,398,021	32.95%	1,413,833	31.46%	1,277,270	45.52%
MON T CAB	43,533	46,904	-7.19%	44,027	-1.12%	45,681	-4.70%	44,476	-2.12%
348 TB	67,766	64,029	5.84%	64,045	5.81%	56,310	20.34%	53,805	25.95%
348 TS	68,217	60,249	13.23%	61,593	10.75%	58,846	15.92%	53,362	27.84%
348 SPIDER	59,811	58,069	3.00%	58,802	1.72%	67,160	-10.94%	65,000	-7.98%
355 BERLINETTA	76,758	77,074	-0.41%	74,545	2.97%	72,175	6.35%	68,658	11.80%
355 GTS	84,458	77,861	8.47%	78,487	7.61%	74,781	12.94%	73,041	15.63%
355 SPIDER	92,770	89,236	3.96%	85,756	8.18%	78,124	18.75%	78,142	18.72%
360 MODENA	71,605	61,464	16.50%	65,813	8.80%	63,060	13.55%	70,429	1.67%
360 SPIDER	85,213	79,181	7.62%	81,320	4.79%	82,813	2.90%	87,467	-2.58%
CHALLENGE STRADALE	177,839	167,576	6.12%	175,316	1.44%	188,897	-5.85%	196,583	-9.53%
F430	128,553	114,001	12.76%	124,082	3.60%	141,562	-9.19%	129,768	-0.94%
F430 SPIDER	144,646	132,261	9.36%	147,005	-1.60%	157,755	-8.31%	143,173	1.03%
430 SCUDERIA	195,178	190,164	2.64%	202,854	-3.78%	197,441	-1.15%	203,048	-3.88%
SCUDERIA SPIDER 16M	299,971	265,904	12.81%	266,709	12.47%	294,654	1.80%	307,883	-2.57%
CALIFORNIA	113,754	104,275	9.09%	98,442	15.55%	103,963	9.42%	116,824	-2.63%
458 ITALIA	179,189	160,013	11.98%	160,852	11.40%	167,938	6.70%	183,736	-2.47%
458 SPIDER	210,585	195,025	7.98%	197,662	6.54%	196,692	7.06%	213,367	-1.30%
CALIFORNIA T	167,753	153,269	9.45%	148,104	13.27%	156,948	6.88%	178,923	-6.24%
488 GTB	263,713	242,583	8.71%	235,920	11.78%	246,676	6.91%	279,832	-5.76%
488 SPIDER	310,168	280,551	10.56%	279,352	11.03%	291,633	6.36%	321,373	-3.49%
PORTOFINO	255,351	245,415	4.05%	235,432	8.46%	248,181	2.89%	N/A	N/A