

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4807	6 Months Ago 4720	Change from 4807	1 Yr Ago 4707	Change from 4807	2 Yrs Ago 4607	Change from 4807	3 Yrs Ago 4507	Change from 4807
250 PF CPE	565,633	550,110	2.82%	556,618	1.62%	598,003	-5.41%	564,840	0.14%
250 GTE	395,223	403,203	-1.98%	382,624	3.29%	375,352	5.29%	377,200	4.78%
250 GTL	1,653,185	1,546,611	6.89%	1,560,241	5.96%	1,290,572	28.10%	1,612,300	2.54%
330 GT 2+2	268,669	282,240	-4.81%	235,852	13.91%	226,343	18.70%	252,298	6.49%
275 GTB	2,105,457	2,157,074	-2.39%	2,031,896	3.62%	1,916,550	9.86%	2,062,550	2.08%
330 GTC	610,167	579,479	5.30%	531,319	14.84%	508,890	19.90%	520,574	17.21%
275 GTB/4	2,854,064	2,725,552	4.72%	2,466,664	15.71%	2,532,948	12.68%	2,897,355	-1.49%
365 GT 2+2	214,338	203,613	5.27%	199,040	7.69%	197,609	8.47%	221,014	-3.02%
365 GTB/4	660,283	608,307	8.54%	569,606	15.92%	558,164	18.30%	684,660	-3.56%
365 GTC/4	234,627	235,986	-0.58%	231,760	1.24%	230,692	1.71%	219,862	6.72%
365 GT4 2+2	73,671	62,247	18.35%	58,221	26.54%	70,708	4.19%	86,090	-14.43%
365 GT4/BB	367,185	365,124	0.56%	333,792	10.00%	376,351	-2.44%	384,610	-4.53%
400 GT & A	46,197	42,449	8.83%	41,182	12.18%	32,559	41.89%	37,950	21.73%
512 BB	277,045	244,498	13.31%	232,221	19.30%	245,696	12.76%	267,770	3.46%
400i GT & A	57,184	58,098	-1.57%	50,831	12.50%	45,408	25.93%	53,266	7.36%
512 BBi	263,452	244,093	7.93%	231,670	13.72%	253,439	3.95%	279,330	-5.68%
TESTAROSSA	180,478	176,623	2.18%	152,209	18.57%	115,401	56.39%	122,648	47.15%
412 GT & A	52,171	51,244	1.81%	51,236	1.82%	48,979	6.52%	63,204	-17.46%
512 TR	265,314	254,686	4.17%	231,753	14.48%	163,960	61.82%	199,989	32.66%
456 GT	64,602	59,116	9.28%	56,353	14.64%	49,570	30.32%	47,548	35.87%
F512 M	408,757	330,125	23.82%	314,121	30.13%	314,720	29.88%	387,367	5.52%
F50	3,866,526	3,209,714	20.46%	2,854,790	35.44%	2,279,876	69.59%	2,311,436	67.28%
550 MARANELLO	160,999	151,643	6.17%	111,926	43.84%	127,733	26.04%	106,135	51.69%
550 BARCHETTA	373,728	347,003	7.70%	318,140	17.47%	318,784	17.24%	315,338	18.52%
456M GT & A	78,530	73,238	7.23%	68,514	14.62%	65,449	19.99%	58,652	33.89%
575M MARANELLO	160,701	145,821	10.20%	138,991	15.62%	127,976	25.57%	128,032	25.52%
ENZO	3,266,236	2,927,130	11.58%	2,619,333	24.70%	2,621,912	24.57%	2,686,524	21.58%
612 SCAGLIETTI	130,293	130,495	-0.15%	133,200	-2.18%	127,015	2.58%	162,138	-19.64%
SUPERAMERICA	366,026	532,507	-31.26%	442,123	-17.21%	546,787	-33.06%	428,409	-14.56%
599 GTB FIORANO	209,836	194,982	7.62%	190,734	10.01%	172,674	21.52%	184,449	13.76%
FF	150,836	153,063	-1.45%	140,820	7.11%	133,918	12.63%	148,515	1.56%
F12berlinetta	251,221	249,853	0.55%	235,083	6.86%	221,035	13.66%	233,918	7.40%
GTC4Lusso	262,965	263,156	-0.07%	251,366	4.61%	229,707	14.48%	256,909	2.36%
812 SUPERFAST	428,915	428,806	0.03%	379,900	12.90%	359,024	19.47%	391,763	9.48%
246 GT	426,087	321,141	32.68%	290,786	46.53%	293,351	45.25%	322,766	32.01%
246 GTS	528,728	397,826	32.90%	346,279	52.69%	335,277	57.70%	379,925	39.17%
308 GT4	66,172	66,105	0.10%	52,357	26.39%	52,984	24.89%	49,310	34.20%
308 GTB FG	191,988	171,133	12.19%	157,329	22.03%	158,519	21.11%	181,791	5.61%
308 GTB	112,938	94,189	19.91%	75,877	48.84%	66,513	69.80%	59,834	88.75%
308 GTS	85,329	63,732	33.89%	64,192	32.93%	64,823	31.63%	61,746	38.19%
308 GTSi	71,329	64,866	9.96%	59,501	19.88%	58,018	22.94%	60,495	17.91%
308 GTS QV	100,974	77,349	30.54%	71,877	40.48%	66,521	51.79%	80,123	26.02%
328 GTB	108,863	101,015	7.77%	96,774	12.49%	88,772	22.63%	92,084	18.22%
328 GTS	117,755	109,037	8.00%	100,585	17.07%	90,593	29.98%	93,428	26.04%
3.2 MON CAB	49,079	44,926	9.24%	41,713	17.66%	39,770	23.41%	42,036	16.75%
F40	2,727,100	2,161,700	26.16%	1,831,215	48.92%	1,394,628	95.54%	1,413,833	92.89%
MON T CAB	50,984	50,190	1.58%	43,467	17.29%	44,544	14.46%	45,699	11.56%
348 TB	81,861	69,481	17.82%	68,543	19.43%	63,296	29.33%	56,169	45.74%
348 TS	87,664	70,202	24.87%	67,742	29.41%	61,842	41.75%	59,213	48.05%
348 SPIDER	65,153	64,047	1.73%	59,753	9.04%	59,376	9.73%	66,839	-2.52%
355 BERLINETTA	89,022	83,051	7.19%	77,273	15.20%	74,142	20.07%	72,532	22.73%
355 GTS	98,037	88,936	10.23%	84,481	16.05%	78,366	25.10%	74,781	31.10%
355 SPIDER	112,879	93,947	20.15%	92,255	22.36%	85,892	31.42%	77,688	45.30%
360 MODENA	80,639	70,929	13.69%	71,484	12.81%	66,509	21.25%	62,888	28.23%
360 SPIDER	93,630	90,377	3.60%	85,014	10.13%	81,435	14.98%	82,711	13.20%
CHALLENGE STRADALE	239,238	193,300	23.77%	182,719	30.93%	176,358	35.65%	189,971	25.93%
F430	144,372	138,670	4.11%	128,547	12.31%	124,050	16.38%	141,874	1.76%
F430 SPIDER	163,872	159,410	2.80%	144,003	13.80%	145,750	12.43%	157,959	3.74%
430 SCUDERIA	240,926	226,927	6.17%	195,036	23.53%	203,700	18.27%	197,804	21.80%
SCUDERIA SPIDER 16M	320,592	324,034	-1.06%	294,685	8.79%	265,535	20.73%	295,022	8.67%
CALIFORNIA	114,298	113,484	0.72%	114,095	0.18%	98,458	16.09%	104,089	9.81%
458 ITALIA	196,668	194,222	1.26%	178,652	10.08%	161,390	21.86%	168,102	16.99%
458 SPIDER	239,890	236,303	1.52%	211,251	13.56%	197,623	21.39%	197,288	21.59%
CALIFORNIA T	167,752	174,522	-3.88%	168,216	-0.28%	148,735	12.79%	157,565	6.47%
488 GTB	282,976	283,705	-0.26%	263,249	7.49%	236,218	19.79%	247,159	14.49%
488 SPIDER	321,045	325,110	-1.25%	309,658	3.68%	278,690	15.20%	292,032	9.93%
PORTOFINO	254,566	271,132	-6.11%	254,513	0.02%	235,655	8.02%	246,348	3.34%
GTC4LussoT	209,753	226,667	-7.46%	215,138	-2.50%	205,651	1.99%	227,236	-7.69%
F8TRIBUTO	404,152	404,447	-0.07%	378,600	6.75%	389,078	3.87%	N/A	N/A