

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4723</b>	<b>6 Months Ago 4710</b>	<b>Change from 4723</b>	<b>1 Yr Ago 4623</b>	<b>Change from 4723</b>	<b>2 Yrs Ago 4523</b>	<b>Change from 4723</b>	<b>3 Yrs Ago 4423</b>	<b>Change from 4723</b>
250 PF CPE	554,305	552,108	0.40%	591,677	-6.32%	562,247	-1.41%	599,268	-7.50%
250 GTE	405,373	383,883	5.60%	390,497	3.81%	399,214	1.54%	411,072	-1.39%
250 GTL	1,562,037	1,560,533	0.10%	1,410,022	10.78%	1,766,783	-11.59%	1,482,705	5.35%
330 GT 2+2	282,410	238,518	18.40%	224,157	25.99%	254,275	11.06%	249,215	13.32%
275 GTB	2,240,644	2,042,513	9.70%	1,980,211	13.15%	2,052,336	9.18%	2,180,193	2.77%
330 GTC	596,729	532,077	12.15%	523,090	14.08%	541,900	10.12%	585,237	1.96%
275 GTB/4	3,194,438	2,469,562	29.35%	2,446,229	30.59%	2,918,850	9.44%	2,710,765	17.84%
365 GT 2+2	203,326	203,314	0.01%	201,904	0.70%	208,641	-2.55%	232,691	-12.62%
365 GTB/4	644,342	570,412	12.96%	563,057	14.44%	607,093	6.14%	682,698	-5.62%
365 GTS/4	2,210,020	2,060,262	7.27%	2,057,462	7.41%	2,218,594	-0.39%	2,269,322	-2.61%
365 GTC/4	238,403	236,791	0.68%	231,183	3.12%	220,641	8.05%	221,319	7.72%
365 GT4 2+2	69,625	56,168	23.96%	70,655	-1.46%	94,563	-26.37%	85,533	-18.60%
365 GT4/BB	365,625	341,178	7.17%	348,314	4.97%	346,621	5.48%	447,520	-18.30%
400 GT & A	42,213	41,154	2.57%	35,564	18.70%	38,234	10.41%	34,300	23.07%
512 BB	264,159	231,324	14.19%	242,483	8.94%	280,059	-5.68%	293,912	-10.12%
400i GT & A	56,935	50,933	11.78%	57,953	-1.76%	47,931	18.79%	38,406	48.25%
512 BBi	255,716	233,884	9.33%	238,690	7.13%	256,984	-0.49%	231,391	10.51%
TESTAROSSA	177,270	154,201	14.96%	127,941	38.56%	134,272	32.02%	114,995	54.15%
412 GT & A	52,184	50,376	3.59%	54,049	-3.45%	59,706	-12.60%	49,869	4.64%
512 TR	267,889	241,383	10.98%	186,904	43.33%	187,293	43.03%	174,678	53.36%
456 GT	59,918	56,759	5.57%	52,956	13.15%	49,432	21.21%	48,594	23.30%
F512 M	364,771	319,333	14.23%	329,179	10.81%	325,000	12.24%	418,519	-12.84%
F50	3,244,639	2,923,408	10.99%	2,189,415	48.20%	2,361,538	37.40%	2,077,227	56.20%
550 MARANELLO	154,050	111,566	38.08%	125,764	22.49%	116,246	32.52%	114,423	34.63%
550 BARCHETTA	364,870	320,589	13.81%	317,450	14.94%	312,967	16.58%	366,929	-0.56%
456M GT & A	73,580	68,857	6.86%	66,199	11.15%	64,803	13.54%	56,036	31.31%
575M MARANELLO	147,323	139,860	5.34%	133,271	10.54%	126,533	16.43%	127,636	15.42%
ENZO	3,073,125	2,639,236	16.44%	2,598,844	18.25%	2,699,000	13.86%	2,495,150	23.16%
612 SCAGLIETTI	134,070	130,920	2.41%	132,031	1.54%	161,455	-16.96%	111,286	20.47%
SUPERAMERICA	489,056	465,536	5.05%	347,356	40.79%	600,700	-18.59%	405,252	20.68%
599 GTB FIORANO	192,513	191,136	0.72%	181,859	5.86%	177,935	8.19%	178,800	7.67%
FF	153,404	141,986	8.04%	132,559	15.73%	138,589	10.69%	159,195	-3.64%
F12berlinetta	251,784	235,612	6.86%	224,796	12.01%	223,363	12.72%	236,923	6.27%
GTC4Lusso	262,579	253,801	3.46%	244,910	7.21%	224,345	17.04%	270,271	-2.85%
812 SUPERFAST	424,815	384,462	10.50%	359,753	18.09%	364,142	16.66%	411,503	3.23%
246 GT	337,911	278,581	21.30%	284,882	18.61%	315,542	7.09%	317,318	6.49%
246 GTS	432,786	345,617	25.22%	343,618	25.95%	394,643	9.67%	336,824	28.49%
308 GT4	62,146	54,608	13.80%	51,872	19.81%	46,446	33.80%	54,349	14.35%
308 GTB FG	178,167	159,053	12.02%	156,627	13.75%	169,578	5.06%	178,284	-0.07%
308 GTB	95,561	79,185	20.68%	70,772	35.03%	61,006	56.64%	70,608	35.34%
308 GTS	62,107	64,440	-3.62%	65,637	-5.38%	62,490	-0.61%	64,437	-3.62%
308 GTSi	66,462	59,138	12.38%	57,633	15.32%	61,329	8.37%	56,886	16.83%
308 GTS QV	85,477	70,430	21.36%	68,217	25.30%	66,826	27.91%	73,830	15.78%
288 GTO	2,556,283	2,406,215	6.24%	2,324,692	9.96%	2,234,030	14.42%	2,414,609	5.87%
328 GTB	100,027	96,638	3.51%	92,710	7.89%	91,417	9.42%	96,929	3.20%
328 GTS	109,964	100,997	8.88%	92,009	19.51%	90,318	21.75%	92,187	19.28%
3.2 MON CAB	45,137	42,315	6.67%	40,940	10.25%	40,822	10.57%	32,304	39.73%
F40	2,348,783	1,910,775	22.92%	1,560,049	50.56%	1,449,640	62.03%	1,268,280	85.19%
MON T CAB	50,588	43,182	17.15%	45,306	11.66%	48,412	4.49%	44,258	14.30%
348 TB	73,933	67,239	9.96%	64,095	15.35%	60,055	23.11%	53,732	37.60%
348 TS	73,806	69,252	6.58%	60,330	22.34%	59,266	24.53%	54,129	36.35%
348 SPIDER	69,783	60,071	16.17%	57,878	20.57%	67,696	3.08%	59,605	17.08%
355 BERLINETTA	83,828	75,897	10.45%	78,061	7.39%	67,958	23.35%	69,347	20.88%
355 GTS	90,497	84,567	7.01%	79,056	14.47%	73,440	23.23%	72,608	24.64%
355 SPIDER	97,345	93,080	4.58%	89,324	8.98%	76,815	26.73%	73,617	32.23%
360 MODENA	73,963	71,858	2.93%	62,543	18.26%	63,244	16.95%	68,858	7.41%
360 SPIDER	92,801	85,123	9.02%	80,149	15.79%	79,118	17.29%	84,724	9.53%
CHALLENGE STRADALE	196,104	173,323	13.14%	170,882	14.76%	177,735	10.34%	197,038	-0.47%
F430	139,623	127,803	9.25%	115,390	21.00%	134,434	3.86%	132,210	5.61%
F430 SPIDER	160,425	145,381	10.35%	134,263	19.49%	156,231	2.68%	151,064	6.20%
430 SCUDERIA	236,382	195,167	21.12%	191,790	23.25%	187,518	26.06%	196,482	20.31%
SCUDERIA SPIDER 16M	330,057	311,020	6.12%	271,274	21.67%	298,346	10.63%	305,398	8.07%
CALIFORNIA	113,734	112,917	0.72%	107,705	5.60%	99,874	13.88%	108,448	4.87%
458 ITALIA	195,219	180,020	8.44%	162,275	20.30%	163,752	19.22%	174,367	11.96%
458 SPIDER	237,056	211,147	12.27%	199,488	18.83%	191,575	23.74%	202,887	16.84%
CALIFORNIA T	173,834	167,248	3.94%	157,869	10.11%	147,565	17.80%	169,008	2.86%
488 GTB	280,707	264,963	5.94%	246,502	13.88%	239,349	17.28%	261,365	7.40%
488 SPIDER	324,103	311,551	4.03%	285,400	13.56%	281,195	15.26%	303,880	6.65%
PORTOFINO	268,653	257,376	4.38%	245,235	9.55%	249,509	7.67%	N/A	N/A