

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4713	6 Months Ago 4626	Change from 4713	1 Yr Ago 4613	Change from 4713	2 Yrs Ago 4513	Change from 4713	3 Yrs Ago 4413	Change from 4713
250 PF CPE	552,312	579,878	-4.75%	595,639	-7.27%	565,307	-2.30%	606,775	-8.98%
250 GTE	390,263	382,586	2.01%	382,329	2.08%	383,527	1.76%	433,102	-9.89%
250 GTL	1,558,452	1,548,175	0.66%	1,306,622	19.27%	1,603,595	-2.82%	1,662,284	-6.25%
330 GT 2+2	257,489	236,610	8.82%	228,738	12.57%	253,246	1.68%	271,016	-4.99%
275 GTB	2,058,212	2,006,028	2.60%	1,907,428	7.91%	2,023,182	1.73%	2,247,630	-8.43%
330 GTC	547,944	525,281	4.31%	510,259	7.39%	540,691	1.34%	578,734	-5.32%
275 GTB/4	2,479,478	2,514,890	-1.41%	2,422,751	2.34%	2,988,994	-17.05%	2,963,664	-16.34%
365 GT 2+2	204,921	199,427	2.75%	197,784	3.61%	217,635	-5.84%	239,881	-14.57%
365 GTB/4	574,237	567,933	1.11%	556,673	3.16%	675,477	-14.99%	648,956	-11.51%
365 GTS/4	2,091,171	2,045,095	2.25%	2,064,273	1.30%	2,289,640	-8.67%	2,232,403	-6.33%
365 GTC/4	237,939	232,888	2.17%	229,196	3.81%	226,122	5.23%	242,995	-2.08%
365 GT4 2+2	56,823	66,326	-14.33%	70,792	-19.73%	97,342	-41.63%	82,648	-31.25%
365 GT4/BB	353,358	343,324	2.92%	362,730	-2.58%	350,756	0.74%	456,686	-22.63%
400 GT & A	41,673	37,032	12.53%	34,968	19.17%	38,050	9.52%	32,426	28.52%
512 BB	236,981	242,161	-2.14%	243,965	-2.86%	265,469	-10.73%	351,002	-32.48%
400i GT & A	54,764	60,905	-10.08%	47,310	15.76%	52,302	4.71%	45,379	20.68%
512 BBi	238,059	236,970	0.46%	248,512	-4.21%	261,698	-9.03%	233,073	2.14%
TESTAROSSA	164,179	130,214	26.08%	121,713	34.89%	145,501	12.84%	116,702	40.68%
412 GT & A	49,102	54,558	-10.00%	52,743	-6.90%	67,329	-27.07%	46,152	6.39%
512 TR	250,405	190,411	31.51%	174,068	43.85%	199,660	25.42%	187,804	33.33%
456 GT	57,474	54,601	5.26%	51,012	12.67%	47,901	19.98%	48,040	19.64%
F512 M	323,396	315,510	2.50%	303,456	6.57%	352,192	-8.18%	439,247	-26.37%
F50	3,035,697	2,378,006	27.66%	2,173,825	39.65%	2,457,929	23.51%	2,109,318	43.92%
550 MARANELLO	125,116	120,629	3.72%	129,880	-3.67%	104,107	20.18%	122,384	2.23%
550 BARCHETTA	326,303	321,123	1.61%	312,757	4.33%	313,150	4.20%	358,773	-9.05%
456M GT & A	71,165	67,874	4.85%	65,212	9.13%	58,732	21.17%	55,858	27.40%
575M MARANELLO	142,369	135,431	5.12%	128,959	10.40%	129,376	10.04%	128,523	10.77%
ENZO	2,740,749	2,623,670	4.46%	2,536,641	8.05%	2,687,495	1.98%	2,454,161	11.68%
612 SCAGLIETTI	137,993	135,159	2.10%	134,083	2.92%	188,975	-26.98%	102,090	35.17%
SUPERAMERICA	539,033	325,899	65.40%	504,244	6.90%	506,445	6.43%	436,271	23.55%
599 GTB FIORANO	192,764	186,262	3.49%	181,482	6.22%	183,906	4.82%	177,443	8.63%
FF	145,629	134,850	7.99%	132,301	10.07%	144,013	1.12%	158,723	-8.25%
F12berlinetta	241,007	229,853	4.85%	219,833	9.63%	228,050	5.68%	247,766	-2.73%
GTC4Lusso	258,388	245,359	5.31%	232,686	11.05%	245,895	5.08%	290,895	-11.17%
812 SUPERFAST	396,874	366,401	8.32%	354,608	11.92%	374,398	6.00%	248,042	60.00%
246 GT	287,896	291,059	-1.09%	284,557	1.17%	325,670	-11.60%	330,196	-12.81%
246 GTS	372,315	351,676	5.87%	330,394	12.69%	390,850	-4.74%	363,121	2.53%
308 GT4	57,501	52,067	10.44%	55,453	3.69%	49,119	17.06%	53,646	7.19%
308 GTB FG	161,088	162,555	-0.90%	154,330	4.38%	182,277	-11.62%	187,939	-14.29%
308 GTB	81,326	74,948	8.51%	66,886	21.59%	60,174	35.15%	73,539	10.59%
308 GTS	64,653	66,037	-2.10%	64,171	0.75%	64,872	-0.34%	63,643	1.59%
308 GTSi	61,595	58,713	4.91%	55,178	11.63%	59,729	3.12%	56,053	9.89%
308 GTS QV	72,278	71,889	0.54%	63,923	13.07%	78,002	-7.34%	73,992	-2.32%
288 GTO	2,394,238	2,351,305	1.83%	2,325,781	2.94%	2,165,700	10.55%	2,446,249	-2.13%
328 GTB	96,814	94,570	2.37%	89,134	8.62%	92,342	4.84%	103,431	-6.40%
328 GTS	104,074	95,450	9.04%	90,928	14.46%	90,557	14.93%	93,484	11.33%
3.2 MON CAB	43,673	41,987	4.02%	39,072	11.78%	41,908	4.21%	35,772	22.09%
F40	1,937,515	1,632,088	18.71%	1,396,484	38.74%	1,394,344	38.96%	1,317,702	47.04%
MON T CAB	46,617	46,254	0.78%	46,634	-0.04%	46,109	1.10%	45,584	2.27%
348 TB	64,975	65,283	-0.47%	63,207	2.80%	58,328	11.40%	54,893	18.37%
348 TS	67,666	64,718	4.56%	61,854	9.40%	59,803	13.15%	56,620	19.51%
348 SPIDER	60,890	58,377	4.30%	58,593	3.92%	66,151	-7.95%	62,033	-1.84%
355 BERLINETTA	79,831	78,596	1.57%	76,369	4.53%	72,646	9.89%	69,355	15.10%
355 GTS	85,345	82,286	3.72%	78,191	9.15%	75,272	13.38%	73,691	15.81%
355 SPIDER	94,876	89,506	6.00%	87,796	8.06%	81,853	15.91%	75,885	25.03%
360 MODENA	71,756	63,851	12.38%	63,286	13.38%	62,238	15.29%	68,480	4.78%
360 SPIDER	86,447	82,241	5.11%	79,835	8.28%	81,682	5.83%	86,739	-0.34%
CHALLENGE STRADALE	173,717	184,703	-5.95%	160,155	8.47%	182,065	-4.59%	194,616	-10.74%
F430	131,282	119,461	9.90%	121,552	8.00%	146,023	-10.09%	130,063	0.94%
F430 SPIDER	151,248	138,086	9.53%	143,600	5.33%	163,716	-7.62%	148,585	1.79%
430 SCUDERIA	208,382	194,944	6.89%	194,561	7.10%	196,689	5.94%	199,398	4.51%
SCUDERIA SPIDER 16M	318,775	283,282	12.53%	269,202	18.41%	298,811	6.68%	308,086	3.47%
CALIFORNIA	113,232	112,434	0.71%	100,425	12.75%	103,762	9.13%	114,233	-0.88%
458 ITALIA	185,698	170,111	9.16%	159,763	16.23%	165,623	12.12%	177,276	4.75%
458 SPIDER	220,835	208,273	6.03%	196,354	12.47%	194,661	13.45%	208,059	6.14%
CALIFORNIA T	168,991	166,232	1.66%	147,606	14.49%	151,328	11.67%	174,299	-3.05%
488 GTB	273,083	254,568	7.27%	237,497	14.98%	242,045	12.82%	277,472	-1.58%
488 SPIDER	317,124	298,696	6.17%	280,593	13.02%	288,295	10.00%	312,511	1.48%
PORTOFINO	263,099	248,060	6.06%	238,399	10.36%	248,042	6.07%	N/A	N/A