

**FERRARI MARKET LETTER ASKING PRICE INDEX**

	<b>Now 4722</b>	<b>6 Months Ago 4709</b>	<b>Change from 4722</b>	<b>1 Yr Ago 4622</b>	<b>Change from 4722</b>	<b>2 Yrs Ago 4522</b>	<b>Change from 4722</b>	<b>3 Yrs Ago 4422</b>	<b>Change from 4722</b>
250 PF CPE	552,349	553,941	-0.29%	592,850	-6.83%	562,823	-1.86%	599,835	-7.92%
250 GTE	404,911	383,642	5.54%	390,829	3.60%	397,907	1.76%	414,632	-2.34%
250 GTL	1,553,624	1,560,533	-0.44%	1,364,786	13.84%	1,733,183	-10.36%	1,494,913	3.93%
330 GT 2+2	281,387	238,151	18.15%	219,922	27.95%	255,333	10.20%	249,403	12.82%
275 GTB	2,225,457	2,039,061	9.14%	1,966,045	13.19%	2,056,108	8.24%	2,180,716	2.05%
330 GTC	590,424	532,776	10.82%	522,290	13.05%	544,386	8.46%	586,142	0.73%
275 GTB/4	3,040,288	2,468,792	23.15%	2,433,275	24.95%	2,927,556	3.85%	2,723,105	11.65%
365 GT 2+2	203,613	202,091	0.75%	201,011	1.29%	208,763	-2.47%	232,966	-12.60%
365 GTB/4	632,497	570,012	10.96%	561,868	12.57%	619,052	2.17%	686,472	-7.86%
365 GTS/4	2,191,121	2,048,663	6.95%	2,059,669	6.38%	2,225,889	-1.56%	2,269,756	-3.46%
365 GTC/4	237,597	235,611	0.84%	230,536	3.06%	220,781	7.62%	222,005	7.02%
365 GT4 2+2	67,298	56,562	18.98%	70,647	-4.74%	94,425	-28.73%	85,513	-21.30%
365 GT4/BB	365,463	337,678	8.23%	348,055	5.00%	346,813	5.38%	447,572	-18.35%
400 GT & A	42,271	41,171	2.67%	35,606	18.72%	38,200	10.66%	34,167	23.72%
512 BB	258,906	231,587	11.80%	242,595	6.72%	268,904	-3.72%	301,378	-14.09%
400i GT & A	57,241	51,054	12.12%	55,546	3.05%	47,917	19.46%	38,083	50.31%
512 BBi	251,004	232,944	7.75%	239,686	4.72%	257,220	-2.42%	231,114	8.61%
TESTAROSSA	177,393	152,901	16.02%	128,857	37.67%	133,559	32.82%	116,581	52.16%
412 GT & A	51,828	50,518	2.59%	53,818	-3.70%	59,548	-12.96%	49,253	5.23%
512 TR	260,875	240,026	8.69%	188,247	38.58%	188,027	38.74%	175,677	48.50%
456 GT	58,266	56,645	2.86%	52,778	10.40%	49,244	18.32%	48,841	19.30%
F512 M	349,750	323,364	8.16%	326,505	7.12%	324,000	7.95%	418,898	-16.51%
F50	3,236,103	2,910,485	11.19%	2,176,450	48.69%	2,352,121	37.58%	2,077,941	55.74%
550 MARANELLO	152,147	112,001	35.84%	126,761	20.03%	113,613	33.92%	114,241	33.18%
550 BARCHETTA	358,637	319,797	12.15%	315,845	13.55%	312,287	14.84%	367,265	-2.35%
456M GT & A	73,469	68,816	6.76%	65,643	11.92%	63,438	15.81%	56,304	30.49%
575M MARANELLO	146,829	139,837	5.00%	133,032	10.37%	125,911	16.61%	127,787	14.90%
ENZO	3,007,433	2,638,385	13.99%	2,584,588	16.36%	2,697,957	11.47%	2,496,068	20.49%
612 SCAGLIETTI	132,557	131,736	0.62%	132,569	-0.01%	165,058	-19.69%	112,011	18.34%
SUPERAMERICA	494,042	455,039	8.57%	374,384	31.96%	602,135	-17.95%	406,381	21.57%
599 GTB FIORANO	193,366	191,063	1.21%	181,656	6.45%	179,162	7.93%	179,147	7.94%
FF	153,597	141,591	8.48%	131,709	16.62%	139,355	10.22%	159,615	-3.77%
F12berlinetta	251,256	235,816	6.55%	222,943	12.70%	223,552	12.39%	237,605	5.75%
GTC4Lusso	263,051	252,891	4.02%	241,802	8.79%	225,890	16.45%	272,871	-3.60%
812 SUPERFAST	427,613	382,600	11.77%	356,475	19.96%	364,784	17.22%	414,689	3.12%
246 GT	333,313	282,083	18.16%	283,326	17.64%	312,855	6.54%	317,326	5.04%
246 GTS	419,443	345,859	21.28%	340,285	23.26%	395,641	6.02%	335,549	25.00%
308 GT4	63,234	53,863	17.40%	51,712	22.28%	46,622	35.63%	54,414	16.21%
308 GTB FG	177,583	158,157	12.28%	154,060	15.27%	170,234	4.32%	178,968	-0.77%
308 GTB	95,089	78,015	21.89%	69,895	36.05%	60,560	57.02%	71,219	33.52%
308 GTS	62,167	64,760	-4.00%	65,541	-5.15%	62,778	-0.97%	64,390	-3.45%
308 GTSi	65,930	59,347	11.09%	57,397	14.87%	60,711	8.60%	55,686	18.40%
308 GTS QV	82,911	70,542	17.53%	67,816	22.26%	67,729	22.42%	73,520	12.77%
288 GTO	2,528,902	2,407,478	5.04%	2,326,545	8.70%	2,213,540	14.25%	2,415,262	4.71%
328 GTB	100,356	96,669	3.81%	92,429	8.58%	91,728	9.41%	97,006	3.45%
328 GTS	109,450	100,846	8.53%	91,293	19.89%	91,056	20.20%	91,987	18.98%
3.2 MON CAB	45,166	42,216	6.99%	40,141	12.52%	40,543	11.40%	32,307	39.80%
F40	2,273,367	1,886,669	20.50%	1,525,751	49.00%	1,438,690	58.02%	1,268,447	79.22%
MON T CAB	50,525	43,359	16.53%	45,727	10.49%	48,248	4.72%	44,274	14.12%
348 TB	72,510	67,288	7.76%	64,086	13.14%	59,920	21.01%	53,668	35.11%
348 TS	71,475	68,652	4.11%	60,020	19.09%	59,689	19.75%	54,254	31.74%
348 SPIDER	67,920	59,806	13.57%	57,916	17.27%	67,767	0.23%	59,655	13.85%
355 BERLINETTA	83,761	76,333	9.73%	77,615	7.92%	68,353	22.54%	69,421	20.66%
355 GTS	90,099	84,332	6.84%	78,132	15.32%	73,523	22.55%	72,696	23.94%
355 SPIDER	96,018	93,406	2.80%	89,418	7.38%	76,470	25.56%	73,738	30.22%
360 MODENA	73,263	71,683	2.20%	62,007	18.15%	62,878	16.52%	68,836	6.43%
360 SPIDER	91,952	85,192	7.94%	79,710	15.36%	79,209	16.09%	85,021	8.15%
CHALLENGE STRADALE	196,394	173,041	13.50%	168,051	16.87%	178,544	10.00%	197,594	-0.61%
F430	139,026	128,350	8.32%	114,645	21.27%	135,416	2.67%	132,099	5.24%
F430 SPIDER	159,937	145,065	10.25%	133,145	20.12%	156,593	2.14%	149,920	6.68%
430 SCUDERIA	232,855	195,172	19.31%	190,977	21.93%	188,353	23.63%	196,788	18.33%
SCUDERIA SPIDER 16M	328,072	306,084	7.18%	267,257	22.76%	299,173	9.66%	306,824	6.93%
CALIFORNIA	113,640	113,334	0.27%	105,775	7.44%	99,825	13.84%	108,370	4.86%
458 ITALIA	194,442	179,498	8.33%	160,407	21.22%	164,522	18.19%	174,794	11.24%
458 SPIDER	236,703	210,464	12.47%	196,227	20.63%	191,635	23.52%	203,276	16.44%
CALIFORNIA T	174,078	167,171	4.13%	155,184	12.18%	147,934	17.67%	170,038	2.38%
488 GTB	281,336	264,300	6.45%	243,823	15.39%	239,017	17.71%	262,693	7.10%
488 SPIDER	324,467	310,929	4.35%	282,491	14.86%	282,188	14.98%	304,689	6.49%
PORTOFINO	226,698	256,638	-11.67%	244,767	-7.38%	249,403	-9.10%	N/A	N/A