

FERRARI MARKET LETTER ASKING PRICE INDEX

	Now 4801	6 Months Ago 4714	Change from 4801	1 Yr Ago 4701	Change from 4801	2 Yrs Ago 4601	Change from 4801	3 Yrs Ago 4501	Change from 4801
250 PF CPE	552,657	552,784	-0.02%	574,967	-3.88%	569,666	-2.99%	598,435	-7.65%
250 GTE	398,530	393,823	1.20%	380,945	4.62%	375,649	6.09%	399,744	-0.30%
250 GTL	1,587,925	1,557,142	1.98%	1,565,653	1.42%	1,528,951	3.86%	1,418,281	11.96%
330 GT 2+2	281,813	264,826	6.41%	235,840	19.49%	234,289	20.28%	248,028	13.62%
275 GTB	2,191,715	2,063,834	6.20%	2,014,383	8.80%	2,004,434	9.34%	2,109,125	3.92%
330 GTC	596,239	553,614	7.70%	526,182	13.31%	516,896	15.35%	571,846	4.27%
275 GTB/4	3,289,865	2,480,264	32.64%	2,511,216	31.01%	2,842,775	15.73%	2,621,169	25.51%
365 GT 2+2	200,428	204,513	-2.00%	198,812	0.81%	209,543	-4.35%	236,038	-15.09%
365 GTB/4	661,946	576,698	14.78%	568,517	16.43%	572,320	15.66%	672,650	-1.59%
365 GTC/4	239,386	237,612	0.75%	232,068	3.15%	226,143	5.86%	219,823	8.90%
365 GT4 2+2	72,743	57,037	27.54%	64,584	12.63%	86,751	-16.15%	81,581	-10.83%
365 GT4/BB	366,775	358,818	2.22%	340,565	7.70%	353,498	3.76%	445,195	-17.61%
400 GT & A	42,984	41,939	2.49%	37,649	14.17%	37,860	13.53%	34,659	24.02%
512 BB	269,048	237,360	13.35%	241,166	11.56%	315,128	-14.62%	280,637	-4.13%
400i GT & A	57,100	56,106	1.77%	59,212	-3.57%	47,472	20.28%	42,185	35.36%
512 BBi	262,307	239,448	9.55%	235,785	11.25%	260,870	0.55%	236,458	10.93%
TESTAROSSA	179,349	167,808	6.88%	133,797	34.05%	124,416	44.15%	110,333	62.55%
412 GT & A	52,842	49,210	7.38%	54,424	-2.91%	67,148	-21.31%	54,173	-2.46%
512 TR	283,282	253,188	11.89%	193,497	46.40%	182,191	55.49%	173,393	63.38%
456 GT	61,990	57,708	7.42%	55,029	12.65%	49,381	25.53%	48,057	28.99%
F512 M	395,833	323,036	22.54%	310,079	27.66%	320,734	23.41%	425,158	-6.90%
F50	3,397,075	3,077,079	10.40%	2,487,654	36.56%	2,324,159	46.16%	2,090,688	62.49%
550 MARANELLO	160,345	130,738	22.65%	119,154	34.57%	110,130	45.60%	114,028	40.62%
550 BARCHETTA	377,822	328,443	15.03%	320,345	17.94%	314,731	20.05%	362,863	4.12%
456M GT & A	75,062	71,938	4.34%	67,874	10.59%	65,975	13.77%	55,241	35.88%
575M MARANELLO	146,344	143,022	2.32%	135,703	7.84%	128,155	14.19%	128,145	14.20%
ENZO	3,197,180	2,778,809	15.06%	2,622,674	21.91%	2,675,370	19.50%	2,506,800	27.54%
612 SCAGLIETTI	133,285	138,823	-3.99%	135,119	-1.36%	150,821	-11.63%	106,979	24.59%
SUPERAMERICA	450,252	567,509	-20.66%	342,056	31.63%	594,680	-24.29%	403,815	11.50%
599 GTB FIORANO	194,389	193,450	0.49%	186,902	4.01%	175,622	10.69%	177,035	9.80%
FF	151,728	146,975	3.23%	135,641	11.86%	136,953	10.79%	157,524	-3.68%
F12berlinetta	250,417	242,664	3.19%	230,435	8.67%	222,532	12.53%	238,638	4.94%
GTC4Lusso	260,028	259,265	0.29%	245,348	5.98%	234,008	11.12%	262,965	-1.12%
812 Superfast	411,778	401,389	2.59%	367,261	12.12%	364,881	12.85%	402,762	2.24%
246 GT	336,305	292,411	15.01%	293,737	14.49%	324,583	3.61%	315,808	6.49%
246 GTS	452,628	378,498	19.59%	350,918	28.98%	373,886	21.06%	343,027	31.95%
308 GT4	63,275	59,568	6.22%	51,838	22.06%	49,733	27.23%	53,076	19.22%
308 GTB FG	177,067	160,976	10.00%	163,199	8.50%	166,873	6.11%	169,630	4.38%
308 GTB	93,031	82,990	12.10%	75,129	23.83%	64,441	44.37%	67,060	38.73%
308 GTS	63,413	64,757	-2.08%	65,546	-3.25%	61,534	3.05%	62,254	1.86%
308 GTSi	67,748	62,313	8.72%	58,819	15.18%	62,869	7.76%	58,209	16.39%
308 GTS QV	91,932	72,901	26.11%	73,090	25.78%	66,128	39.02%	73,346	25.34%
328 GTB	100,564	96,936	3.74%	95,157	5.68%	90,779	10.78%	95,500	5.30%
328 GTS	113,743	105,236	8.08%	96,535	17.83%	90,293	25.97%	90,847	25.20%
3.2 MON CAB	44,948	44,080	1.97%	41,775	7.60%	40,586	10.75%	32,323	39.06%
F40	2,430,417	1,939,943	25.28%	1,649,509	47.34%	1,424,127	70.66%	1,247,626	94.80%
MON T CAB	48,943	47,860	2.26%	46,195	5.95%	48,871	0.15%	44,263	10.57%
348 TB	76,937	64,798	18.73%	64,902	18.54%	60,457	27.26%	53,991	42.50%
348 TS	82,603	67,112	23.08%	66,270	24.65%	58,790	40.51%	54,222	52.34%
348 SPIDER	68,545	61,201	12.00%	58,688	16.80%	65,622	4.45%	59,907	14.42%
355 BERLINETTA	84,795	81,138	4.51%	78,613	7.86%	68,205	24.32%	68,977	22.93%
355 GTS	91,407	85,874	6.44%	83,197	9.87%	74,417	22.83%	72,575	25.95%
355 SPIDER	101,423	94,806	6.98%	89,133	13.79%	79,968	26.83%	74,228	36.64%
360 MODENA	76,123	71,325	6.73%	63,928	19.08%	64,508	18.01%	68,820	10.61%
360 SPIDER	94,583	86,819	8.94%	82,641	14.45%	80,067	18.13%	85,052	11.21%
CHALLENGE STRADALE	216,431	173,457	24.78%	189,893	13.98%	175,178	23.55%	197,829	9.40%
F430	141,183	132,490	6.56%	121,185	16.50%	131,939	7.01%	131,365	7.47%
F430 SPIDER	161,177	152,847	5.45%	138,942	16.00%	152,222	5.88%	147,738	9.10%
430 SCUDERIA	241,612	213,148	13.35%	194,951	23.93%	192,599	25.45%	202,125	19.54%
SCUDERIA SPIDER 16M	326,534	318,766	2.44%	285,636	14.32%	278,849	17.10%	286,601	13.93%
CALIFORNIA	114,325	113,359	0.85%	113,141	1.05%	98,962	15.52%	109,709	4.21%
458 ITALIA	202,212	187,483	7.86%	171,130	18.16%	162,411	24.51%	175,592	15.16%
458 SPIDER	241,279	224,343	7.55%	209,172	15.35%	193,389	24.76%	206,382	16.91%
CALIFORNIA T	168,946	169,833	-0.52%	167,616	0.79%	150,083	12.57%	164,882	2.46%
488 GTB	279,505	276,256	1.18%	256,748	8.86%	239,122	16.89%	256,700	8.88%
488 SPIDER	321,872	319,681	0.69%	301,234	6.85%	280,882	14.59%	300,044	7.27%
GTC4Lusso T	223,265	221,716	0.70%	206,858	7.93%	212,546	5.04%	229,933	-2.90%
PORTOFINO	264,946	265,048	-0.04%	248,840	6.47%	242,178	9.40%	250,243	5.88%
F8 TRIBUTO	404,835	398,158	1.68%	377,248	7.31%	393,000	3.01%	N/A	N/A